

# NEW JERSEY NURSING HOME PROFILE | 2017





# NEW JERSEY | 2017 NURSING HOME PROFILE



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NJHA invites your comments and suggestions. Please direct all correspondence to the New Jersey Hospital Association, Health Economics Department, 760 Alexander Road, PO Box 1, Princeton, New Jersey 08543-0001. By telephone 609-275-4024, by fax 609-228-6062 or by e-mail at [rsarao@njha.com](mailto:rsarao@njha.com).



Dear Colleagues,

Never before has the availability of information been more necessary than it is in today's rapidly changing healthcare landscape. The New Jersey Hospital Association (NJHA) has compiled the *New Jersey Nursing Home Profile* to address the nursing home field's need to develop value propositions and to illustrate the significant value it represents within New Jersey.

This report intends to show the overall economic and quality impact of Garden State nursing homes, using publicly-available data from the 2015 Skilled Nursing Facility Medicare cost-reports and CMS' Nursing Home Compare Web site. The data is presented numerous ways – statewide, facility-specific, by county and by ownership status. Key findings from this year's report show the following for New Jersey nursing homes:

- \$5.6 billion in economic activity
- Over 55,000 full time equivalent employees
- \$2.2 billion in total employee payroll
- Nearly 60 percent rated 4 or 5 stars by CMS

We hope you find this information helpful in your work at the local and state level with legislators, hospitals, physicians, ACOs, bundling partners and other stakeholders throughout New Jersey. Please feel free to let us know your thoughts about the report, including how we can improve upon it, using publicly-available data, in future editions.

Sincerely,

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# STATEWIDE

## Annual Contributions to Local and State Economy

**Total Expenditures: \$5,568,470,000**

- 55,395 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1,167	Dietary & Housekeeping	8,969
Nurses: 26,779 total, including		Contract Labor: 5,916 total, including	
■ Registered Nurses (RNs)	5,209	■ Nursing	3,864
■ Licensed Practical Nurses (LPNs)	5,517	■ Therapists	2,048
■ Certified Nursing Assistants (CNAs)	16,053	■ Other	15
Administrative	3,282	Plant Operations and Maintenance	1,408

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$169,660,793 statewide.

- Total Employee Payroll: \$2,176,998,820
- Estimated State Income Taxes Paid by Employees: \$120,279,185

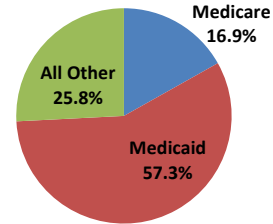
## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Statewide	34.1%
% of 4-Star Ratings Statewide	23.8%
% of 3-Star Ratings Statewide	16.3%
% of 2-Star Ratings Statewide	18.3%
% of 1-Star Ratings Statewide	7.5%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	7,905.6	26,891.6	12,103.7	46,900.9
Avg. Length of Stay <sup>1</sup>	32.8	403.2	91.1	106.7
Occupancy Rate	14.3%	48.6%	21.9%	84.8%

Payer Mix



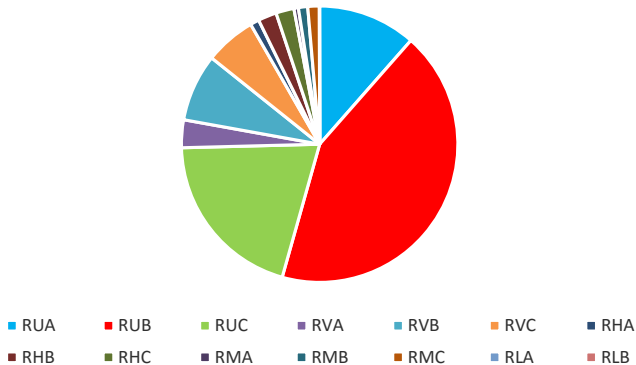
Routine Cost per Day \$238.12

Total Beds 55,326

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	43,495	1.5%
Rehabilitation (breakdown in pie chart)	2,639,673	91.9%
Extensive Services	13,164	0.5%
Special Care High	47,886	1.7%
Special Care Low	72,578	2.5%
Clinically Complex	35,153	1.2%
Behavioral Symptoms/Cognitive Performance	1,543	0.1%
Reduced Physical Function	17,669	0.6%
<b>TOTAL</b>	<b>2,871,161</b>	

**% Medicare Days in Ultra/Very High RUGs 85.2%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# FACILITY REPORTS

# ABIGAIL HOUSE FOR NURSING & REHABILITATION LLC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,913,000

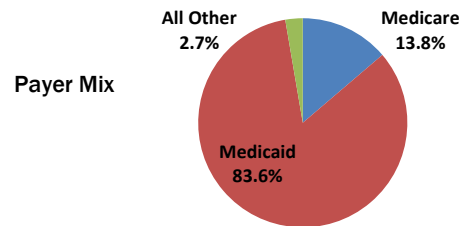
- 159 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 100 total, including		Contract Labor: 16 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	66	■ Other	0
Administrative	9	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$638,578 for Abigail House For Nursing & Rehabilitation LLC.
- Total Employee Payroll: \$6,095,295
- Estimated State Income Taxes Paid by Employees: \$336,765

## Statistical Profile

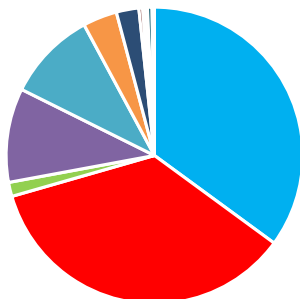
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 23.4	Medicaid 142.2	All Other 4.6	Total 170.2
Medicare Overall Rating	★★★	Avg. Length of Stay	58.5	480.6	11.4	155.3
Medicare Quality Measure Rating	★★★★	Occupancy Rate	12.5%	75.6%	2.4%	90.5%
Routine Cost per Day	\$210.17					
Total Beds	188					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	141	1.6%
Rehabilitation (breakdown in pie chart)	8,269	96.7%
Extensive Services	8	0.1%
Special Care High	23	0.3%
Special Care Low	24	0.3%
Clinically Complex	71	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	11	0.1%
<b>TOTAL</b>	<b>8,547</b>	

**% Medicare Days in Ultra/Very High RUGs 94.3%**

Figures may not add due to rounding.



# ABINGDON CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,217,300

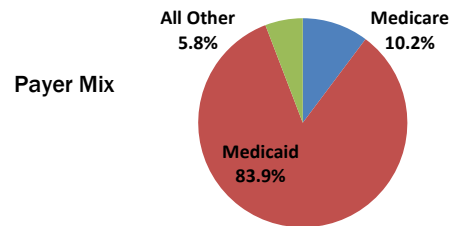
- 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 89 total, including		Contract Labor: 17 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	8
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	5	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$607,074 for Abingdon Care & Rehabilitation Center.
- Total Employee Payroll: \$5,630,892
- Estimated State Income Taxes Paid by Employees: \$311,107

## Statistical Profile

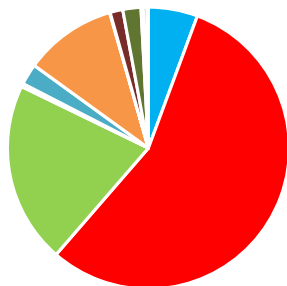
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	15.9	130.5	9.0	155.5
	Avg. Length of Stay	★★★★★	39.0	328.5	25.8	134.5
		Occupancy Rate	8.8%	72.5%	5.0%	86.4%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$232.69					
Total Beds	180					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	7	0.1%
Rehabilitation (breakdown in pie chart)	5,345	92.1%
Extensive Services	0	0.0%
Special Care High	193	3.3%
Special Care Low	207	3.6%
Clinically Complex	48	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>5,802</b>	

**% Medicare Days in Ultra/Very High RUGs 87.9%**

Figures may not add due to rounding.

# ABSECON MANOR NURSING/REHAB CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$11,770,300**

- 203 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	36
Nurses: 110 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	26	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	11	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$435,175 for Absecon Manor Nursing/Rehab Center.
- Total Employee Payroll: \$6,583,601
- Estimated State Income Taxes Paid by Employees: \$363,744

## Statistical Profile

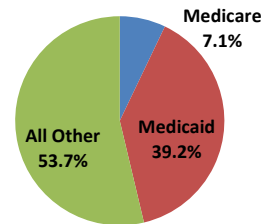
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>	<table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th></th> <th>Medicare</th> <th>Medicaid</th> <th>All Other</th> <th>Total</th> </tr> </thead> <tbody> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">7.6</td> <td style="text-align: center;">42.2</td> <td style="text-align: center;">57.8</td> <td style="text-align: center;">107.7</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">19.0</td> <td style="text-align: center;">103.3</td> <td style="text-align: center;">156.4</td> <td style="text-align: center;">91.2</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">4.7%</td> <td style="text-align: center;">26.0%</td> <td style="text-align: center;">35.7%</td> <td style="text-align: center;">66.5%</td> </tr> </tbody> </table>		Medicare	Medicaid	All Other	Total	Avg. Daily Census	7.6	42.2	57.8	107.7	Avg. Length of Stay	19.0	103.3	156.4	91.2	Occupancy Rate	4.7%	26.0%	35.7%	66.5%
	Medicare	Medicaid	All Other	Total																	
Avg. Daily Census	7.6	42.2	57.8	107.7																	
Avg. Length of Stay	19.0	103.3	156.4	91.2																	
Occupancy Rate	4.7%	26.0%	35.7%	66.5%																	

Medicare Overall Rating                   ★★  
 Medicare Quality Measure Rating       ★★

Routine Cost per Day                       \$84.85

Total Beds                                   162  
*Inclusive of 16 Behavior Management SCNF beds*

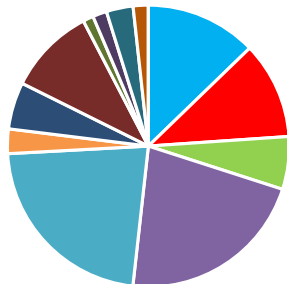
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA   ■ RUB   ■ RUC   ■ RVA   ■ RVB   ■ RVC   ■ RHA  
■ RHB   ■ RHC   ■ RMA   ■ RMB   ■ RMC   ■ RLA   ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	18	0.6%
Rehabilitation (breakdown in pie chart)	2,413	86.4%
Extensive Services	0	0.0%
Special Care High	80	2.9%
Special Care Low	125	4.5%
Clinically Complex	132	4.7%
Behavioral Symptoms/Cognitive Performance	9	0.3%
Reduced Physical Function	15	0.5%
<b>TOTAL</b>	<b>2,792</b>	

**% Medicare Days in Ultra/Very High RUGs                   66.8%**

Figures may not add due to rounding.





# ADVANCED CARE CENTER AT LAKEVIEW

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,141,500

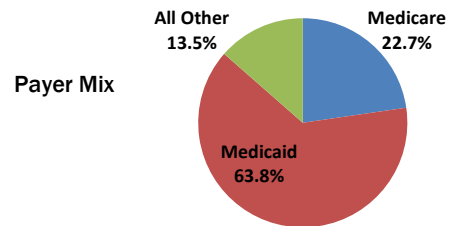
- 118 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	16
Nurses: 69 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	18	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$340,805 for Advanced Care Center at Lakeview.
- Total Employee Payroll: \$4,335,263
- Estimated State Income Taxes Paid by Employees: \$239,523

## Statistical Profile

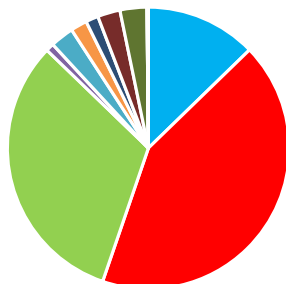
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 23.0	Medicaid 64.6	All Other 13.7
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	35.4	428.7	104.4
		Occupancy Rate	19.2%	53.8%	11.4%
Routine Cost per Day	\$246.11				
Total Beds	120				
Inclusive of 18 Ventilator SCNF beds					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	1,041	12.4%
Rehabilitation (breakdown in pie chart)	5,608	66.8%
Extensive Services	1,076	12.8%
Special Care High	189	2.3%
Special Care Low	291	3.5%
Clinically Complex	121	1.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	67	0.8%
<b>TOTAL</b>	<b>8,393</b>	

**% Medicare Days in Ultra/Very High RUGs 74.3%**

Figures may not add due to rounding.

# ADVANCED SUBACUTE REHABILITATION CENTER AT SEWELL

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$7,747,600**

- 66 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 39 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$210,567 for Advanced Subacute Rehabilitation Center at Sewell.
- Total Employee Payroll: \$2,714,312
- Estimated State Income Taxes Paid by Employees: \$149,966

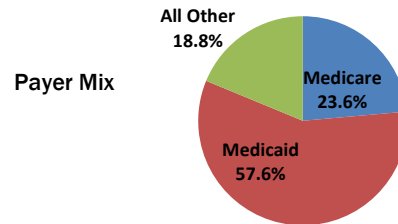
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	14.9	36.5	11.9	63.3
	Avg. Length of Stay	42.9	370.2	81.8	107.0
	Occupancy Rate	10.7%	26.3%	8.5%	45.6%

Medicare Overall Rating: ★★★★★  
 Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: \$256.97

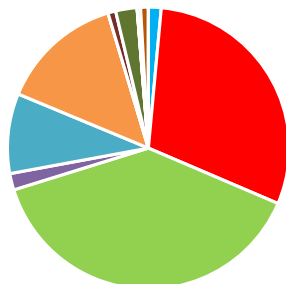
Total Beds: 139  
 0



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	5,189	95.9%
Extensive Services	0	0.0%
Special Care High	11	0.2%
Special Care Low	202	3.7%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.1%
<b>TOTAL</b>	<b>5,410</b>	

**% Medicare Days in Ultra/Very High RUGs: 90.7%**

Figures may not add due to rounding.

# ALARIS HEALTH AT BELGROVE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,913,100

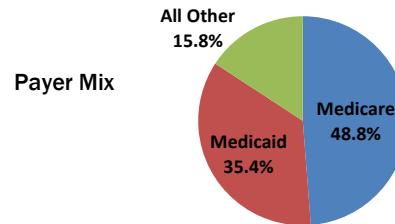
- 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 0 total, including		Contract Labor: 100 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	79
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	21
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$223,071 for Alaris Health at Belgrove.
- Total Employee Payroll: \$392,642
- Estimated State Income Taxes Paid by Employees: \$21,693

## Statistical Profile

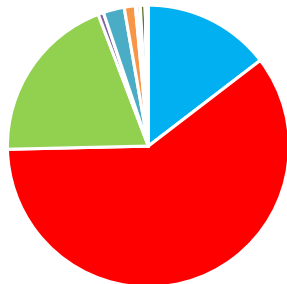
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	48.8	35.5	15.8	100.1
	Avg. Length of Stay	★★★★★	33.9	349.9	28.8	47.9
			40.7%	29.6%	13.2%	83.4%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$271.46					
Total Beds	120					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	228	1.3%
Rehabilitation (breakdown in pie chart)	16,768	94.1%
Extensive Services	34	0.2%
Special Care High	398	2.2%
Special Care Low	135	0.8%
Clinically Complex	204	1.1%
Behavioral Symptoms/Cognitive Performance	21	0.1%
Reduced Physical Function	25	0.1%
<b>TOTAL</b>	<b>17,813</b>	

**% Medicare Days in Ultra/Very High RUGs 94.0%**

Figures may not add due to rounding.

# ALARIS HEALTH AT BOULEVARD EAST

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$7,061,100

- 89 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 0 total, including		Contract Labor: 61 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	59
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$435,366 for Alaris Health at Boulevard East.
- Total Employee Payroll: \$823,237
- Estimated State Income Taxes Paid by Employees: \$45,484

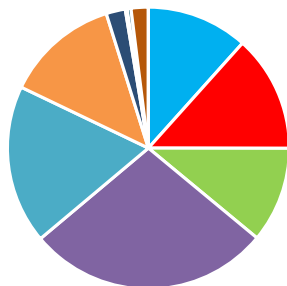
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 2.6	Medicaid 97.6	All Other 2.4	Total 102.7
Medicare Overall Rating	★★★★★	Avg. Length of Stay	59.9	509.0	63.9	374.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	2.4%	90.4%	2.3%	95.1%
Routine Cost per Day	\$177.87	Payer Mix				
Total Beds	108					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	911	95.1%
Extensive Services	0	0.0%
Special Care High	2	0.2%
Special Care Low	5	0.5%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	26	2.7%
Reduced Physical Function	14	1.5%
<b>TOTAL</b>	<b>958</b>	

**% Medicare Days in Ultra/Very High RUGs 90.5%**

Figures may not add due to rounding.



# ALARIS HEALTH AT CASTLE HILL

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$21,395,500

- 207 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	43
Nurses: 0 total, including		Contract Labor: 151 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	128
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	23
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$617,408 for Alaris Health at Castle Hill.
- Total Employee Payroll: \$1,660,483
- Estimated State Income Taxes Paid by Employees: \$91,742

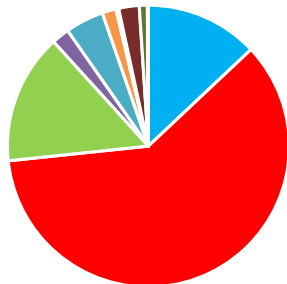
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 51.7	Medicaid 123.1	All Other 18.9	Total 193.7
Medicare Overall Rating	★★★★★	Avg. Length of Stay	42.6	522.3	31.6	94.6
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	24.1%	57.2%	8.8%	90.1%
Routine Cost per Day	\$227.27	Payer Mix				
Total Beds	215					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	209	1.1%
Rehabilitation (breakdown in pie chart)	18,229	96.5%
Extensive Services	0	0.0%
Special Care High	24	0.1%
Special Care Low	283	1.5%
Clinically Complex	104	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	38	0.2%
<b>TOTAL</b>	<b>18,887</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>93.9%</b>

Figures may not add due to rounding.

# ALARIS HEALTH AT CEDAR GROVE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$21,296,600

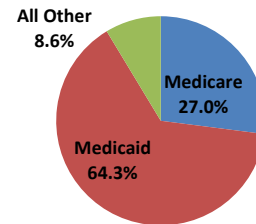
- 191 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 0 total, including		Contract Labor: 158 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	137
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	22
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$584,795 for Alaris Health at Cedar Grove.
- Total Employee Payroll: \$1,186,594
- Estimated State Income Taxes Paid by Employees: \$65,559

## Statistical Profile

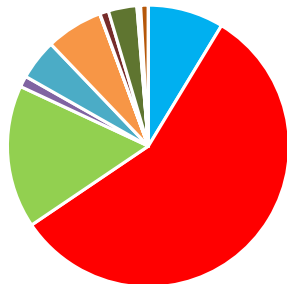
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 49.8	Medicaid 118.5	All Other 15.9
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	29.9	348.8	31.1
Routine Cost per Day	\$230.74	Occupancy Rate	21.6%	51.5%	6.9%
Total Beds	230				80.1%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	193	1.1%
Rehabilitation (breakdown in pie chart)	16,817	92.6%
Extensive Services	160	0.9%
Special Care High	317	1.7%
Special Care Low	472	2.6%
Clinically Complex	153	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	55	0.3%
<b>TOTAL</b>	<b>18,167</b>	

**% Medicare Days in Ultra/Very High RUGs 88.2%**

Figures may not add due to rounding.

# ALARIS HEALTH AT CHERRY HILL

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$26,367,000

- 208 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	24
Nurses: 0 total, including		Contract Labor: 174 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	160
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$712,184 for Alaris Health at Cherry Hill.
- Total Employee Payroll: \$1,812,147
- Estimated State Income Taxes Paid by Employees: \$100,121

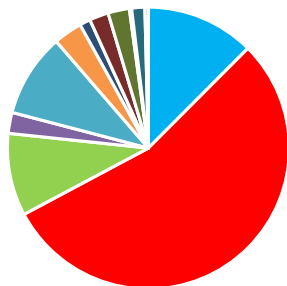
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 31.5	Medicaid 145.9	All Other 17.8	Total 195.2
Medicare Overall Rating	★★	Avg. Length of Stay	34.7	242.0	44.9	102.2
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	12.8%	59.3%	7.2%	79.4%
Routine Cost per Day	\$275.22	Payer Mix				
Total Beds	246					
Inclusive of 20 Ventilator & 40 Behavior Mgmt SCNF beds						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	41	0.4%
Rehabilitation (breakdown in pie chart)	10,118	87.9%
Extensive Services	640	5.6%
Special Care High	119	1.0%
Special Care Low	291	2.5%
Clinically Complex	303	2.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>11,512</b>	

**% Medicare Days in Ultra/Very High RUGs 81.0%**

Figures may not add due to rounding.

# ALARIS HEALTH AT ESSEX

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$19,503,300

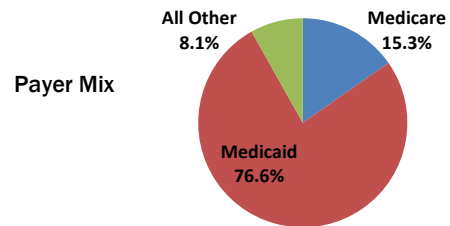
- 166 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 0 total, including		Contract Labor: 130 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	117
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$688,738 for Alaris Health at Essex.
- Total Employee Payroll: \$1,086,264
- Estimated State Income Taxes Paid by Employees: \$60,016

## Statistical Profile

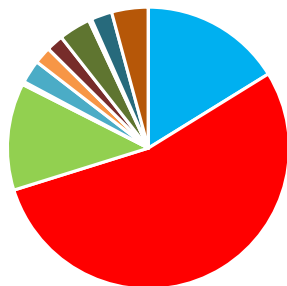
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 28.6	Medicaid 143.1	All Other 15.2	Total 186.9
Medicare Overall Rating	★★★★★	Avg. Length of Stay	36.0	555.6	28.6	118.0
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	13.5%	67.5%	7.2%	88.2%
Routine Cost per Day	\$222.71					
Total Beds	212					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	50	0.5%
Rehabilitation (breakdown in pie chart)	8,988	86.1%
Extensive Services	4	0.0%
Special Care High	268	2.6%
Special Care Low	694	6.7%
Clinically Complex	296	2.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	135	1.3%
<b>TOTAL</b>	<b>10,435</b>	

**% Medicare Days in Ultra/Very High RUGs 75.8%**

Figures may not add due to rounding.



# ALARIS HEALTH AT HAMILTON PARK

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$33,002,400

- 240 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 0 total, including		Contract Labor: 201 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	167
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	34
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$619,029 for Alaris Health at Hamilton Park.
- Total Employee Payroll: \$1,391,562
- Estimated State Income Taxes Paid by Employees: \$76,884

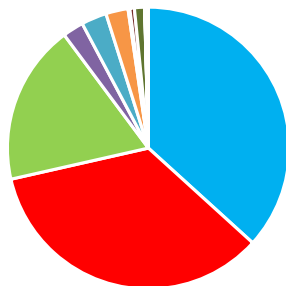
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 83.0	Medicaid 115.7	All Other 26.6	Total 225.3
Medicare Overall Rating	★★★★	Avg. Length of Stay	34.4	281.6	31.9	61.6
Medicare Quality Measure Rating	★★★★	Occupancy Rate	31.9%	44.5%	10.2%	86.7%
Routine Cost per Day	\$299.97	Payer Mix				
Total Beds	260					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	489	1.6%
Rehabilitation (breakdown in pie chart)	28,866	95.2%
Extensive Services	138	0.5%
Special Care High	125	0.4%
Special Care Low	561	1.9%
Clinically Complex	99	0.3%
Behavioral Symptoms/Cognitive Performance	5	0.0%
Reduced Physical Function	24	0.1%
<b>TOTAL</b>	<b>30,307</b>	

**% Medicare Days in Ultra/Very High RUGs 94.4%**

Figures may not add due to rounding.

# ALARIS HEALTH AT HARBOR VIEW

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$16,923,300**

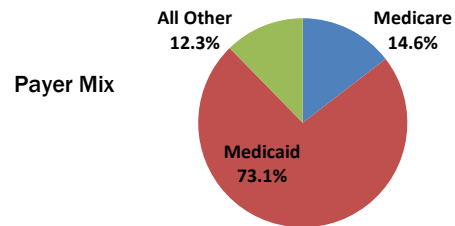
- 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 0 total, including		Contract Labor: 120 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	106
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$597,907 for Alaris Health at Harbor View.
- Total Employee Payroll: \$1,306,593
- Estimated State Income Taxes Paid by Employees: \$72,189

## Statistical Profile

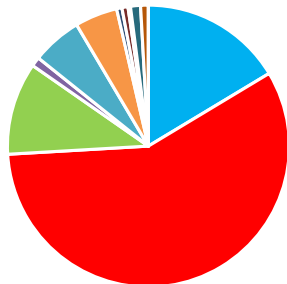
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	23.4	117.6	19.8	160.8
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	32.9	322.7	27.3	89.2
	Routine Cost per Day	\$228.79	Occupancy Rate	13.0%	65.3%	11.0%	89.4%
Total Beds	180						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	108	1.3%
Rehabilitation (breakdown in pie chart)	7,761	90.8%
Extensive Services	32	0.4%
Special Care High	83	1.0%
Special Care Low	340	4.0%
Clinically Complex	171	2.0%
Behavioral Symptoms/Cognitive Performance	10	0.1%
Reduced Physical Function	40	0.5%
<b>TOTAL</b>	<b>8,545</b>	

**% Medicare Days in Ultra/Very High RUGs 88.5%**

Figures may not add due to rounding.

# ALARIS HEALTH AT JERSEY CITY

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,590,700

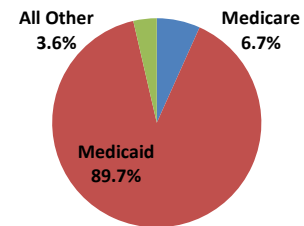
- 134 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 0 total, including		Contract Labor: 106 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	98
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$674,350 for Alaris Health at Jersey City.
- Total Employee Payroll: \$931,998
- Estimated State Income Taxes Paid by Employees: \$51,493

## Statistical Profile

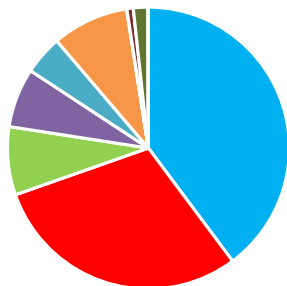
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 11.2	Medicaid 149.0	All Other 6.0	Total 166.2
Medicare Overall Rating	★★	Avg. Length of Stay	46.3	357.8	33.7	198.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	6.1%	81.4%	3.3%	90.8%
Routine Cost per Day	\$202.32					
Total Beds	183					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,555	87.3%
Extensive Services	0	0.0%
Special Care High	85	2.1%
Special Care Low	371	9.1%
Clinically Complex	2	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	59	1.4%
<b>TOTAL</b>	<b>4,072</b>	

**% Medicare Days in Ultra/Very High RUGs 85.1%**

# ALARIS HEALTH AT KEARNY

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,898,000

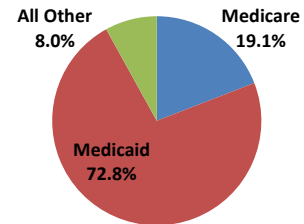
- 83 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 0 total, including		Contract Labor: 75 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	67
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$335,608 for Alaris Health at Kearny.
- Total Employee Payroll: \$328,170
- Estimated State Income Taxes Paid by Employees: \$18,131

## Statistical Profile

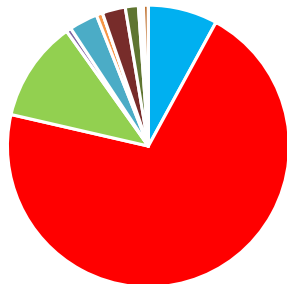
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 18.2	Medicaid 69.5	All Other 7.7
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	48.6	222.4	49.1
Routine Cost per Day	\$244.11	Occupancy Rate	15.2%	57.9%	6.4%
Total Beds	120				95.4



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	230	3.5%
Rehabilitation (breakdown in pie chart)	5,808	87.3%
Extensive Services	70	1.1%
Special Care High	181	2.7%
Special Care Low	340	5.1%
Clinically Complex	17	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.1%
<b>TOTAL</b>	<b>6,654</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>85.7%</b>

Figures may not add due to rounding.



# ALARIS HEALTH AT PASSAIC COUNTY

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,570,000

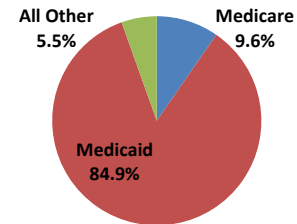
- 153 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	35
Nurses: 0 total, including		Contract Labor: 108 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	99
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$600,804 for Alaris Health at Passaic County.
- Total Employee Payroll: \$1,363,515
- Estimated State Income Taxes Paid by Employees: \$75,334

## Statistical Profile

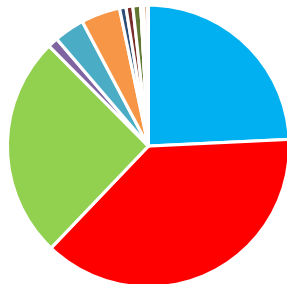
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 14.7	Medicaid 129.8	All Other 8.3
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	43.0	294.2	23.6
Routine Cost per Day	\$221.84	Occupancy Rate	8.2%	72.1%	4.6%
Total Beds	180				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	146	2.7%
Rehabilitation (breakdown in pie chart)	4,740	88.2%
Extensive Services	15	0.3%
Special Care High	77	1.4%
Special Care Low	278	5.2%
Clinically Complex	28	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	93	1.7%
<b>TOTAL</b>	<b>5,377</b>	

**% Medicare Days in Ultra/Very High RUGs 87.9%**

Figures may not add due to rounding.

# ALARIS HEALTH AT RIVERTON

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,416,700

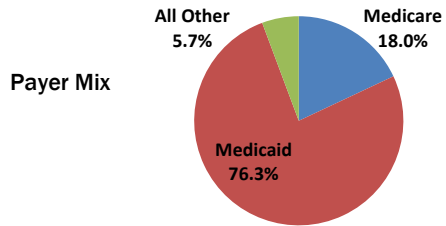
- 85 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 0 total, including		Contract Labor: 78 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	70
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$400,655 for Alaris Health at Riverton.
- Total Employee Payroll: \$375,382
- Estimated State Income Taxes Paid by Employees: \$20,740

## Statistical Profile

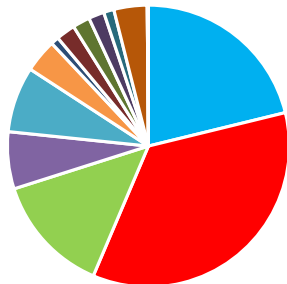
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 20.2	Medicaid 85.7	All Other 6.4	Total 112.3
Medicare Overall Rating	★★★★★	Avg. Length of Stay	38.0	481.2	48.6	133.5
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	16.6%	70.2%	5.2%	92.1%
Routine Cost per Day	\$230.01					
Total Beds	122					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	69	0.9%
Rehabilitation (breakdown in pie chart)	6,203	84.0%
Extensive Services	1	0.0%
Special Care High	29	0.4%
Special Care Low	823	11.2%
Clinically Complex	191	2.6%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	59	0.8%
<b>TOTAL</b>	<b>7,381</b>	

**% Medicare Days in Ultra/Very High RUGs 74.4%**

Figures may not add due to rounding.

# ALARIS HEALTH AT ROCHELLE PARK

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$22,133,400

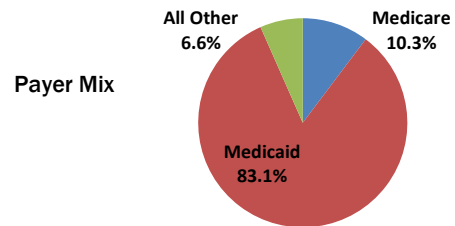
- 206 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	45
Nurses: 0 total, including		Contract Labor: 150 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	140
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$821,836 for Alaris Health at Rochelle Park.
- Total Employee Payroll: \$2,057,226
- Estimated State Income Taxes Paid by Employees: \$113,662

## Statistical Profile

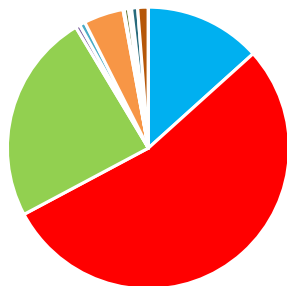
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	21.6	175.0	13.9	210.5
	Avg. Length of Stay	★★★★★	48.1	350.9	57.8	177.1
	Occupancy Rate		9.0%	72.9%	5.8%	87.7%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$229.58					
Total Beds	240					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	217	2.7%
Rehabilitation (breakdown in pie chart)	6,889	87.3%
Extensive Services	138	1.7%
Special Care High	448	5.7%
Special Care Low	171	2.2%
Clinically Complex	20	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.2%
<b>TOTAL</b>	<b>7,895</b>	

**% Medicare Days in Ultra/Very High RUGs 87.5%**

Figures may not add due to rounding.

# ALARIS HEALTH AT ST MARY'S

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$24,637,200

- 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 0 total, including		Contract Labor: 147 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	132
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$572,959 for Alaris Health at St Mary's.
- Total Employee Payroll: \$1,072,341
- Estimated State Income Taxes Paid by Employees: \$59,247

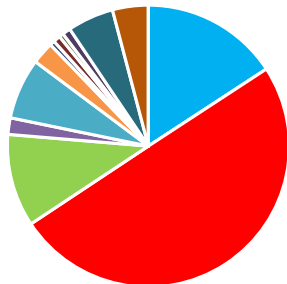
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 37.5	Medicaid 118.2	All Other 13.5	Total 169.2
Medicare Overall Rating	★★★★	Avg. Length of Stay	35.0	197.9	27.0	78.0
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	19.9%	62.9%	7.2%	90.0%
Routine Cost per Day	\$320.03	Payer Mix				
Total Beds	188					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	625	4.6%
Rehabilitation (breakdown in pie chart)	10,421	76.2%
Extensive Services	1,084	7.9%
Special Care High	416	3.0%
Special Care Low	919	6.7%
Clinically Complex	88	0.6%
Behavioral Symptoms/Cognitive Performance	34	0.2%
Reduced Physical Function	93	0.7%
<b>TOTAL</b>	<b>13,680</b>	

**% Medicare Days in Ultra/Very High RUGs 70.2%**

Figures may not add due to rounding.



# ALARIS HEALTH AT THE CHATEAU

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,330,800

- 127 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 0 total, including		Contract Labor: 97 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	78
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	19
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$57,526 for Alaris Health at the Chateau.
- Total Employee Payroll: \$963,075
- Estimated State Income Taxes Paid by Employees: \$53,210

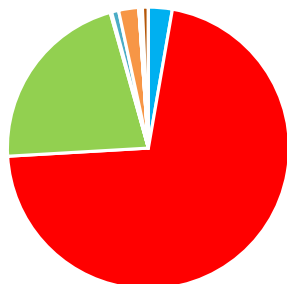
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 52.9	Medicaid 7.1	All Other 6.1	Total 66.2
Medicare Overall Rating	★★★★★	Avg. Length of Stay	32.9	83.3	102.0	37.7
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	72.5%	9.7%	8.4%	90.6%
Routine Cost per Day	\$370.89					
Total Beds	73					
Inclusive of 11 Ventilator SCNF beds						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	2,132	11.0%
Rehabilitation (breakdown in pie chart)	15,239	78.9%
Extensive Services	1,026	5.3%
Special Care High	256	1.3%
Special Care Low	394	2.0%
Clinically Complex	265	1.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.0%
<b>TOTAL</b>	<b>19,316</b>	

**% Medicare Days in Ultra/Very High RUGs 88.5%**

Figures may not add due to rounding.

# ALARIS HEALTH AT THE FOUNTAINS

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$28,345,900**

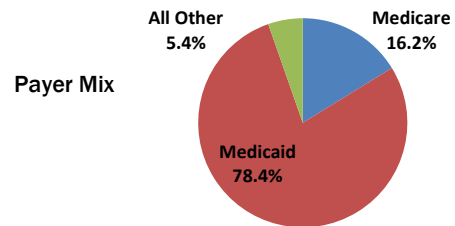
- 215 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 0 total, including		Contract Labor: 180 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	160
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	20
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,060,856 for Alaris Health at the Fountains.
- Total Employee Payroll: \$1,761,050
- Estimated State Income Taxes Paid by Employees: \$97,298

## Statistical Profile

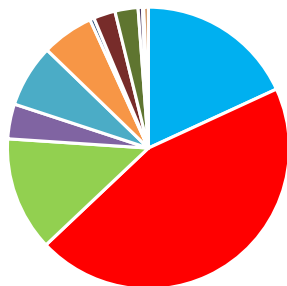
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	47.2	228.2	15.6	291.1
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	42.7	1,225.1	56.9	185.7
	Routine Cost per Day	\$220.30	Occupancy Rate	14.1%	68.3%	4.7%	87.1%
Total Beds	334						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	182	1.1%
Rehabilitation (breakdown in pie chart)	16,481	95.6%
Extensive Services	5	0.0%
Special Care High	157	0.9%
Special Care Low	268	1.6%
Clinically Complex	111	0.6%
Behavioral Symptoms/Cognitive Performance	14	0.1%
Reduced Physical Function	21	0.1%
<b>TOTAL</b>	<b>17,239</b>	

**% Medicare Days in Ultra/Very High RUGs 89.8%**

Figures may not add due to rounding.



# ALARIS HEALTH AT WEST ORANGE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$13,589,100**

- 126 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 0 total, including		Contract Labor: 95 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	79
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$278,558 for Alaris Health at West Orange.
- Total Employee Payroll: \$936,781
- Estimated State Income Taxes Paid by Employees: \$51,757

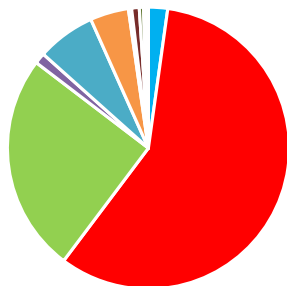
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	<b>Medicare</b> 36.1	<b>Medicaid</b> 48.2	<b>All Other</b> 15.8	<b>Total</b> 100.1
Medicare Overall Rating	★★★★	Avg. Length of Stay	31.1	358.9	32.7	56.3
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	30.1%	40.2%	13.2%	83.4%
Routine Cost per Day	\$252.07	Payer Mix				
Total Beds	120					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	44	0.3%
Rehabilitation (breakdown in pie chart)	12,567	95.4%
Extensive Services	36	0.3%
Special Care High	115	0.9%
Special Care Low	258	2.0%
Clinically Complex	132	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	15	0.1%
<b>TOTAL</b>	<b>13,167</b>	

**% Medicare Days in Ultra/Very High RUGs 93.5%**

Figures may not add due to rounding.

# ALLENDALE NURSING HOME

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,510,600

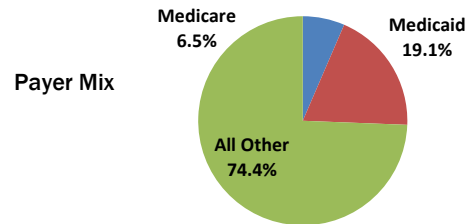
- 161 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	44
Nurses: 59 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	12	Plant Operations and Maintenance	13

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$845,390 for Allendale Nursing Home.
- Total Employee Payroll: \$8,297,087
- Estimated State Income Taxes Paid by Employees: \$458,414

## Statistical Profile

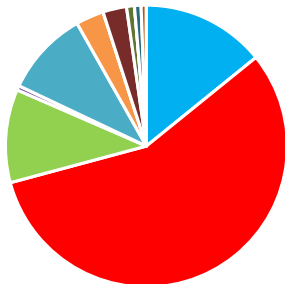
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		13.5	39.8	154.5	207.8
	Avg. Length of Stay		39.9	1,319.5	655.9	344.7
	Occupancy Rate		4.0%	11.8%	46.0%	61.8%
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★★					
Routine Cost per Day	\$115.86					
Total Beds	336					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	22	0.4%
Rehabilitation (breakdown in pie chart)	4,643	94.5%
Extensive Services	3	0.1%
Special Care High	30	0.6%
Special Care Low	87	1.8%
Clinically Complex	56	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	72	1.5%
<b>TOTAL</b>	<b>4,913</b>	

**% Medicare Days in Ultra/Very High RUGs 90.3%**

Figures may not add due to rounding.

# AMBOY CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$14,269,600**

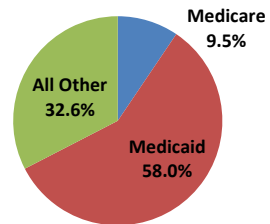
- 19 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 0 total, including		Contract Labor: 88 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	88
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$644,216 for Amboy Care Center.
- Total Employee Payroll: \$478,999
- Estimated State Income Taxes Paid by Employees: \$26,465

## Statistical Profile

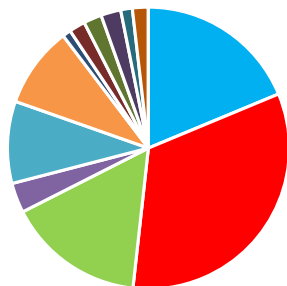
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 15.5	Medicaid 94.8	All Other 53.3
Medicare Quality Measure Rating	★★	Avg. Length of Stay	30.3	204.7	134.1
		Occupancy Rate	8.6%	53.0%	29.8%
			163.5	119.4	91.4%
Routine Cost per Day	\$208.40				
Total Beds	179				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	5,478	97.1%
Extensive Services	13	0.2%
Special Care High	55	1.0%
Special Care Low	50	0.9%
Clinically Complex	11	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	34	0.6%
<b>TOTAL</b>	<b>5,641</b>	

**% Medicare Days in Ultra/Very High RUGs 87.1%**

Figures may not add due to rounding.



# ANDOVER SUBACUTE AND REHAB I

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,659,700

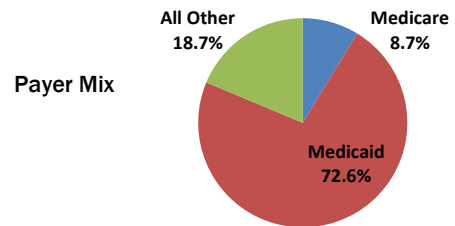
- 148 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	34
Nurses: 74 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	53	■ Other	0
Administrative	3	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$507,828 for Andover Subacute and Rehab I.
- Total Employee Payroll: \$5,592,599
- Estimated State Income Taxes Paid by Employees: \$308,991

## Statistical Profile

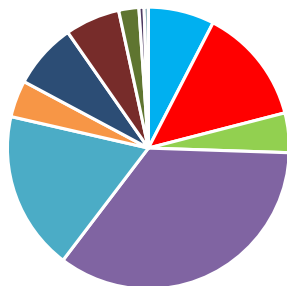
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		11.1	92.8	23.9	127.9
	Avg. Length of Stay		150.7	159.1	189.7	163.2
	Occupancy Rate		7.0%	58.4%	15.0%	80.4%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★					
Routine Cost per Day	\$214.34					
Total Beds	159					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	115	2.8%
Rehabilitation (breakdown in pie chart)	3,718	91.4%
Extensive Services	39	1.0%
Special Care High	17	0.4%
Special Care Low	89	2.2%
Clinically Complex	43	1.1%
Behavioral Symptoms/Cognitive Performance	21	0.5%
Reduced Physical Function	27	0.7%
<b>TOTAL</b>	<b>4,069</b>	

**% Medicare Days in Ultra/Very High RUGs 77.7%**

Figures may not add due to rounding.

# ANDOVER SUBACUTE AND REHAB II

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$31,897,900**

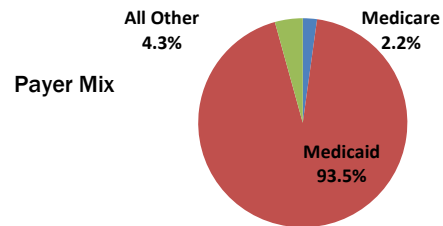
- 511 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	117
Nurses: 241 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	48	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	174	■ Other	0
Administrative	22	Plant Operations and Maintenance	13

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,192,267 for Andover Subacute and Rehab II.
- Total Employee Payroll: \$18,309,484
- Estimated State Income Taxes Paid by Employees: \$1,011,599

## Statistical Profile

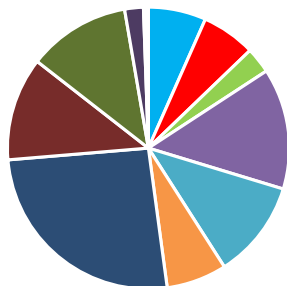
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★	Avg. Daily Census	Medicare 11.3	Medicaid 481.7	All Other 22.2	Total 515.2
	Medicare Quality Measure Rating	★	Avg. Length of Stay	152.6	825.5	175.9	657.5
			Occupancy Rate	2.1%	88.7%	4.1%	94.9%
Routine Cost per Day	\$159.10						
Total Beds	543						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,395	82.4%
Extensive Services	27	0.7%
Special Care High	103	2.5%
Special Care Low	296	7.2%
Clinically Complex	167	4.1%
Behavioral Symptoms/Cognitive Performance	56	1.4%
Reduced Physical Function	75	1.8%
<b>TOTAL</b>	<b>4,119</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>39.5%</b>

Figures may not add due to rounding.

# APPLEWOOD ESTATES

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$20,141,400

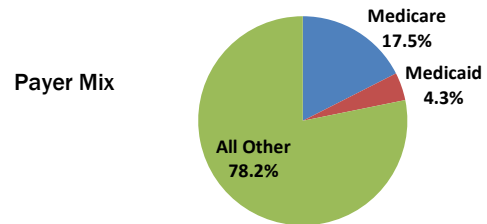
- 179 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	74
Nurses: 51 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	8	Plant Operations and Maintenance	17

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$303,948 for Applewood Estates.
- Total Employee Payroll: \$7,477,420
- Estimated State Income Taxes Paid by Employees: \$413,127

## Statistical Profile

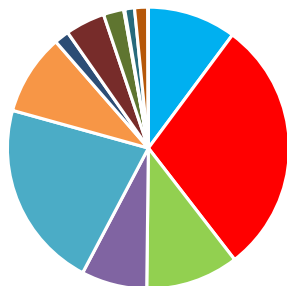
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	14.8	3.7	66.2	84.7
	Avg. Length of Stay	23.1	333.3	1,208.3	119.8
	Occupancy Rate	14.8%	3.7%	66.2%	84.7%
Medicare Overall Rating	★				
Medicare Quality Measure Rating	★				
Routine Cost per Day	\$248.72				
Total Beds	100				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	43	0.8%
Rehabilitation (breakdown in pie chart)	5,007	92.5%
Extensive Services	0	0.0%
Special Care High	94	1.7%
Special Care Low	129	2.4%
Clinically Complex	81	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	60	1.1%
<b>TOTAL</b>	<b>5,414</b>	

**% Medicare Days in Ultra/Very High RUGs 82.7%**

Figures may not add due to rounding.



# ARBOR GLEN CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,650,900

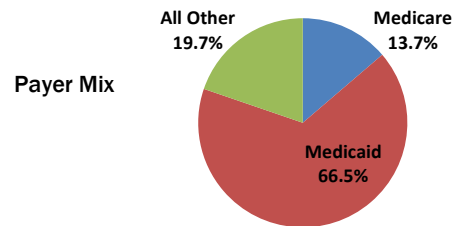
- 118 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 81 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$420,037 for Arbor Glen Center.
- Total Employee Payroll: \$4,929,351
- Estimated State Income Taxes Paid by Employees: \$272,347

## Statistical Profile

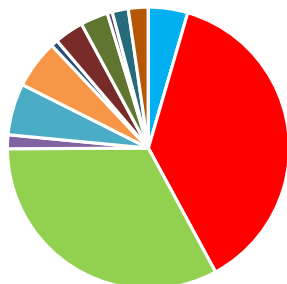
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		15.4	74.4	22.1	111.9
	Avg. Length of Stay		37.4	352.9	65.0	116.4
	Occupancy Rate		12.6%	61.0%	18.1%	91.7%
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★★					
Routine Cost per Day	\$240.91					
Total Beds	122					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	74	1.3%
Rehabilitation (breakdown in pie chart)	5,148	91.8%
Extensive Services	12	0.2%
Special Care High	42	0.7%
Special Care Low	251	4.5%
Clinically Complex	56	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	27	0.5%
<b>TOTAL</b>	<b>5,610</b>	

**% Medicare Days in Ultra/Very High RUGs 81.9%**

Figures may not add due to rounding.

# ARBORS CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,546,000**

- 102 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	19
Nurses: 64 total, including		Contract Labor: 5 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$355,872 for Arbors Care Center.
- Total Employee Payroll: \$3,903,898
- Estimated State Income Taxes Paid by Employees: \$215,690

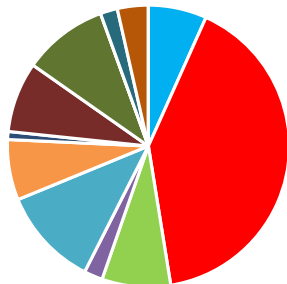
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	17.2	70.4	11.4	99.0
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	31.4	755.8	66.0	121.7
			Occupancy Rate	14.4%	58.7%	9.5%	82.5%
Routine Cost per Day	\$185.46						
Total Beds	120						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	8	0.1%
Rehabilitation (breakdown in pie chart)	5,805	92.3%
Extensive Services	0	0.0%
Special Care High	256	4.1%
Special Care Low	104	1.7%
Clinically Complex	56	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	57	0.9%
<b>TOTAL</b>	<b>6,286</b>	

**% Medicare Days in Ultra/Very High RUGs 69.9%**

Figures may not add due to rounding.

# ARCADIA NURSING AND REHAB

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

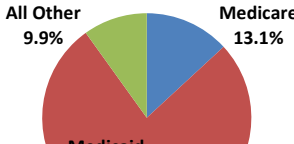
**Total Expenditures: \$10,725,100**

- 128 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	24
Nurses: 75 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$414,148 for Arcadia Nursing and Rehab.
- Total Employee Payroll: \$5,735,527
- Estimated State Income Taxes Paid by Employees: \$316,888

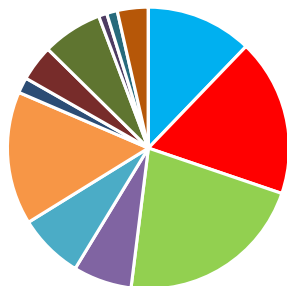
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating <span style="float: right;">★</span></p> <p>Medicare Quality Measure Rating <span style="float: right;">★★★</span></p> <p>Routine Cost per Day <span style="float: right;">\$219.19</span></p> <p>Total Beds <span style="float: right;">128</span></p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">14.4</td> <td style="text-align: center;">84.3</td> <td style="text-align: center;">10.9</td> <td style="text-align: center;">109.6</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">24.0</td> <td style="text-align: center;">405.0</td> <td style="text-align: center;">46.7</td> <td style="text-align: center;">105.3</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">11.2%</td> <td style="text-align: center;">65.9%</td> <td style="text-align: center;">8.5%</td> <td style="text-align: center;">85.6%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	14.4	84.3	10.9	109.6	Avg. Length of Stay	24.0	405.0	46.7	105.3	Occupancy Rate	11.2%	65.9%	8.5%	85.6%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	14.4	84.3	10.9	109.6																	
Avg. Length of Stay	24.0	405.0	46.7	105.3																	
Occupancy Rate	11.2%	65.9%	8.5%	85.6%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	32	0.6%
Rehabilitation (breakdown in pie chart)	4,418	84.1%
Extensive Services	19	0.4%
Special Care High	311	5.9%
Special Care Low	332	6.3%
Clinically Complex	64	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	76	1.4%
<b>TOTAL</b>	<b>5,252</b>	

**% Medicare Days in Ultra/Very High RUGs 69.1%**

Figures may not add due to rounding.



# ARISTACARE AT ALAMEDA CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$22,687,100

- 270 full-time equivalent jobs (salaried and contract), including key areas such as

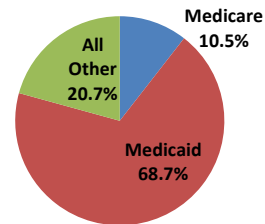
Therapists	0	Dietary & Housekeeping	45
Nurses: 167 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	43	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	111	■ Other	0
Administrative	9	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$910,342 for Aristacare at Alameda Center.
- Total Employee Payroll: \$9,775,020
- Estimated State Income Taxes Paid by Employees: \$540,070

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	24.6	160.8	48.5	233.9
			Avg. Length of Stay	42.8	396.5	76.3	144.7
			Occupancy Rate	9.9%	64.3%	19.4%	93.6%
Medicare Overall Rating	★★★★						
Medicare Quality Measure Rating	★★★★★						
Routine Cost per Day	\$244.42						
Total Beds	250						

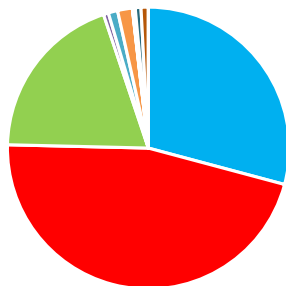
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	156	1.7%
Rehabilitation (breakdown in pie chart)	8,224	91.4%
Extensive Services	59	0.7%
Special Care High	182	2.0%
Special Care Low	262	2.9%
Clinically Complex	79	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	32	0.4%
<b>TOTAL</b>	<b>8,994</b>	

**% Medicare Days in Ultra/Very High RUGs 91.5%**

Figures may not add due to rounding.

# ARISTACARE AT CEDAR OAKS

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$22,495,700

- 256 full-time equivalent jobs (salaried and contract), including key areas such as

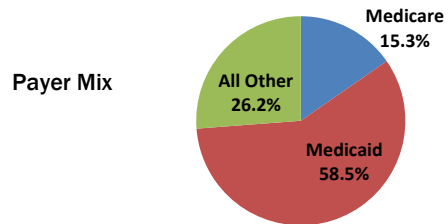
Therapists	0	Dietary & Housekeeping	46
Nurses: 150 total, including		Contract Labor: 17 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	36	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	103	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$811,382 for Aristacare at Cedar Oaks.
- Total Employee Payroll: \$8,600,179
- Estimated State Income Taxes Paid by Employees: \$475,160

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)				
Medicare Overall Rating	★★			
Medicare Quality Measure Rating	★★★★			
Routine Cost per Day	\$236.81			
Total Beds	230			

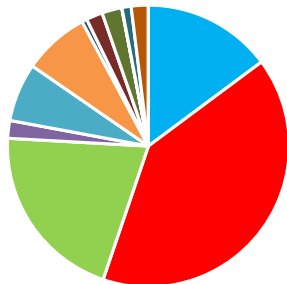
	Medicare	Medicaid	All Other	Total
Avg. Daily Census	33.8	128.8	57.7	220.3
Avg. Length of Stay	29.9	494.8	65.4	96.9
Occupancy Rate	14.7%	56.0%	25.1%	95.8%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	208	1.7%
Rehabilitation (breakdown in pie chart)	11,122	90.2%
Extensive Services	61	0.5%
Special Care High	421	3.4%
Special Care Low	404	3.3%
Clinically Complex	107	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.1%
<b>TOTAL</b>	<b>12,335</b>	

**% Medicare Days in Ultra/Very High RUGs 84.8%**

Figures may not add due to rounding.

# ARISTACARE AT CHERRY HILL

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,853,100

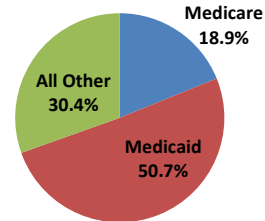
- 105 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 70 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$374,729 for Aristacare at Cherry Hill.
- Total Employee Payroll: \$3,793,287
- Estimated State Income Taxes Paid by Employees: \$209,579

## Statistical Profile

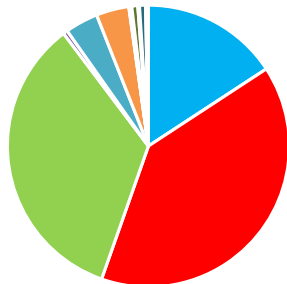
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 20.0	Medicaid 53.8	All Other 32.3
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	40.8	220.7	73.7
		Occupancy Rate	16.7%	44.8%	26.9%
Routine Cost per Day	\$242.94				
Total Beds	120				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	130	1.8%
Rehabilitation (breakdown in pie chart)	6,821	93.3%
Extensive Services	81	1.1%
Special Care High	41	0.6%
Special Care Low	82	1.1%
Clinically Complex	123	1.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	30	0.4%
<b>TOTAL</b>	<b>7,308</b>	

**% Medicare Days in Ultra/Very High RUGs 92.9%**

Figures may not add due to rounding.



# ARISTACARE AT MANCHESTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,001,900

- 141 full-time equivalent jobs (salaried and contract), including key areas such as

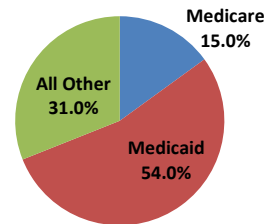
Therapists	0	Dietary & Housekeeping	22
Nurses: 81 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	6	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$482,784 for Aristacare at Manchester.
- Total Employee Payroll: \$5,004,622
- Estimated State Income Taxes Paid by Employees: \$276,505

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		19.6	70.4	40.5	130.6
	Avg. Length of Stay		32.4	276.5	87.5	98.7
	Occupancy Rate		11.9%	42.7%	24.6%	79.1%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$229.57					
Total Beds	165					

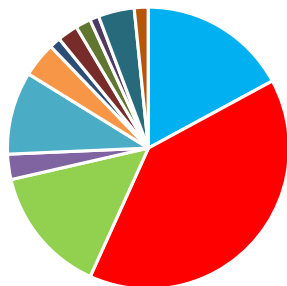
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	77	1.1%
Rehabilitation (breakdown in pie chart)	6,754	94.4%
Extensive Services	0	0.0%
Special Care High	169	2.4%
Special Care Low	78	1.1%
Clinically Complex	34	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	39	0.5%
<b>TOTAL</b>	<b>7,151</b>	

**% Medicare Days in Ultra/Very High RUGs 84.0%**

Figures may not add due to rounding.

# ARISTACARE AT NORWOOD TERRACE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$11,574,400**

- 125 full-time equivalent jobs (salaried and contract), including key areas such as

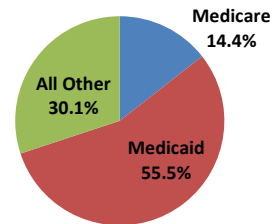
Therapists	0	Dietary & Housekeeping	23
Nurses: 74 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	4	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$396,686 for Aristacare at Norwood Terrace.
- Total Employee Payroll: \$4,427,721
- Estimated State Income Taxes Paid by Employees: \$244,632

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		15.4	59.1	32.1	106.6
	Avg. Length of Stay		30.8	440.4	69.2	97.2
	Occupancy Rate		6.2%	23.6%	12.8%	42.6%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$253.82					
Total Beds	250					

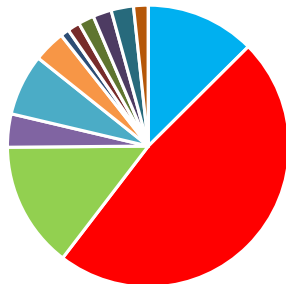
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	105	1.9%
Rehabilitation (breakdown in pie chart)	5,137	91.6%
Extensive Services	39	0.7%
Special Care High	150	2.7%
Special Care Low	142	2.5%
Clinically Complex	30	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>5,609</b>	

**% Medicare Days in Ultra/Very High RUGs 82.1%**

Figures may not add due to rounding.

# ARISTACARE AT WHITING

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,082,500

- 182 full-time equivalent jobs (salaried and contract), including key areas such as

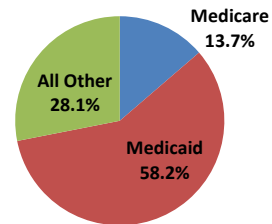
Therapists	0	Dietary & Housekeeping	34
Nurses: 97 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	61	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$617,480 for Aristacare at Whiting.
- Total Employee Payroll: \$6,453,067
- Estimated State Income Taxes Paid by Employees: \$356,532

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		22.5	95.7	46.2	164.4
	Avg. Length of Stay		29.7	384.0	65.3	95.9
	Occupancy Rate		12.5%	53.2%	25.7%	91.4%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$222.68					
Total Beds	180					

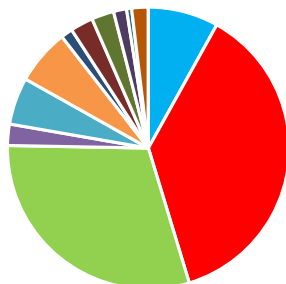
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	201	2.4%
Rehabilitation (breakdown in pie chart)	7,488	91.1%
Extensive Services	13	0.2%
Special Care High	133	1.6%
Special Care Low	249	3.0%
Clinically Complex	108	1.3%
Behavioral Symptoms/Cognitive Performance	13	0.2%
Reduced Physical Function	12	0.1%
<b>TOTAL</b>	<b>8,217</b>	

**% Medicare Days in Ultra/Very High RUGs 83.8%**

Figures may not add due to rounding.

# ARMENIAN NURSING AND REHABILITATION CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$5,522,500**

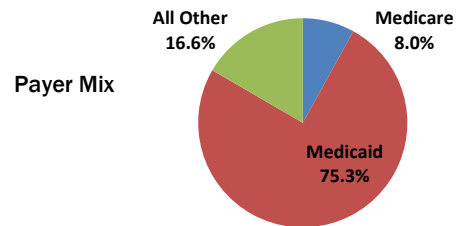
- 101 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 59 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	15	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$283,112 for Armenian Nursing and Rehabilitation Center.
- Total Employee Payroll: \$3,131,705
- Estimated State Income Taxes Paid by Employees: \$173,027

## Statistical Profile

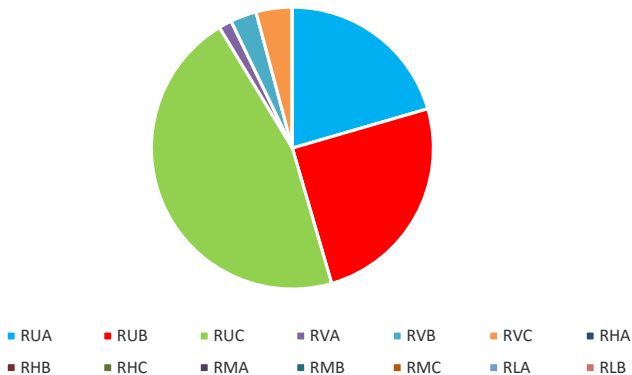
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 5.7	Medicaid 53.3	All Other 11.8
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	53.3	498.9	252.6
Routine Cost per Day	\$196.94	Occupancy Rate	6.6%	62.0%	13.7%
Total Beds	86				82.3%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,068	99.6%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	1	0.0%
Clinically Complex	3	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.2%
<b>TOTAL</b>	<b>2,077</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>99.6%</b>

Figures may not add due to rounding.

# ARNOLD WALTER NURSING HOME

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$15,665,800**

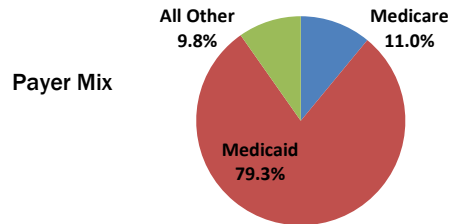
- 179 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	40
<b>Nurses: 112 total, including</b>		<b>Contract Labor: 0 total, including</b>	
■ Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	70	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$621,700 for Arnold Walter Nursing Home.
- Total Employee Payroll: \$7,347,200
- Estimated State Income Taxes Paid by Employees: \$405,933

## Statistical Profile

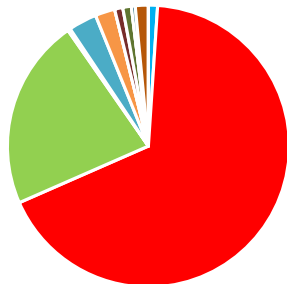
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	17.6	127.2	15.7	160.5
	Avg. Length of Stay	28.1	365.7	107.8	143.2
	Occupancy Rate	8.7%	63.0%	7.7%	79.5%
Medicare Overall Rating	★★★★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$241.36				
Total Beds	202				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	33	0.5%
Rehabilitation (breakdown in pie chart)	6,100	94.8%
Extensive Services	0	0.0%
Special Care High	95	1.5%
Special Care Low	168	2.6%
Clinically Complex	36	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>6,432</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>91.7%</b>

Figures may not add due to rounding.

# ASHBROOK CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,356,500

- 94 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 50 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	27	■ Other	0
Administrative	5	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$384,444 for Ashbrook Care & Rehabilitation Center.
- Total Employee Payroll: \$3,890,153
- Estimated State Income Taxes Paid by Employees: \$214,931

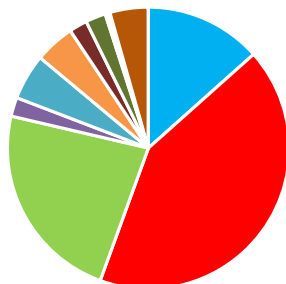
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 11.2	Medicaid 76.8	All Other 11.6	Total 99.6
Medicare Overall Rating	★★★★★	Avg. Length of Stay	37.9	538.9	28.8	118.4
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	9.8%	67.3%	10.2%	87.3%
Routine Cost per Day	\$244.12	Payer Mix				
Total Beds	114					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	9	0.2%
Rehabilitation (breakdown in pie chart)	3,728	91.1%
Extensive Services	0	0.0%
Special Care High	245	6.0%
Special Care Low	90	2.2%
Clinically Complex	13	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.2%
<b>TOTAL</b>	<b>4,093</b>	

**% Medicare Days in Ultra/Very High RUGs 82.8%**

Figures may not add due to rounding.



# ASPEN HILLS HEALTHCARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$4,560,100

- 140 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$623,869 for Aspen Hills Healthcare Center.
- Total Employee Payroll: \$4,012,039
- Estimated State Income Taxes Paid by Employees: \$221,665

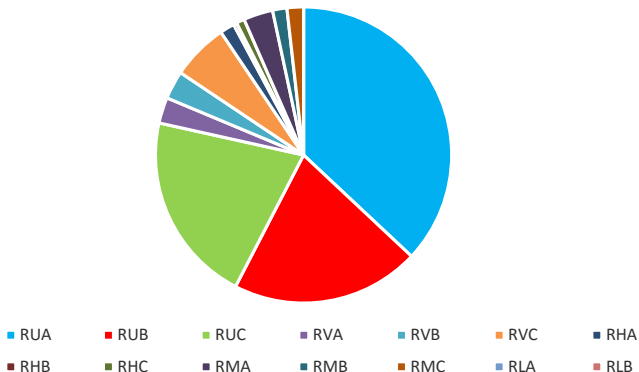
## Statistical Profile

		Medicare	Medicaid	All Other	Total
Medicare Ratings (from 1 to 5 stars)		20.4	N/A <sup>1</sup>	8.7	163.8
Medicare Overall Rating	★★★★	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
Medicare Quality Measure Rating	★★★★	10.0%	N/A <sup>1</sup>	4.2%	80.3%
Routine Cost per Day	\$254.36	Payer Mix			
Total Beds	204				

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	28	0.4%
Rehabilitation (breakdown in pie chart)	7,226	97.3%
Extensive Services	26	0.4%
Special Care High	38	0.5%
Special Care Low	50	0.7%
Clinically Complex	50	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	9	0.1%
<b>TOTAL</b>	<b>7,427</b>	

**% Medicare Days in Ultra/Very High RUGs 87.9%**

# ATLANTIC COAST REHAB & HEALTH

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,718,700

- 150 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 98 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	65	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$584,247 for Atlantic Coast Rehab & Health.
- Total Employee Payroll: \$5,848,475
- Estimated State Income Taxes Paid by Employees: \$323,128

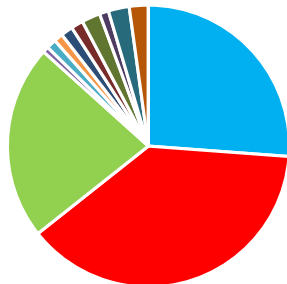
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 18.2	Medicaid 113.6	All Other 20.7	Total 152.5
Medicare Overall Rating	★★	Avg. Length of Stay	37.6	276.5	89.7	135.4
Medicare Quality Measure Rating	★★★★	Occupancy Rate	11.4%	71.0%	12.9%	95.3%
Routine Cost per Day	\$209.07	Payer Mix				
Total Beds	160					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	180	2.7%
Rehabilitation (breakdown in pie chart)	5,547	83.4%
Extensive Services	28	0.4%
Special Care High	242	3.6%
Special Care Low	526	7.9%
Clinically Complex	121	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.1%
<b>TOTAL</b>	<b>6,652</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>76.3%</b>

Figures may not add due to rounding.

# ATLANTIC REHABILITATION INSTITUTE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$2,932,700

- 44 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

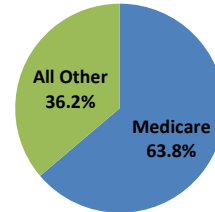
Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$52,126 for Atlantic Rehabilitation Institute.
- Total Employee Payroll: \$3,276,690
- Estimated State Income Taxes Paid by Employees: \$181,037

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	21.1	N/A <sup>1</sup>	12.0	33.1
	Avg. Length of Stay	★★★★★	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
	Occupancy Rate		52.8%	N/A <sup>1</sup>	30.0%	82.7%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$629.86					
Total Beds	40					

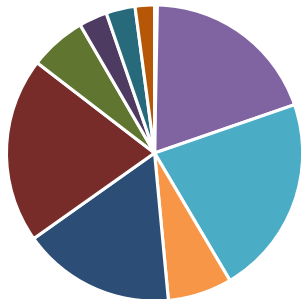
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	13	0.2%
Rehabilitation (breakdown in pie chart)	6,906	89.6%
Extensive Services	12	0.2%
Special Care High	229	3.0%
Special Care Low	33	0.4%
Clinically Complex	225	2.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	289	3.7%
<b>TOTAL</b>	<b>7,707</b>	

**% Medicare Days in Ultra/Very High RUGs 43.6%**

# ATRIUM AT NAVESINK HARBOR

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

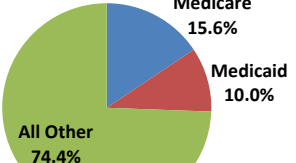
**Total Expenditures: \$16,250,900**

- 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 33 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	6	Nursing	0
Licensed Practical Nurses (LPNs)	9	Therapists	2
Certified Nursing Assistants (CNAs)	18	Other	0
Administrative	5	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$131,525 for Atrium at Navesink Harbor.
- Total Employee Payroll: \$4,492,934
- Estimated State Income Taxes Paid by Employees: \$248,235

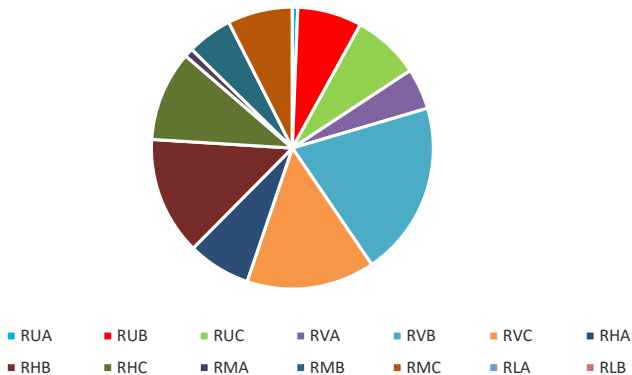
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★★          Medicare Quality Measure Rating   ★★★★★</p> <p>Routine Cost per Day                 \$368.95</p> <p>Total Beds                             43</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">5.6</td> <td style="text-align: center;">3.6</td> <td style="text-align: center;">26.7</td> <td style="text-align: center;">35.8</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">37.8</td> <td style="text-align: center;">1,303.0</td> <td style="text-align: center;">190.8</td> <td style="text-align: center;">123.4</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">13.0%</td> <td style="text-align: center;">8.3%</td> <td style="text-align: center;">62.0%</td> <td style="text-align: center;">83.3%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	5.6	3.6	26.7	35.8	Avg. Length of Stay	37.8	1,303.0	190.8	123.4	Occupancy Rate	13.0%	8.3%	62.0%	83.3%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	5.6	3.6	26.7	35.8																		
Avg. Length of Stay	37.8	1,303.0	190.8	123.4																		
Occupancy Rate	13.0%	8.3%	62.0%	83.3%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	113	5.7%
Rehabilitation (breakdown in pie chart)	1,786	90.2%
Extensive Services	0	0.0%
Special Care High	27	1.4%
Special Care Low	7	0.4%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	5	0.3%
Reduced Physical Function	41	2.1%
<b>TOTAL</b>	<b>1,979</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>49.3%</b>

Figures may not add due to rounding.

# ATRIUM POST ACUTE CARE OF HAMILTON

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$6,905,700**

- 66 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	13
Nurses: 28 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	8	Nursing	0
Licensed Practical Nurses (LPNs)	6	Therapists	0
Certified Nursing Assistants (CNAs)	15	Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$3,767 for Atrium Post Acute Care of Hamilton.
- Total Employee Payroll: \$3,544,569
- Estimated State Income Taxes Paid by Employees: \$195,837

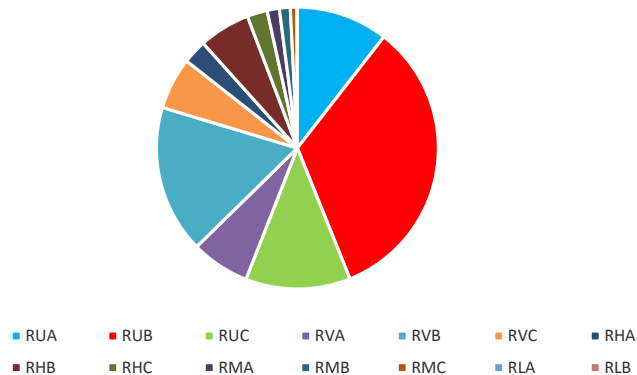
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★★          Medicare Quality Measure Rating   ★★★★★</p> <p>Routine Cost per Day                 \$420.30</p> <p>Total Beds                             50</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">30.9</td> <td style="text-align: center;">0.0</td> <td style="text-align: center;">0.9</td> <td style="text-align: center;">31.8</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">29.4</td> <td style="text-align: center;">0.0</td> <td style="text-align: center;">22.6</td> <td style="text-align: center;">29.2</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">61.8%</td> <td style="text-align: center;">0.0%</td> <td style="text-align: center;">1.7%</td> <td style="text-align: center;">63.6%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	30.9	0.0	0.9	31.8	Avg. Length of Stay	29.4	0.0	22.6	29.2	Occupancy Rate	61.8%	0.0%	1.7%	63.6%	<p style="text-align: center;">Payer Mix</p>
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	30.9	0.0	0.9	31.8																		
Avg. Length of Stay	29.4	0.0	22.6	29.2																		
Occupancy Rate	61.8%	0.0%	1.7%	63.6%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	240	2.2%
Rehabilitation (breakdown in pie chart)	10,561	95.0%
Extensive Services	7	0.1%
Special Care High	146	1.3%
Special Care Low	121	1.1%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	44	0.4%
<b>TOTAL</b>	<b>11,121</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>81.3%</b>

Figures may not add due to rounding.

# ATRIUM POST ACUTE CARE OF LAWRENCEVILLE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$8,945,600**

- 93 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	17
Nurses: 53 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$323,568 for Atrium Post Acute Care of Lawrenceville.
- Total Employee Payroll: \$4,048,791
- Estimated State Income Taxes Paid by Employees: \$223,696

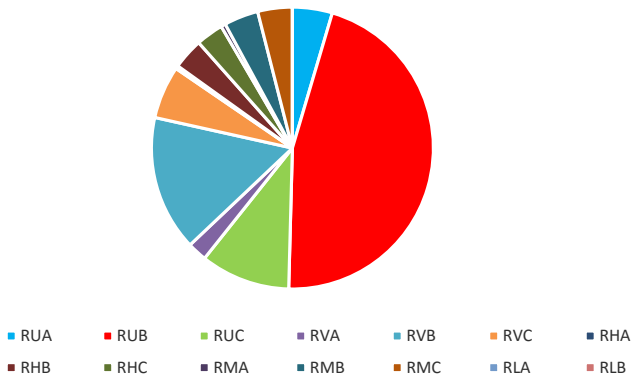
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating                   ★★</p> <p>Medicare Quality Measure Rating       ★★★★★</p> <p>Routine Cost per Day                       \$207.80</p> <p>Total Beds                                    100</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">20.4</td> <td style="text-align: center;">63.4</td> <td style="text-align: center;">10.9</td> <td style="text-align: center;">94.8</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">42.4</td> <td style="text-align: center;">2,104.7</td> <td style="text-align: center;">46.4</td> <td style="text-align: center;">126.7</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">20.4%</td> <td style="text-align: center;">63.4%</td> <td style="text-align: center;">10.9%</td> <td style="text-align: center;">94.8%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	20.4	63.4	10.9	94.8	Avg. Length of Stay	42.4	2,104.7	46.4	126.7	Occupancy Rate	20.4%	63.4%	10.9%	94.8%	<p style="text-align: center;">Payer Mix</p>
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	20.4	63.4	10.9	94.8																		
Avg. Length of Stay	42.4	2,104.7	46.4	126.7																		
Occupancy Rate	20.4%	63.4%	10.9%	94.8%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	60	0.8%
Rehabilitation (breakdown in pie chart)	6,684	89.8%
Extensive Services	37	0.5%
Special Care High	94	1.3%
Special Care Low	393	5.3%
Clinically Complex	45	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	133	1.8%
<b>TOTAL</b>	<b>7,446</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>76.6%</b>

Figures may not add due to rounding.

# ATRIUM POST ACUTE CARE OF MATAWAN

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,753,600

- 161 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	17	Dietary & Housekeeping	26
Nurses: 84 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$426,951 for Atrium Post Acute Care of Matawan.
- Total Employee Payroll: \$8,153,772
- Estimated State Income Taxes Paid by Employees: \$450,496

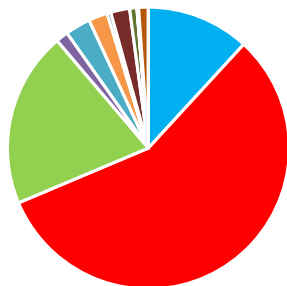
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 18.0	Medicaid 84.6	All Other 13.5	Total 116.1
Medicare Overall Rating	★★★★★	Avg. Length of Stay	71.4	2,573.5	73.7	247.9
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	13.8%	65.1%	10.4%	89.3%
Routine Cost per Day	\$197.58	Payer Mix				
Total Beds	130					
Inclusive of 22 Ventilator SCNF beds						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	292	4.4%
Rehabilitation (breakdown in pie chart)	5,665	86.2%
Extensive Services	401	6.1%
Special Care High	104	1.6%
Special Care Low	30	0.5%
Clinically Complex	23	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	54	0.8%
<b>TOTAL</b>	<b>6,569</b>	

**% Medicare Days in Ultra/Very High RUGs 86.6%**

Figures may not add due to rounding.



# ATRIUM POST ACUTE CARE OF PARK RIDGE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$22,546,500

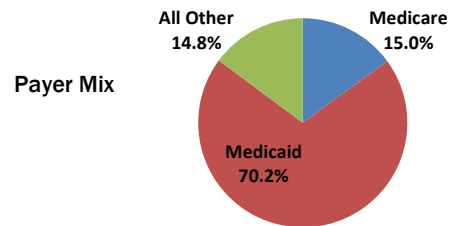
- 200 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	41
Nurses: 110 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	20	Nursing	0
Licensed Practical Nurses (LPNs)	22	Therapists	0
Certified Nursing Assistants (CNAs)	68	Other	0
Administrative	13	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$636,158 for Atrium Post Acute Care of Park Ridge.
- Total Employee Payroll: \$10,763,217
- Estimated State Income Taxes Paid by Employees: \$594,668

## Statistical Profile

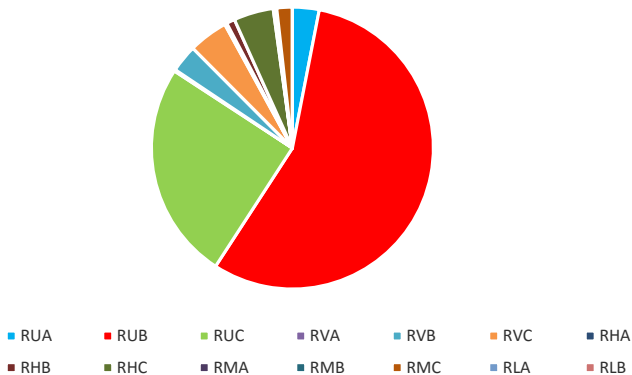
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	25.8	120.7	25.5	172.0
			Avg. Length of Stay	47.7	0.0	71.1	191.4
			Occupancy Rate	12.3%	57.5%	12.1%	81.9%
Medicare Overall Rating	★★						
Medicare Quality Measure Rating	★★						
Routine Cost per Day	\$292.90						
Total Beds	210						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	8,884	94.9%
Extensive Services	0	0.0%
Special Care High	72	0.8%
Special Care Low	372	4.0%
Clinically Complex	18	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.1%
<b>TOTAL</b>	<b>9,360</b>	

**% Medicare Days in Ultra/Very High RUGs 86.9%**

Figures may not add due to rounding.

# ATRIUM POST ACUTE CARE OF PRINCETON

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

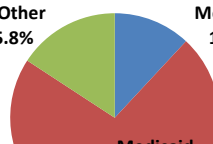
**Total Expenditures: \$18,562,800**

- 222 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	48
Nurses: 93 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	18	Nursing	0
Licensed Practical Nurses (LPNs)	21	Therapists	0
Certified Nursing Assistants (CNAs)	54	Other	0
Administrative	13	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$611,722 for Atrium Post Acute Care of Princeton.
- Total Employee Payroll: \$8,677,013
- Estimated State Income Taxes Paid by Employees: \$479,405

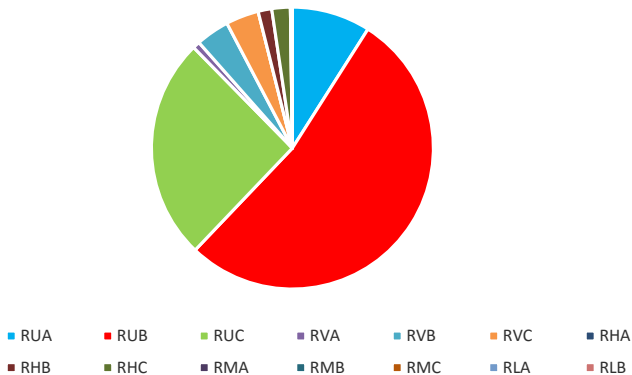
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★</p> <p>Medicare Quality Measure Rating  ★★★★★</p> <p>Routine Cost per Day               \$207.79</p> <p>Total Beds                           180</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">19.0</td> <td style="text-align: center;">115.4</td> <td style="text-align: center;">25.2</td> <td style="text-align: center;">159.6</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">50.7</td> <td style="text-align: center;">3,509.9</td> <td style="text-align: center;">71.9</td> <td style="text-align: center;">210.4</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">10.6%</td> <td style="text-align: center;">64.1%</td> <td style="text-align: center;">14.0%</td> <td style="text-align: center;">88.7%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	19.0	115.4	25.2	159.6	Avg. Length of Stay	50.7	3,509.9	71.9	210.4	Occupancy Rate	10.6%	64.1%	14.0%	88.7%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	19.0	115.4	25.2	159.6																	
Avg. Length of Stay	50.7	3,509.9	71.9	210.4																	
Occupancy Rate	10.6%	64.1%	14.0%	88.7%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	185	2.7%
Rehabilitation (breakdown in pie chart)	6,217	89.5%
Extensive Services	62	0.9%
Special Care High	110	1.6%
Special Care Low	220	3.2%
Clinically Complex	59	0.8%
Behavioral Symptoms/Cognitive Performance	3	0.0%
Reduced Physical Function	94	1.4%
<b>TOTAL</b>	<b>6,950</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>88.0%</b>

Figures may not add due to rounding.

# ATRIUM POST ACUTE CARE OF WAYNE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

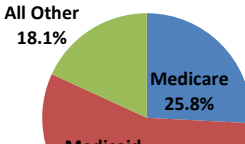
**Total Expenditures: \$20,836,900**

- 216 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	17	Dietary & Housekeeping	39
Nurses: 119 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	78	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$582,578 for Atrium Post Acute Care of Wayne.
- Total Employee Payroll: \$9,484,485
- Estimated State Income Taxes Paid by Employees: \$524,018

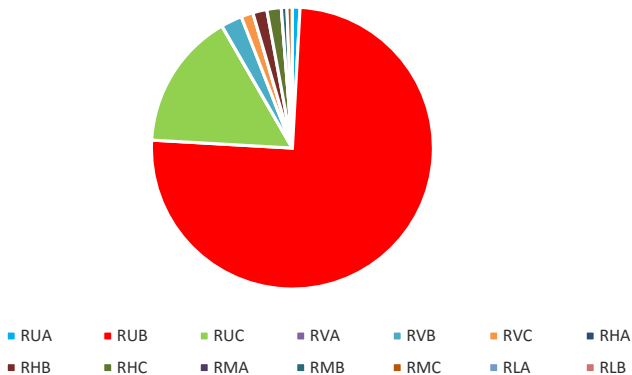
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating <span style="float: right;">★★★★</span></p> <p>Medicare Quality Measure Rating <span style="float: right;">★★★★★</span></p> <p>Routine Cost per Day <span style="float: right;">\$216.66</span></p> <p>Total Beds <span style="float: right;">209</span></p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">46.6</td> <td style="text-align: center;">101.1</td> <td style="text-align: center;">32.8</td> <td style="text-align: center;">180.5</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">40.1</td> <td style="text-align: center;">6,152.3</td> <td style="text-align: center;">39.7</td> <td style="text-align: center;">90.0</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">22.3%</td> <td style="text-align: center;">48.4%</td> <td style="text-align: center;">15.7%</td> <td style="text-align: center;">86.4%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	46.6	101.1	32.8	180.5	Avg. Length of Stay	40.1	6,152.3	39.7	90.0	Occupancy Rate	22.3%	48.4%	15.7%	86.4%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	46.6	101.1	32.8	180.5																	
Avg. Length of Stay	40.1	6,152.3	39.7	90.0																	
Occupancy Rate	22.3%	48.4%	15.7%	86.4%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	70	0.4%
Rehabilitation (breakdown in pie chart)	16,447	96.6%
Extensive Services	48	0.3%
Special Care High	222	1.3%
Special Care Low	62	0.4%
Clinically Complex	87	0.5%
Behavioral Symptoms/Cognitive Performance	14	0.1%
Reduced Physical Function	69	0.4%
<b>TOTAL</b>	<b>17,019</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>92.6%</b>

Figures may not add due to rounding.

# ATRIUM POST ACUTE CARE OF WAYNEVIEW

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,532,200

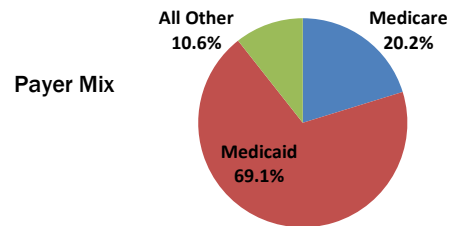
- 167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	33
Nurses: 87 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	53	■ Other	0
Administrative	15	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$502,690 for Atrium Post Acute Care of Wayneview.
- Total Employee Payroll: \$7,113,584
- Estimated State Income Taxes Paid by Employees: \$393,026

## Statistical Profile

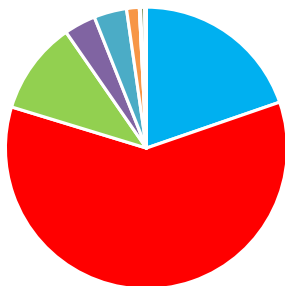
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 29.3	Medicaid 100.2	All Other 15.4	Total 144.8
Medicare Overall Rating	★★★★	Avg. Length of Stay	74.8	9,139.0	43.2	190.9
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	17.2%	58.9%	9.1%	85.2%
Routine Cost per Day	\$211.95					
Total Beds	170					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	14	0.1%
Rehabilitation (breakdown in pie chart)	10,387	97.1%
Extensive Services	1	0.0%
Special Care High	46	0.4%
Special Care Low	213	2.0%
Clinically Complex	25	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.1%
<b>TOTAL</b>	<b>10,694</b>	

**% Medicare Days in Ultra/Very High RUGs 96.5%**

Figures may not add due to rounding.

# AUTUMN LAKE HEALTHCARE AT OCEANVIEW

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,444,800

- 130 full-time equivalent jobs (salaried and contract), including key areas such as

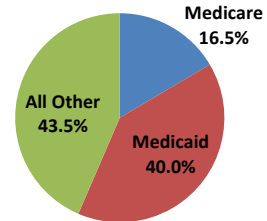
Therapists	0	Dietary & Housekeeping	16
Nurses: 71 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	6
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$552,754 for Autumn Lake Healthcare at Oceanview.
- Total Employee Payroll: \$4,592,221
- Estimated State Income Taxes Paid by Employees: \$253,720

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		25.1	60.8	66.2	152.2
	Avg. Length of Stay		47.2	261.2	93.3	103.2
	Occupancy Rate		14.3%	34.6%	37.6%	86.5%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$147.35					
Total Beds	176					

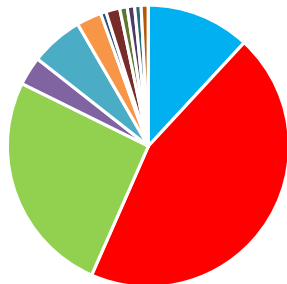
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	73	0.8%
Rehabilitation (breakdown in pie chart)	8,911	97.2%
Extensive Services	0	0.0%
Special Care High	62	0.7%
Special Care Low	97	1.1%
Clinically Complex	14	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.1%
<b>TOTAL</b>	<b>9,165</b>	

**% Medicare Days in Ultra/Very High RUGs 92.7%**

Figures may not add due to rounding.

# AVISTA HEALTHCARE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,056,200

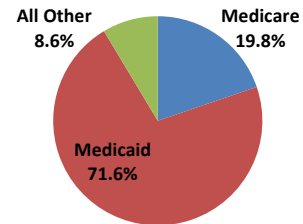
- 117 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 16 total, including		Contract Labor: 82 total, including	
■ Registered Nurses (RNs)	1	■ Nursing	71
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	12	■ Other	0
Administrative	1	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$442,506 for Avista Healthcare.
- Total Employee Payroll: \$1,140,447
- Estimated State Income Taxes Paid by Employees: \$63,010

## Statistical Profile

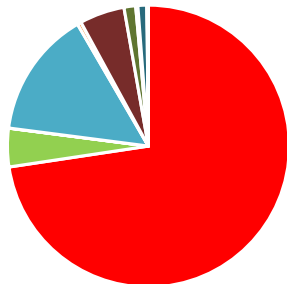
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★	Avg. Daily Census	Medicare 25.0	Medicaid 90.8	All Other 10.9
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	43.5	230.2	37.2
Routine Cost per Day	\$219.69	Occupancy Rate	15.5%	56.1%	6.7%
Total Beds	162				78.2%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	89	1.0%
Rehabilitation (breakdown in pie chart)	8,457	92.7%
Extensive Services	3	0.0%
Special Care High	111	1.2%
Special Care Low	410	4.5%
Clinically Complex	22	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	30	0.3%
<b>TOTAL</b>	<b>9,122</b>	

**% Medicare Days in Ultra/Very High RUGs 86.2%**

Figures may not add due to rounding.

# BAPTIST HOME OF SOUTH JERSEY

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$8,564,400**

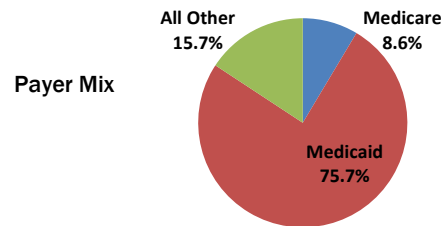
- 104 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 32 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	3	Nursing	0
Licensed Practical Nurses (LPNs)	8	Therapists	1
Certified Nursing Assistants (CNAs)	21	Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$226,051 for Baptist Home of South Jersey.
- Total Employee Payroll: \$3,797,005
- Estimated State Income Taxes Paid by Employees: \$209,785

## Statistical Profile

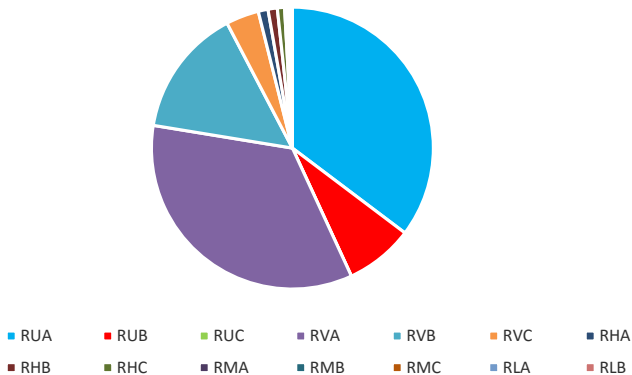
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★	Avg. Daily Census	Medicare 4.9	Medicaid 43.0	All Other 8.9	Total 56.8
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	34.2	872.1	192.1	238.4
Routine Cost per Day	\$214.05	Occupancy Rate	8.1%	71.7%	14.9%	94.7%	
Total Beds	60						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<b>Medicare Days</b>	<b>% to Total</b>
Rehabilitation Plus Extensive Services	39	2.2%
Rehabilitation (breakdown in pie chart)	1,695	95.3%
Extensive Services	0	0.0%
Special Care High	11	0.6%
Special Care Low	0	0.0%
Clinically Complex	16	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	17	1.0%
<b>TOTAL</b>	<b>1,778</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>93.7%</b>

Figures may not add due to rounding.



# BARN HILL CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,886,400

- 185 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	28
Nurses: 107 total, including		Contract Labor: 21 total, including	
■ Registered Nurses (RNs)	35	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	20
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$419,465 for Barn Hill Care Center.
- Total Employee Payroll: \$6,873,575
- Estimated State Income Taxes Paid by Employees: \$379,765

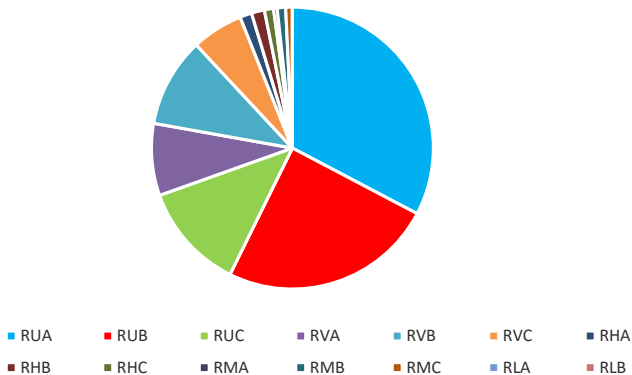
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 41.8	Medicaid 64.2	All Other 32.2	Total 138.2
Medicare Overall Rating	★★	Avg. Length of Stay	25.0	617.1	41.8	54.3
Medicare Quality Measure Rating	★★★	Occupancy Rate	27.2%	41.7%	20.9%	89.8%
Routine Cost per Day	\$217.66	Payer Mix				
Total Beds	154					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	45	0.3%
Rehabilitation (breakdown in pie chart)	14,035	92.1%
Extensive Services	0	0.0%
Special Care High	388	2.5%
Special Care Low	259	1.7%
Clinically Complex	196	1.3%
Behavioral Symptoms/Cognitive Performance	5	0.0%
Reduced Physical Function	308	2.0%
<b>TOTAL</b>	<b>15,236</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>86.7%</b>

Figures may not add due to rounding.

# BARNEGAT REHABILITATION AND NURSING CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$9,770,100

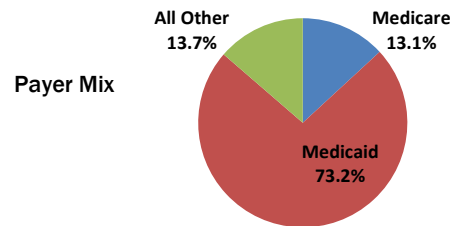
- 77 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 53 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	6	Nursing	4
Licensed Practical Nurses (LPNs)	14	Therapists	6
Certified Nursing Assistants (CNAs)	34	Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$373,775 for Barnegat Rehabilitation and Nursing Center.
- Total Employee Payroll: \$2,858,815
- Estimated State Income Taxes Paid by Employees: \$157,950

## Statistical Profile

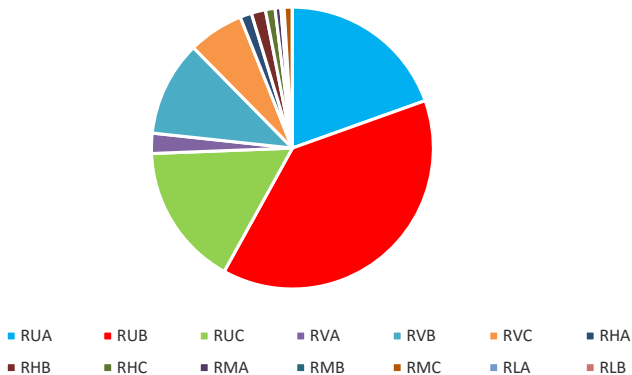
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	13.0	72.4	13.5	98.9
			Avg. Length of Stay	38.6	352.3	62.4	130.3
		Occupancy Rate	11.3%	63.0%	11.7%	86.0%	
Medicare Overall Rating	★★★						
Medicare Quality Measure Rating	★★						
Routine Cost per Day	\$200.71						
Total Beds	115						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	179	3.8%
Rehabilitation (breakdown in pie chart)	4,361	92.0%
Extensive Services	0	0.0%
Special Care High	49	1.0%
Special Care Low	129	2.7%
Clinically Complex	17	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>4,741</b>	

**% Medicare Days in Ultra/Very High RUGs 88.0%**

# BARNERT SUBACUTE REHABILITATION CENTER, LLC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,023,800

- 94 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 43 total, including		Contract Labor: 14 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	11	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$94,061 for Barnert Subacute Rehabilitation Center, LLC.
- Total Employee Payroll: \$3,533,420
- Estimated State Income Taxes Paid by Employees: \$195,221

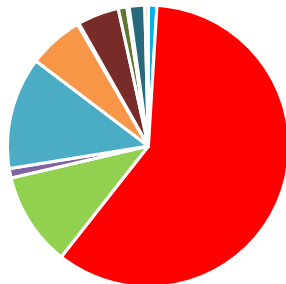
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 32.4	Medicaid 0.0	All Other 21.6	Total 54.0
Medicare Overall Rating	★★★★★	Avg. Length of Stay	25.4	0.0	20.0	22.9
Medicare Quality Measure Rating	★★★★	Occupancy Rate	47.7%	0.0%	31.8%	79.5%
Routine Cost per Day	\$295.03	Payer Mix				
Total Beds	68					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	11,639	98.7%
Extensive Services	0	0.0%
Special Care High	129	1.1%
Special Care Low	26	0.2%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>11,795</b>	

**% Medicare Days in Ultra/Very High RUGs 90.1%**

Figures may not add due to rounding.

# BARTLEY HEALTHCARE NURSING & REHABILITATION

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$20,696,100

- 195 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
Nurses: 113 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	23	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	64	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$705,211 for Bartley Healthcare Nursing & Rehabilitation.
- Total Employee Payroll: \$7,512,896
- Estimated State Income Taxes Paid by Employees: \$415,088

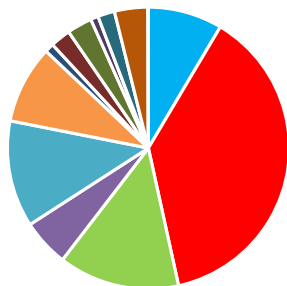
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 31.7	Medicaid 130.8	All Other 31.3	Total 193.8
Medicare Overall Rating	★★★★	Avg. Length of Stay	28.4	1,223.7	57.8	109.7
Medicare Quality Measure Rating	★★★	Occupancy Rate	13.5%	55.9%	13.4%	82.8%
Routine Cost per Day	\$226.79	Payer Mix				
Total Beds	234					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	179	1.5%
Rehabilitation (breakdown in pie chart)	10,593	91.6%
Extensive Services	0	0.0%
Special Care High	214	1.9%
Special Care Low	363	3.1%
Clinically Complex	186	1.6%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	31	0.3%
<b>TOTAL</b>	<b>11,567</b>	

**% Medicare Days in Ultra/Very High RUGs 80.9%**

Figures may not add due to rounding.

# BAYONNE MEDICAL CENTER TCU

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$1,525,800

- 23 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

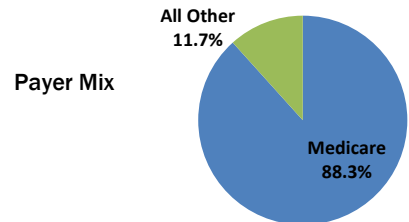
As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$7,057 for Bayonne Medical Center TCU.
- Total Employee Payroll: \$1,344,509
- Estimated State Income Taxes Paid by Employees: \$74,284

## Statistical Profile

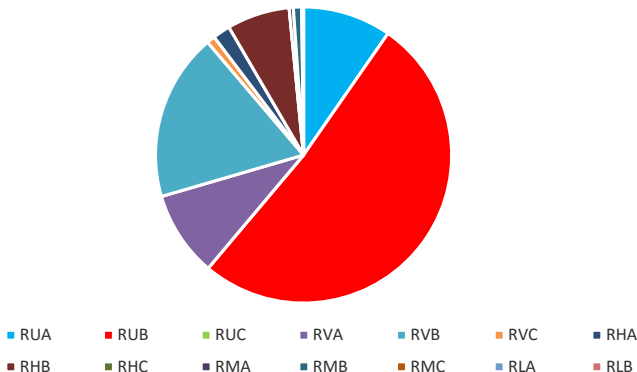
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 12.3	Medicaid N/A <sup>1</sup>	All Other 1.6	Total 13.9
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
			Occupancy Rate	72.2%	N/A <sup>1</sup>	9.5%	81.7%
Routine Cost per Day	\$802.86						
Total Beds	17						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	18	0.4%
Rehabilitation (breakdown in pie chart)	3,984	89.0%
Extensive Services	11	0.2%
Special Care High	105	2.3%
Special Care Low	7	0.2%
Clinically Complex	287	6.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	65	1.5%
<b>TOTAL</b>	<b>4,477</b>	

**% Medicare Days in Ultra/Very High RUGs 80.1%**

# BAYSHORE HEALTH CARE CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$24,963,200

- 277 full-time equivalent jobs (salaried and contract), including key areas such as

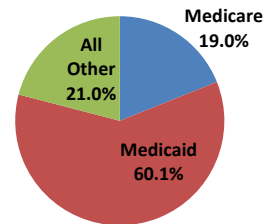
Therapists	24	Dietary & Housekeeping	59
Nurses: 156 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	27	Nursing	0
Licensed Practical Nurses (LPNs)	45	Therapists	0
Certified Nursing Assistants (CNAs)	84	Other	0
Administrative	17	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$712,256 for Bayshore Health Care Center.
- Total Employee Payroll: \$12,834,301
- Estimated State Income Taxes Paid by Employees: \$709,095

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Avg. Daily Census	★★★★★	38.3	121.4	42.3	202.0	
	Avg. Length of Stay	★★★★★	25.4	395.6	43.6	72.5	
			Occupancy Rate	16.6%	52.5%	18.3%	87.4%
Medicare Overall Rating	★★★★★						
Medicare Quality Measure Rating	★★★★★						
Routine Cost per Day	\$269.09						
Total Beds	231						
Inclusive of 11 Ventilator SCNF beds							

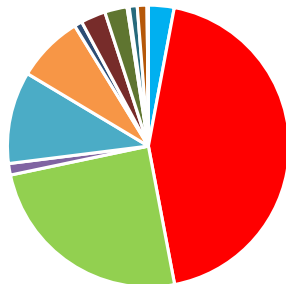
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	103	0.7%
Rehabilitation (breakdown in pie chart)	12,931	92.6%
Extensive Services	154	1.1%
Special Care High	191	1.4%
Special Care Low	283	2.0%
Clinically Complex	199	1.4%
Behavioral Symptoms/Cognitive Performance	15	0.1%
Reduced Physical Function	95	0.7%
<b>TOTAL</b>	<b>13,971</b>	

**% Medicare Days in Ultra/Very High RUGs 85.2%**

Figures may not add due to rounding.

# BERGEN COUNTY HEALTH CARE CENTER

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

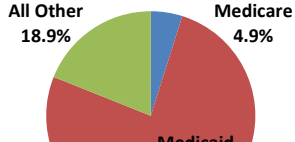
**Total Expenditures: \$16,078,900**

- 123 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 86 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	11	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$410,096 for Bergen County Health Care Center.
- Total Employee Payroll: \$7,018,167
- Estimated State Income Taxes Paid by Employees: \$387,754

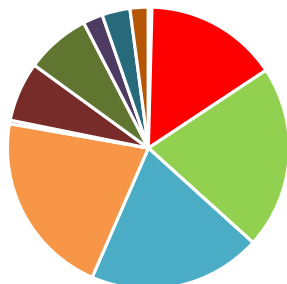
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating <span style="float: right;">★★★★</span></p> <p>Medicare Quality Measure Rating <span style="float: right;">★★★★★</span></p> <p>Routine Cost per Day <span style="float: right;">\$423.28</span></p> <p>Total Beds <span style="float: right;">110</span></p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">4.8</td> <td style="text-align: center;">75.5</td> <td style="text-align: center;">18.8</td> <td style="text-align: center;">99.1</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">65.2</td> <td style="text-align: center;">2,504.9</td> <td style="text-align: center;">360.5</td> <td style="text-align: center;">634.5</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">4.4%</td> <td style="text-align: center;">68.6%</td> <td style="text-align: center;">17.1%</td> <td style="text-align: center;">90.1%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	4.8	75.5	18.8	99.1	Avg. Length of Stay	65.2	2,504.9	360.5	634.5	Occupancy Rate	4.4%	68.6%	17.1%	90.1%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	4.8	75.5	18.8	99.1																		
Avg. Length of Stay	65.2	2,504.9	360.5	634.5																		
Occupancy Rate	4.4%	68.6%	17.1%	90.1%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,714	97.3%
Extensive Services	0	0.0%
Special Care High	15	0.9%
Special Care Low	17	1.0%
Clinically Complex	1	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.8%
<b>TOTAL</b>	<b>1,761</b>	

**% Medicare Days in Ultra/Very High RUGs 75.7%**

Figures may not add due to rounding.



# BERGEN REGIONAL MEDICAL CENTER TCU

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$23,502,100

- 439 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

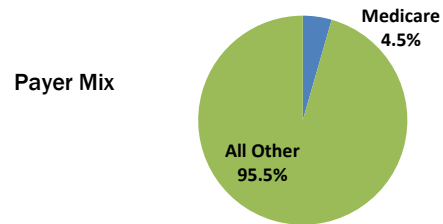
As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,281,738 for Bergen Regional Medical Center TCU.
- Total Employee Payroll: \$22,061,916
- Estimated State Income Taxes Paid by Employees: \$1,218,921

## Statistical Profile

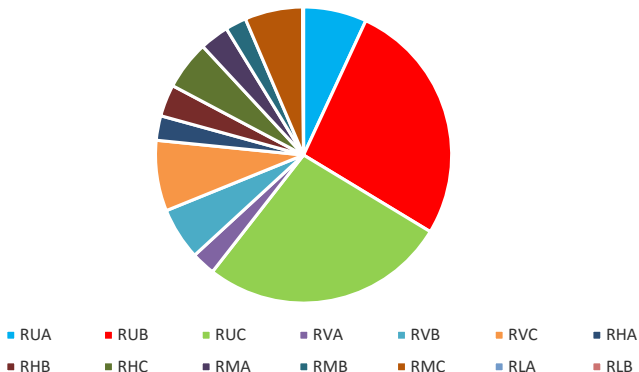
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★	Avg. Daily Census	Medicare 24.5	Medicaid N/A <sup>1</sup>	All Other 30.1	Total 548.9
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
			Occupancy Rate	4.3%	N/A <sup>1</sup>	5.3%	95.6%
Routine Cost per Day	\$224.73						
Total Beds	574						
Inclusive of 12 Ventilator SCNF beds							



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	212	2.4%
Rehabilitation (breakdown in pie chart)	8,250	92.5%
Extensive Services	72	0.8%
Special Care High	101	1.1%
Special Care Low	174	2.0%
Clinically Complex	53	0.6%
Behavioral Symptoms/Cognitive Performance	15	0.2%
Reduced Physical Function	44	0.5%
<b>TOTAL</b>	<b>8,921</b>	

**% Medicare Days in Ultra/Very High RUGs 71.9%**

# BERKELEY HEIGHTS NURSING AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,192,900

- 96 full-time equivalent jobs (salaried and contract), including key areas such as

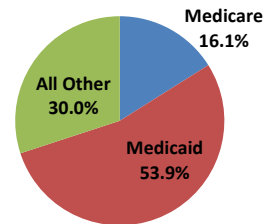
Therapists	0	Dietary & Housekeeping	0
Nurses: 80 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	22	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$387,555 for Berkeley Heights Nursing and Rehabilitation Center.
- Total Employee Payroll: \$4,814,730
- Estimated State Income Taxes Paid by Employees: \$266,014

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Avg. Daily Census	★★★★★	17.1	57.2	31.9	106.1	
	Avg. Length of Stay	★★★★★	35.2	2,609.8	113.0	134.5	
	Medicare Overall Rating		Occupancy Rate	13.1%	44.0%	24.5%	81.6%
	Medicare Quality Measure Rating						
	Routine Cost per Day	\$257.13					
	Total Beds	130					

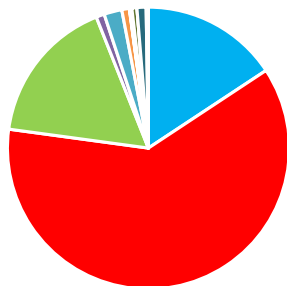
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	89	1.4%
Rehabilitation (breakdown in pie chart)	5,912	95.0%
Extensive Services	6	0.1%
Special Care High	3	0.0%
Special Care Low	171	2.7%
Clinically Complex	37	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>6,224</b>	

**% Medicare Days in Ultra/Very High RUGs 94.3%**

Figures may not add due to rounding.

# BEY LEA VILLAGE NURSING & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,889,000

- 125 full-time equivalent jobs (salaried and contract), including key areas such as

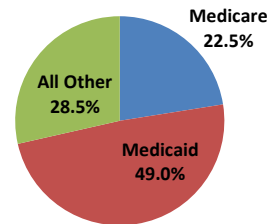
Therapists	0	Dietary & Housekeeping	0
Nurses: 88 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$340,840 for Bey Lea Village Nursing & Rehabilitation Center.
- Total Employee Payroll: \$5,128,222
- Estimated State Income Taxes Paid by Employees: \$283,334

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		22.7	49.5	28.9	101.1
	Avg. Length of Stay		25.4	501.8	40.0	58.9
	Occupancy Rate		18.9%	41.2%	24.0%	84.2%
Medicare Overall Rating	★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$218.31					
Total Beds	120					

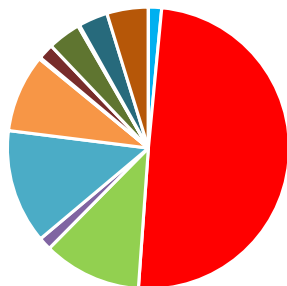
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	96	1.2%
Rehabilitation (breakdown in pie chart)	7,848	94.6%
Extensive Services	0	0.0%
Special Care High	116	1.4%
Special Care Low	70	0.8%
Clinically Complex	62	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	106	1.3%
<b>TOTAL</b>	<b>8,298</b>	

**% Medicare Days in Ultra/Very High RUGs 82.3%**

Figures may not add due to rounding.

# BRIGHTON GARDENS OF EDISON

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,057,200

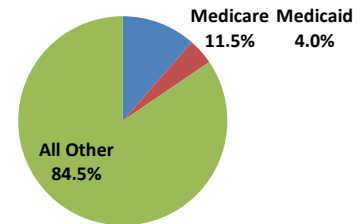
- 119 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 24 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	5	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	12	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$499,686 for Brighton Gardens of Edison.
- Total Employee Payroll: \$4,830,845
- Estimated State Income Taxes Paid by Employees: \$266,904

## Statistical Profile

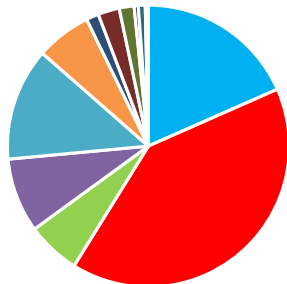
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★	Avg. Daily Census	Medicare 14.9	Medicaid 5.2	All Other 109.6
Medicare Quality Measure Rating	★★★	Avg. Length of Stay	21.2	1,909.0	434.9
Routine Cost per Day	\$64.48	Occupancy Rate	12.0%	4.2%	88.4%
Total Beds	124				104.6%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	209	3.8%
Rehabilitation (breakdown in pie chart)	4,811	88.5%
Extensive Services	6	0.1%
Special Care High	42	0.8%
Special Care Low	251	4.6%
Clinically Complex	91	1.7%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	23	0.4%
<b>TOTAL</b>	<b>5,434</b>	

**% Medicare Days in Ultra/Very High RUGs 85.7%**

Figures may not add due to rounding.

# BISHOP MCCARTHY RESIDENCE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,514,700

- 175 full-time equivalent jobs (salaried and contract), including key areas such as

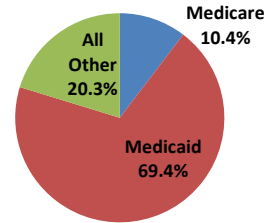
Therapists	0	Dietary & Housekeeping	31
Nurses: 100 total, including		Contract Labor: 5 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	70	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$591,327 for Bishop Mccarthy Residence.
- Total Employee Payroll: \$6,684,514
- Estimated State Income Taxes Paid by Employees: \$369,319

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		15.7	105.2	30.7	151.6
	Avg. Length of Stay		30.7	816.9	140.2	176.3
	Occupancy Rate		8.6%	57.8%	16.9%	83.3%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★					
Routine Cost per Day	\$236.14					
Total Beds	182					

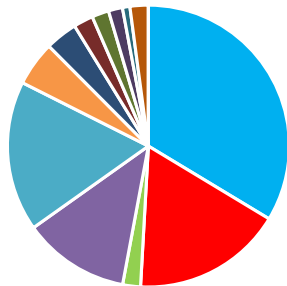
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	5,280	92.1%
Extensive Services	0	0.0%
Special Care High	39	0.7%
Special Care Low	169	2.9%
Clinically Complex	91	1.6%
Behavioral Symptoms/Cognitive Performance	25	0.4%
Reduced Physical Function	132	2.3%
<b>TOTAL</b>	<b>5,736</b>	

**% Medicare Days in Ultra/Very High RUGs 80.6%**

Figures may not add due to rounding.

# BRAKELEY PARK CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,123,700

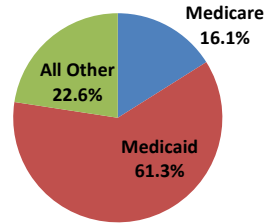
- 135 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 82 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$420,359 for Brakeley Park Center.
- Total Employee Payroll: \$5,209,576
- Estimated State Income Taxes Paid by Employees: \$287,829

## Statistical Profile

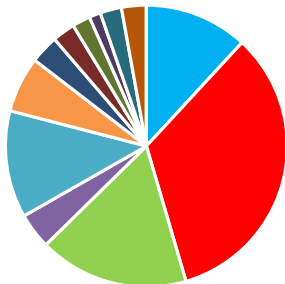
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 18.5	Medicaid 70.6	All Other 26.0
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	31.2	613.7	124.9
		Occupancy Rate	15.4%	58.8%	21.7%
Routine Cost per Day	\$234.76				
Total Beds	120				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	39	0.6%
Rehabilitation (breakdown in pie chart)	5,906	87.5%
Extensive Services	8	0.1%
Special Care High	330	4.9%
Special Care Low	265	3.9%
Clinically Complex	119	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	82	1.2%
<b>TOTAL</b>	<b>6,749</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>74.8%</b>

Figures may not add due to rounding.

# BRANDYWINE SENIOR CARE AT MOORESTOWN

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,541,800

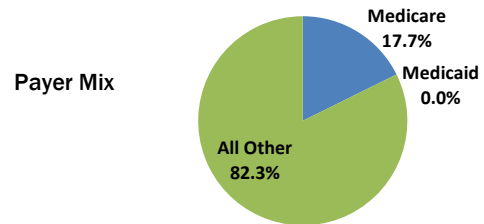
- 120 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	30
Nurses: 54 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$465,679 for Brandywine Senior Care at Moorestown.
- Total Employee Payroll: \$5,182,578
- Estimated State Income Taxes Paid by Employees: \$286,337

## Statistical Profile

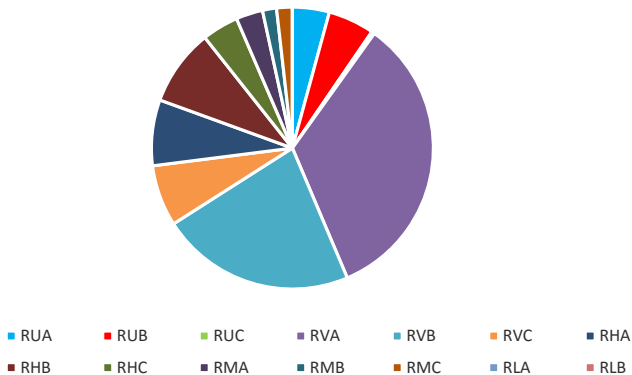
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 23.0	Medicaid 0.0	All Other 107.0
Medicare Quality Measure Rating	★★★	Avg. Length of Stay	28.9	0.0	265.8
Routine Cost per Day	\$66.65	Occupancy Rate	14.5%	0.0%	67.3%
Total Beds	159				81.8%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	32	0.4%
Rehabilitation (breakdown in pie chart)	8,104	96.5%
Extensive Services	0	0.0%
Special Care High	29	0.3%
Special Care Low	113	1.3%
Clinically Complex	64	0.8%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	49	0.6%
<b>TOTAL</b>	<b>8,397</b>	

**% Medicare Days in Ultra/Very High RUGs 70.8%**

Figures may not add due to rounding.



# BRIARWOOD CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$3,775,200

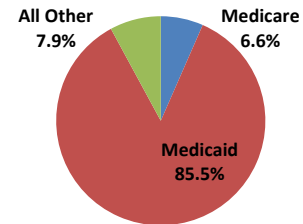
- 31 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 18 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	2	Nursing	4
Licensed Practical Nurses (LPNs)	3	Therapists	1
Certified Nursing Assistants (CNAs)	13	Other	0
Administrative	1	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$133,683 for Briarwood Care & Rehabilitation Center.
- Total Employee Payroll: \$1,085,408
- Estimated State Income Taxes Paid by Employees: \$59,969

## Statistical Profile

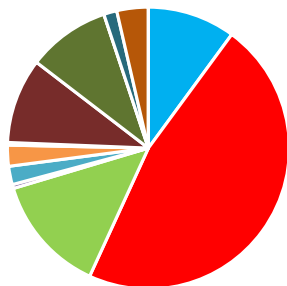
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 2.2	Medicaid 28.1	All Other 2.6	Total 32.9
	Medicare Quality Measure Rating	☒	Avg. Length of Stay	18.8	87.0	27.1	61.6
			Occupancy Rate	1.0%	13.3%	1.2%	15.5%
Routine Cost per Day	\$283.89						
Total Beds	212						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	5	0.6%
Rehabilitation (breakdown in pie chart)	665	84.3%
Extensive Services	4	0.5%
Special Care High	27	3.4%
Special Care Low	65	8.2%
Clinically Complex	18	2.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.6%
<b>TOTAL</b>	<b>789</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>64.1%</b>

Figures may not add due to rounding.

# BRIDGEWAY CARE AND REHAB CENTER AT BRIDGEWATER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,784,800

- 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 91 total, including		Contract Labor: 22 total, including	
■ Registered Nurses (RNs)	21	■ Nursing	13
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$513,645 for Bridgeway Care and Rehab Center at Bridgewater.
- Total Employee Payroll: \$7,049,564
- Estimated State Income Taxes Paid by Employees: \$389,488

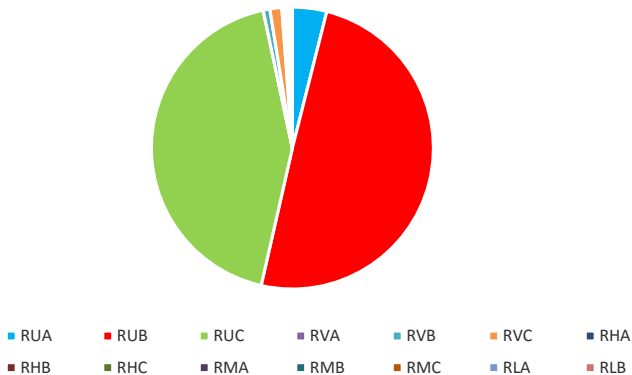
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 23.1	Medicaid 78.2	All Other 39.8	Total 141.1
Medicare Overall Rating	★★★★★	Avg. Length of Stay	28.8	285.6	108.4	97.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	15.3%	51.8%	26.4%	93.5%
Routine Cost per Day	\$220.92	Payer Mix				
Total Beds	151					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	7,812	92.7%
Extensive Services	0	0.0%
Special Care High	50	0.6%
Special Care Low	461	5.5%
Clinically Complex	86	1.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	16	0.2%
<b>TOTAL</b>	<b>8,426</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>91.6%</b>

Figures may not add due to rounding.

# BRIDGEWAY CARE AND REHAB CENTER AT HILLSBOROUGH

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,903,100

- 198 full-time equivalent jobs (salaried and contract), including key areas such as

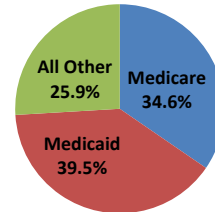
Therapists	0	Dietary & Housekeeping	43
Nurses: 93 total, including		Contract Labor: 29 total, including	
■ Registered Nurses (RNs)	31	■ Nursing	14
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	53	■ Other	0
Administrative	12	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$342,783 for Bridgeway Care and Rehab Center at Hillsborough.
- Total Employee Payroll: \$7,068,025
- Estimated State Income Taxes Paid by Employees: \$390,508

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 41.6	Medicaid 47.6	All Other 31.2	Total 120.4
		Avg. Length of Stay	15,196.0	33.2	100.0	68.9
		Occupancy Rate	33.0%	37.7%	24.8%	95.6%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$294.81					
Total Beds	126					

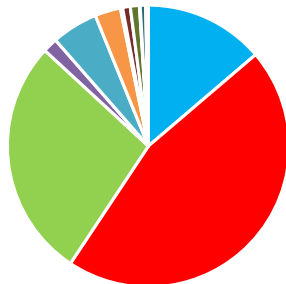
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	231	1.5%
Rehabilitation (breakdown in pie chart)	14,755	97.5%
Extensive Services	1	0.0%
Special Care High	51	0.3%
Special Care Low	73	0.5%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	21	0.1%
<b>TOTAL</b>	<b>15,133</b>	

**% Medicare Days in Ultra/Very High RUGs 95.4%**

Figures may not add due to rounding.

# BRISTOL GLEN SNF

Ownership: Nonprofit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

**Total Expenditures: \$18,298,900**

- 170 full-time equivalent jobs (salaried and contract), including key areas such as

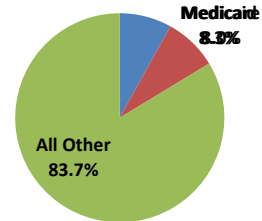
Therapists	0	Dietary & Housekeeping	50
Nurses: 47 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	15	Plant Operations and Maintenance	10

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$897,791 for Bristol Glen SNF.
- Total Employee Payroll: \$6,264,716
- Estimated State Income Taxes Paid by Employees: \$346,126

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 18.0	Medicaid 18.6	All Other 187.8
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	29.4	6,780.0	4,569.2
Routine Cost per Day	\$75.21	Occupancy Rate	7.7%	8.0%	80.6%
Total Beds	233				96.3%

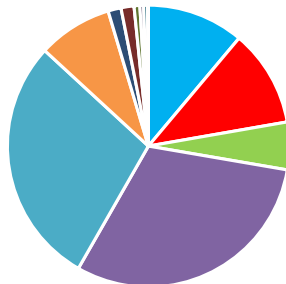
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	30	0.5%
Rehabilitation (breakdown in pie chart)	6,313	95.9%
Extensive Services	9	0.1%
Special Care High	106	1.6%
Special Care Low	45	0.7%
Clinically Complex	61	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	18	0.3%
<b>TOTAL</b>	<b>6,582</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>91.9%</b>

Figures may not add due to rounding.

# BROADWAY HOUSE FOR CONTINUING CARE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,292,400

- 55 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 29 total, including		Contract Labor: 23 total, including	
■ Registered Nurses (RNs)	15	■ Nursing	21
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$275,483 for Broadway House for Continuing Care.
- Total Employee Payroll: \$3,416,037
- Estimated State Income Taxes Paid by Employees: \$188,736

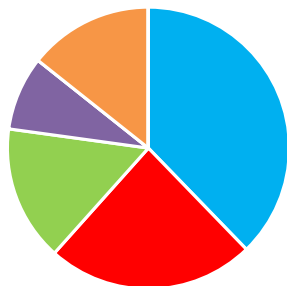
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 1.4	Medicaid 56.5	All Other 6.9	Total 64.7
Medicare Overall Rating	★★★★	Avg. Length of Stay	85.5	200.1	834.7	210.9
Medicare Quality Measure Rating	★★★★	Occupancy Rate	1.8%	72.4%	8.8%	83.0%
Routine Cost per Day	\$372.85	Payer Mix				
Total Beds	78					
Inclusive of 78 HIV/AIDS SCNF beds						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	482	94.0%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	29	5.7%
Clinically Complex	2	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>513</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>94.0%</b>

# BROOKHAVEN HEALTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$12,991,500**

- 149 full-time equivalent jobs (salaried and contract), including key areas such as

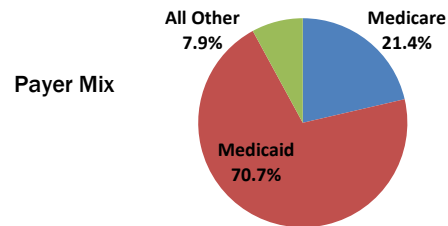
Therapists	3	Dietary & Housekeeping	27
Nurses: 83 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	7	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$390,547 for Brookhaven Health Care Center.
- Total Employee Payroll: \$6,203,488
- Estimated State Income Taxes Paid by Employees: \$342,743

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	24.4	80.7	9.1	114.2
	Medicare Overall Rating	★★★★★				
	Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$236.80					
Total Beds	122					

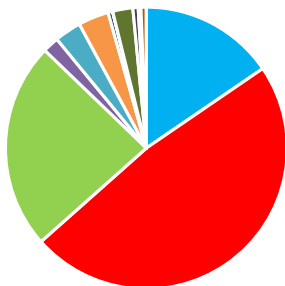
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Avg. Daily Census	24.4	80.7	9.1	114.2
Avg. Length of Stay	57.5	237.6	30.1	107.1
Occupancy Rate	20.0%	66.2%	7.4%	93.6%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	145	1.6%
Rehabilitation (breakdown in pie chart)	8,392	94.2%
Extensive Services	21	0.2%
Special Care High	134	1.5%
Special Care Low	197	2.2%
Clinically Complex	17	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.0%
<b>TOTAL</b>	<b>8,909</b>	

**% Medicare Days in Ultra/Very High RUGs 91.4%**

Figures may not add due to rounding.

# BUCKINGHAM AT NORWOOD

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

**Total Expenditures: \$24,734,600**

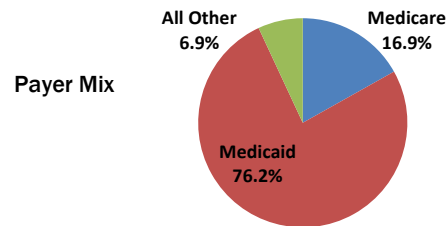
- 234 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
<b>Nurses: 124 total, including</b>		<b>Contract Labor: 27 total, including</b>	
■ Registered Nurses (RNs)	20	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	20
■ Certified Nursing Assistants (CNAs)	78	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$785,695 for Buckingham at Norwood.
- Total Employee Payroll: \$8,779,770
- Estimated State Income Taxes Paid by Employees: \$485,082

## Statistical Profile

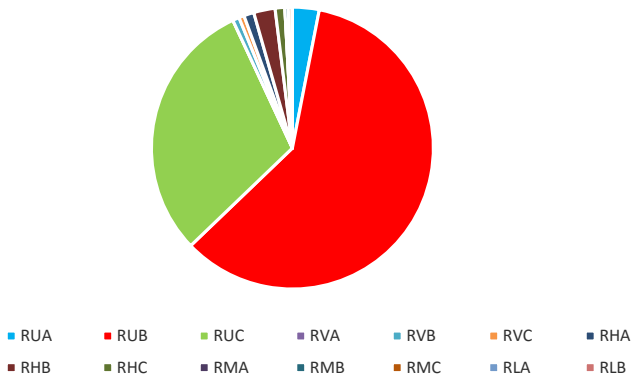
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	36.6	165.5	15.1	217.2
	Avg. Length of Stay	33.8	539.4	27.5	112.0
	Occupancy Rate	15.3%	69.0%	6.3%	90.5%
Medicare Overall Rating	★★★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$238.06				
Total Beds	240				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	47	0.4%
Rehabilitation (breakdown in pie chart)	12,961	97.1%
Extensive Services	1	0.0%
Special Care High	82	0.6%
Special Care Low	140	1.0%
Clinically Complex	104	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.1%
<b>TOTAL</b>	<b>13,349</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>91.9%</b>

Figures may not add due to rounding.



# BURLINGTON WOODS

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,875,600

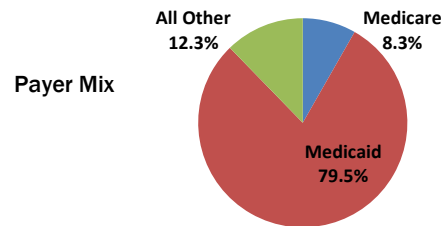
- 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
<b>Nurses: 114 total, including</b>		<b>Contract Labor: 11 total, including</b>	
■ Registered Nurses (RNs)	27	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$682,384 for Burlington Woods.
- Total Employee Payroll: \$6,773,781
- Estimated State Income Taxes Paid by Employees: \$374,251

## Statistical Profile

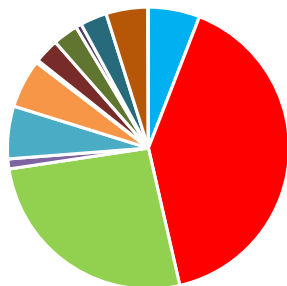
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	14.1	135.9	21.0	171.0
	Avg. Length of Stay	34.4	416.7	62.3	159.2
	Occupancy Rate	6.6%	63.2%	9.8%	79.5%
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★				
Routine Cost per Day	\$221.49				
Total Beds	215				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	26	0.5%
Rehabilitation (breakdown in pie chart)	4,373	84.9%
Extensive Services	0	0.0%
Special Care High	163	3.2%
Special Care Low	261	5.1%
Clinically Complex	240	4.7%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	83	1.6%
<b>TOTAL</b>	<b>5,152</b>	

**% Medicare Days in Ultra/Very High RUGs 73.0%**

Figures may not add due to rounding.

# CADBURY NURSING & REHABILITATION CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$20,683,800

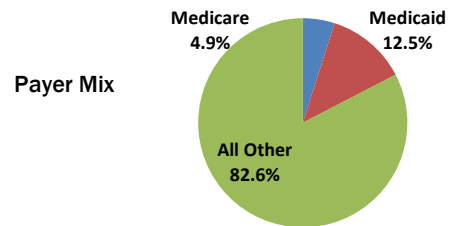
- 219 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	78
Nurses: 67 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	6	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,101,932 for Cadbury Nursing & Rehabilitation Center.
- Total Employee Payroll: \$8,954,353
- Estimated State Income Taxes Paid by Employees: \$494,728

## Statistical Profile

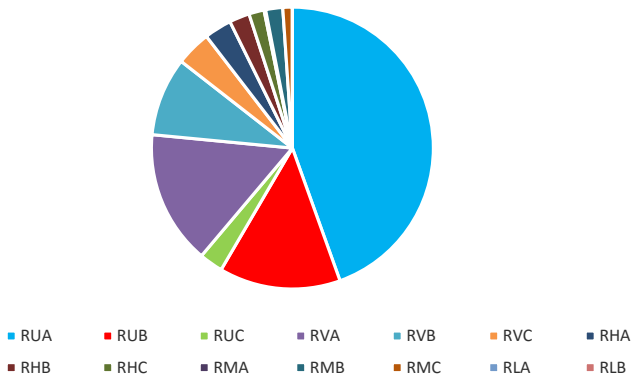
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		13.1	33.2	220.0	266.4
	Avg. Length of Stay		30.7	205.5	384.3	229.3
	Occupancy Rate		4.2%	10.7%	71.0%	85.9%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★					
Routine Cost per Day	\$99.34					
Total Beds	310					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	4,302	89.9%
Extensive Services	0	0.0%
Special Care High	44	0.9%
Special Care Low	202	4.2%
Clinically Complex	162	3.4%
Behavioral Symptoms/Cognitive Performance	3	0.1%
Reduced Physical Function	74	1.5%
<b>TOTAL</b>	<b>4,787</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>80.5%</b>

Figures may not add due to rounding.

# CANTERBURY AT CEDAR GROVE

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,136,500

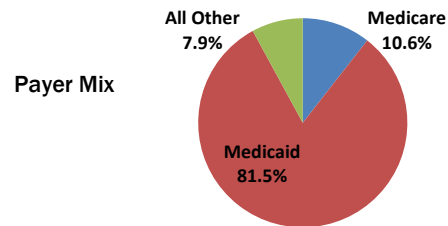
- 150 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 95 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	15	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	61	■ Other	0
Administrative	6	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$628,434 for Canterbury at Cedar Grove.
- Total Employee Payroll: \$6,081,347
- Estimated State Income Taxes Paid by Employees: \$335,994

## Statistical Profile

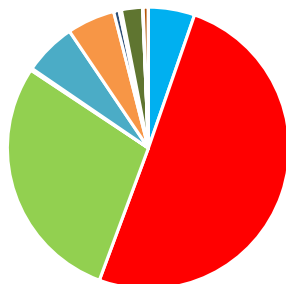
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		17.1	131.6	12.8	161.5
	Avg. Length of Stay		42.1	375.3	36.5	145.9
	Occupancy Rate		9.5%	73.1%	7.1%	89.7%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$214.74					
Total Beds	180					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	66	1.1%
Rehabilitation (breakdown in pie chart)	5,721	91.8%
Extensive Services	13	0.2%
Special Care High	76	1.2%
Special Care Low	329	5.3%
Clinically Complex	23	0.4%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>6,232</b>	

**% Medicare Days in Ultra/Very High RUGs 89.1%**

Figures may not add due to rounding.

# CARE ONE AT CRESSKILL

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,401,500

- 140 full-time equivalent jobs (salaried and contract), including key areas such as

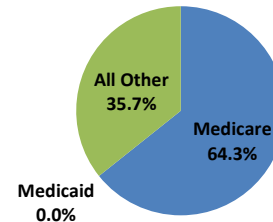
Therapists	24	Dietary & Housekeeping	22
Nurses: 65 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	20	Nursing	1
Licensed Practical Nurses (LPNs)	17	Therapists	0
Certified Nursing Assistants (CNAs)	29	Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$141,121 for Care One at Cresskill.
- Total Employee Payroll: \$7,680,071
- Estimated State Income Taxes Paid by Employees: \$424,324

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
		Avg. Daily Census	58.4	0.0	32.4	90.8
		Avg. Length of Stay	30.3	0.0	47.5	34.8
		Occupancy Rate	51.7%	0.0%	28.7%	80.4%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$305.90					
Total Beds	113					

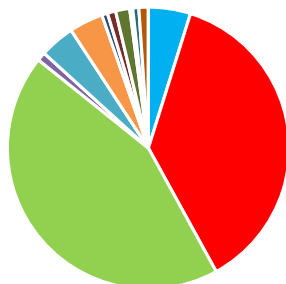
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	436	2.0%
Rehabilitation (breakdown in pie chart)	19,137	89.8%
Extensive Services	42	0.2%
Special Care High	311	1.5%
Special Care Low	521	2.4%
Clinically Complex	443	2.1%
Behavioral Symptoms/Cognitive Performance	10	0.0%
Reduced Physical Function	411	1.9%
<b>TOTAL</b>	<b>21,311</b>	

**% Medicare Days in Ultra/Very High RUGs 86.9%**

Figures may not add due to rounding.

# CARE ONE AT EAST BRUNSWICK

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$14,663,800**

- 146 full-time equivalent jobs (salaried and contract), including key areas such as

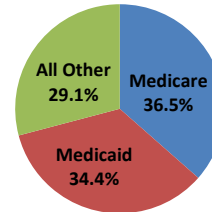
Therapists	22	Dietary & Housekeeping	24
Nurses: 70 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$288,261 for Care One at East Brunswick.
- Total Employee Payroll: \$7,675,248
- Estimated State Income Taxes Paid by Employees: \$424,057

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	38.1	35.9	30.4	104.3
	Avg. Length of Stay	28.7	1,309.9	34.2	46.5
	Occupancy Rate	28.8%	27.2%	23.0%	79.0%
Medicare Overall Rating	★★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$265.09				
Total Beds	132				

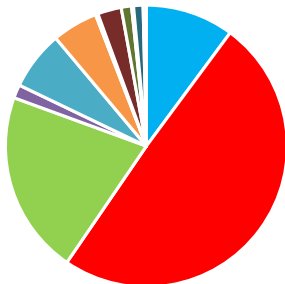
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	201	1.4%
Rehabilitation (breakdown in pie chart)	12,935	93.1%
Extensive Services	31	0.2%
Special Care High	146	1.1%
Special Care Low	272	2.0%
Clinically Complex	169	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	136	1.0%
<b>TOTAL</b>	<b>13,890</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>89.1%</b>

Figures may not add due to rounding.

# CARE ONE AT EVESHAM

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$19,224,300

- 207 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	33	Dietary & Housekeeping	24
Nurses: 106 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	39	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	21	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$301,802 for Care One at Evesham.
- Total Employee Payroll: \$10,508,817
- Estimated State Income Taxes Paid by Employees: \$580,612

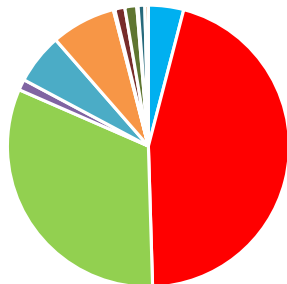
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 59.9	Medicaid 37.8	All Other 31.6	Total 129.3
Medicare Overall Rating	★★	Avg. Length of Stay	35.9	430.9	38.1	49.9
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	41.6%	26.2%	21.9%	89.8%
Routine Cost per Day	\$267.50	Payer Mix				
Total Beds	144					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	505	2.3%
Rehabilitation (breakdown in pie chart)	18,791	86.1%
Extensive Services	110	0.5%
Special Care High	789	3.6%
Special Care Low	688	3.2%
Clinically Complex	423	1.9%
Behavioral Symptoms/Cognitive Performance	79	0.4%
Reduced Physical Function	441	2.0%
<b>TOTAL</b>	<b>21,826</b>	

**% Medicare Days in Ultra/Very High RUGs 84.6%**

Figures may not add due to rounding.

# CARE ONE AT HAMILTON

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$7,291,600

- 82 full-time equivalent jobs (salaried and contract), including key areas such as

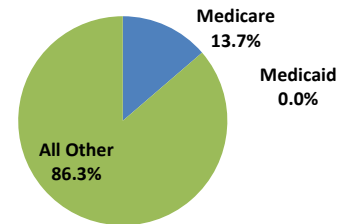
Therapists	5	Dietary & Housekeeping	16
Nurses: 43 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$260,011 for Care One at Hamilton.
- Total Employee Payroll: \$3,463,467
- Estimated State Income Taxes Paid by Employees: \$191,357

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)				
Medicare Overall Rating	★★	Avg. Daily Census	Medicare 9.5	Medicaid 0.0
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	23.4	0.0
Routine Cost per Day	\$69.96	Occupancy Rate	7.8%	0.0%
Total Beds	122		59.8	181.8
			49.0%	56.8%

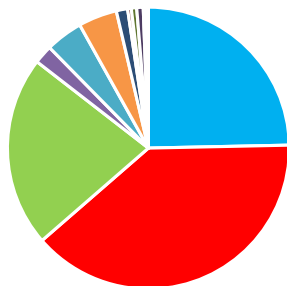
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	32	0.9%
Rehabilitation (breakdown in pie chart)	3,089	89.3%
Extensive Services	0	0.0%
Special Care High	49	1.4%
Special Care Low	160	4.6%
Clinically Complex	116	3.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.4%
<b>TOTAL</b>	<b>3,460</b>	

**% Medicare Days in Ultra/Very High RUGs 86.9%**

Figures may not add due to rounding.



# CARE ONE AT HANOVER TOWNSHIP

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,990,000**

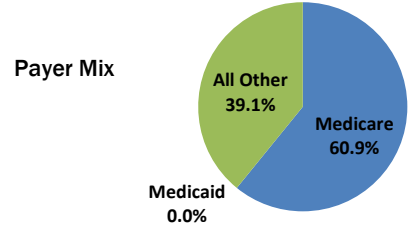
- 85 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	16	Dietary & Housekeeping	13
Nurses: 36 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	18	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$83,821 for Care One at Hanover Township.
- Total Employee Payroll: \$4,612,548
- Estimated State Income Taxes Paid by Employees: \$254,843

## Statistical Profile

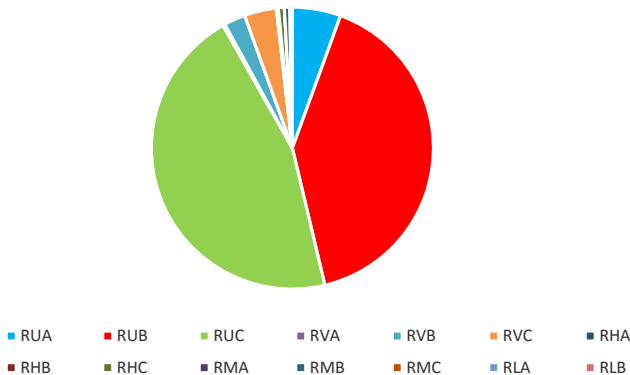
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 30.0	Medicaid 0.0	All Other 19.3	Total 49.2
Medicare Overall Rating	★★	Avg. Length of Stay	29.6	0.0	33.3	31.0
Medicare Quality Measure Rating	★★★★	Occupancy Rate	31.9%	0.0%	20.5%	52.4%
Routine Cost per Day	\$353.99					
Total Beds	94					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	10,785	98.9%
Extensive Services	0	0.0%
Special Care High	67	0.6%
Special Care Low	22	0.2%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	5	0.0%
Reduced Physical Function	28	0.3%
<b>TOTAL</b>	<b>10,907</b>	

**% Medicare Days in Ultra/Very High RUGs 96.8%**

Figures may not add due to rounding.



# CARE ONE AT HOLMDEL

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,071,300

- 142 full-time equivalent jobs (salaried and contract), including key areas such as

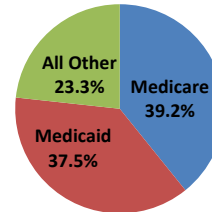
Therapists	20	Dietary & Housekeeping	26
Nurses: 71 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$288,845 for Care One at Holmdel.
- Total Employee Payroll: \$7,430,485
- Estimated State Income Taxes Paid by Employees: \$410,534

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 42.8	Medicaid 41.0	All Other 25.4	Total 109.2
Medicare Overall Rating	★★★	Avg. Length of Stay	33.0	453.2	32.3	50.3
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	32.9%	31.5%	19.6%	84.0%
Routine Cost per Day	\$278.64					
Total Beds	130					

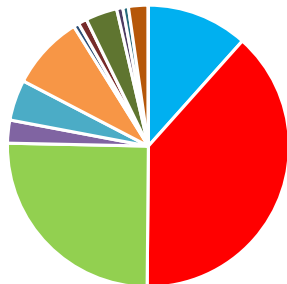
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	119	0.8%
Rehabilitation (breakdown in pie chart)	14,824	95.0%
Extensive Services	3	0.0%
Special Care High	191	1.2%
Special Care Low	280	1.8%
Clinically Complex	161	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	33	0.2%
<b>TOTAL</b>	<b>15,611</b>	

**% Medicare Days in Ultra/Very High RUGs 87.2%**

Figures may not add due to rounding.

# CARE ONE AT JACKSON

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,936,600

- 153 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	15	Dietary & Housekeeping	27
Nurses: 77 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$398,307 for Care One at Jackson.
- Total Employee Payroll: \$7,410,953
- Estimated State Income Taxes Paid by Employees: \$409,455

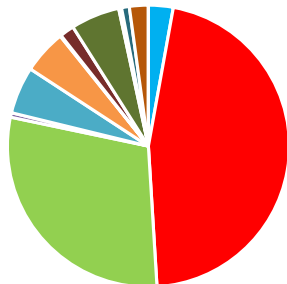
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 24.2	Medicaid 78.8	All Other 12.8	Total 115.8
Medicare Overall Rating	★★★★★	Avg. Length of Stay	30.4	991.3	35.3	93.5
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	13.0%	42.3%	6.9%	62.3%
Routine Cost per Day	\$247.77	Payer Mix				
Total Beds	186					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	70	0.8%
Rehabilitation (breakdown in pie chart)	8,210	92.8%
Extensive Services	5	0.1%
Special Care High	362	4.1%
Special Care Low	101	1.1%
Clinically Complex	85	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.2%
<b>TOTAL</b>	<b>8,847</b>	

**% Medicare Days in Ultra/Very High RUGs 83.6%**

Figures may not add due to rounding.

# CARE ONE AT KING JAMES

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,760,500

- 132 full-time equivalent jobs (salaried and contract), including key areas such as

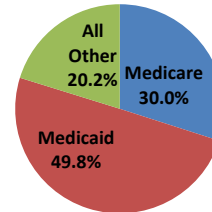
Therapists	16	Dietary & Housekeeping	23
Nurses: 68 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$305,319 for Care One at King James.
- Total Employee Payroll: \$6,519,141
- Estimated State Income Taxes Paid by Employees: \$360,183

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		30.0	49.9	20.2	100.2
	Avg. Length of Stay		25.2	1,012.5	48.6	60.4
	Occupancy Rate		23.6%	39.3%	15.9%	78.9%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$257.35					
Total Beds	127					

Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	49	0.4%
Rehabilitation (breakdown in pie chart)	10,343	94.4%
Extensive Services	0	0.0%
Special Care High	263	2.4%
Special Care Low	223	2.0%
Clinically Complex	54	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	20	0.2%
<b>TOTAL</b>	<b>10,952</b>	

**% Medicare Days in Ultra/Very High RUGs 92.5%**

Figures may not add due to rounding.

# CARE ONE AT LIVINGSTON

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,797,800

- 154 full-time equivalent jobs (salaried and contract), including key areas such as

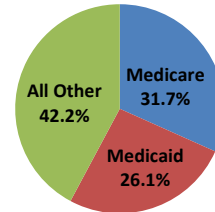
Therapists	21	Dietary & Housekeeping	25
Nurses: 76 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$325,821 for Care One at Livingston.
- Total Employee Payroll: \$7,541,533
- Estimated State Income Taxes Paid by Employees: \$416,670

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		34.7	28.6	46.2	109.6
	Avg. Length of Stay		25.8	871.1	35.7	41.0
	Occupancy Rate		25.5%	21.1%	34.0%	80.6%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$212.86					
Total Beds	136					

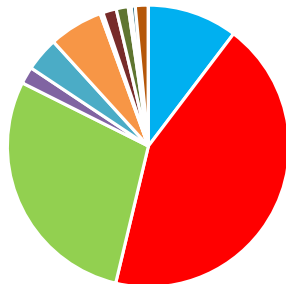
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	65	0.5%
Rehabilitation (breakdown in pie chart)	12,014	94.8%
Extensive Services	1	0.0%
Special Care High	218	1.7%
Special Care Low	113	0.9%
Clinically Complex	163	1.3%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	102	0.8%
<b>TOTAL</b>	<b>12,677</b>	

**% Medicare Days in Ultra/Very High RUGs 90.0%**

Figures may not add due to rounding.

# CARE ONE AT MADISON AVENUE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,521,400

- 152 full-time equivalent jobs (salaried and contract), including key areas such as

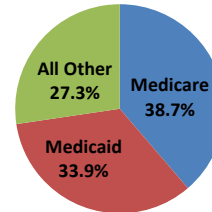
Therapists	20	Dietary & Housekeeping	24
Nurses: 77 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$269,428 for Care One at Madison Avenue.
- Total Employee Payroll: \$7,932,782
- Estimated State Income Taxes Paid by Employees: \$438,286

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		39.1	34.3	27.6	101.0
	Avg. Length of Stay		33.3	1,252.0	28.0	46.2
	Occupancy Rate		22.0%	19.3%	15.5%	56.8%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$298.47					
Total Beds	178					

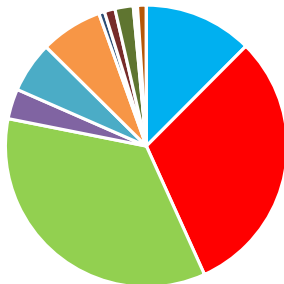
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	190	1.3%
Rehabilitation (breakdown in pie chart)	13,187	92.6%
Extensive Services	0	0.0%
Special Care High	204	1.4%
Special Care Low	328	2.3%
Clinically Complex	310	2.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	20	0.1%
<b>TOTAL</b>	<b>14,239</b>	

**% Medicare Days in Ultra/Very High RUGs 88.7%**

Figures may not add due to rounding.

# CARE ONE AT MOORESTOWN

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,925,200

- 157 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	21	Dietary & Housekeeping	24
Nurses: 82 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	26	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	12	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$285,496 for Care One at Moorestown.
- Total Employee Payroll: \$8,077,423
- Estimated State Income Taxes Paid by Employees: \$446,278

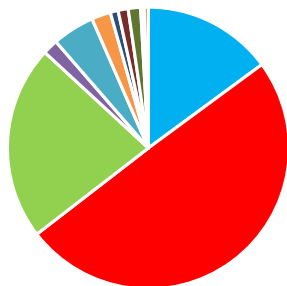
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 40.4	Medicaid 0.0	All Other 65.6	Total 106.0
Medicare Overall Rating	★★★★★	Avg. Length of Stay	37.1	0.0	89.7	58.3
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	33.9%	0.0%	55.1%	89.1%
Routine Cost per Day	\$206.15	Payer Mix				
Total Beds	119					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	313	2.1%
Rehabilitation (breakdown in pie chart)	13,953	94.7%
Extensive Services	14	0.1%
Special Care High	75	0.5%
Special Care Low	150	1.0%
Clinically Complex	138	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	96	0.7%
<b>TOTAL</b>	<b>14,739</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>92.3%</b>

Figures may not add due to rounding.



# CARE ONE AT MORRIS

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,881,700

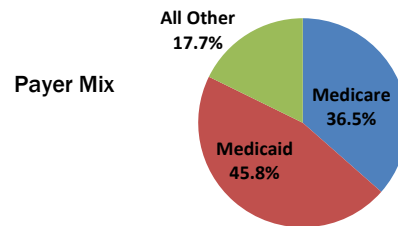
- 140 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	18	Dietary & Housekeeping	23
Nurses: 66 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$262,097 for Care One at Morris.
- Total Employee Payroll: \$6,626,724
- Estimated State Income Taxes Paid by Employees: \$366,127

## Statistical Profile

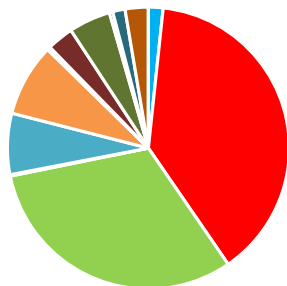
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	34.6	43.4	16.8	94.8
	Avg. Length of Stay	30.7	1,056.3	33.9	57.0
	Occupancy Rate	29.3%	36.8%	14.3%	80.4%
Medicare Overall Rating	★★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$263.03				
Total Beds	118				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	299	2.4%
Rehabilitation (breakdown in pie chart)	11,021	87.4%
Extensive Services	3	0.0%
Special Care High	668	5.3%
Special Care Low	342	2.7%
Clinically Complex	144	1.1%
Behavioral Symptoms/Cognitive Performance	15	0.1%
Reduced Physical Function	117	0.9%
<b>TOTAL</b>	<b>12,609</b>	

**% Medicare Days in Ultra/Very High RUGs 78.6%**

Figures may not add due to rounding.

# CARE ONE AT RIDGEWOOD AVENUE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$16,110,500**

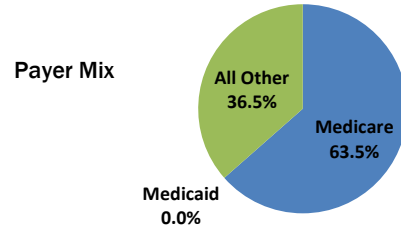
- 147 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	29	Dietary & Housekeeping	26
Nurses: 61 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$127,079 for Care One at Ridgewood Avenue.
- Total Employee Payroll: \$7,929,962
- Estimated State Income Taxes Paid by Employees: \$438,130

## Statistical Profile

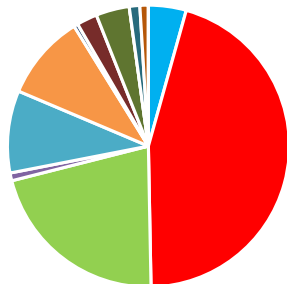
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 50.8	Medicaid 0.0	All Other 29.2	Total 80.0
Medicare Overall Rating	★★★★★	Avg. Length of Stay	26.2	0.0	28.8	27.1
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	46.2%	0.0%	26.6%	72.8%
Routine Cost per Day	\$365.84					
Total Beds	110					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	239	1.3%
Rehabilitation (breakdown in pie chart)	17,215	92.8%
Extensive Services	53	0.3%
Special Care High	343	1.8%
Special Care Low	346	1.9%
Clinically Complex	239	1.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	119	0.6%
<b>TOTAL</b>	<b>18,554</b>	

**% Medicare Days in Ultra/Very High RUGs 85.7%**

Figures may not add due to rounding.

# CARE ONE AT SOMERSET VALLEY

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$8,395,800**

- 74 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	13	Dietary & Housekeeping	14
Nurses: 28 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	13	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$67,503 for Care One at Somerset Valley.
- Total Employee Payroll: \$4,194,995
- Estimated State Income Taxes Paid by Employees: \$231,773

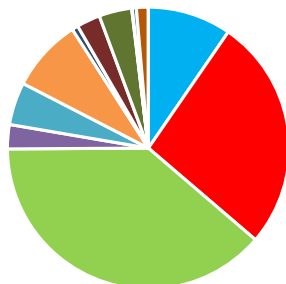
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 25.1	Medicaid 0.0	All Other 15.5	Total 40.6
Medicare Overall Rating	★★★★★	Avg. Length of Stay	28.1	0.0	44.6	32.7
Medicare Quality Measure Rating	★★★★	Occupancy Rate	39.3%	0.0%	24.2%	63.5%
Routine Cost per Day	\$325.40	Payer Mix				
Total Beds	64					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	71	0.8%
Rehabilitation (breakdown in pie chart)	8,627	94.1%
Extensive Services	1	0.0%
Special Care High	240	2.6%
Special Care Low	25	0.3%
Clinically Complex	110	1.2%
Behavioral Symptoms/Cognitive Performance	14	0.2%
Reduced Physical Function	80	0.9%
<b>TOTAL</b>	<b>9,168</b>	

**% Medicare Days in Ultra/Very High RUGs 86.3%**

Figures may not add due to rounding.

# CARE ONE AT TEANECK

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,914,800

- 180 full-time equivalent jobs (salaried and contract), including key areas such as

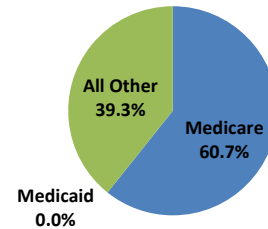
Therapists	33	Dietary & Housekeeping	33
Nurses: 80 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$175,737 for Care One at Teaneck.
- Total Employee Payroll: \$9,663,751
- Estimated State Income Taxes Paid by Employees: \$533,922

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 62.4	Medicaid 0.0	All Other 40.4	Total 102.8
Medicare Overall Rating	★★★★	Avg. Length of Stay	26.4	0.0	29.6	27.6
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	48.8%	0.0%	31.6%	80.3%
Routine Cost per Day	\$329.23					
Total Beds	128					

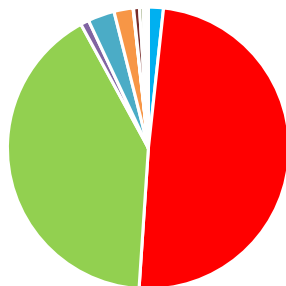
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	16	0.1%
Rehabilitation (breakdown in pie chart)	22,089	97.4%
Extensive Services	3	0.0%
Special Care High	82	0.4%
Special Care Low	294	1.3%
Clinically Complex	15	0.1%
Behavioral Symptoms/Cognitive Performance	6	0.0%
Reduced Physical Function	177	0.8%
<b>TOTAL</b>	<b>22,682</b>	

**% Medicare Days in Ultra/Very High RUGs 95.3%**

Figures may not add due to rounding.

# CARE ONE AT THE HIGHLANDS

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,595,700

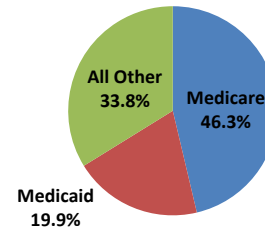
- 150 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	25	Dietary & Housekeeping	23
Nurses: 73 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	15	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	11	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$250,654 for Care One at the Highlands.
- Total Employee Payroll: \$8,230,543
- Estimated State Income Taxes Paid by Employees: \$454,738

## Statistical Profile

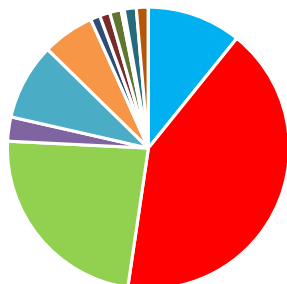
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 49.7	Medicaid 21.3	All Other 36.3	Total 107.3
Medicare Overall Rating	★★	Avg. Length of Stay	28.4	268.4	25.9	33.2
Medicare Quality Measure Rating	★★★★	Occupancy Rate	40.7%	17.5%	29.7%	87.9%
Routine Cost per Day	\$271.82					
Total Beds	122					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	214	1.2%
Rehabilitation (breakdown in pie chart)	16,496	91.0%
Extensive Services	67	0.4%
Special Care High	400	2.2%
Special Care Low	461	2.5%
Clinically Complex	348	1.9%
Behavioral Symptoms/Cognitive Performance	4	0.0%
Reduced Physical Function	130	0.7%
<b>TOTAL</b>	<b>18,120</b>	

**% Medicare Days in Ultra/Very High RUGs 86.0%**

Figures may not add due to rounding.

# CARE ONE AT VALLEY

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,951,500

- 147 full-time equivalent jobs (salaried and contract), including key areas such as

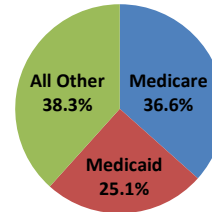
Therapists	20	Dietary & Housekeeping	28
Nurses: 73 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	24	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$295,997 for Care One at Valley.
- Total Employee Payroll: \$7,451,339
- Estimated State Income Taxes Paid by Employees: \$411,686

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Avg. Daily Census	★★★★★	39.2	26.9	41.1	107.3	
	Avg. Length of Stay	★★★★★	29.5	982.2	82.9	57.9	
			Occupancy Rate	32.7%	22.4%	34.3%	89.4%
Medicare Overall Rating	★★★★★						
Medicare Quality Measure Rating	★★★★★						
Routine Cost per Day	\$275.39						
Total Beds	120						

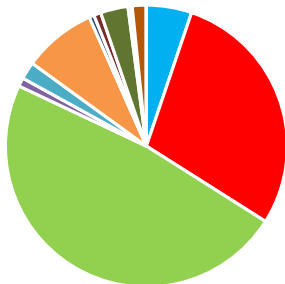
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	206	1.4%
Rehabilitation (breakdown in pie chart)	13,253	93.2%
Extensive Services	7	0.0%
Special Care High	151	1.1%
Special Care Low	361	2.5%
Clinically Complex	103	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	144	1.0%
<b>TOTAL</b>	<b>14,225</b>	

**% Medicare Days in Ultra/Very High RUGs 87.5%**

Figures may not add due to rounding.

# CARE ONE AT WALL

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,846,700

- 152 full-time equivalent jobs (salaried and contract), including key areas such as

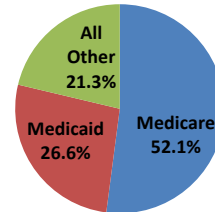
Therapists	25	Dietary & Housekeeping	25
Nurses: 73 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$216,133 for Care One at Wall.
- Total Employee Payroll: \$7,858,761
- Estimated State Income Taxes Paid by Employees: \$434,197

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 54.0	Medicaid 27.6	All Other 22.1	Total 103.6
Medicare Overall Rating	★★★★★	Avg. Length of Stay	26.6	1,679.7	26.4	36.0
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	39.1%	20.0%	16.0%	75.1%
Routine Cost per Day	\$258.01					
Total Beds	138					

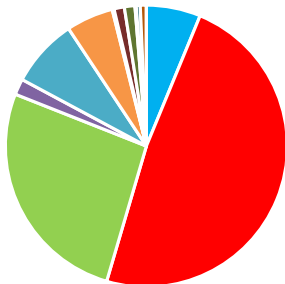
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	92	0.5%
Rehabilitation (breakdown in pie chart)	18,977	96.5%
Extensive Services	16	0.1%
Special Care High	100	0.5%
Special Care Low	210	1.1%
Clinically Complex	148	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	121	0.6%
<b>TOTAL</b>	<b>19,664</b>	

**% Medicare Days in Ultra/Very High RUGs 93.0%**

Figures may not add due to rounding.



# CARE ONE AT WAYNE - SNF

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,924,400

- 167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	30	Dietary & Housekeeping	27
Nurses: 76 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$299,824 for Care One at Wayne - SNF.
- Total Employee Payroll: \$9,103,137
- Estimated State Income Taxes Paid by Employees: \$502,948

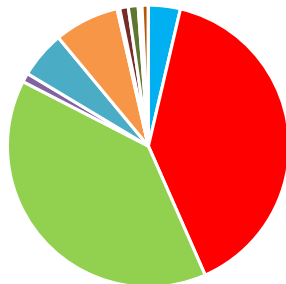
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 49.4	Medicaid 0.0	All Other 68.9	Total 118.3
Medicare Overall Rating	★★★★	Avg. Length of Stay	26.4	0.0	80.6	43.4
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	37.4%	0.0%	52.2%	89.6%
Routine Cost per Day	\$175.36	Payer Mix				
Total Beds	132					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	156	0.9%
Rehabilitation (breakdown in pie chart)	17,200	95.5%
Extensive Services	13	0.1%
Special Care High	55	0.3%
Special Care Low	289	1.6%
Clinically Complex	223	1.2%
Behavioral Symptoms/Cognitive Performance	6	0.0%
Reduced Physical Function	74	0.4%
<b>TOTAL</b>	<b>18,016</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>92.6%</b>

Figures may not add due to rounding.

# CARE ONE AT WELLINGTON

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,601,100

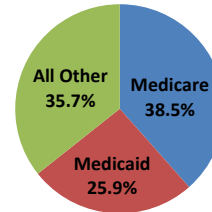
- 172 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	30	Dietary & Housekeeping	29
Nurses: 82 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$311,160 for Care One at Wellington.
- Total Employee Payroll: \$9,079,135
- Estimated State Income Taxes Paid by Employees: \$501,622

## Statistical Profile

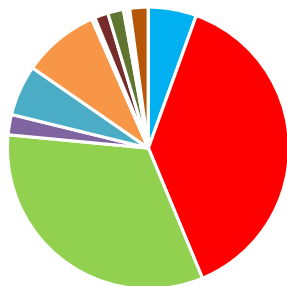
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 44.7	Medicaid 30.1	All Other 41.5
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	26.5	522.6	21.0
		Occupancy Rate	34.9%	23.5%	32.4%
Routine Cost per Day	\$266.87				
Total Beds	128				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	116	0.7%
Rehabilitation (breakdown in pie chart)	14,387	88.2%
Extensive Services	85	0.5%
Special Care High	365	2.2%
Special Care Low	502	3.1%
Clinically Complex	655	4.0%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	201	1.2%
<b>TOTAL</b>	<b>16,313</b>	

**% Medicare Days in Ultra/Very High RUGs 82.9%**

Figures may not add due to rounding.

# CAREPOINT HEALTH HOBOKEN UNIVERSITY MEDICAL CENTER TCU

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$1,903,300**

- 25 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$13,338 for CarePoint Health Hoboken University Medical Center TCU.
- Total Employee Payroll: \$1,640,287
- Estimated State Income Taxes Paid by Employees: \$90,626

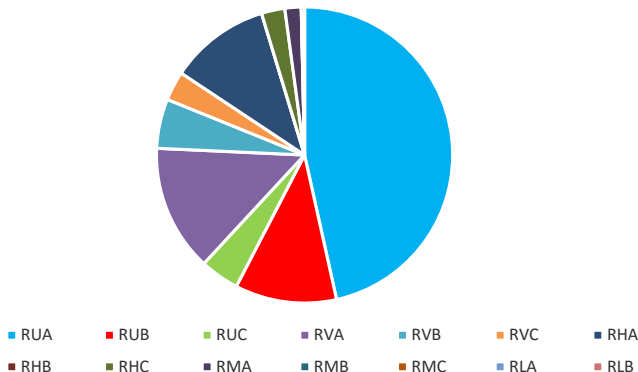
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	6.1	N/A <sup>1</sup>	3.1	9.1
			Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
			Occupancy Rate	40.5%	N/A <sup>1</sup>	20.4%	61.0%
	Medicare Overall Rating	★★★★					
	Medicare Quality Measure Rating	★★					
	Routine Cost per Day	\$1,230.60					
	Total Beds	15					
			Payer Mix				

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	118	5.3%
Rehabilitation (breakdown in pie chart)	1,685	75.9%
Extensive Services	33	1.5%
Special Care High	31	1.4%
Special Care Low	26	1.2%
Clinically Complex	291	13.1%
Behavioral Symptoms/Cognitive Performance	6	0.3%
Reduced Physical Function	30	1.4%
<b>TOTAL</b>	<b>2,220</b>	

**% Medicare Days in Ultra/Very High RUGs 69.0%**

# CARNEYS POINT REHABILITATION AND NURSING CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,959,900

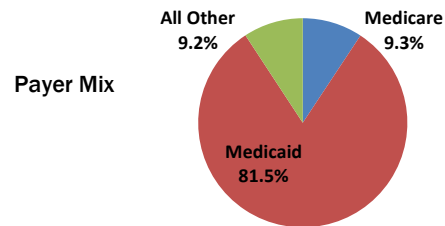
- 160 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	29
Nurses: 43 total, including		Contract Labor: 67 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	63
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$582,197 for Carneys Point Rehabilitation and Nursing Center.
- Total Employee Payroll: \$2,776,052
- Estimated State Income Taxes Paid by Employees: \$153,377

## Statistical Profile

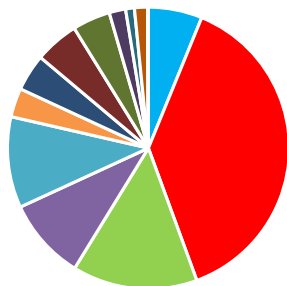
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	13.7	120.2	13.6	147.5
	Avg. Length of Stay	59.6	371.8	84.3	206.3
	Occupancy Rate	8.5%	74.7%	8.5%	91.6%
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★				
Routine Cost per Day	\$192.67				
Total Beds	161				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	229	4.6%
Rehabilitation (breakdown in pie chart)	4,469	89.2%
Extensive Services	7	0.1%
Special Care High	111	2.2%
Special Care Low	98	2.0%
Clinically Complex	95	1.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>5,009</b>	

**% Medicare Days in Ultra/Very High RUGs 76.6%**

Figures may not add due to rounding.

# CEDAR CREST/MOUNTAINVIEW GARDENS

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

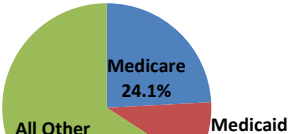
**Total Expenditures: \$84,044,600**

- 637 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	4
Nurses: 73 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	12	Nursing	0
Licensed Practical Nurses (LPNs)	10	Therapists	0
Certified Nursing Assistants (CNAs)	50	Other	0
Administrative	30	Plant Operations and Maintenance	37

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$418,535 for Cedar Crest/Mountainview Gardens.
- Total Employee Payroll: \$26,853,683
- Estimated State Income Taxes Paid by Employees: \$1,483,666

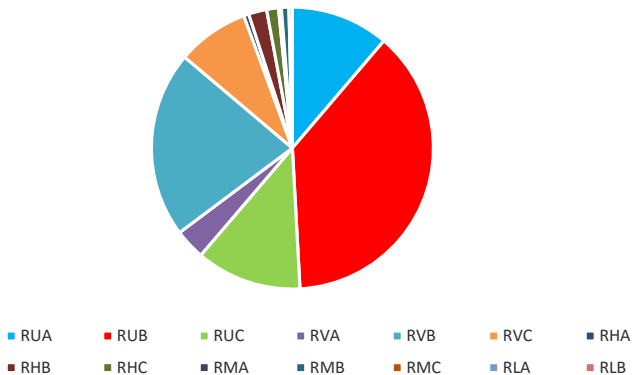
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★★          Medicare Quality Measure Rating   ★★★★★</p> <p>Routine Cost per Day                 \$477.40</p> <p>Total Beds                             113</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">30.6</td> <td style="text-align: center;">12.7</td> <td style="text-align: center;">83.5</td> <td style="text-align: center;">126.8</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">43.7</td> <td style="text-align: center;">1,543.0</td> <td style="text-align: center;">197.9</td> <td style="text-align: center;">112.1</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">27.1%</td> <td style="text-align: center;">11.2%</td> <td style="text-align: center;">73.9%</td> <td style="text-align: center;">112.2%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	30.6	12.7	83.5	126.8	Avg. Length of Stay	43.7	1,543.0	197.9	112.1	Occupancy Rate	27.1%	11.2%	73.9%	112.2%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	30.6	12.7	83.5	126.8																	
Avg. Length of Stay	43.7	1,543.0	197.9	112.1																	
Occupancy Rate	27.1%	11.2%	73.9%	112.2%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	43	0.7%
Rehabilitation (breakdown in pie chart)	5,586	92.9%
Extensive Services	0	0.0%
Special Care High	22	0.4%
Special Care Low	158	2.6%
Clinically Complex	103	1.7%
Behavioral Symptoms/Cognitive Performance	7	0.1%
Reduced Physical Function	97	1.6%
<b>TOTAL</b>	<b>6,016</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>47.3%</b>

Figures may not add due to rounding.

# CHAPIN HILL AT RED BANK

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$7,231,500

- 83 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	3	Dietary & Housekeeping	16
Nurses: 39 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	5	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$285,103 for Chapin Hill at Red Bank.
- Total Employee Payroll: \$3,164,411
- Estimated State Income Taxes Paid by Employees: \$174,834

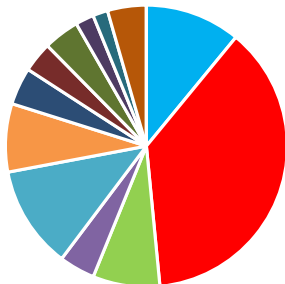
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★	Avg. Daily Census	10.3	59.2	6.4	75.8
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	42.3	327.2	581.3	174.1
			Occupancy Rate	7.9%	45.5%	4.9%	58.3%
Routine Cost per Day	\$218.77		Payer Mix				
Total Beds	130						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	100	2.7%
Rehabilitation (breakdown in pie chart)	3,551	94.3%
Extensive Services	0	0.0%
Special Care High	56	1.5%
Special Care Low	35	0.9%
Clinically Complex	23	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>3,765</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>78.0%</b>

Figures may not add due to rounding.

# CHESHIRE HOME

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$7,962,400

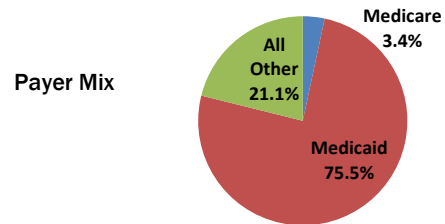
- 84 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	8
Nurses: 50 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	9	Nursing	0
Licensed Practical Nurses (LPNs)	13	Therapists	1
Certified Nursing Assistants (CNAs)	28	Other	0
Administrative	11	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$143,195 for Cheshire Home.
- Total Employee Payroll: \$4,320,138
- Estimated State Income Taxes Paid by Employees: \$238,688

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 1.1	Medicaid 25.7	All Other 7.2	Total 34.1
	Medicare Quality Measure Rating	★★★	Avg. Length of Stay	139.3	335.3	109.4	226.0
			Occupancy Rate	3.3%	73.5%	20.6%	97.3%
Routine Cost per Day	\$548.21						
Total Beds	35						
<i>Inclusive of 35 Young Adult SCNF beds</i>							



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days		<b>Medicare Days</b>	<b>% to Total</b>
	Rehabilitation Plus Extensive Services	0	0.0%
	Rehabilitation (breakdown in pie chart)	0	0.0%
	Extensive Services	99	23.7%
	Special Care High	165	39.5%
	Special Care Low	154	36.8%
	Clinically Complex	0	0.0%
	Behavioral Symptoms/Cognitive Performance	0	0.0%
	Reduced Physical Function	0	0.0%
	<b>TOTAL</b>	<b>418</b>	
	<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>0.0%</b>

Analysis not available; facility does not have rehabilitation RUG volume.

- RUA RUC RVA RVB RVC RHA
- RHB RHC RMA RMB RMC RLA RLB

Figures may not add due to rounding.





# CHESTNUT HILL CONV CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,434,700

- 174 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	37
Nurses: 66 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	11	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$688,440 for Chestnut Hill Conv Center.
- Total Employee Payroll: \$5,900,606
- Estimated State Income Taxes Paid by Employees: \$326,008

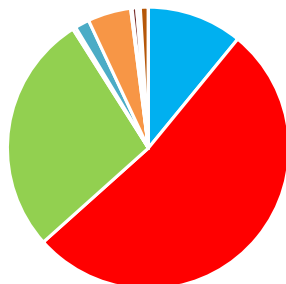
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	24.4	38.6	119.7	182.6
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	40.6	206.9	260.0	146.5
			Occupancy Rate	10.5%	16.7%	51.8%	79.0%
Routine Cost per Day	\$108.63		Payer Mix				
Total Beds	231						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	5	0.1%
Rehabilitation (breakdown in pie chart)	8,621	97.0%
Extensive Services	0	0.0%
Special Care High	137	1.5%
Special Care Low	99	1.1%
Clinically Complex	28	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>8,890</b>	

**% Medicare Days in Ultra/Very High RUGs 95.1%**

Figures may not add due to rounding.

# CHILDREN'S SPECIALIZED HOSPITAL SNF

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$7,416,900

- 112 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$300,396 for Children's Specialized Hospital SNF.
- Total Employee Payroll: \$6,849,414
- Estimated State Income Taxes Paid by Employees: \$378,430

## Statistical Profile

			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
		Avg. Daily Census	0.0	N/A <sup>1</sup>	69.0	69.0
		Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
		Occupancy Rate	0.0%	N/A <sup>1</sup>	95.9%	95.9%
<b>Medicare Ratings (from 1 to 5 stars)</b>						
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$423.41	<b>Payer Mix</b>				
Total Beds	72			Medicare 0.0%		
All are Pediatric SCNF beds				All Other 100.0%		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days

Analysis not available; facility does not have Medicare volume.

■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	
Rehabilitation (breakdown in pie chart)	0	
Extensive Services	0	
Special Care High	0	
Special Care Low	0	
Clinically Complex	0	
Behavioral Symptoms/Cognitive Performance	0	
Reduced Physical Function	0	
<b>TOTAL</b>	<b>0</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>0.0%</b>

# CHRISTIAN HEALTHCARE - HERITAGE MANOR

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$15,470,100**

- 375 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

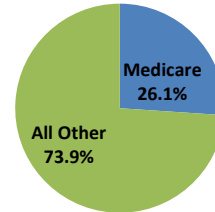
Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$753,690 for Christian Healthcare - Heritage Manor.
- Total Employee Payroll: \$12,260,875
- Estimated State Income Taxes Paid by Employees: \$677,413

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	61.1	N/A <sup>1</sup>	173.2	234.3
			Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
			Occupancy Rate	24.0%	N/A <sup>1</sup>	68.2%	92.2%
	Medicare Overall Rating	★★★★★					
	Medicare Quality Measure Rating	★★★★★					
	Routine Cost per Day	\$322.84					
	Total Beds	254					

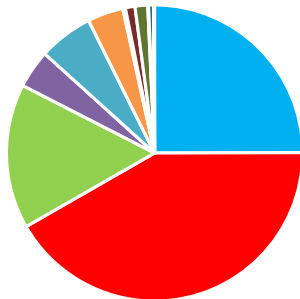
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	395	1.8%
Rehabilitation (breakdown in pie chart)	21,613	97.0%
Extensive Services	1	0.0%
Special Care High	87	0.4%
Special Care Low	52	0.2%
Clinically Complex	112	0.5%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	23	0.1%
<b>TOTAL</b>	<b>22,284</b>	

**% Medicare Days in Ultra/Very High RUGs 95.4%**

# CINNAMINSON CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$9,743,500

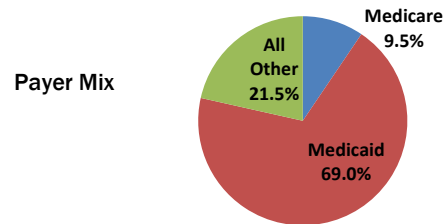
- 104 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 70 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$397,663 for Cinnaminson Center.
- Total Employee Payroll: \$4,171,419
- Estimated State Income Taxes Paid by Employees: \$230,471

## Statistical Profile

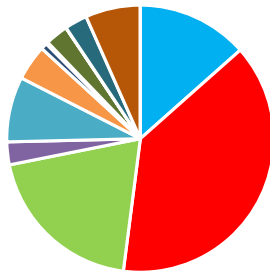
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 9.6	Medicaid 69.7	All Other 21.7	Total 101.0
Medicare Overall Rating	★★★	Avg. Length of Stay	69.8	489.3	161.6	244.0
Medicare Quality Measure Rating	★★★★	Occupancy Rate	8.4%	61.1%	19.0%	88.6%
Routine Cost per Day	\$211.01					
Total Beds	114					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,825	80.9%
Extensive Services	0	0.0%
Special Care High	103	3.0%
Special Care Low	435	12.5%
Clinically Complex	53	1.5%
Behavioral Symptoms/Cognitive Performance	4	0.1%
Reduced Physical Function	70	2.0%
<b>TOTAL</b>	<b>3,490</b>	

**% Medicare Days in Ultra/Very High RUGs 70.3%**

Figures may not add due to rounding.

# CLARA MAASS MEDICAL CENTER TCU

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$3,133,600**

- 31 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$22,886 for Clara Maass Medical Center TCU.
- Total Employee Payroll: \$1,798,469
- Estimated State Income Taxes Paid by Employees: \$99,365

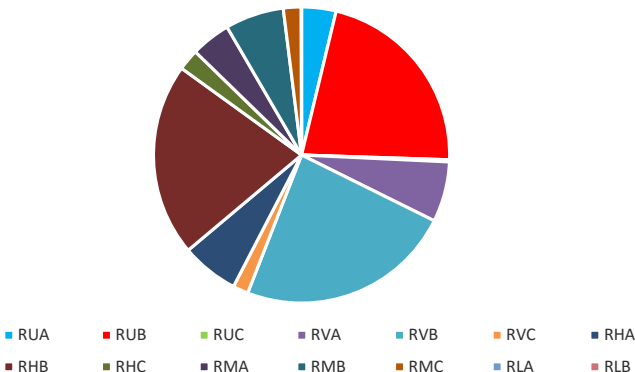
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	10.2	N/A <sup>1</sup>	5.3	15.5
			Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
		Occupancy Rate	51.1%	N/A <sup>1</sup>	26.3%	77.4%	
Medicare Overall Rating	★★★★★						
Medicare Quality Measure Rating	★★★						
Routine Cost per Day	\$796.59						
Total Beds	20						
		Payer Mix					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	128	3.4%
Rehabilitation (breakdown in pie chart)	2,979	79.8%
Extensive Services	82	2.2%
Special Care High	194	5.2%
Special Care Low	64	1.7%
Clinically Complex	263	7.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	23	0.6%
<b>TOTAL</b>	<b>3,733</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>47.4%</b>

# CLAREMONT CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,602,900

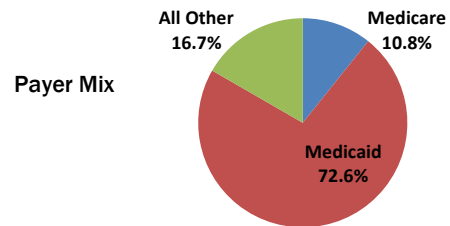
- 120 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 70 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$429,132 for Claremont Center.
- Total Employee Payroll: \$5,060,031
- Estimated State Income Taxes Paid by Employees: \$279,567

## Statistical Profile

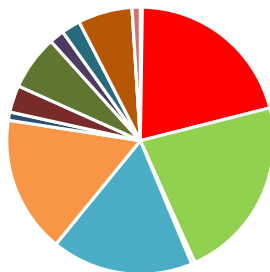
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 11.9	Medicaid 80.2	All Other 18.4	Total 110.5
Medicare Overall Rating	★★	Avg. Length of Stay	43.0	173.2	106.8	121.1
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	10.1%	68.0%	15.6%	93.7%
Routine Cost per Day	\$216.56					
Total Beds	118					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	129	3.0%
Rehabilitation (breakdown in pie chart)	3,406	78.5%
Extensive Services	13	0.3%
Special Care High	125	2.9%
Special Care Low	253	5.8%
Clinically Complex	125	2.9%
Behavioral Symptoms/Cognitive Performance	37	0.9%
Reduced Physical Function	250	5.8%
<b>TOTAL</b>	<b>4,338</b>	

**% Medicare Days in Ultra/Very High RUGs 63.3%**

Figures may not add due to rounding.

# CLARK NURSING AND REHAB CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,411,300

- 120 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 91 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	11	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$384,587 for Clark Nursing and Rehab Center.
- Total Employee Payroll: \$5,483,910
- Estimated State Income Taxes Paid by Employees: \$302,986

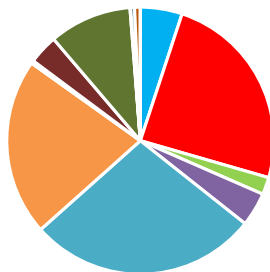
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	28.7	68.5	19.9	117.1
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	22.1	294.0	32.6	54.7
			Occupancy Rate	20.5%	48.9%	14.2%	83.6%
Routine Cost per Day	\$286.41						
Total Beds	140						
Inclusive of 10 Ventilator SCNF beds							

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	43	0.4%
Rehabilitation (breakdown in pie chart)	9,402	89.9%
Extensive Services	156	1.5%
Special Care High	115	1.1%
Special Care Low	334	3.2%
Clinically Complex	345	3.3%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	59	0.6%
<b>TOTAL</b>	<b>10,456</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>76.2%</b>

Figures may not add due to rounding.



# CLOVER REST HOME

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$2,677,500

- 34 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	6
Nurses: 23 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	6	Nursing	0
Licensed Practical Nurses (LPNs)	2	Therapists	1
Certified Nursing Assistants (CNAs)	15	Other	0
Administrative	1	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$123,849 for Clover Rest Home.
- Total Employee Payroll: \$1,433,512
- Estimated State Income Taxes Paid by Employees: \$79,202

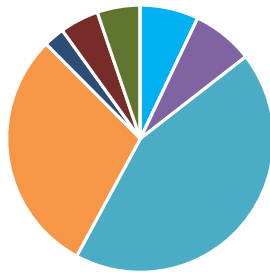
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	1.7	23.9	4.6	30.2
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	57.2	670.2	279.7	367.3
			Occupancy Rate	5.2%	72.3%	13.9%	91.5%
Routine Cost per Day	\$68.11						
Total Beds	33						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	30	4.8%
Rehabilitation (breakdown in pie chart)	594	94.4%
Extensive Services	0	0.0%
Special Care High	1	0.2%
Special Care Low	0	0.0%
Clinically Complex	4	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>629</b>	

**% Medicare Days in Ultra/Very High RUGs 87.4%**

Figures may not add due to rounding.

# COLLINGSWOOD MANOR

Ownership: Nonprofit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

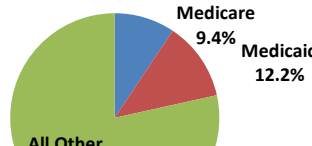
**Total Expenditures: \$13,013,600**

- 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	34
Nurses: 46 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	15	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$617,039 for Collingswood Manor.
- Total Employee Payroll: \$5,626,496
- Estimated State Income Taxes Paid by Employees: \$310,864

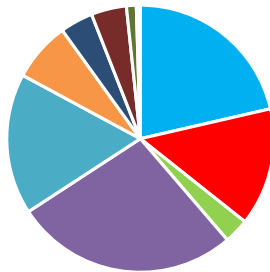
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating <span style="float: right;">★★★★</span></p> <p>Medicare Quality Measure Rating <span style="float: right;">★★★★</span></p> <p>Routine Cost per Day <span style="float: right;">\$95.34</span></p> <p>Total Beds <span style="float: right;">176</span></p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">14.6</td> <td style="text-align: center;">19.1</td> <td style="text-align: center;">122.8</td> <td style="text-align: center;">156.5</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">30.0</td> <td style="text-align: center;">1,738.5</td> <td style="text-align: center;">361.4</td> <td style="text-align: center;">186.6</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">8.3%</td> <td style="text-align: center;">10.8%</td> <td style="text-align: center;">69.8%</td> <td style="text-align: center;">88.9%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	14.6	19.1	122.8	156.5	Avg. Length of Stay	30.0	1,738.5	361.4	186.6	Occupancy Rate	8.3%	10.8%	69.8%	88.9%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	14.6	19.1	122.8	156.5																		
Avg. Length of Stay	30.0	1,738.5	361.4	186.6																		
Occupancy Rate	8.3%	10.8%	69.8%	88.9%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



- |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|
| ■ RUA | ■ RUB | ■ RUC | ■ RVA | ■ RVB | ■ RVC | ■ RHA |
| ■ RHB | ■ RHC | ■ RMA | ■ RMB | ■ RMC | ■ RLA | ■ RLB |

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	14	0.3%
Rehabilitation (breakdown in pie chart)	5,196	97.2%
Extensive Services	0	0.0%
Special Care High	40	0.7%
Special Care Low	11	0.2%
Clinically Complex	78	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.1%
<b>TOTAL</b>	<b>5,343</b>	

**% Medicare Days in Ultra/Very High RUGs 87.9%**

Figures may not add due to rounding.

# COMMUNITY MEDICAL CENTER TCU

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$4,059,900**

- 27 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

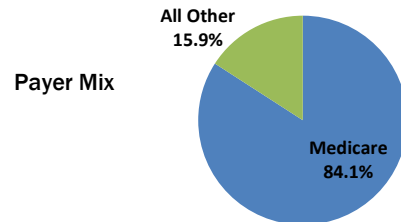
As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$14,089 for Community Medical Center TCU.
- Total Employee Payroll: \$1,933,514
- Estimated State Income Taxes Paid by Employees: \$106,827

## Statistical Profile

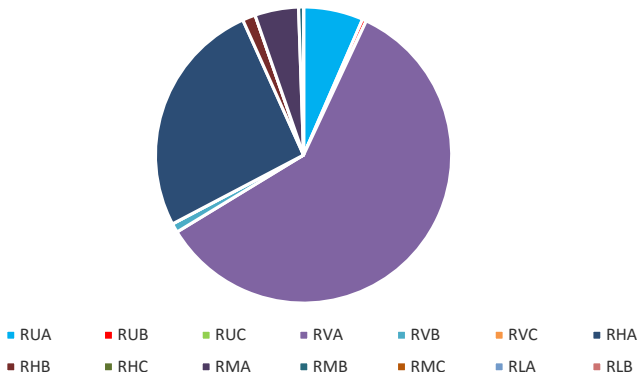
<ul style="list-style-type: none"> <li>■ Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 17.1	Medicaid N/A <sup>1</sup>	All Other 3.2	Total 20.4
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
			Occupancy Rate	68.6%	N/A <sup>1</sup>	13.0%	81.5%
Routine Cost per Day	\$790.30						
Total Beds	25						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	194	3.1%
Rehabilitation (breakdown in pie chart)	5,012	80.1%
Extensive Services	29	0.5%
Special Care High	308	4.9%
Special Care Low	42	0.7%
Clinically Complex	444	7.1%
Behavioral Symptoms/Cognitive Performance	15	0.2%
Reduced Physical Function	215	3.4%
<b>TOTAL</b>	<b>6,259</b>	

**% Medicare Days in Ultra/Very High RUGs 55.1%**

# CONCORD HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,993,300**

- 115 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 67 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$390,785 for Concord Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$4,400,342
- Estimated State Income Taxes Paid by Employees: \$243,119

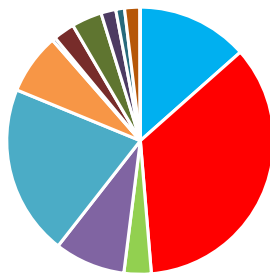
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★	Avg. Daily Census	12.0	70.5	19.4	101.9
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	26.0	242.6	147.2	115.1
			Occupancy Rate	10.0%	58.7%	16.1%	84.9%
Routine Cost per Day	\$233.13						
Total Beds	120						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	58	1.3%
Rehabilitation (breakdown in pie chart)	3,788	86.1%
Extensive Services	1	0.0%
Special Care High	178	4.0%
Special Care Low	316	7.2%
Clinically Complex	42	1.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	13	0.3%
<b>TOTAL</b>	<b>4,397</b>	

**% Medicare Days in Ultra/Very High RUGs 77.6%**

# CONTINUING CARE AT SEABROOK

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

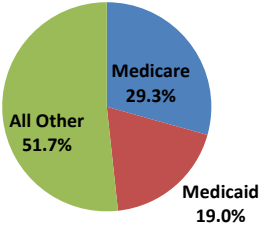
**Total Expenditures: \$60,597,000**

- 530 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	3
Nurses: 57 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	3	Nursing	0
Licensed Practical Nurses (LPNs)	16	Therapists	0
Certified Nursing Assistants (CNAs)	38	Other	0
Administrative	24	Plant Operations and Maintenance	31

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$290,347 for Continuing Care at Seabrook.
- Total Employee Payroll: \$21,142,981
- Estimated State Income Taxes Paid by Employees: \$1,168,150

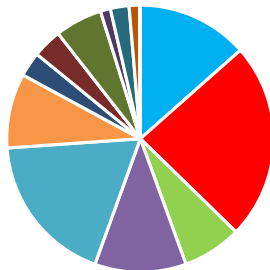
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★★          Medicare Quality Measure Rating   ★★★★</p> <p>Routine Cost per Day               \$473.35</p> <p>Total Beds                           86</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">27.7</td> <td style="text-align: center;">17.9</td> <td style="text-align: center;">48.8</td> <td style="text-align: center;">94.4</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">51.3</td> <td style="text-align: center;">933.3</td> <td style="text-align: center;">110.7</td> <td style="text-align: center;">94.4</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">32.2%</td> <td style="text-align: center;">20.8%</td> <td style="text-align: center;">56.8%</td> <td style="text-align: center;">109.8%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	27.7	17.9	48.8	94.4	Avg. Length of Stay	51.3	933.3	110.7	94.4	Occupancy Rate	32.2%	20.8%	56.8%	109.8%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	27.7	17.9	48.8	94.4																	
Avg. Length of Stay	51.3	933.3	110.7	94.4																	
Occupancy Rate	32.2%	20.8%	56.8%	109.8%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	14	0.3%
Rehabilitation (breakdown in pie chart)	4,290	89.0%
Extensive Services	0	0.0%
Special Care High	118	2.4%
Special Care Low	156	3.2%
Clinically Complex	121	2.5%
Behavioral Symptoms/Cognitive Performance	3	0.1%
Reduced Physical Function	117	2.4%
<b>TOTAL</b>	<b>4,819</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>35.2%</b>

Figures may not add due to rounding.



# COOPER RIVER WEST

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

**Total Expenditures: \$15,604,800**

- 151 full-time equivalent jobs (salaried and contract), including key areas such as

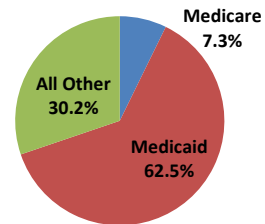
Therapists	0	Dietary & Housekeeping	19
Nurses: 107 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	25	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$648,365 for Cooper River West.
- Total Employee Payroll: \$6,134,805
- Estimated State Income Taxes Paid by Employees: \$338,948

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	11.7	100.5	48.5	160.7
			Avg. Length of Stay	41.3	295.8	93.3	140.6
			Occupancy Rate	6.5%	55.8%	27.0%	89.3%
Medicare Overall Rating	★						
Medicare Quality Measure Rating	★★						
Routine Cost per Day	\$215.29						
Total Beds	180						

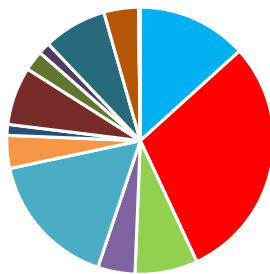
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	16	0.4%
Rehabilitation (breakdown in pie chart)	3,264	76.7%
Extensive Services	11	0.3%
Special Care High	443	10.4%
Special Care Low	239	5.6%
Clinically Complex	188	4.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	92	2.2%
<b>TOTAL</b>	<b>4,253</b>	

**% Medicare Days in Ultra/Very High RUGs 58.4%**

Figures may not add due to rounding.

# CORNELL HALL CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,347,600

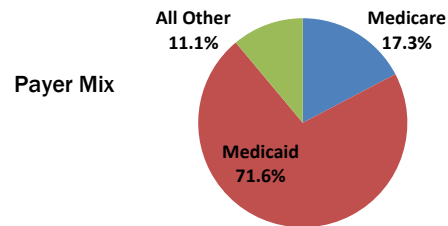
- 155 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 91 total, including		Contract Labor: 21 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	9
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	6	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$574,103 for Cornell Hall Care & Rehabilitation Center.
- Total Employee Payroll: \$5,980,269
- Estimated State Income Taxes Paid by Employees: \$330,410

## Statistical Profile

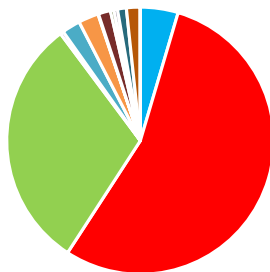
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 27.6	Medicaid 114.3	All Other 17.7	Total 159.6
Medicare Overall Rating	★★	Avg. Length of Stay	32.0	344.7	26.8	86.0
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	15.6%	64.6%	10.0%	90.1%
Routine Cost per Day	\$234.44					
Total Beds	177					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	40	0.4%
Rehabilitation (breakdown in pie chart)	9,319	92.6%
Extensive Services	66	0.7%
Special Care High	192	1.9%
Special Care Low	277	2.8%
Clinically Complex	163	1.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.1%
<b>TOTAL</b>	<b>10,067</b>	

**% Medicare Days in Ultra/Very High RUGs 88.1%**

Figures may not add due to rounding.



# COUNTRY ARCH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,755,500

- 132 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 75 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	4	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$429,978 for Country Arch Care Center.
- Total Employee Payroll: \$5,189,248
- Estimated State Income Taxes Paid by Employees: \$286,706

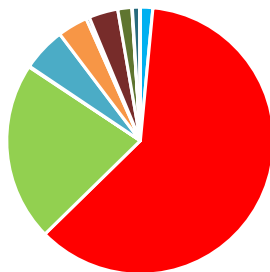
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	14.5	70.4	28.5	113.3
	Avg. Length of Stay	32.4	733.9	88.8	131.3
	Occupancy Rate	11.1%	54.1%	21.9%	87.2%
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$237.21	Payer Mix			
Total Beds	130				

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	82	1.6%
Rehabilitation (breakdown in pie chart)	5,114	96.7%
Extensive Services	0	0.0%
Special Care High	28	0.5%
Special Care Low	4	0.1%
Clinically Complex	55	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.1%
<b>TOTAL</b>	<b>5,286</b>	

**% Medicare Days in Ultra/Very High RUGs      91.9%**

Figures may not add due to rounding.

# COUNTY MANOR REHABILITATION & HCC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$7,634,900**

- 79 full-time equivalent jobs (salaried and contract), including key areas such as

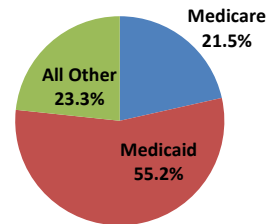
Therapists	0	Dietary & Housekeeping	10
Nurses: 46 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	27	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$219,626 for County Manor Rehabilitation & HCC.
- Total Employee Payroll: \$3,085,718
- Estimated State Income Taxes Paid by Employees: \$170,486

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	13.8	35.5	15.0	64.3
	Avg. Length of Stay	49.4	301.2	105.3	119.1
	Occupancy Rate	20.0%	51.4%	21.7%	93.2%
Medicare Overall Rating	★★★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$266.29				
Total Beds	69				

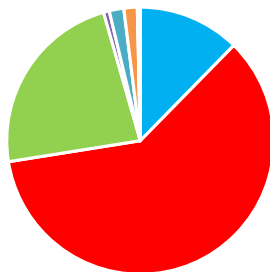
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	42	0.8%
Rehabilitation (breakdown in pie chart)	4,990	98.9%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	0	0.0%
Clinically Complex	9	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>5,043</b>	

**% Medicare Days in Ultra/Very High RUGs 99.4%**

Figures may not add due to rounding.

# COURT HOUSE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,682,700

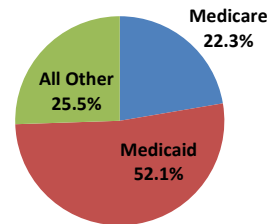
- 111 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 69 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$296,987 for Court House Center.
- Total Employee Payroll: \$4,328,458
- Estimated State Income Taxes Paid by Employees: \$239,147

## Statistical Profile

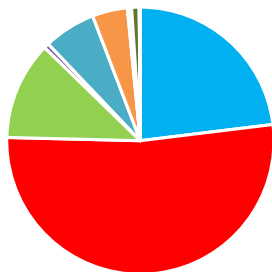
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 19.6	Medicaid 45.8	All Other 22.4	Total 87.9
Medicare Overall Rating	★★★★	Avg. Length of Stay	29.6	304.1	55.0	71.9
Medicare Quality Measure Rating	★★	Occupancy Rate	16.4%	38.2%	18.7%	73.2%
Routine Cost per Day	\$301.44					
Total Beds	120					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	9	0.1%
Rehabilitation (breakdown in pie chart)	6,180	86.3%
Extensive Services	9	0.1%
Special Care High	81	1.1%
Special Care Low	478	6.7%
Clinically Complex	372	5.2%
Behavioral Symptoms/Cognitive Performance	4	0.1%
Reduced Physical Function	30	0.4%
<b>TOTAL</b>	<b>7,163</b>	

**% Medicare Days in Ultra/Very High RUGs 84.9%**

Figures may not add due to rounding.

# CRANBURY CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

**Total Expenditures: \$15,194,900**

- 145 full-time equivalent jobs (salaried and contract), including key areas such as

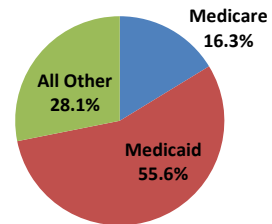
Therapists	0	Dietary & Housekeeping	17
Nurses: 98 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	27	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$477,599 for Cranbury Center.
- Total Employee Payroll: \$6,262,942
- Estimated State Income Taxes Paid by Employees: \$346,028

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	21.3	72.9	36.9	131.1
	Avg. Length of Stay	★★★★★	32.2	633.5	69.0	99.9
		Occupancy Rate	13.9%	47.3%	23.9%	85.1%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$248.54					
Total Beds	154					

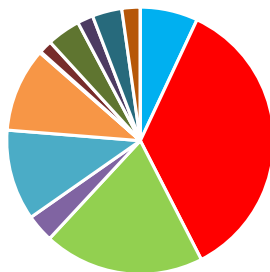
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	277	3.6%
Rehabilitation (breakdown in pie chart)	6,308	81.0%
Extensive Services	31	0.4%
Special Care High	261	3.4%
Special Care Low	502	6.4%
Clinically Complex	293	3.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	119	1.5%
<b>TOTAL</b>	<b>7,791</b>	

**% Medicare Days in Ultra/Very High RUGs 72.9%**

Figures may not add due to rounding.

# CRANFORD PARK REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$6,979,100

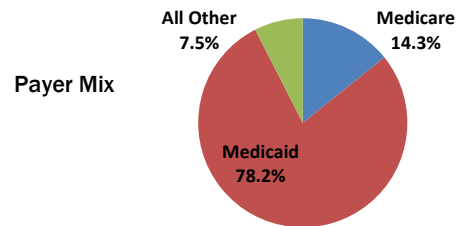
- 76 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 45 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	30	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$287,177 for Cranford Park Rehabilitation & Healthcare Center.
- Total Employee Payroll: \$3,305,610
- Estimated State Income Taxes Paid by Employees: \$182,635

## Statistical Profile

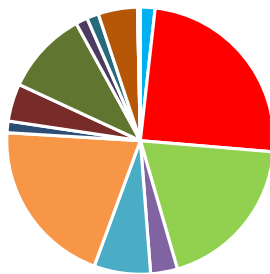
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	11.0	60.2	5.8	77.0
	Avg. Length of Stay	61.6	399.6	234.8	217.8
	Occupancy Rate	11.0%	60.2%	5.8%	77.0%
Medicare Overall Rating	★				
Medicare Quality Measure Rating	★★★				
Routine Cost per Day	\$218.16				
Total Beds	100				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	613	15.4%
Rehabilitation (breakdown in pie chart)	2,924	73.2%
Extensive Services	131	3.3%
Special Care High	10	0.3%
Special Care Low	214	5.4%
Clinically Complex	20	0.5%
Behavioral Symptoms/Cognitive Performance	33	0.8%
Reduced Physical Function	47	1.2%
<b>TOTAL</b>	<b>3,992</b>	

**% Medicare Days in Ultra/Very High RUGs 68.3%**

Figures may not add due to rounding.

# CRANFORD REHAB & NURSING CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$21,084,300

- 185 full-time equivalent jobs (salaried and contract), including key areas such as

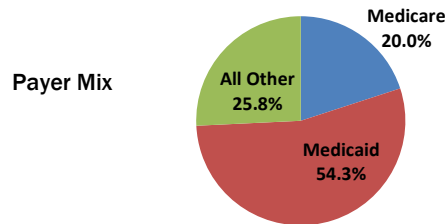
Therapists	0	Dietary & Housekeeping	10
Nurses: 134 total, including		Contract Labor: 18 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	34	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	83	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$632,904 for Cranford Rehab & Nursing Center.
- Total Employee Payroll: \$7,253,106
- Estimated State Income Taxes Paid by Employees: \$400,734

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$234.34				
Total Beds	210				

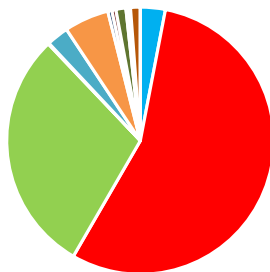
	Medicare	Medicaid	All Other	Total
Avg. Daily Census	36.3	98.6	46.8	181.8
Avg. Length of Stay	38.7	679.3	74.3	106.0
Occupancy Rate	17.3%	47.0%	22.3%	86.6%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	31	0.2%
Rehabilitation (breakdown in pie chart)	12,566	94.8%
Extensive Services	0	0.0%
Special Care High	223	1.7%
Special Care Low	415	3.1%
Clinically Complex	5	0.0%
Behavioral Symptoms/Cognitive Performance	3	0.0%
Reduced Physical Function	16	0.1%
<b>TOTAL</b>	<b>13,259</b>	

**% Medicare Days in Ultra/Very High RUGs 91.2%**

Figures may not add due to rounding.

# CREST HAVEN NURSING AND REHABILITATION CENTER

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

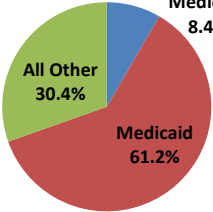
**Total Expenditures: \$22,356,700**

- 221 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	47
Nurses: 110 total, including		Contract Labor: 21 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	20
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	18	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$546,758 for Crest Haven Nursing and Rehabilitation Center.
- Total Employee Payroll: \$8,475,788
- Estimated State Income Taxes Paid by Employees: \$468,287

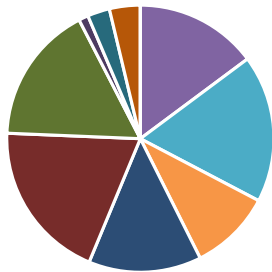
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★</p> <p>Medicare Quality Measure Rating   ★★</p> <p>Routine Cost per Day               \$407.41</p> <p>Total Beds                           180</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">11.5</td> <td style="text-align: center;">84.0</td> <td style="text-align: center;">41.7</td> <td style="text-align: center;">137.1</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">29.7</td> <td style="text-align: center;">30,649.0</td> <td style="text-align: center;">371.2</td> <td style="text-align: center;">273.5</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">6.4%</td> <td style="text-align: center;">46.6%</td> <td style="text-align: center;">23.2%</td> <td style="text-align: center;">76.2%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	11.5	84.0	41.7	137.1	Avg. Length of Stay	29.7	30,649.0	371.2	273.5	Occupancy Rate	6.4%	46.6%	23.2%	76.2%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	11.5	84.0	41.7	137.1																		
Avg. Length of Stay	29.7	30,649.0	371.2	273.5																		
Occupancy Rate	6.4%	46.6%	23.2%	76.2%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA   ■ RUB   ■ RUC   ■ RVA   ■ RVB   ■ RVC   ■ RHA  
■ RHB   ■ RHC   ■ RMA   ■ RMB   ■ RMC   ■ RLA   ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,537	84.5%
Extensive Services	0	0.0%
Special Care High	258	6.2%
Special Care Low	283	6.8%
Clinically Complex	99	2.4%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	8	0.2%
<b>TOTAL</b>	<b>4,186</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>36.0%</b>

Figures may not add due to rounding.





# CRESTWOOD MANOR

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

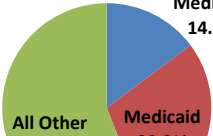
**Total Expenditures: \$20,164,800**

- 174 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	70
Nurses: 32 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	3	Nursing	2
Licensed Practical Nurses (LPNs)	12	Therapists	4
Certified Nursing Assistants (CNAs)	18	Other	0
Administrative	7	Plant Operations and Maintenance	14

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$188,086 for Crestwood Manor.
- Total Employee Payroll: \$6,124,235
- Estimated State Income Taxes Paid by Employees: \$338,364

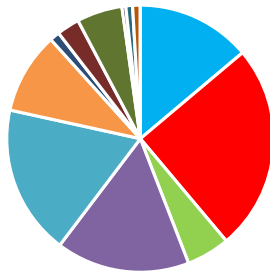
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★★          Medicare Quality Measure Rating   ★★★★★</p> <p>Routine Cost per Day                 \$273.97</p> <p>Total Beds                               64</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">7.5</td> <td style="text-align: center;">14.9</td> <td style="text-align: center;">28.4</td> <td style="text-align: center;">50.7</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">34.7</td> <td style="text-align: center;">1,807.0</td> <td style="text-align: center;">120.4</td> <td style="text-align: center;">110.2</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">11.7%</td> <td style="text-align: center;">23.2%</td> <td style="text-align: center;">44.3%</td> <td style="text-align: center;">79.3%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	7.5	14.9	28.4	50.7	Avg. Length of Stay	34.7	1,807.0	120.4	110.2	Occupancy Rate	11.7%	23.2%	44.3%	79.3%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	7.5	14.9	28.4	50.7																		
Avg. Length of Stay	34.7	1,807.0	120.4	110.2																		
Occupancy Rate	11.7%	23.2%	44.3%	79.3%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



RUA	RUB	RUC	RVA	RVB	RVC	RHA
RHB	RHC	RMA	RMB	RMC	RLA	RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	57	2.1%
Rehabilitation (breakdown in pie chart)	2,575	94.0%
Extensive Services	16	0.6%
Special Care High	25	0.9%
Special Care Low	30	1.1%
Clinically Complex	27	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.3%
<b>TOTAL</b>	<b>2,738</b>	

**% Medicare Days in Ultra/Very High RUGs                   85.0%**

Figures may not add due to rounding.

# CRYSTAL LAKE HEALTHCARE & REHAB

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,113,800

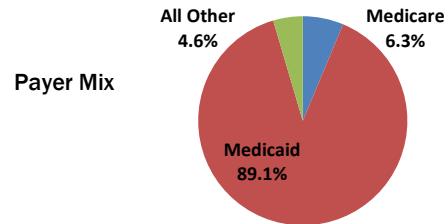
- 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 120 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	38	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	73	■ Other	0
Administrative	6	Plant Operations and Maintenance	12

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$851,279 for Crystal Lake Healthcare & Rehab.
- Total Employee Payroll: \$6,495,606
- Estimated State Income Taxes Paid by Employees: \$358,882

## Statistical Profile

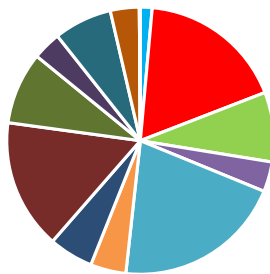
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		13.2	186.1	9.5	208.8
	Avg. Length of Stay		53.4	268.5	124.3	205.5
	Occupancy Rate		5.6%	79.2%	4.1%	88.9%
Medicare Overall Rating	★					
Medicare Quality Measure Rating	★★★					
Routine Cost per Day	\$186.98					
Total Beds	235					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,367	70.1%
Extensive Services	0	0.0%
Special Care High	530	11.0%
Special Care Low	588	12.2%
Clinically Complex	265	5.5%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	50	1.0%
<b>TOTAL</b>	<b>4,806</b>	

**% Medicare Days in Ultra/Very High RUGs 39.3%**

Figures may not add due to rounding.

# CUMBERLAND MANOR NURSING AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,936,200

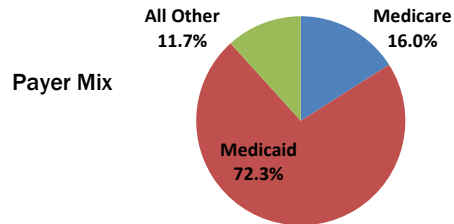
- 166 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 0 total, including		Contract Labor: 105 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	97
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	11	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$626,122 for Cumberland Manor Nursing and Rehabilitation Center.
- Total Employee Payroll: \$1,666,275
- Estimated State Income Taxes Paid by Employees: \$92,062

## Statistical Profile

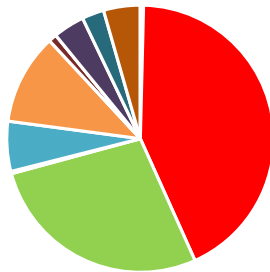
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 27.4	Medicaid 123.8	All Other 20.1	Total 171.3
Medicare Overall Rating	★★★★	Avg. Length of Stay	51.3	0.0	0.0	320.7
Medicare Quality Measure Rating	★★★★	Occupancy Rate	14.0%	63.2%	10.2%	87.4%
Routine Cost per Day	\$197.66					
Total Beds	196					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	128	1.3%
Rehabilitation (breakdown in pie chart)	8,028	80.3%
Extensive Services	0	0.0%
Special Care High	335	3.3%
Special Care Low	580	5.8%
Clinically Complex	413	4.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	519	5.2%
<b>TOTAL</b>	<b>10,003</b>	

**% Medicare Days in Ultra/Very High RUGs 72.0%**

Figures may not add due to rounding.



# DAUGHTERS OF MIRIAM CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$28,571,700

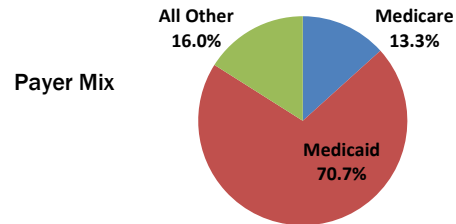
- 264 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	33
Nurses: 181 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	48	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	121	■ Other	0
Administrative	16	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$770,485 for Daughters of Miriam Center.
- Total Employee Payroll: \$11,717,174
- Estimated State Income Taxes Paid by Employees: \$647,374

## Statistical Profile

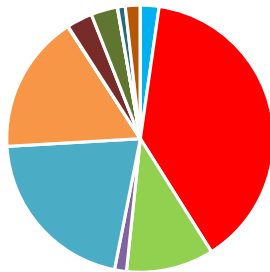
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	27.2	144.4	32.7	204.3
	Avg. Length of Stay	34.8	462.2	87.2	139.1
	Occupancy Rate	12.9%	68.7%	15.6%	97.3%
Medicare Overall Rating	★★★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$278.10				
Total Beds	210				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	13	0.1%
Rehabilitation (breakdown in pie chart)	9,223	93.0%
Extensive Services	0	0.0%
Special Care High	214	2.2%
Special Care Low	279	2.8%
Clinically Complex	87	0.9%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	91	0.9%
<b>TOTAL</b>	<b>9,913</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>84.6%</b>

Figures may not add due to rounding.

# DAUGHTERS OF ISRAEL PLEASANT VALLEY HOME

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$35,958,000

- 380 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	79
Nurses: 223 total, including		Contract Labor: 13 total, including	
■ Registered Nurses (RNs)	55	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	146	■ Other	0
Administrative	16	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,064,492 for Daughters of Israel Pleasant Valley Home.
- Total Employee Payroll: \$15,642,075
- Estimated State Income Taxes Paid by Employees: \$864,225

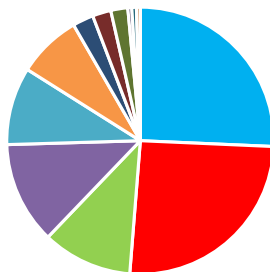
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 39.9	Medicaid 189.2	All Other 55.5	Total 284.6
Medicare Overall Rating	★★★★	Avg. Length of Stay	41.8	651.4	87.7	151.4
Medicare Quality Measure Rating	★★★	Occupancy Rate	13.2%	62.4%	18.3%	93.9%
Routine Cost per Day	\$267.36	Payer Mix				
Total Beds	303					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	192	1.3%
Rehabilitation (breakdown in pie chart)	13,045	89.6%
Extensive Services	34	0.2%
Special Care High	344	2.4%
Special Care Low	508	3.5%
Clinically Complex	267	1.8%
Behavioral Symptoms/Cognitive Performance	6	0.0%
Reduced Physical Function	170	1.2%
<b>TOTAL</b>	<b>14,566</b>	

**% Medicare Days in Ultra/Very High RUGs 83.1%**

# DE LA SALLE HALL

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$4,104,000**

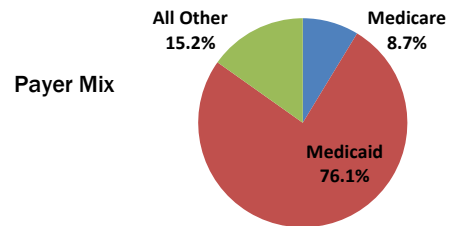
- 36 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	7
Nurses: 18 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	Nursing	0
Licensed Practical Nurses (LPNs)	1	Therapists	0
Certified Nursing Assistants (CNAs)	12	Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$106,660 for De La Salle Hall.
- Total Employee Payroll: \$1,866,420
- Estimated State Income Taxes Paid by Employees: \$103,120

## Statistical Profile

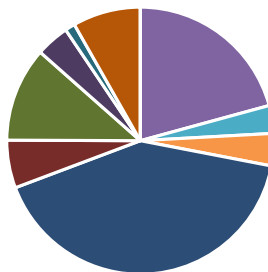
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	2.3	20.4	4.1	26.8
	Avg. Length of Stay	★★★★★	77.5	1,865.0	496.0	544.4
			7.3%	63.9%	12.7%	83.9%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$370.10					
Total Beds	32					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	742	87.1%
Extensive Services	0	0.0%
Special Care High	31	3.6%
Special Care Low	5	0.6%
Clinically Complex	58	6.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	16	1.9%
<b>TOTAL</b>	<b>852</b>	

**% Medicare Days in Ultra/Very High RUGs      24.4%**

Figures may not add due to rounding.

# DELAIRE NURSING & CONV CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$22,386,000

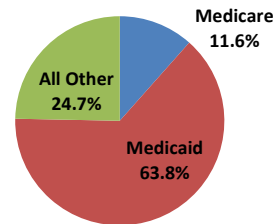
- 252 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 174 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	31	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	54	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	90	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$840,968 for Delaire Nursing & Conv Center.
- Total Employee Payroll: \$9,487,838
- Estimated State Income Taxes Paid by Employees: \$524,203

## Statistical Profile

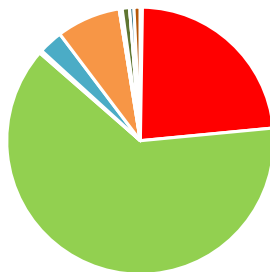
■ Medicare Ratings (from 1 to 5 stars)				
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 25.3	Medicaid 139.3
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	Medicare 42.1	Medicaid 908.2
Routine Cost per Day	\$215.40	Occupancy Rate	Medicare 9.0%	Medicaid 49.8%
Total Beds	280		All Other 19.3%	Total 78.1%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	631	6.8%
Rehabilitation (breakdown in pie chart)	7,686	83.3%
Extensive Services	124	1.3%
Special Care High	239	2.6%
Special Care Low	282	3.1%
Clinically Complex	53	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	207	2.2%
<b>TOTAL</b>	<b>9,222</b>	

**% Medicare Days in Ultra/Very High RUGs 87.3%**



# DELLRIDGE HEALTH & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,741,000

- 133 full-time equivalent jobs (salaried and contract), including key areas such as

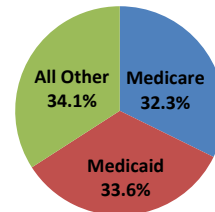
Therapists	0	Dietary & Housekeeping	26
Nurses: 62 total, including		Contract Labor: 13 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	14	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$237,268 for Dellridge Health & Rehabilitation Center.
- Total Employee Payroll: \$5,338,265
- Estimated State Income Taxes Paid by Employees: \$294,939

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	26.0	27.1	27.5	80.5
	Avg. Length of Stay	★★★★★	24.8	520.1	41.9	45.9
		Occupancy Rate	27.1%	28.2%	28.6%	83.9%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$283.95					
Total Beds	96					

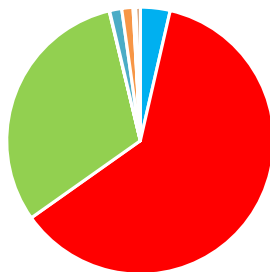
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	3	0.0%
Rehabilitation (breakdown in pie chart)	9,377	98.8%
Extensive Services	1	0.0%
Special Care High	24	0.3%
Special Care Low	58	0.6%
Clinically Complex	26	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>9,491</b>	

**% Medicare Days in Ultra/Very High RUGs 97.9%**

Figures may not add due to rounding.



# DEPTFORD CENTER FOR REHABILITATION AND HEALTHCARE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$19,946,100

- 202 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	45
Nurses: 117 total, including		Contract Labor: 5 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	72	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$801,715 for Deptford Center for Rehabilitation and Healthcare.
- Total Employee Payroll: \$7,796,654
- Estimated State Income Taxes Paid by Employees: \$430,765

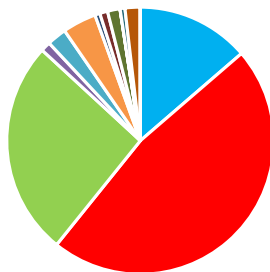
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 25.3	Medicaid 171.4	All Other 12.9	Total 209.6
Medicare Overall Rating	★★	Avg. Length of Stay	43.0	299.3	32.4	134.5
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	10.6%	71.4%	5.4%	87.3%
Routine Cost per Day	\$227.58	Payer Mix				
Total Beds	240					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	242	2.6%
Rehabilitation (breakdown in pie chart)	8,344	90.2%
Extensive Services	4	0.0%
Special Care High	209	2.3%
Special Care Low	283	3.1%
Clinically Complex	165	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>9,248</b>	

**% Medicare Days in Ultra/Very High RUGs 87.9%**

Figures may not add due to rounding.

# DOCTORS SUBACUTE CARE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

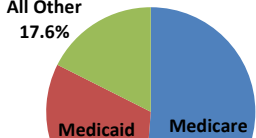
**Total Expenditures: \$6,793,400**

- 74 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	11
Nurses: 36 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	8	Therapists	0
Certified Nursing Assistants (CNAs)	21	Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$87,862 for Doctors Subacute Care.
- Total Employee Payroll: \$3,332,503
- Estimated State Income Taxes Paid by Employees: \$184,121

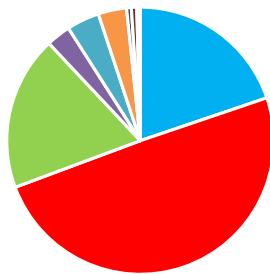
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	21.2	12.9	7.3	41.4
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	30.8	673.6	47.4	48.1
			Occupancy Rate	43.3%	26.4%	14.9%	84.5%
Routine Cost per Day	\$287.45		<b>Payer Mix</b> 				
Total Beds	49						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	96	1.2%
Rehabilitation (breakdown in pie chart)	7,525	97.2%
Extensive Services	2	0.0%
Special Care High	3	0.0%
Special Care Low	34	0.4%
Clinically Complex	56	0.7%
Behavioral Symptoms/Cognitive Performance	3	0.0%
Reduced Physical Function	19	0.2%
<b>TOTAL</b>	<b>7,738</b>	

**% Medicare Days in Ultra/Very High RUGs 96.9%**

Figures may not add due to rounding.

# DWELLING PLACE AT ST CLARE'S

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$1,560,900

- 11 full-time equivalent jobs (salaried and contract), including key areas such as

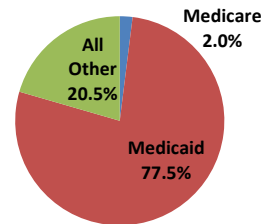
Therapists	2	Dietary & Housekeeping	0
Nurses: 8 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	4	Nursing	0
Licensed Practical Nurses (LPNs)	1	Therapists	0
Certified Nursing Assistants (CNAs)	4	Other	0
Administrative	0	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$23,184 for Dwelling Place at St Clare's.
- Total Employee Payroll: \$643,301
- Estimated State Income Taxes Paid by Employees: \$35,542

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
			0.1	4.2	1.1	5.4
			19.5	512.7	135.7	248.0
			0.4%	16.9%	4.5%	21.7%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★					
Routine Cost per Day	\$630.12					
Total Beds	25					
<i>Inclusive of 25 Ventilator SCNF beds</i>						

Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

Analysis not available; facility does not have rehabilitation RUG volume.

■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	0	0.0%
Extensive Services	39	100.0%
Special Care High	0	0.0%
Special Care Low	0	0.0%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>39</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>0.0%</b>

# EAGLEVIEW HEALTH AND REHABILITATION

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$6,530,500

- 75 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 43 total, including		Contract Labor: 5 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	26	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$263,027 for Eagleview Health and Rehabilitation.
- Total Employee Payroll: \$2,688,567
- Estimated State Income Taxes Paid by Employees: \$148,543

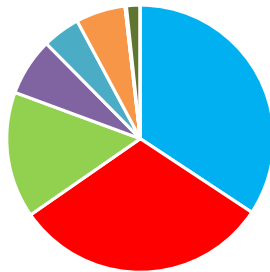
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 12.1	Medicaid 51.2	All Other 9.3	Total 72.6
Medicare Overall Rating	★★★★	Avg. Length of Stay	47.1	455.5	57.5	136.6
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	14.4%	60.9%	11.1%	86.4%
Routine Cost per Day	\$205.22	Payer Mix				
Total Beds	84					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	101	2.3%
Rehabilitation (breakdown in pie chart)	4,135	93.4%
Extensive Services	0	0.0%
Special Care High	31	0.7%
Special Care Low	57	1.3%
Clinically Complex	34	0.8%
Behavioral Symptoms/Cognitive Performance	7	0.2%
Reduced Physical Function	60	1.4%
<b>TOTAL</b>	<b>4,425</b>	

**% Medicare Days in Ultra/Very High RUGs 94.0%**

Figures may not add due to rounding.

# EASTERN PINES CONVALESCENT CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,425,600**

- 96 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 56 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$397,484 for Eastern Pines Convalescent Center.
- Total Employee Payroll: \$3,976,287
- Estimated State Income Taxes Paid by Employees: \$219,690

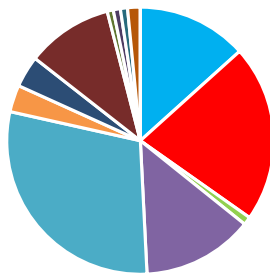
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★	Avg. Daily Census	5.3	89.1	2.2	96.7
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	74.6	215.4	163.6	193.9
			Occupancy Rate	3.5%	59.0%	1.5%	64.0%
Routine Cost per Day	\$216.87						
Total Beds	151						
<i>Inclusive of 10 Ventilator SCNF beds</i>							

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	109	5.6%
Rehabilitation (breakdown in pie chart)	1,628	84.0%
Extensive Services	131	6.8%
Special Care High	0	0.0%
Special Care Low	63	3.2%
Clinically Complex	8	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>1,939</b>	

**% Medicare Days in Ultra/Very High RUGs 73.4%**

# EGG HARBOR CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

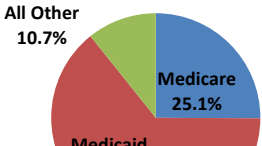
**Total Expenditures: \$8,336,700**

- 71 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 39 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	21	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$234,788 for Egg Harbor Care Center.
- Total Employee Payroll: \$2,808,463
- Estimated State Income Taxes Paid by Employees: \$155,168

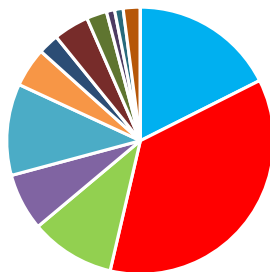
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating                   ★</p> <p>Medicare Quality Measure Rating       ★★★</p> <p>Routine Cost per Day                     \$276.45</p> <p>Total Beds                                 106</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">18.1</td> <td style="text-align: center;">46.2</td> <td style="text-align: center;">7.7</td> <td style="text-align: center;">72.0</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">30.7</td> <td style="text-align: center;">196.2</td> <td style="text-align: center;">55.4</td> <td style="text-align: center;">74.7</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">17.0%</td> <td style="text-align: center;">43.6%</td> <td style="text-align: center;">7.3%</td> <td style="text-align: center;">68.0%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	18.1	46.2	7.7	72.0	Avg. Length of Stay	30.7	196.2	55.4	74.7	Occupancy Rate	17.0%	43.6%	7.3%	68.0%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	18.1	46.2	7.7	72.0																		
Avg. Length of Stay	30.7	196.2	55.4	74.7																		
Occupancy Rate	17.0%	43.6%	7.3%	68.0%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	51	0.8%
Rehabilitation (breakdown in pie chart)	6,188	94.7%
Extensive Services	6	0.1%
Special Care High	68	1.0%
Special Care Low	204	3.1%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.2%
<b>TOTAL</b>	<b>6,531</b>	

**% Medicare Days in Ultra/Very High RUGs                   81.8%**

Figures may not add due to rounding.



# ELIZABETH NURSING AND REHAB

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$8,291,300**

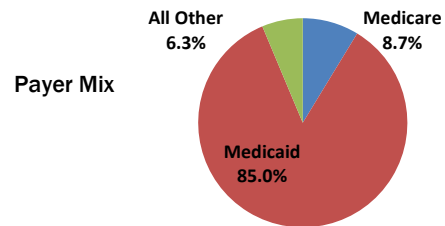
- 92 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 58 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$379,354 for Elizabeth Nursing and Rehab.
- Total Employee Payroll: \$3,727,607
- Estimated State Income Taxes Paid by Employees: \$205,950

## Statistical Profile

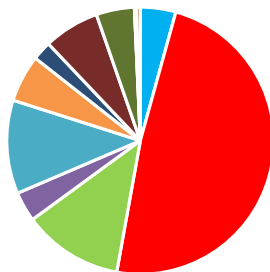
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	8.3	81.2	6.0	95.5
	Avg. Length of Stay	56.2	435.6	244.8	266.1
	Occupancy Rate	8.2%	79.6%	5.9%	93.6%
Medicare Overall Rating	★★★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$176.50				
Total Beds	102				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	127	4.2%
Rehabilitation (breakdown in pie chart)	2,682	88.3%
Extensive Services	113	3.7%
Special Care High	27	0.9%
Special Care Low	79	2.6%
Clinically Complex	2	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.2%
<b>TOTAL</b>	<b>3,036</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>76.9%</b>

Figures may not add due to rounding.

# ELMORA HILLS HEALTH & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$21,317,000

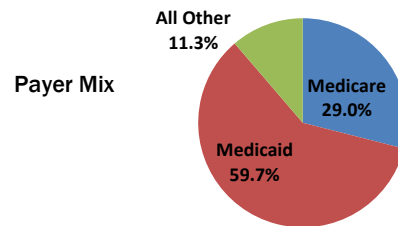
- 210 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 136 total, including		Contract Labor: 22 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	22
■ Certified Nursing Assistants (CNAs)	89	■ Other	0
Administrative	10	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$579,312 for Elmora Hills Health & Rehabilitation Center.
- Total Employee Payroll: \$7,876,626
- Estimated State Income Taxes Paid by Employees: \$435,184

## Statistical Profile

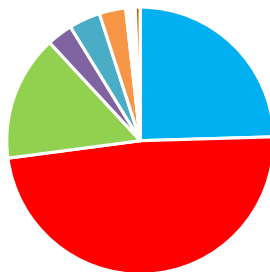
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 54.3	Medicaid 112.0	All Other 21.2	Total 187.5
Medicare Overall Rating	★★★★★	Avg. Length of Stay	37.3	346.4	45.7	83.6
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	27.2%	56.0%	10.6%	93.7%
Routine Cost per Day	\$219.32					
Total Beds	200					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	46	0.2%
Rehabilitation (breakdown in pie chart)	19,089	96.3%
Extensive Services	0	0.0%
Special Care High	273	1.4%
Special Care Low	350	1.8%
Clinically Complex	44	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	17	0.1%
<b>TOTAL</b>	<b>19,819</b>	

**% Medicare Days in Ultra/Very High RUGs 94.9%**

Figures may not add due to rounding.

# ELMS OF CRANBURY

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,230,200

- 178 full-time equivalent jobs (salaried and contract), including key areas such as

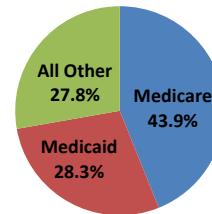
Therapists	23	Dietary & Housekeeping	37
Nurses: 86 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	26	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$269,273 for Elms of Cranbury.
- Total Employee Payroll: \$8,484,957
- Estimated State Income Taxes Paid by Employees: \$468,794

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		48.4	31.2	30.6	110.3
	Avg. Length of Stay		20.1	325.8	93.2	39.0
	Occupancy Rate		40.4%	26.0%	25.5%	91.9%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★					
Routine Cost per Day	\$214.29					
Total Beds	120					

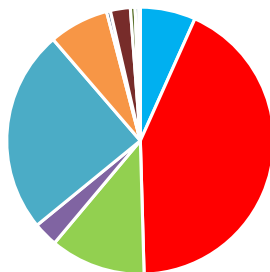
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	738	4.2%
Rehabilitation (breakdown in pie chart)	15,945	90.2%
Extensive Services	82	0.5%
Special Care High	208	1.2%
Special Care Low	251	1.4%
Clinically Complex	335	1.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	124	0.7%
<b>TOTAL</b>	<b>17,683</b>	

**% Medicare Days in Ultra/Very High RUGs 90.4%**

Figures may not add due to rounding.

# EMERSON HEALTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,556,000

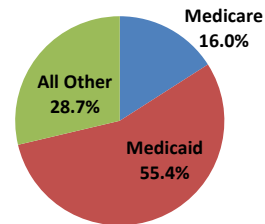
- 164 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	34
Nurses: 92 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$504,872 for Emerson Health Care Center.
- Total Employee Payroll: \$6,613,552
- Estimated State Income Taxes Paid by Employees: \$365,399

## Statistical Profile

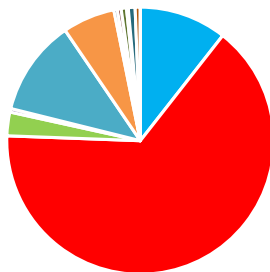
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 22.0	Medicaid 76.4	All Other 39.6
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	32.4	1,115.8	82.2
Routine Cost per Day	\$243.10	Occupancy Rate	14.2%	49.3%	25.6%
Total Beds	155				89.1%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	30	0.4%
Rehabilitation (breakdown in pie chart)	7,721	96.0%
Extensive Services	6	0.1%
Special Care High	32	0.4%
Special Care Low	162	2.0%
Clinically Complex	30	0.4%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	56	0.7%
<b>TOTAL</b>	<b>8,039</b>	

**% Medicare Days in Ultra/Very High RUGs 93.4%**

Figures may not add due to rounding.

# EVERGREENS

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$24,087,800

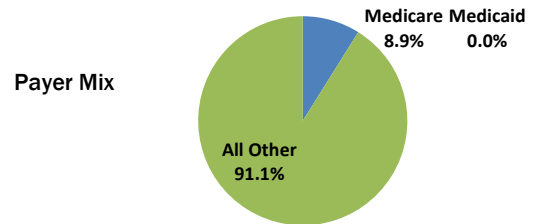
- 172 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	55
Nurses: 34 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	21	■ Other	0
Administrative	11	Plant Operations and Maintenance	12

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$128,808 for Evergreens.
- Total Employee Payroll: \$7,435,351
- Estimated State Income Taxes Paid by Employees: \$410,803

## Statistical Profile

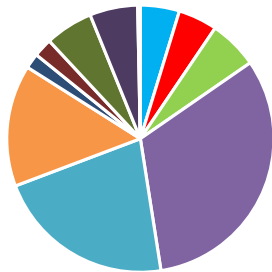
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	2.9	0.0	29.6	32.5
	Avg. Length of Stay	48.0	0.0	196.5	154.1
	Occupancy Rate	8.5%	0.0%	87.1%	95.6%
Medicare Overall Rating	★★★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$369.47				
Total Beds	34				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	930	88.1%
Extensive Services	0	0.0%
Special Care High	94	8.9%
Special Care Low	0	0.0%
Clinically Complex	19	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	13	1.2%
<b>TOTAL</b>	<b>1,056</b>	

**% Medicare Days in Ultra/Very High RUGs 74.0%**

Figures may not add due to rounding.

# FOOTHILL ACRES REHABILITATION & NURSING CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$22,085,800

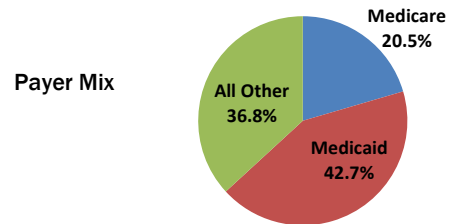
- 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 106 total, including		Contract Labor: 35 total, including	
■ Registered Nurses (RNs)	15	■ Nursing	18
■ Licensed Practical Nurses (LPNs)	35	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$607,324 for Foothill Acres Rehabilitation & Nursing Center.
- Total Employee Payroll: \$6,629,495
- Estimated State Income Taxes Paid by Employees: \$366,280

## Statistical Profile

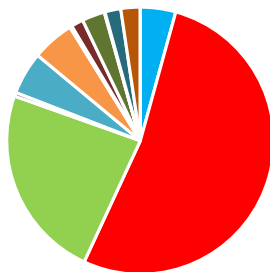
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 35.9	Medicaid 74.9	All Other 64.6	Total 175.5
Medicare Overall Rating	★★★★	Avg. Length of Stay	37.8	240.0	122.9	98.1
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	18.0%	37.5%	32.3%	87.8%
Routine Cost per Day	\$286.13					
Total Beds	200					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	219	1.7%
Rehabilitation (breakdown in pie chart)	12,342	94.6%
Extensive Services	20	0.2%
Special Care High	291	2.2%
Special Care Low	125	1.0%
Clinically Complex	49	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.0%
<b>TOTAL</b>	<b>13,050</b>	

**% Medicare Days in Ultra/Very High RUGs 87.4%**

# FOREST HILL HEALTHCARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

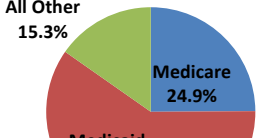
**Total Expenditures: \$12,855,500**

- 143 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	28
Nurses: 73 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	22	Nursing	0
Licensed Practical Nurses (LPNs)	8	Therapists	5
Certified Nursing Assistants (CNAs)	43	Other	0
Administrative	8	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$353,893 for Forest Hill Healthcare Center.
- Total Employee Payroll: \$5,855,157
- Estimated State Income Taxes Paid by Employees: \$323,497

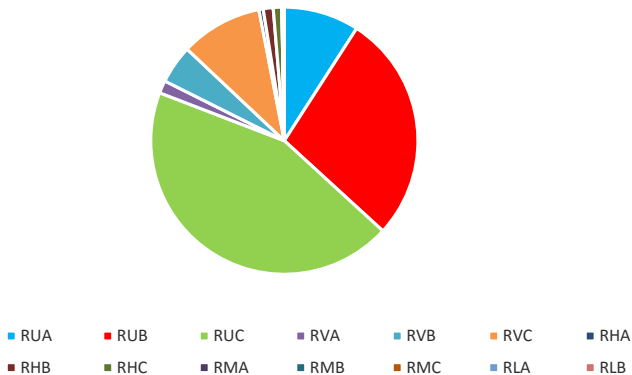
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★</p> <p>Medicare Quality Measure Rating  ★★★★★</p> <p>Routine Cost per Day               \$224.36</p> <p>Total Beds                           120</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">27.0</td> <td style="text-align: center;">64.8</td> <td style="text-align: center;">16.5</td> <td style="text-align: center;">108.3</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">27.3</td> <td style="text-align: center;">2,956.5</td> <td style="text-align: center;">25.6</td> <td style="text-align: center;">65.3</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">22.5%</td> <td style="text-align: center;">54.0%</td> <td style="text-align: center;">13.8%</td> <td style="text-align: center;">90.3%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	27.0	64.8	16.5	108.3	Avg. Length of Stay	27.3	2,956.5	25.6	65.3	Occupancy Rate	22.5%	54.0%	13.8%	90.3%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	27.0	64.8	16.5	108.3																	
Avg. Length of Stay	27.3	2,956.5	25.6	65.3																	
Occupancy Rate	22.5%	54.0%	13.8%	90.3%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	813	8.3%
Rehabilitation (breakdown in pie chart)	8,084	82.1%
Extensive Services	175	1.8%
Special Care High	206	2.1%
Special Care Low	199	2.0%
Clinically Complex	205	2.1%
Behavioral Symptoms/Cognitive Performance	61	0.6%
Reduced Physical Function	100	1.0%
<b>TOTAL</b>	<b>9,843</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>87.6%</b>

Figures may not add due to rounding.





# FOREST MANOR HCC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,831,300**

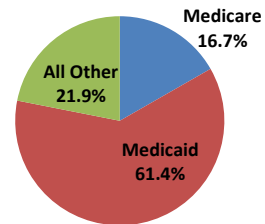
- 88 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 59 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	8	Nursing	0
Licensed Practical Nurses (LPNs)	15	Therapists	0
Certified Nursing Assistants (CNAs)	36	Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$392,609 for Forest Manor HCC.
- Total Employee Payroll: \$3,229,295
- Estimated State Income Taxes Paid by Employees: \$178,419

## Statistical Profile

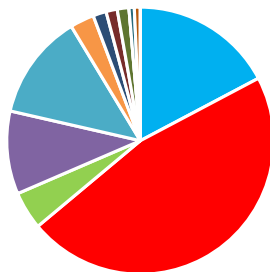
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★	Avg. Daily Census	Medicare 18.1	Medicaid 66.5	All Other 23.7	Total 108.4
	Medicare Quality Measure Rating	★★	Avg. Length of Stay	46.9	242.7	68.8	107.8
			Occupancy Rate	15.1%	55.4%	19.8%	90.3%
Routine Cost per Day	\$203.01						
Total Beds	120						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	234	3.5%
Rehabilitation (breakdown in pie chart)	6,223	94.0%
Extensive Services	12	0.2%
Special Care High	27	0.4%
Special Care Low	96	1.5%
Clinically Complex	18	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.1%
<b>TOTAL</b>	<b>6,617</b>	

**% Medicare Days in Ultra/Very High RUGs 91.6%**

Figures may not add due to rounding.

# FOUNTAIN VIEW CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

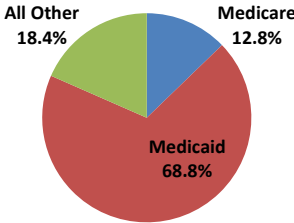
**Total Expenditures: \$10,648,300**

- 124 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	28
Nurses: 77 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$426,307 for Fountain View Care Center.
- Total Employee Payroll: \$4,668,618
- Estimated State Income Taxes Paid by Employees: \$257,941

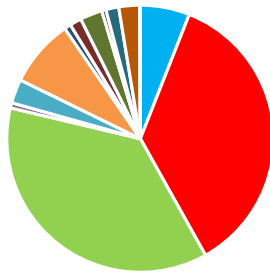
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Medicare Overall Rating	★★★	Avg. Daily Census	14.3	77.3	20.7
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	37.4	261.2	45.8
		Occupancy Rate	11.7%	62.8%	16.8%
					91.3%
Routine Cost per Day	\$214.65	Payer Mix			
Total Beds	123				

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	261	5.0%
Rehabilitation (breakdown in pie chart)	4,505	86.1%
Extensive Services	23	0.4%
Special Care High	145	2.8%
Special Care Low	234	4.5%
Clinically Complex	65	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>5,235</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>82.7%</b>

Figures may not add due to rounding.

# FOUNTAINS AT CEDAR PARKE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,003,000

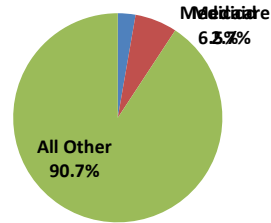
- 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 28 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	2	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	18	■ Other	0
Administrative	13	Plant Operations and Maintenance	10

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,322,584 for Fountains at Cedar Parke.
- Total Employee Payroll: \$5,296,737
- Estimated State Income Taxes Paid by Employees: \$292,645

## Statistical Profile

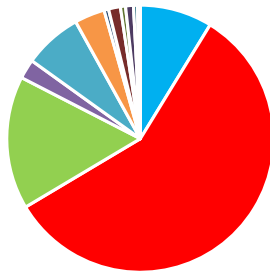
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 8.5	Medicaid 20.4	All Other 283.6
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	20.5	1,860.0	1,754.5
Routine Cost per Day	\$33.17	Occupancy Rate	2.3%	5.5%	76.4%
Total Beds	371				84.2%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	42	1.3%
Rehabilitation (breakdown in pie chart)	2,924	93.8%
Extensive Services	5	0.2%
Special Care High	67	2.2%
Special Care Low	8	0.3%
Clinically Complex	41	1.3%
Behavioral Symptoms/Cognitive Performance	6	0.2%
Reduced Physical Function	23	0.7%
<b>TOTAL</b>	<b>3,116</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>90.5%</b>

Figures may not add due to rounding.

# FRANCISCAN OAKS HC

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$25,730,800

- 221 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	10
Nurses: 73 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	9	Plant Operations and Maintenance	16

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$186,560 for Franciscan Oaks Hc.
- Total Employee Payroll: \$9,550,079
- Estimated State Income Taxes Paid by Employees: \$527,642

## Statistical Profile

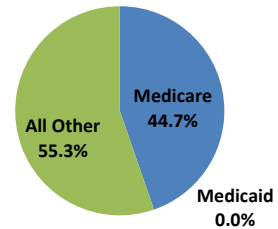
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	34.6	0.0	42.9	77.5
	Avg. Length of Stay	34.1	0.0	83.3	50.6
	Occupancy Rate	41.7%	0.0%	51.7%	93.4%

Medicare Overall Rating ★★★★★  
 Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$571.43

Total Beds 83

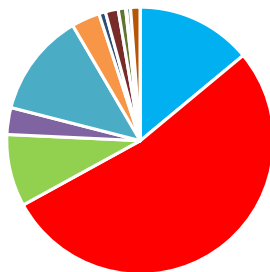
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	12,425	98.2%
Extensive Services	0	0.0%
Special Care High	37	0.3%
Special Care Low	122	1.0%
Clinically Complex	40	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	23	0.2%
<b>TOTAL</b>	<b>12,647</b>	

**% Medicare Days in Ultra/Very High RUGs 93.3%**

Figures may not add due to rounding.

# FRANKLIN CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$7,511,400**

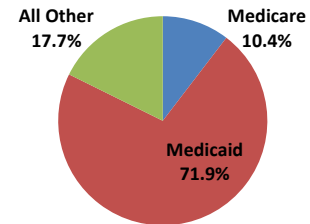
- 103 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	28
Nurses: 49 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	Nursing	0
Licensed Practical Nurses (LPNs)	7	Therapists	0
Certified Nursing Assistants (CNAs)	26	Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$240,915 for Franklin Care Center.
- Total Employee Payroll: \$4,109,169
- Estimated State Income Taxes Paid by Employees: \$227,032

## Statistical Profile

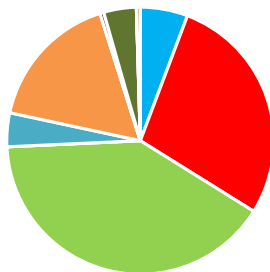
Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Medicare Overall Rating	★★	Avg. Daily Census	6.4	44.4	10.9
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	36.7	491.6	29.1
Routine Cost per Day	\$284.75	Occupancy Rate	3.6%	24.7%	6.1%
Total Beds	180				34.3%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	78	3.3%
Rehabilitation (breakdown in pie chart)	2,126	90.6%
Extensive Services	0	0.0%
Special Care High	45	1.9%
Special Care Low	78	3.3%
Clinically Complex	17	0.7%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>2,346</b>	

**% Medicare Days in Ultra/Very High RUGs      89.5%**

Figures may not add due to rounding.



# FRIENDS RETIREMENT CONCEPTS

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

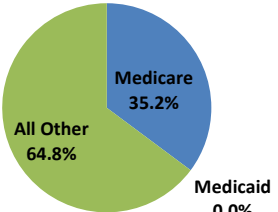
**Total Expenditures: \$20,521,200**

- 125 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	12	Dietary & Housekeeping	15
Nurses: 38 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	11	Nursing	0
Licensed Practical Nurses (LPNs)	8	Therapists	0
Certified Nursing Assistants (CNAs)	19	Other	0
Administrative	11	Plant Operations and Maintenance	17

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$210,221 for Friends Retirement Concepts.
- Total Employee Payroll: \$5,319,113
- Estimated State Income Taxes Paid by Employees: \$293,881

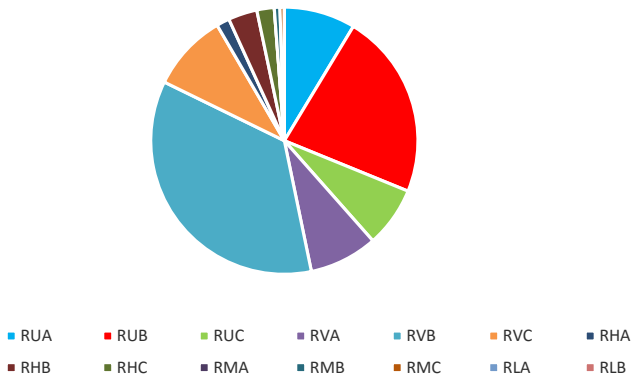
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating      ★★★★★</p> <p>Medicare Quality Measure Rating      ★★★★★</p> <p>Routine Cost per Day      \$155.57</p> <p>Total Beds      99</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">26.2</td> <td style="text-align: center;">0.0</td> <td style="text-align: center;">48.3</td> <td style="text-align: center;">74.5</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">24.1</td> <td style="text-align: center;">0.0</td> <td style="text-align: center;">293.9</td> <td style="text-align: center;">59.5</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">26.5%</td> <td style="text-align: center;">0.0%</td> <td style="text-align: center;">48.8%</td> <td style="text-align: center;">75.3%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	26.2	0.0	48.3	74.5	Avg. Length of Stay	24.1	0.0	293.9	59.5	Occupancy Rate	26.5%	0.0%	48.8%	75.3%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	26.2	0.0	48.3	74.5																		
Avg. Length of Stay	24.1	0.0	293.9	59.5																		
Occupancy Rate	26.5%	0.0%	48.8%	75.3%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	33	0.3%
Rehabilitation (breakdown in pie chart)	9,264	96.8%
Extensive Services	0	0.0%
Special Care High	95	1.0%
Special Care Low	41	0.4%
Clinically Complex	100	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	40	0.4%
<b>TOTAL</b>	<b>9,573</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>89.0%</b>

Figures may not add due to rounding.

# FRIENDS VILLAGE AT WOODSTOWN

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,689,500

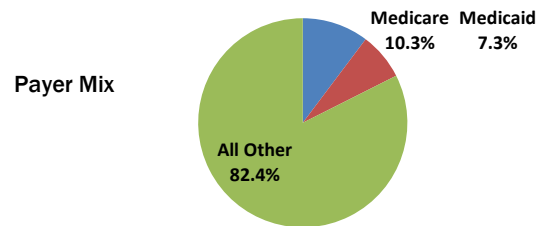
- 166 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	36
Nurses: 76 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	18	Therapists	0
Certified Nursing Assistants (CNAs)	51	Other	0
Administrative	20	Plant Operations and Maintenance	10

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$683,755 for Friends Village at Woodstown.
- Total Employee Payroll: \$6,450,479
- Estimated State Income Taxes Paid by Employees: \$356,389

## Statistical Profile

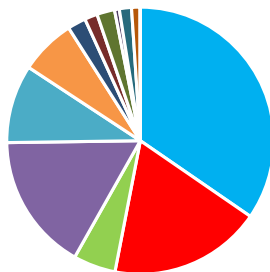
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 18.0	Medicaid 12.8	All Other 144.4	Total 175.1
	Medicare Quality Measure Rating	★★	Avg. Length of Stay	23.2	4,668.0	731.9	179.6
			Occupancy Rate	7.8%	5.5%	62.2%	75.5%
Routine Cost per Day	\$101.47						
Total Beds	232						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	13	0.2%
Rehabilitation (breakdown in pie chart)	6,247	95.2%
Extensive Services	0	0.0%
Special Care High	30	0.5%
Special Care Low	94	1.4%
Clinically Complex	131	2.0%
Behavioral Symptoms/Cognitive Performance	10	0.2%
Reduced Physical Function	39	0.6%
<b>TOTAL</b>	<b>6,564</b>	

**% Medicare Days in Ultra/Very High RUGs 86.6%**

Figures may not add due to rounding.



# GARDENS AT MONROE HEALTHCARE AND REHABILITATION

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,099,300

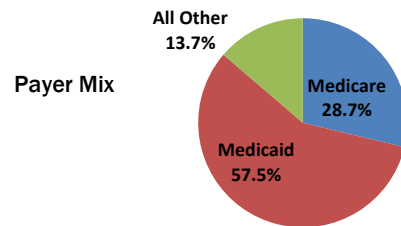
- 130 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 55 total, including		Contract Labor: 38 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	24
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	27	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$343,820 for Gardens at Monroe Healthcare and Rehabilitation.
- Total Employee Payroll: \$4,335,740
- Estimated State Income Taxes Paid by Employees: \$239,550

## Statistical Profile

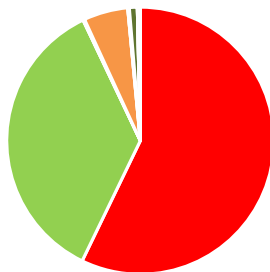
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 31.9	Medicaid 63.8	All Other 15.2
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	29.8	416.0	77.1
Routine Cost per Day	\$257.51	Occupancy Rate	23.4%	46.9%	11.2%
Total Beds	136				81.6%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	11,442	98.3%
Extensive Services	0	0.0%
Special Care High	58	0.5%
Special Care Low	126	1.1%
Clinically Complex	9	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.0%
<b>TOTAL</b>	<b>11,638</b>	

**% Medicare Days in Ultra/Very High RUGs 96.8%**

Figures may not add due to rounding.

# GATES MANOR

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

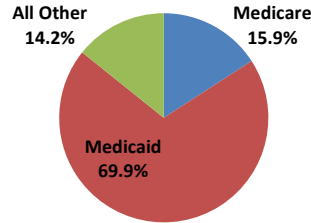
**Total Expenditures: \$5,565,900**

- 52 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 0 total, including		Contract Labor: 37 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	37
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	2	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$194,964 for Gates Manor.
- Total Employee Payroll: \$2,162,238
- Estimated State Income Taxes Paid by Employees: \$119,464

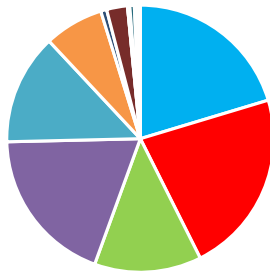
## Statistical Profile

<ul style="list-style-type: none"> <li>■ Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★★          Medicare Quality Measure Rating  ★★★★★</p> <p>Routine Cost per Day                 \$224.95</p> <p>Total Beds                                 64</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">8.5</td> <td style="text-align: center;">37.2</td> <td style="text-align: center;">7.6</td> <td style="text-align: center;">53.3</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">36.7</td> <td style="text-align: center;">301.9</td> <td style="text-align: center;">61.6</td> <td style="text-align: center;">111.7</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">13.2%</td> <td style="text-align: center;">58.2%</td> <td style="text-align: center;">11.9%</td> <td style="text-align: center;">83.2%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	8.5	37.2	7.6	53.3	Avg. Length of Stay	36.7	301.9	61.6	111.7	Occupancy Rate	13.2%	58.2%	11.9%	83.2%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	8.5	37.2	7.6	53.3																	
Avg. Length of Stay	36.7	301.9	61.6	111.7																	
Occupancy Rate	13.2%	58.2%	11.9%	83.2%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,925	94.8%
Extensive Services	0	0.0%
Special Care High	59	1.9%
Special Care Low	83	2.7%
Clinically Complex	2	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	16	0.5%
<b>TOTAL</b>	<b>3,085</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>90.3%</b>

Figures may not add due to rounding.

# GATEWAY CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$13,913,500**

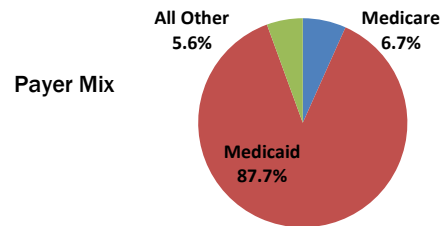
- 161 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 95 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	11	Nursing	0
Licensed Practical Nurses (LPNs)	25	Therapists	5
Certified Nursing Assistants (CNAs)	59	Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$635,717 for Gateway Care Center.
- Total Employee Payroll: \$6,063,109
- Estimated State Income Taxes Paid by Employees: \$334,987

## Statistical Profile

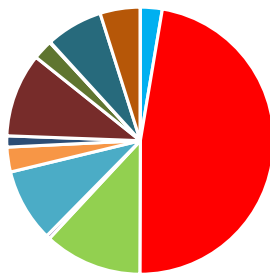
Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 10.5	Medicaid 137.4	All Other 8.7
Medicare Overall Rating	★★	Avg. Length of Stay	47.9	280.2	45.5
Medicare Quality Measure Rating	★★★	Occupancy Rate	5.9%	77.2%	4.9%
Routine Cost per Day	\$215.69				
Total Beds	178				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,330	87.5%
Extensive Services	0	0.0%
Special Care High	69	1.8%
Special Care Low	365	9.6%
Clinically Complex	29	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	13	0.3%
<b>TOTAL</b>	<b>3,806</b>	

**% Medicare Days in Ultra/Very High RUGs 64.5%**

Figures may not add due to rounding.

# GOLDEN LIVINGCENTER - OLD BRIDGE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

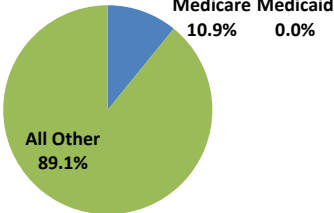
**Total Expenditures: \$12,201,600**

- 108 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 69 total, including		Contract Labor: 21 total, including	
Registered Nurses (RNs)	9	Nursing	14
Licensed Practical Nurses (LPNs)	23	Therapists	7
Certified Nursing Assistants (CNAs)	37	Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$485,239 for Golden Livingcenter - Old Bridge.
- Total Employee Payroll: \$4,841,672
- Estimated State Income Taxes Paid by Employees: \$267,502

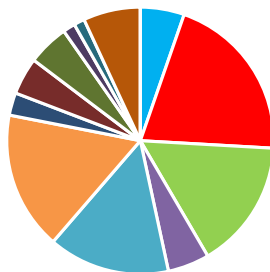
## Statistical Profile

Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 13.6	Medicaid 0.0	All Other 111.5
Medicare Overall Rating	★	Avg. Length of Stay	62.0	0.0	129.6
Medicare Quality Measure Rating	★	Occupancy Rate	9.7%	0.0%	79.7%
			89.4%		125.1
Routine Cost per Day	\$208.27	Payer Mix			
Total Beds	140				

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	53	1.1%
Rehabilitation (breakdown in pie chart)	4,247	86.8%
Extensive Services	0	0.0%
Special Care High	65	1.3%
Special Care Low	278	5.7%
Clinically Complex	118	2.4%
Behavioral Symptoms/Cognitive Performance	9	0.2%
Reduced Physical Function	123	2.5%
<b>TOTAL</b>	<b>4,893</b>	

**% Medicare Days in Ultra/Very High RUGs      67.9%**

Figures may not add due to rounding.

# GOLDEN REHABILITATION AND NURSING CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$7,513,900**

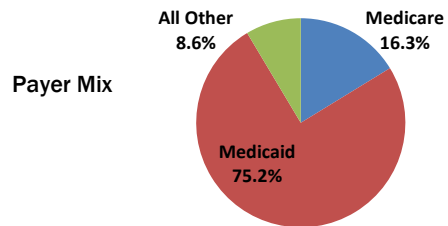
- 82 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 0 total, including		Contract Labor: 49 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	46
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$308,931 for Golden Rehabilitation and Nursing Center.
- Total Employee Payroll: \$885,153
- Estimated State Income Taxes Paid by Employees: \$48,905

## Statistical Profile

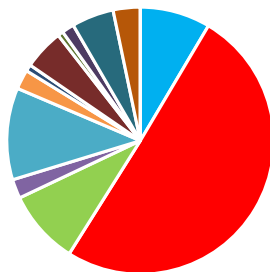
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Medicare Overall Rating	★★★	Avg. Daily Census	13.8	63.7	7.3
Medicare Quality Measure Rating	★★★	Avg. Length of Stay	44.1	277.0	64.7
Routine Cost per Day	\$195.21	Occupancy Rate	11.9%	54.9%	6.3%
Total Beds	116				73.1%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	173	3.4%
Rehabilitation (breakdown in pie chart)	4,357	86.6%
Extensive Services	26	0.5%
Special Care High	30	0.6%
Special Care Low	321	6.4%
Clinically Complex	111	2.2%
Behavioral Symptoms/Cognitive Performance	12	0.2%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>5,031</b>	

**% Medicare Days in Ultra/Very High RUGs 75.4%**

Figures may not add due to rounding.

# GREEN ACRES MANOR

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,030,900

- 119 full-time equivalent jobs (salaried and contract), including key areas such as

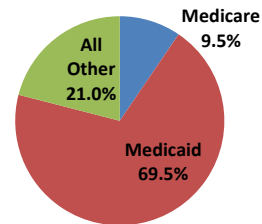
Therapists	5	Dietary & Housekeeping	18
Nurses: 55 total, including		Contract Labor: 22 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	21
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$517,125 for Green Acres Manor.
- Total Employee Payroll: \$4,755,277
- Estimated State Income Taxes Paid by Employees: \$262,729

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		12.5	91.3	27.6	131.3
	Avg. Length of Stay		26.4	925.5	49.8	116.6
	Occupancy Rate		6.8%	49.3%	14.9%	71.0%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$207.17					
Total Beds	185					

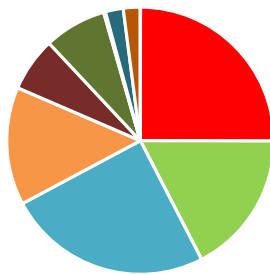
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	131	2.9%
Rehabilitation (breakdown in pie chart)	3,991	87.5%
Extensive Services	5	0.1%
Special Care High	79	1.7%
Special Care Low	177	3.9%
Clinically Complex	171	3.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.1%
<b>TOTAL</b>	<b>4,559</b>	

**% Medicare Days in Ultra/Very High RUGs 74.0%**

Figures may not add due to rounding.

# GREEN HILL

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,162,300

- 174 full-time equivalent jobs (salaried and contract), including key areas such as

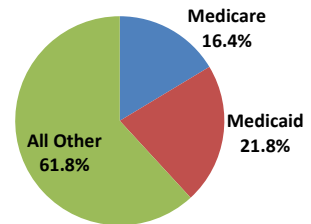
Therapists	0	Dietary & Housekeeping	45
Nurses: 52 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$231,045 for Green Hill.
- Total Employee Payroll: \$6,763,405
- Estimated State Income Taxes Paid by Employees: \$373,678

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 10.4	Medicaid 13.8	All Other 39.3
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	28.1	0.0	98.9
Routine Cost per Day	\$357.96	Occupancy Rate	13.5%	18.0%	51.0%
Total Beds	77				82.5%

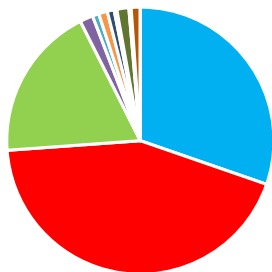
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,710	97.7%
Extensive Services	0	0.0%
Special Care High	11	0.3%
Special Care Low	70	1.8%
Clinically Complex	5	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>3,796</b>	

**% Medicare Days in Ultra/Very High RUGs 93.8%**

Figures may not add due to rounding.



# GREEN KNOLL CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$13,394,800**

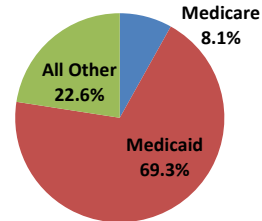
- 130 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 89 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	19	Nursing	0
Licensed Practical Nurses (LPNs)	20	Therapists	7
Certified Nursing Assistants (CNAs)	50	Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$548,844 for Green Knoll Center.
- Total Employee Payroll: \$5,780,932
- Estimated State Income Taxes Paid by Employees: \$319,396

## Statistical Profile

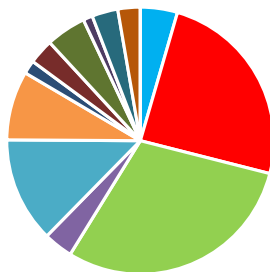
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 11.1	Medicaid 95.2	All Other 31.0	Total 137.3
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	36.3	418.5	121.6	174.0
Routine Cost per Day	\$213.57	Occupancy Rate	6.3%	54.1%	17.6%	78.0%	
Total Beds	176						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



RUA	RUB	RUC	RVA	RVB	RVC	RHA
RHB	RHC	RMA	RMB	RMC	RLA	RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	15	0.4%
Rehabilitation (breakdown in pie chart)	3,498	86.1%
Extensive Services	8	0.2%
Special Care High	92	2.3%
Special Care Low	191	4.7%
Clinically Complex	107	2.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	153	3.8%
<b>TOTAL</b>	<b>4,064</b>	

**% Medicare Days in Ultra/Very High RUGs 72.2%**

Figures may not add due to rounding.

# GREENWOOD HOUSE HOME FOR THE JEWISH AGED

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,412,100

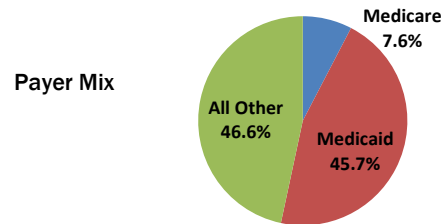
- 205 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	40
Nurses: 121 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	35	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	66	■ Other	0
Administrative	10	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$500,199 for Greenwood House Home for the Jewish Aged.
- Total Employee Payroll: \$9,057,777
- Estimated State Income Taxes Paid by Employees: \$500,442

## Statistical Profile

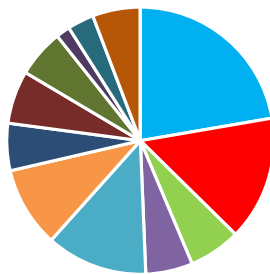
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	9.5	56.9	58.1	124.5
	Avg. Length of Stay	★★★★★	46.3	407.3	89.8	125.5
		Occupancy Rate	6.9%	41.5%	42.4%	90.9%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$275.60					
Total Beds	137					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	12	0.3%
Rehabilitation (breakdown in pie chart)	3,005	86.6%
Extensive Services	0	0.0%
Special Care High	260	7.5%
Special Care Low	62	1.8%
Clinically Complex	67	1.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	65	1.9%
<b>TOTAL</b>	<b>3,471</b>	

**% Medicare Days in Ultra/Very High RUGs 62.1%**

Figures may not add due to rounding.

# HACKENSACKUMC MOUNTAINSIDE TCU

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$1,623,600

- 21 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

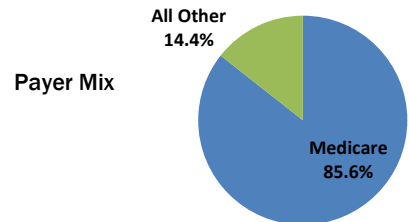
As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$8,916 for HackensackUMC Mountainside TCU.
- Total Employee Payroll: \$1,444,523
- Estimated State Income Taxes Paid by Employees: \$79,810

## Statistical Profile

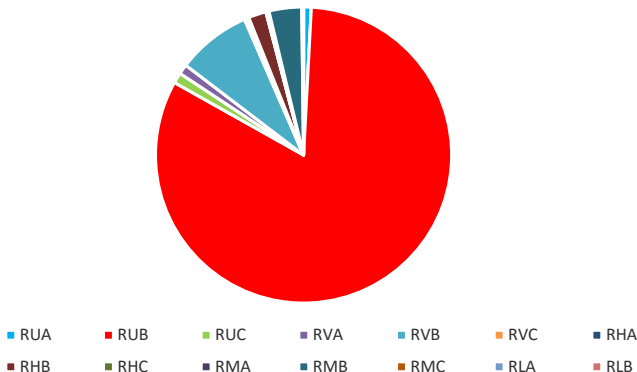
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 12.2	Medicaid N/A <sup>1</sup>	All Other 2.0	Total 14.2
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
			Occupancy Rate	67.7%	N/A <sup>1</sup>	11.4%	79.1%
Routine Cost per Day	\$668.86						
Total Beds	18						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	42	1.0%
Rehabilitation (breakdown in pie chart)	4,176	96.7%
Extensive Services	0	0.0%
Special Care High	20	0.5%
Special Care Low	15	0.3%
Clinically Complex	49	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	15	0.3%
<b>TOTAL</b>	<b>4,317</b>	

**% Medicare Days in Ultra/Very High RUGs 88.7%**

# HAMILTON CONTINUING CARE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,195,100

- 138 full-time equivalent jobs (salaried and contract), including key areas such as

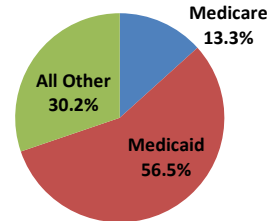
Therapists	0	Dietary & Housekeeping	0
Nurses: 111 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	63	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$619,137 for Hamilton Continuing Care.
- Total Employee Payroll: \$6,555,269
- Estimated State Income Taxes Paid by Employees: \$362,179

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 21.9	Medicaid 92.7	All Other 49.6	Total 164.2
Medicare Overall Rating	★★★★★	Avg. Length of Stay	47.8	1,353.1	77.1	140.3
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	12.2%	51.5%	27.6%	91.2%
Routine Cost per Day	\$244.92					
Total Beds	180					

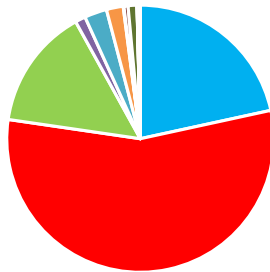
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	217	2.7%
Rehabilitation (breakdown in pie chart)	7,539	94.4%
Extensive Services	6	0.1%
Special Care High	33	0.4%
Special Care Low	163	2.0%
Clinically Complex	20	0.3%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	4	0.1%
<b>TOTAL</b>	<b>7,983</b>	

**% Medicare Days in Ultra/Very High RUGs 95.2%**

Figures may not add due to rounding.

# HAMILTON GROVE HEALTHCARE AND REHABILITATION, LLC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,257,400

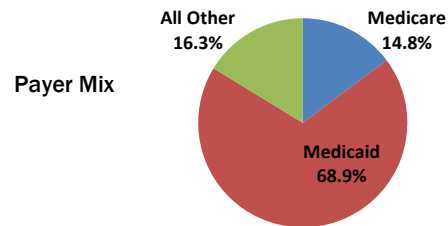
- 194 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 131 total, including		Contract Labor: 13 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	85	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$768,470 for Hamilton Grove Healthcare and Rehabilitation, LLC.
- Total Employee Payroll: \$6,897,048
- Estimated State Income Taxes Paid by Employees: \$381,062

## Statistical Profile

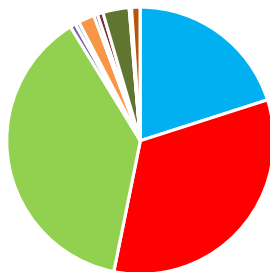
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 30.7	Medicaid 142.9	All Other 33.8	Total 207.3
Medicare Overall Rating	★★	Avg. Length of Stay	46.7	424.0	75.6	143.9
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	14.1%	65.5%	15.5%	95.1%
Routine Cost per Day	\$188.88					
Total Beds	218					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	391	3.5%
Rehabilitation (breakdown in pie chart)	10,428	93.1%
Extensive Services	8	0.1%
Special Care High	22	0.2%
Special Care Low	246	2.2%
Clinically Complex	88	0.8%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	11	0.1%
<b>TOTAL</b>	<b>11,200</b>	

**% Medicare Days in Ultra/Very High RUGs 91.3%**

Figures may not add due to rounding.

# HAMILTON PLACE AT THE PINES AT WHITING

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,747,000

- 167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	57
Nurses: 31 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	2	Nursing	5
Licensed Practical Nurses (LPNs)	9	Therapists	0
Certified Nursing Assistants (CNAs)	21	Other	0
Administrative	13	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$220,234 for Hamilton Place at the Pines at Whiting.
- Total Employee Payroll: \$6,630,154
- Estimated State Income Taxes Paid by Employees: \$366,316

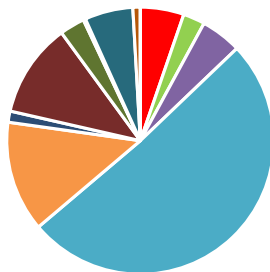
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	9.5	14.3	36.3	60.1
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	34.0	652.8	358.2	149.3
			Occupancy Rate	14.4%	21.7%	55.0%	91.1%
Routine Cost per Day	\$203.09						
Total Beds	66						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,336	96.2%
Extensive Services	0	0.0%
Special Care High	67	1.9%
Special Care Low	36	1.0%
Clinically Complex	15	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	13	0.4%
<b>TOTAL</b>	<b>3,467</b>	

**% Medicare Days in Ultra/Very High RUGs 74.3%**

Figures may not add due to rounding.

# HAMILTON PLAZA NURSING & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,403,600

- 98 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 66 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$329,803 for Hamilton Plaza Nursing & Rehabilitation Center.
- Total Employee Payroll: \$4,076,889
- Estimated State Income Taxes Paid by Employees: \$225,248

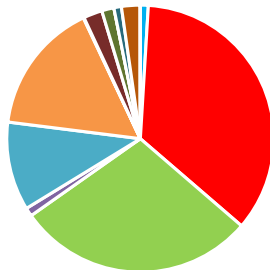
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 23.9	Medicaid 60.2	All Other 15.6	Total 99.7
Medicare Overall Rating	★	Avg. Length of Stay	33.0	594.2	40.9	82.7
Medicare Quality Measure Rating	★★★	Occupancy Rate	19.9%	50.2%	13.0%	83.1%
Routine Cost per Day	\$226.15	Payer Mix				
Total Beds	120					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	30	0.3%
Rehabilitation (breakdown in pie chart)	8,142	93.3%
Extensive Services	0	0.0%
Special Care High	156	1.8%
Special Care Low	308	3.5%
Clinically Complex	71	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	16	0.2%
<b>TOTAL</b>	<b>8,723</b>	

**% Medicare Days in Ultra/Very High RUGs 87.1%**

Figures may not add due to rounding.



# HAMMONTON CENTER FOR REHABILITATION AND HEALTHCARE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,938,300

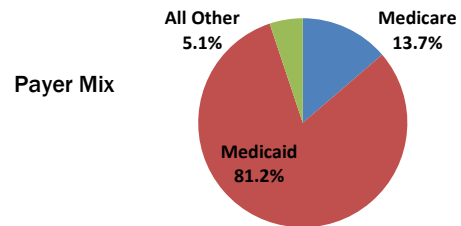
- 194 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	36
Nurses: 113 total, including		Contract Labor: 15 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	8
■ Licensed Practical Nurses (LPNs)	33	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	71	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$769,937 for Hammonton Center for Rehabilitation and Healthcare.
- Total Employee Payroll: \$6,648,988
- Estimated State Income Taxes Paid by Employees: \$367,357

## Statistical Profile

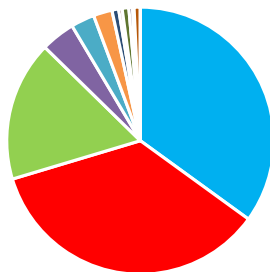
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 28.1	Medicaid 166.4	All Other 10.5
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	46.5	246.0	54.9
Routine Cost per Day	\$221.29	Occupancy Rate	12.8%	75.7%	4.8%
Total Beds	220				Total 205.1



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	156	1.5%
Rehabilitation (breakdown in pie chart)	9,603	93.6%
Extensive Services	7	0.1%
Special Care High	64	0.6%
Special Care Low	399	3.9%
Clinically Complex	14	0.1%
Behavioral Symptoms/Cognitive Performance	5	0.0%
Reduced Physical Function	7	0.1%
<b>TOTAL</b>	<b>10,255</b>	

**% Medicare Days in Ultra/Very High RUGs 91.9%**

Figures may not add due to rounding.

# HAMPTON RIDGE HEALTHCARE AND REHABILITATION

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$20,839,600

- 196 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 128 total, including		Contract Labor: 20 total, including	
■ Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	37	■ Therapists	20
■ Certified Nursing Assistants (CNAs)	75	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$586,094 for Hampton Ridge Healthcare and Rehabilitation.
- Total Employee Payroll: \$7,696,187
- Estimated State Income Taxes Paid by Employees: \$425,214

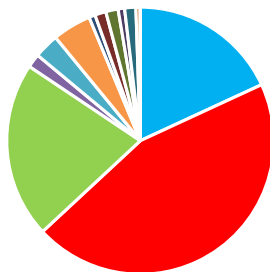
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 45.8	Medicaid 99.9	All Other 34.8	Total 180.5
Medicare Overall Rating	★★★★★	Avg. Length of Stay	34.8	233.7	79.4	82.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	22.4%	49.0%	17.1%	88.5%
Routine Cost per Day	\$237.53	Payer Mix				
Total Beds	204					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	261	1.6%
Rehabilitation (breakdown in pie chart)	15,803	94.6%
Extensive Services	72	0.4%
Special Care High	237	1.4%
Special Care Low	202	1.2%
Clinically Complex	95	0.6%
Behavioral Symptoms/Cognitive Performance	7	0.0%
Reduced Physical Function	25	0.1%
<b>TOTAL</b>	<b>16,702</b>	

**% Medicare Days in Ultra/Very High RUGs 90.1%**

Figures may not add due to rounding.

# HARBORAGE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$24,014,600

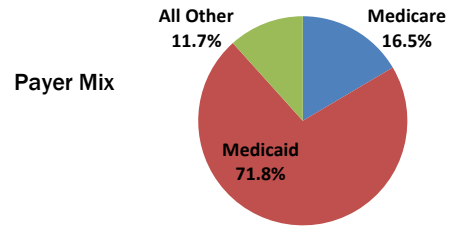
- 262 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 192 total, including		Contract Labor: 17 total, including	
■ Registered Nurses (RNs)	39	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	48	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	106	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$859,086 for Harborage.
- Total Employee Payroll: \$11,225,065
- Estimated State Income Taxes Paid by Employees: \$620,185

## Statistical Profile

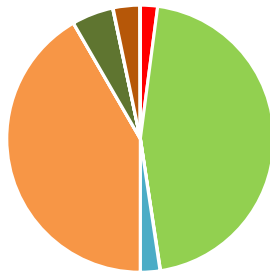
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	39.0	169.9	27.6	236.5
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	30.9	3,647.5	197.3	163.5
	Routine Cost per Day	\$241.91	Occupancy Rate	15.8%	68.8%	11.2%	95.7%
Total Beds	247						
<i>Inclusive of 13 Ventilator SCNF beds</i>							



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	56	0.4%
Rehabilitation (breakdown in pie chart)	12,987	91.2%
Extensive Services	60	0.4%
Special Care High	456	3.2%
Special Care Low	451	3.2%
Clinically Complex	150	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	74	0.5%
<b>TOTAL</b>	<b>14,234</b>	

**% Medicare Days in Ultra/Very High RUGs 84.0%**

Figures may not add due to rounding.

# HARROGATE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,432,600

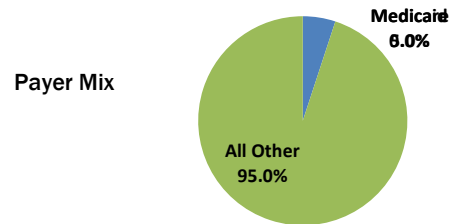
- 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	67
Nurses: 43 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	30	■ Other	0
Administrative	17	Plant Operations and Maintenance	13

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$250,594 for Harrogate.
- Total Employee Payroll: \$7,553,140
- Estimated State Income Taxes Paid by Employees: \$417,311

## Statistical Profile

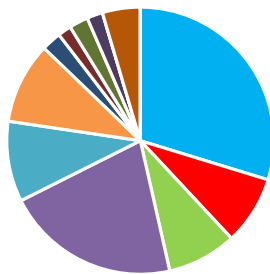
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		3.1	0.0	57.6	60.7
	Avg. Length of Stay		44.7	0.0	198.3	169.0
	Occupancy Rate		4.5%	0.0%	84.7%	89.2%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$274.25					
Total Beds	68					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,046	93.6%
Extensive Services	0	0.0%
Special Care High	20	1.8%
Special Care Low	10	0.9%
Clinically Complex	20	1.8%
Behavioral Symptoms/Cognitive Performance	6	0.5%
Reduced Physical Function	15	1.3%
<b>TOTAL</b>	<b>1,117</b>	

**% Medicare Days in Ultra/Very High RUGs 81.6%**

Figures may not add due to rounding.

# HARTWYCK AT OAK TREE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,816,300

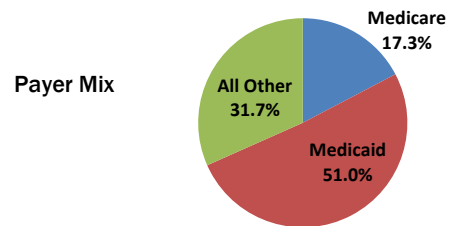
- 191 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	15	Dietary & Housekeeping	38
Nurses: 99 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	24	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$384,432 for Hartwyck at Oak Tree.
- Total Employee Payroll: \$9,731,067
- Estimated State Income Taxes Paid by Employees: \$537,641

## Statistical Profile

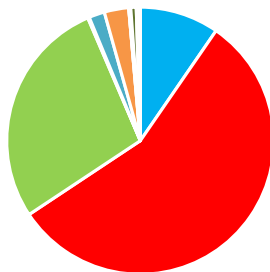
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	18.5	54.5	33.8	106.9
	Avg. Length of Stay	★★★★★	29.0	216.3	63.0	74.9
		Occupancy Rate	10.3%	30.3%	18.8%	59.4%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$314.34					
Total Beds	180					
Inclusive of 20 Ventilator & 45 TBI SCNF beds						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	447	6.7%
Rehabilitation (breakdown in pie chart)	5,314	79.1%
Extensive Services	437	6.5%
Special Care High	43	0.6%
Special Care Low	308	4.6%
Clinically Complex	122	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	44	0.7%
<b>TOTAL</b>	<b>6,715</b>	

**% Medicare Days in Ultra/Very High RUGs 84.2%**

Figures may not add due to rounding.

# HEALTH CENTER AT BLOOMINGDALE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

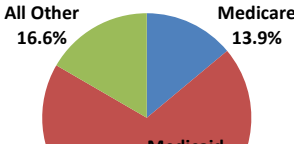
**Total Expenditures: \$12,177,400**

- 97 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 69 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	10	Nursing	0
Licensed Practical Nurses (LPNs)	15	Therapists	8
Certified Nursing Assistants (CNAs)	44	Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$413,374 for Health Center at Bloomingdale.
- Total Employee Payroll: \$3,720,407
- Estimated State Income Taxes Paid by Employees: \$205,552

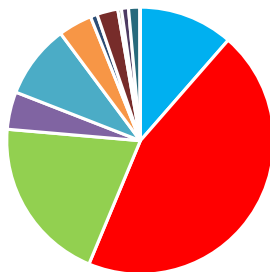
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★</p> <p>Medicare Quality Measure Rating  ★★★★</p> <p>Routine Cost per Day               \$218.13</p> <p>Total Beds                           120</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">15.4</td> <td style="text-align: center;">76.6</td> <td style="text-align: center;">18.4</td> <td style="text-align: center;">110.4</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">47.2</td> <td style="text-align: center;">682.3</td> <td style="text-align: center;">88.2</td> <td style="text-align: center;">170.8</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">12.8%</td> <td style="text-align: center;">63.9%</td> <td style="text-align: center;">15.3%</td> <td style="text-align: center;">92.0%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	15.4	76.6	18.4	110.4	Avg. Length of Stay	47.2	682.3	88.2	170.8	Occupancy Rate	12.8%	63.9%	15.3%	92.0%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	15.4	76.6	18.4	110.4																		
Avg. Length of Stay	47.2	682.3	88.2	170.8																		
Occupancy Rate	12.8%	63.9%	15.3%	92.0%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	239	4.3%
Rehabilitation (breakdown in pie chart)	5,277	93.9%
Extensive Services	13	0.2%
Special Care High	26	0.5%
Special Care Low	8	0.1%
Clinically Complex	43	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	15	0.3%
<b>TOTAL</b>	<b>5,621</b>	

**% Medicare Days in Ultra/Very High RUGs           92.2%**

Figures may not add due to rounding.

# HEALTH CENTER AT GALLOWAY

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

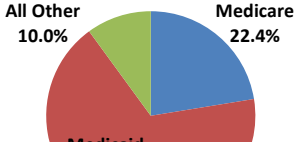
**Total Expenditures: \$11,603,500**

- 99 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 61 total, including		Contract Labor: 15 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$350,090 for Health Center at Galloway.
- Total Employee Payroll: \$3,467,035
- Estimated State Income Taxes Paid by Employees: \$191,554

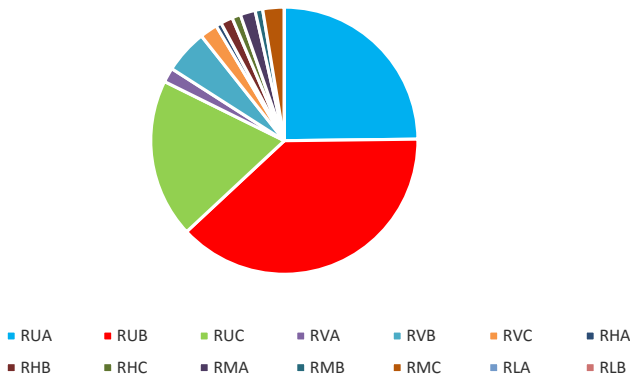
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★</p> <p>Medicare Quality Measure Rating   ★★</p> <p>Routine Cost per Day                 \$230.02</p> <p>Total Beds                               120</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">23.3</td> <td style="text-align: center;">70.1</td> <td style="text-align: center;">10.4</td> <td style="text-align: center;">103.7</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">34.3</td> <td style="text-align: center;">224.3</td> <td style="text-align: center;">36.2</td> <td style="text-align: center;">81.1</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">19.4%</td> <td style="text-align: center;">58.4%</td> <td style="text-align: center;">8.7%</td> <td style="text-align: center;">86.4%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	23.3	70.1	10.4	103.7	Avg. Length of Stay	34.3	224.3	36.2	81.1	Occupancy Rate	19.4%	58.4%	8.7%	86.4%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	23.3	70.1	10.4	103.7																	
Avg. Length of Stay	34.3	224.3	36.2	81.1																	
Occupancy Rate	19.4%	58.4%	8.7%	86.4%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	94	1.1%
Rehabilitation (breakdown in pie chart)	8,011	94.3%
Extensive Services	0	0.0%
Special Care High	63	0.7%
Special Care Low	214	2.5%
Clinically Complex	70	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	42	0.5%
<b>TOTAL</b>	<b>8,494</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>87.4%</b>

Figures may not add due to rounding.



# HEATH VILLAGE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$22,658,200**

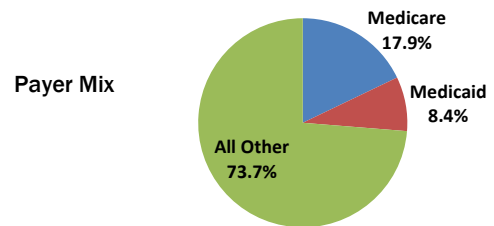
- 233 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	72
Nurses: 82 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	19	Plant Operations and Maintenance	23

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$443,877 for Heath Village.
- Total Employee Payroll: \$10,009,831
- Estimated State Income Taxes Paid by Employees: \$553,043

## Statistical Profile

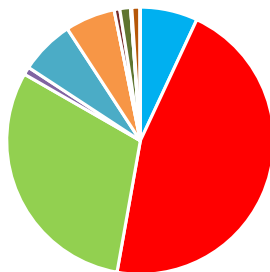
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Avg. Daily Census	★★★★★	22.2	10.4	91.6	124.2	
	Avg. Length of Stay	★★★★★	28.9	0.0	445.7	127.4	
	Medicare Overall Rating		Occupancy Rate	22.4%	10.5%	92.5%	125.5%
	Medicare Quality Measure Rating						
	Routine Cost per Day	\$238.19					
	Total Beds	99					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	15	0.2%
Rehabilitation (breakdown in pie chart)	7,815	96.5%
Extensive Services	0	0.0%
Special Care High	45	0.6%
Special Care Low	166	2.0%
Clinically Complex	41	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	19	0.2%
<b>TOTAL</b>	<b>8,101</b>	

**% Medicare Days in Ultra/Very High RUGs 93.5%**

Figures may not add due to rounding.

# HOLIDAY CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$13,613,800**

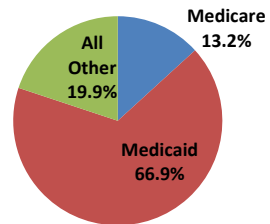
- 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	23
Nurses: 96 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	29	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$586,786 for Holiday Care Center.
- Total Employee Payroll: \$5,555,690
- Estimated State Income Taxes Paid by Employees: \$306,952

## Statistical Profile

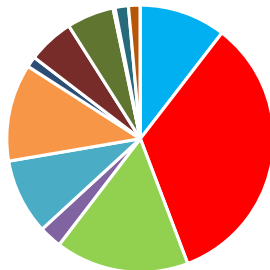
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 20.6	Medicaid 103.9	All Other 30.9
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	30.6	689.8	81.2
Routine Cost per Day	\$173.45	Occupancy Rate	11.4%	57.7%	17.2%
Total Beds	180				Total 155.4



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	6,783	90.9%
Extensive Services	0	0.0%
Special Care High	175	2.3%
Special Care Low	338	4.5%
Clinically Complex	87	1.2%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	72	1.0%
<b>TOTAL</b>	<b>7,461</b>	

**% Medicare Days in Ultra/Very High RUGs 76.0%**

Figures may not add due to rounding.

# HOLLY MANOR CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,729,900

- 119 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 78 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	22	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$386,327 for Holly Manor Center.
- Total Employee Payroll: \$4,981,824
- Estimated State Income Taxes Paid by Employees: \$275,246

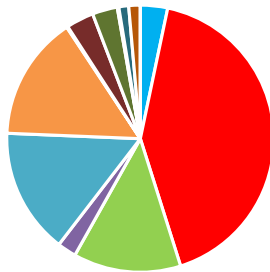
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★	Avg. Daily Census	16.4	61.9	26.9	105.2
	Medicare Quality Measure Rating	★★★	Avg. Length of Stay	36.6	664.7	72.7	115.6
			Occupancy Rate	13.2%	49.9%	21.7%	84.8%
Routine Cost per Day	\$312.32		Payer Mix				
Total Beds	124						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	9	0.2%
Rehabilitation (breakdown in pie chart)	5,372	90.0%
Extensive Services	0	0.0%
Special Care High	299	5.0%
Special Care Low	127	2.1%
Clinically Complex	143	2.4%
Behavioral Symptoms/Cognitive Performance	13	0.2%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>5,969</b>	

**% Medicare Days in Ultra/Very High RUGs 81.8%**

Figures may not add due to rounding.

# HOLY NAME FRIARY

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$4,119,400**

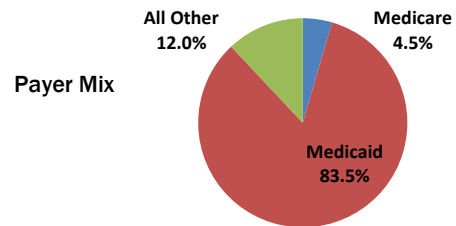
- 44 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 23 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	Nursing	0
Licensed Practical Nurses (LPNs)	6	Therapists	0
Certified Nursing Assistants (CNAs)	13	Other	0
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$97,565 for Holy Name Friary.
- Total Employee Payroll: \$2,179,882
- Estimated State Income Taxes Paid by Employees: \$120,438

## Statistical Profile

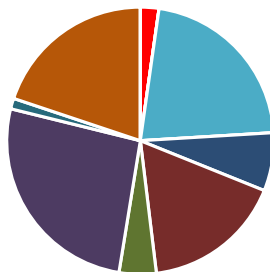
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 1.1	Medicaid 19.6	All Other 2.8	Total 23.5
	Medicare Quality Measure Rating	★	Avg. Length of Stay	64.5	795.1	257.3	451.2
			Occupancy Rate	3.7%	67.6%	9.7%	81.0%
Routine Cost per Day	\$456.94						
Total Beds	29						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	17	4.4%
Rehabilitation (breakdown in pie chart)	312	80.6%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	35	9.0%
Clinically Complex	2	0.5%
Behavioral Symptoms/Cognitive Performance	8	2.1%
Reduced Physical Function	13	3.4%
<b>TOTAL</b>	<b>387</b>	

**% Medicare Days in Ultra/Very High RUGs 19.4%**

Figures may not add due to rounding.

# HOMESTEAD REHABILITATION & HEALTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,300,900

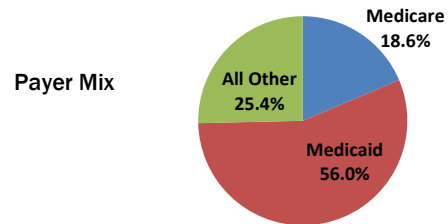
- 115 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 63 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$338,826 for Homestead Rehabilitation & Health Care Center.
- Total Employee Payroll: \$4,410,398
- Estimated State Income Taxes Paid by Employees: \$243,674

## Statistical Profile

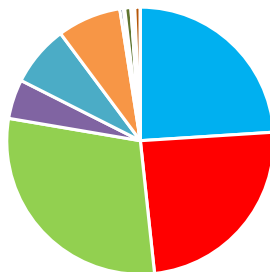
■ Medicare Ratings (from 1 to 5 stars)				
Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 17.8	Medicaid 53.6
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	29.2	331.6
Routine Cost per Day	\$232.97	Occupancy Rate	17.5%	52.5%
Total Beds	102		23.8%	93.8%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	167	2.6%
Rehabilitation (breakdown in pie chart)	6,008	92.7%
Extensive Services	1	0.0%
Special Care High	20	0.3%
Special Care Low	103	1.6%
Clinically Complex	159	2.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	25	0.4%
<b>TOTAL</b>	<b>6,483</b>	

**% Medicare Days in Ultra/Very High RUGs 92.3%**

Figures may not add due to rounding.

# HOUSE OF THE GOOD SHEPHERD

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,863,000

- 122 full-time equivalent jobs (salaried and contract), including key areas such as

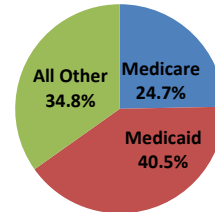
Therapists	0	Dietary & Housekeeping	30
Nurses: 43 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	12	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$191,221 for House of the Good Shepherd.
- Total Employee Payroll: \$4,630,220
- Estimated State Income Taxes Paid by Employees: \$255,820

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 14.4	Medicaid 23.6	All Other 20.3	Total 58.4
Medicare Overall Rating	★★	Avg. Length of Stay	37.0	862.5	322.5	121.7
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	23.2%	38.1%	32.8%	94.1%
Routine Cost per Day	\$271.22					
Total Beds	62					

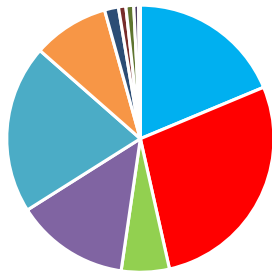
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	5,168	98.4%
Extensive Services	0	0.0%
Special Care High	16	0.3%
Special Care Low	28	0.5%
Clinically Complex	20	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	20	0.4%
<b>TOTAL</b>	<b>5,252</b>	

**% Medicare Days in Ultra/Very High RUGs 94.0%**

Figures may not add due to rounding.

# HUDSONVIEW HEALTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$26,331,000

- 291 full-time equivalent jobs (salaried and contract), including key areas such as

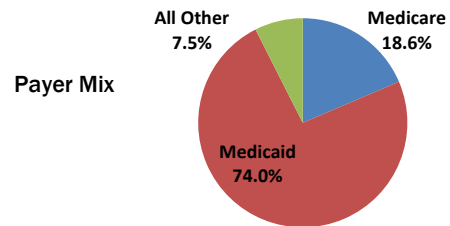
Therapists	3	Dietary & Housekeeping	61
Nurses: 167 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	42	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	110	■ Other	0
Administrative	16	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$938,283 for Hudsonview Health Care Center.
- Total Employee Payroll: \$12,464,761
- Estimated State Income Taxes Paid by Employees: \$688,678

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	49.2	195.9	19.8	264.9
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	49.5	467.3	44.3	142.4
	Routine Cost per Day	\$222.70	Occupancy Rate	18.0%	71.8%	7.2%	97.0%

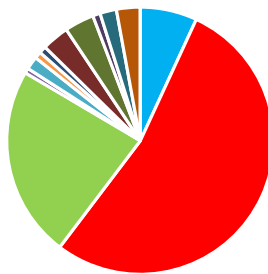
Total Beds 273



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	154	0.9%
Rehabilitation (breakdown in pie chart)	17,353	96.6%
Extensive Services	2	0.0%
Special Care High	201	1.1%
Special Care Low	233	1.3%
Clinically Complex	13	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.0%
<b>TOTAL</b>	<b>17,962</b>	

**% Medicare Days in Ultra/Very High RUGs 84.1%**

Figures may not add due to rounding.



# HUNTERDON CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$20,632,500**

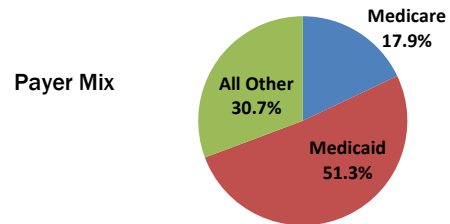
- 243 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
<b>Nurses: 168 total, including</b>		<b>Contract Labor: 15 total, including</b>	
■ Registered Nurses (RNs)	25	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	39	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	103	■ Other	0
Administrative	13	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$633,584 for Hunterdon Care Center.
- Total Employee Payroll: \$7,759,595
- Estimated State Income Taxes Paid by Employees: \$428,718

## Statistical Profile

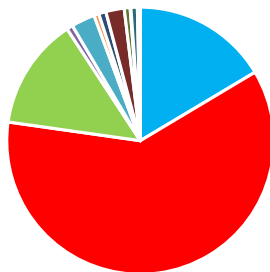
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	31.8	91.1	54.5	177.5
	Avg. Length of Stay	25.8	692.8	126.7	98.9
	Occupancy Rate	17.2%	49.2%	29.5%	95.9%
Medicare Overall Rating	★★★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$229.93				
Total Beds	185				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	308	2.6%
Rehabilitation (breakdown in pie chart)	11,059	95.1%
Extensive Services	33	0.3%
Special Care High	27	0.2%
Special Care Low	67	0.6%
Clinically Complex	120	1.0%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	9	0.1%
<b>TOTAL</b>	<b>11,625</b>	

**% Medicare Days in Ultra/Very High RUGs 93.0%**

Figures may not add due to rounding.

# IMPERIAL CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,101,000

- 111 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 60 total, including		Contract Labor: 14 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	9
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$422,600 for Imperial Care Center.
- Total Employee Payroll: \$3,940,270
- Estimated State Income Taxes Paid by Employees: \$217,700

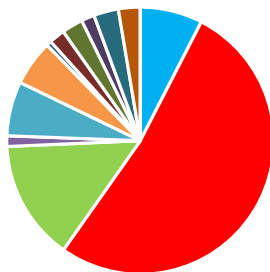
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 12.8	Medicaid 85.2	All Other 11.9	Total 109.9
Medicare Overall Rating	★★★★★	Avg. Length of Stay	51.8	299.2	155.0	180.7
Medicare Quality Measure Rating	★★★★	Occupancy Rate	10.5%	70.4%	9.8%	90.8%
Routine Cost per Day	\$219.91	Payer Mix				
Total Beds	121					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	22	0.5%
Rehabilitation (breakdown in pie chart)	3,974	85.4%
Extensive Services	78	1.7%
Special Care High	237	5.1%
Special Care Low	273	5.9%
Clinically Complex	64	1.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.2%
<b>TOTAL</b>	<b>4,656</b>	

**% Medicare Days in Ultra/Very High RUGs 75.1%**

Figures may not add due to rounding.

# INGLEMOOR CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

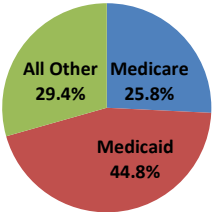
**Total Expenditures: \$7,837,100**

- 74 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 46 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$180,493 for Inglemoor Center.
- Total Employee Payroll: \$3,274,093
- Estimated State Income Taxes Paid by Employees: \$180,894

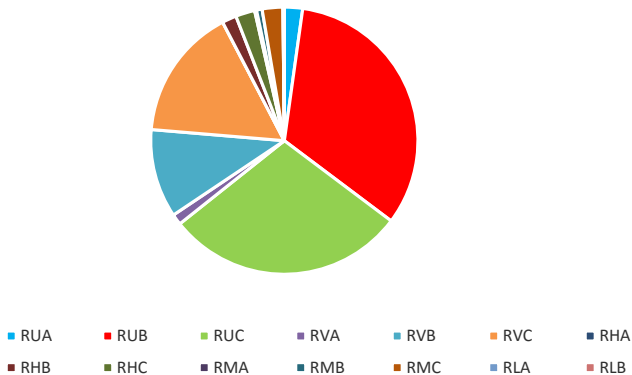
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating            ★★★</p> <p>Medicare Quality Measure Rating   ★★★☆☆</p> <p>Routine Cost per Day                \$292.56</p> <p>Total Beds                             62</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">14.4</td> <td style="text-align: center;">25.1</td> <td style="text-align: center;">16.4</td> <td style="text-align: center;">55.9</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">30.9</td> <td style="text-align: center;">295.0</td> <td style="text-align: center;">45.1</td> <td style="text-align: center;">61.1</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">23.2%</td> <td style="text-align: center;">40.4%</td> <td style="text-align: center;">26.5%</td> <td style="text-align: center;">90.1%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	14.4	25.1	16.4	55.9	Avg. Length of Stay	30.9	295.0	45.1	61.1	Occupancy Rate	23.2%	40.4%	26.5%	90.1%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	14.4	25.1	16.4	55.9																		
Avg. Length of Stay	30.9	295.0	45.1	61.1																		
Occupancy Rate	23.2%	40.4%	26.5%	90.1%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	27	0.5%
Rehabilitation (breakdown in pie chart)	4,306	81.9%
Extensive Services	10	0.2%
Special Care High	362	6.9%
Special Care Low	249	4.7%
Clinically Complex	226	4.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	78	1.5%
<b>TOTAL</b>	<b>5,258</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>76.2%</b>

Figures may not add due to rounding.

# INGLEMOOR REHABILITATION AND CARE CENTER OF LIVING

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

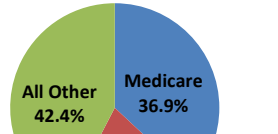
**Total Expenditures: \$16,392,600**

- 162 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	29
Nurses: 107 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	34	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	12	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$318,276 for Inglemoor Rehabilitation and Care Center of Living.
- Total Employee Payroll: \$7,307,295
- Estimated State Income Taxes Paid by Employees: \$403,728

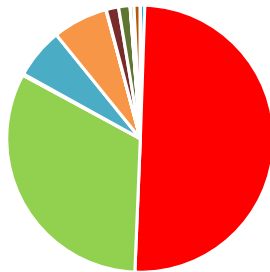
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating <span style="float: right;">★★★★★</span></p> <p>Medicare Quality Measure Rating <span style="float: right;">★★★★★</span></p> <p>Routine Cost per Day <span style="float: right;">\$282.31</span></p> <p>Total Beds <span style="float: right;">130</span></p>	<table border="0" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Medicare</th> <th style="text-align: center;">Medicaid</th> <th style="text-align: center;">All Other</th> <th style="text-align: center;">Total</th> </tr> </thead> <tbody> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">42.9</td> <td style="text-align: center;">24.0</td> <td style="text-align: center;">49.2</td> <td style="text-align: center;">116.0</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">28.0</td> <td style="text-align: center;">2,917.7</td> <td style="text-align: center;">110.1</td> <td style="text-align: center;">58.4</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">33.0%</td> <td style="text-align: center;">18.4%</td> <td style="text-align: center;">37.8%</td> <td style="text-align: center;">89.2%</td> </tr> </tbody> </table> <p style="text-align: center;">Payer Mix</p> 		Medicare	Medicaid	All Other	Total	Avg. Daily Census	42.9	24.0	49.2	116.0	Avg. Length of Stay	28.0	2,917.7	110.1	58.4	Occupancy Rate	33.0%	18.4%	37.8%	89.2%
	Medicare	Medicaid	All Other	Total																	
Avg. Daily Census	42.9	24.0	49.2	116.0																	
Avg. Length of Stay	28.0	2,917.7	110.1	58.4																	
Occupancy Rate	33.0%	18.4%	37.8%	89.2%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	224	1.4%
Rehabilitation (breakdown in pie chart)	15,197	97.1%
Extensive Services	0	0.0%
Special Care High	144	0.9%
Special Care Low	33	0.2%
Clinically Complex	37	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.1%
<b>TOTAL</b>	<b>15,647</b>	

**% Medicare Days in Ultra/Very High RUGs 94.3%**

Figures may not add due to rounding.



# INSPIRA WOODBRY TCU

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$683,700**

- 9 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

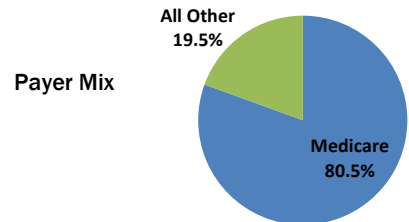
As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$3,850 for Inspira Woodbry TCU.
- Total Employee Payroll: \$653,662
- Estimated State Income Taxes Paid by Employees: \$36,115

## Statistical Profile

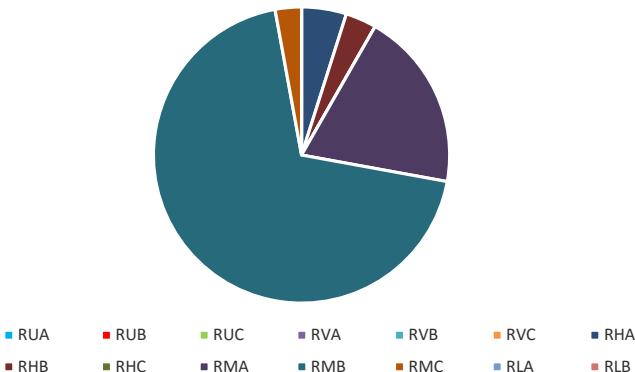
<ul style="list-style-type: none"> <li>■ Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 3.7	Medicaid N/A <sup>1</sup>	All Other 0.9	Total 4.5
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
			Occupancy Rate	36.6%	N/A <sup>1</sup>	8.8%	45.5%
Routine Cost per Day	\$1,374.25						
Total Beds	10						
0							



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	18	1.3%
Rehabilitation (breakdown in pie chart)	592	44.3%
Extensive Services	21	1.6%
Special Care High	489	36.6%
Special Care Low	9	0.7%
Clinically Complex	154	11.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	54	4.0%
<b>TOTAL</b>	<b>1,337</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>0.0%</b>

Figures may not add due to rounding.

# JERSEY SHORE CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

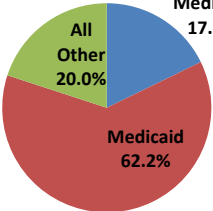
**Total Expenditures: \$17,529,700**

- 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 100 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	32	Nursing	1
Licensed Practical Nurses (LPNs)	15	Therapists	13
Certified Nursing Assistants (CNAs)	53	Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$512,322 for Jersey Shore Center.
- Total Employee Payroll: \$6,431,825
- Estimated State Income Taxes Paid by Employees: \$355,358

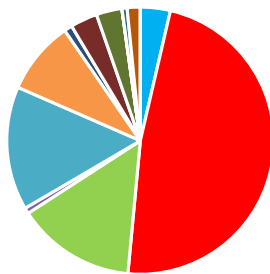
### Statistical Profile

Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Medicare Overall Rating	★★★★	Avg. Daily Census	25.5	89.1	143.2
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	28.4	561.0	98.1
		Occupancy Rate	16.1%	56.4%	18.1%
				18.1%	90.7%
Routine Cost per Day	\$258.76	Payer Mix			
Total Beds	158				

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	8,003	86.0%
Extensive Services	46	0.5%
Special Care High	523	5.6%
Special Care Low	517	5.6%
Clinically Complex	103	1.1%
Behavioral Symptoms/Cognitive Performance	15	0.2%
Reduced Physical Function	96	1.0%
<b>TOTAL</b>	<b>9,303</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>77.8%</b>

Figures may not add due to rounding.

# JEWISH HOME AT ROCKLEIGH

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$27,809,300

- 292 full-time equivalent jobs (salaried and contract), including key areas such as

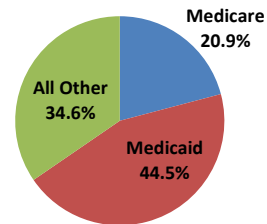
Therapists	0	Dietary & Housekeeping	73
Nurses: 144 total, including		Contract Labor: 17 total, including	
■ Registered Nurses (RNs)	26	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	94	■ Other	0
Administrative	8	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$604,296 for Jewish Home at Rockleigh.
- Total Employee Payroll: \$12,270,546
- Estimated State Income Taxes Paid by Employees: \$677,948

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		36.7	78.2	60.7	175.6
	Avg. Length of Stay		32.6	920.7	211.0	117.2
	Occupancy Rate		20.4%	43.4%	33.7%	97.5%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$360.29					
Total Beds	180					

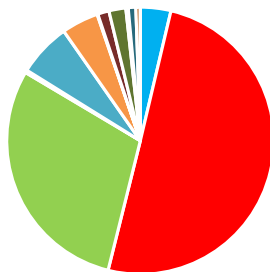
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	12	0.1%
Rehabilitation (breakdown in pie chart)	12,875	96.5%
Extensive Services	11	0.1%
Special Care High	162	1.2%
Special Care Low	195	1.5%
Clinically Complex	62	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	30	0.2%
<b>TOTAL</b>	<b>13,347</b>	

**% Medicare Days in Ultra/Very High RUGs 91.1%**

Figures may not add due to rounding.



# JFK HARTWYCK AT CEDAR BROOK

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$9,728,900

- 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 69 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	Nursing	0
Licensed Practical Nurses (LPNs)	12	Therapists	0
Certified Nursing Assistants (CNAs)	41	Other	0
Administrative	8	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$417,164 for JFK Hartwyck at Cedar Brook.
- Total Employee Payroll: \$4,907,036
- Estimated State Income Taxes Paid by Employees: \$271,114

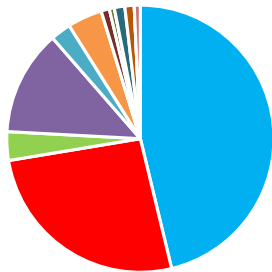
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★	Avg. Daily Census	4.5	87.7	8.2	100.4
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	41.4	615.8	62.0	261.8
			Occupancy Rate	4.3%	82.8%	7.7%	94.7%
Routine Cost per Day	\$233.45						
Total Beds	106						
Inclusive of 20 Huntington's SCNF beds							

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,499	90.5%
Extensive Services	0	0.0%
Special Care High	61	3.7%
Special Care Low	79	4.8%
Clinically Complex	12	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.3%
<b>TOTAL</b>	<b>1,656</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>86.2%</b>

Figures may not add due to rounding.

# JFK HARTWYCK AT EDISON ESTATES

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$25,919,500**

- 217 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 160 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	29	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	46	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	86	■ Other	0
Administrative	19	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$913,263 for JFK Hartwyck at Edison Estates.
- Total Employee Payroll: \$10,182,206
- Estimated State Income Taxes Paid by Employees: \$562,567

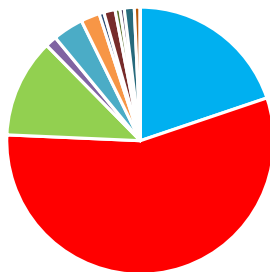
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	<b>Medicare</b> 32.1	<b>Medicaid</b> 170.7	<b>All Other</b> 39.2	<b>Total</b> 242.0
Medicare Overall Rating	★★	Avg. Length of Stay	25.4	379.8	28.1	77.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	11.4%	61.0%	14.0%	86.4%
Routine Cost per Day	\$235.17					
Total Beds	280					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	274	2.3%
Rehabilitation (breakdown in pie chart)	9,937	84.9%
Extensive Services	136	1.2%
Special Care High	297	2.5%
Special Care Low	522	4.5%
Clinically Complex	415	3.5%
Behavioral Symptoms/Cognitive Performance	24	0.2%
Reduced Physical Function	94	0.8%
<b>TOTAL</b>	<b>11,699</b>	

**% Medicare Days in Ultra/Very High RUGs 82.4%**

Figures may not add due to rounding.

# JOB HAINES HOME FOR AGED PEOPLE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,200,400

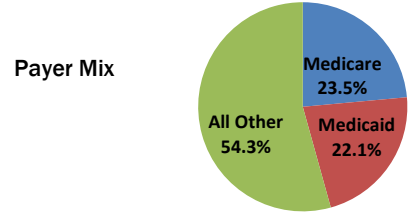
- 138 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 48 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	11	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$127,306 for Job Haines Home for Aged People.
- Total Employee Payroll: \$5,444,881
- Estimated State Income Taxes Paid by Employees: \$300,830

## Statistical Profile

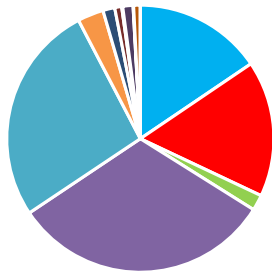
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 9.0	Medicaid 8.5	All Other 20.8
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	27.9	3,092.0	55.0
		Occupancy Rate	22.5%	21.2%	52.0%
					Total 38.3
Routine Cost per Day	\$404.35				54.4
Total Beds	40				95.7%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	62	1.9%
Rehabilitation (breakdown in pie chart)	3,214	97.7%
Extensive Services	0	0.0%
Special Care High	1	0.0%
Special Care Low	3	0.1%
Clinically Complex	1	0.0%
Behavioral Symptoms/Cognitive Performance	3	0.1%
Reduced Physical Function	5	0.2%
<b>TOTAL</b>	<b>3,289</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>94.6%</b>

Figures may not add due to rounding.

# KENNEDY HEALTH CARE CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

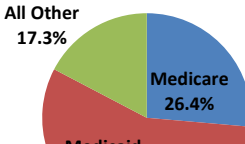
**Total Expenditures: \$20,288,100**

- 246 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 144 total, including		Contract Labor: 21 total, including	
■ Registered Nurses (RNs)	40	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	21
■ Certified Nursing Assistants (CNAs)	88	■ Other	0
Administrative	18	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$564,138 for Kennedy Health Care Center.
- Total Employee Payroll: \$9,207,389
- Estimated State Income Taxes Paid by Employees: \$508,708

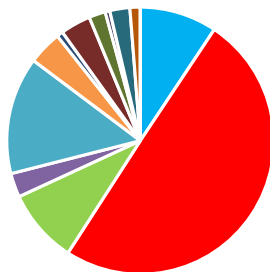
### Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating                   ★★</p> <p>Medicare Quality Measure Rating       ★★★</p> <p>Routine Cost per Day                       \$249.95</p> <p>Total Beds                                    190</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">46.5</td> <td style="text-align: center;">99.2</td> <td style="text-align: center;">30.5</td> <td style="text-align: center;">176.1</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">30.8</td> <td style="text-align: center;">548.4</td> <td style="text-align: center;">18.8</td> <td style="text-align: center;">53.1</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">24.5%</td> <td style="text-align: center;">52.2%</td> <td style="text-align: center;">16.1%</td> <td style="text-align: center;">92.7%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	46.5	99.2	30.5	176.1	Avg. Length of Stay	30.8	548.4	18.8	53.1	Occupancy Rate	24.5%	52.2%	16.1%	92.7%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	46.5	99.2	30.5	176.1																	
Avg. Length of Stay	30.8	548.4	18.8	53.1																	
Occupancy Rate	24.5%	52.2%	16.1%	92.7%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA   ■ RUB   ■ RUC   ■ RVA   ■ RVB   ■ RVC   ■ RHA  
■ RHB   ■ RHC   ■ RMA   ■ RMB   ■ RMC   ■ RLA   ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	91	0.5%
Rehabilitation (breakdown in pie chart)	16,106	95.0%
Extensive Services	3	0.0%
Special Care High	36	0.2%
Special Care Low	418	2.5%
Clinically Complex	217	1.3%
Behavioral Symptoms/Cognitive Performance	3	0.0%
Reduced Physical Function	84	0.5%
<b>TOTAL</b>	<b>16,958</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>85.2%</b>

Figures may not add due to rounding.

# KING JAMES CARE CENTER OF CHATHAM

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$10,762,200**

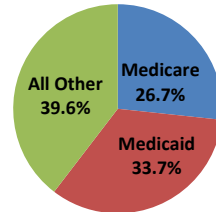
- 100 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	19
Nurses: 52 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	13	Therapists	1
Certified Nursing Assistants (CNAs)	31	Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$241,869 for King James Care Center of Chatham.
- Total Employee Payroll: \$5,026,181
- Estimated State Income Taxes Paid by Employees: \$277,697

## Statistical Profile

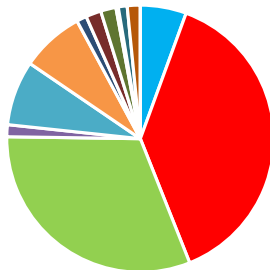
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★</p> <p>Medicare Quality Measure Rating  ★★★★</p> <p>Routine Cost per Day                 \$312.77</p> <p>Total Beds                             108</p>		<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">20.2</td> <td style="text-align: center;">25.6</td> <td style="text-align: center;">30.0</td> <td style="text-align: center;">75.8</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">36.7</td> <td style="text-align: center;">518.6</td> <td style="text-align: center;">144.2</td> <td style="text-align: center;">93.8</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">18.7%</td> <td style="text-align: center;">23.7%</td> <td style="text-align: center;">27.8%</td> <td style="text-align: center;">70.2%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	20.2	25.6	30.0	75.8	Avg. Length of Stay	36.7	518.6	144.2	93.8	Occupancy Rate	18.7%	23.7%	27.8%	70.2%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	20.2	25.6	30.0	75.8																		
Avg. Length of Stay	36.7	518.6	144.2	93.8																		
Occupancy Rate	18.7%	23.7%	27.8%	70.2%																		



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



- |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|
| ■ RUA | ■ RUB | ■ RUC | ■ RVA | ■ RVB | ■ RVC | ■ RHA |
| ■ RHB | ■ RHC | ■ RMA | ■ RMB | ■ RMC | ■ RLA | ■ RLB |

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	72	1.0%
Rehabilitation (breakdown in pie chart)	6,913	93.8%
Extensive Services	0	0.0%
Special Care High	72	1.0%
Special Care Low	184	2.5%
Clinically Complex	83	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	44	0.6%
<b>TOTAL</b>	<b>7,368</b>	

**% Medicare Days in Ultra/Very High RUGs           87.2%**

Figures may not add due to rounding.

# KING MANOR CARE AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,119,700

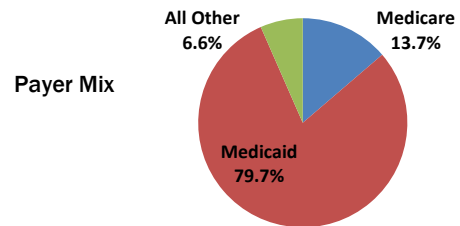
- 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 64 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$417,629 for King Manor Care and Rehabilitation Center.
- Total Employee Payroll: \$4,032,322
- Estimated State Income Taxes Paid by Employees: \$222,786

## Statistical Profile

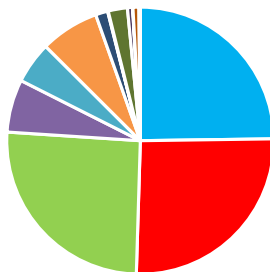
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		15.3	88.7	7.3	111.3
	Avg. Length of Stay		53.6	221.7	41.1	128.9
	Occupancy Rate		12.7%	73.9%	6.1%	92.7%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$214.16					
Total Beds	120					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	55	1.0%
Rehabilitation (breakdown in pie chart)	5,299	95.1%
Extensive Services	2	0.0%
Special Care High	101	1.8%
Special Care Low	40	0.7%
Clinically Complex	62	1.1%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	13	0.2%
<b>TOTAL</b>	<b>5,573</b>	

**% Medicare Days in Ultra/Very High RUGs 90.9%**

Figures may not add due to rounding.

# KRESSON VIEW CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$22,348,800**

- 178 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
<b>Nurses: 121 total, including</b>		<b>Contract Labor: 12 total, including</b>	
■ Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	31	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	69	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$766,861 for Kresson View Center.
- Total Employee Payroll: \$7,088,974
- Estimated State Income Taxes Paid by Employees: \$391,666

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	21.6	141.5	34.7	197.8
	Avg. Length of Stay	66.2	482.8	99.8	204.6
	Occupancy Rate	9.0%	59.0%	14.5%	82.4%
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★				
Routine Cost per Day	\$248.77				
Total Beds	240				

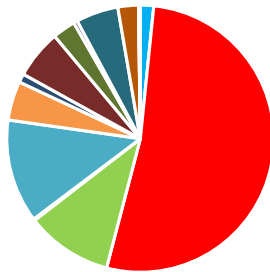
Payer Mix

Payer	Percentage
Medicaid	71.5%
All Other	17.6%
Medicare	10.9%

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	283	3.6%
Rehabilitation (breakdown in pie chart)	6,580	83.5%
Extensive Services	14	0.2%
Special Care High	227	2.9%
Special Care Low	471	6.0%
Clinically Complex	121	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	184	2.3%
<b>TOTAL</b>	<b>7,880</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>71.6%</b>

Figures may not add due to rounding.



# LAKELAND HEALTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$14,987,700**

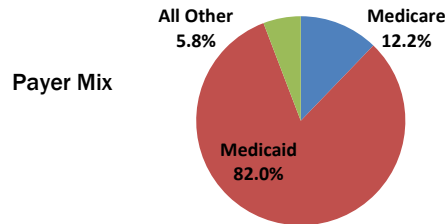
- 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 0 total, including		Contract Labor: 112 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	105
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$653,156 for Lakeland Health Care Center.
- Total Employee Payroll: \$1,722,544
- Estimated State Income Taxes Paid by Employees: \$95,171

## Statistical Profile

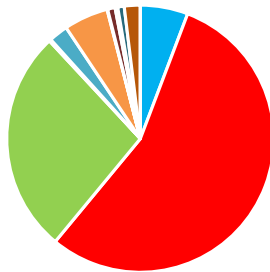
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	20.9	140.2	9.9	171.0
	Avg. Length of Stay	58.2	334.5	56.6	179.4
	Occupancy Rate	10.7%	71.9%	5.1%	87.7%
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$207.87				
Total Beds	195				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	14	0.2%
Rehabilitation (breakdown in pie chart)	7,179	94.2%
Extensive Services	0	0.0%
Special Care High	251	3.3%
Special Care Low	138	1.8%
Clinically Complex	32	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.1%
<b>TOTAL</b>	<b>7,621</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>90.6%</b>

Figures may not add due to rounding.

# LAUREL BAY HEALTH & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,637,600**

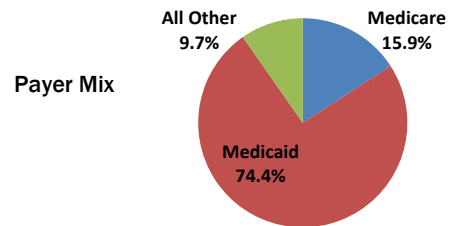
- 114 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 62 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	10
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$358,828 for Laurel Bay Health & Rehabilitation Center.
- Total Employee Payroll: \$3,948,853
- Estimated State Income Taxes Paid by Employees: \$218,174

## Statistical Profile

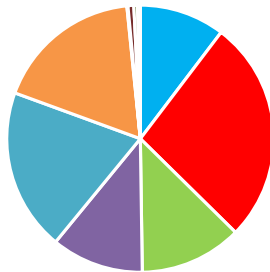
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	15.6	73.0	9.5	98.0
	Avg. Length of Stay	40.0	242.1	115.8	126.9
	Occupancy Rate	13.2%	61.8%	8.1%	83.1%
Medicare Overall Rating	★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$210.72				
Total Beds	118				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	120	2.1%
Rehabilitation (breakdown in pie chart)	5,389	94.9%
Extensive Services	0	0.0%
Special Care High	80	1.4%
Special Care Low	84	1.5%
Clinically Complex	6	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>5,680</b>	

**% Medicare Days in Ultra/Very High RUGs 95.5%**

Figures may not add due to rounding.

# LAUREL MANOR HEALTHCARE AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$8,854,900**

- 93 full-time equivalent jobs (salaried and contract), including key areas such as

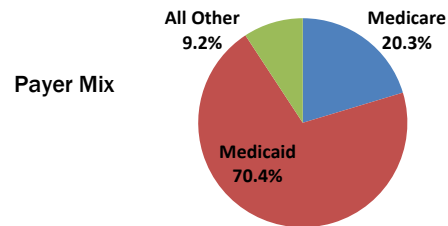
Therapists	0	Dietary & Housekeeping	15
Nurses: 51 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$312,578 for Laurel Manor Healthcare and Rehabilitation Center.
- Total Employee Payroll: \$3,514,252
- Estimated State Income Taxes Paid by Employees: \$194,162

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$209.26				
Total Beds	104				

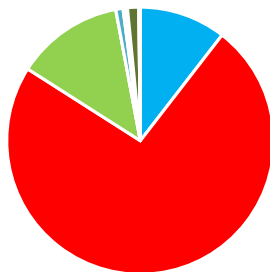
	Medicare	Medicaid	All Other	Total
Avg. Daily Census	18.3	63.5	8.3	90.2
Avg. Length of Stay	42.9	380.0	41.1	113.1
Occupancy Rate	17.6%	61.1%	8.0%	86.7%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	503	7.5%
Rehabilitation (breakdown in pie chart)	6,098	91.1%
Extensive Services	9	0.1%
Special Care High	0	0.0%
Special Care Low	80	1.2%
Clinically Complex	1	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>6,697</b>	

**% Medicare Days in Ultra/Very High RUGs 96.6%**

# LAURELTON VILLAGE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,845,800

- 106 full-time equivalent jobs (salaried and contract), including key areas such as

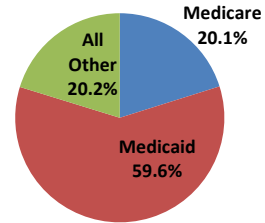
Therapists	0	Dietary & Housekeeping	0
Nurses: 74 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$395,732 for Laurelton Village.
- Total Employee Payroll: \$4,457,648
- Estimated State Income Taxes Paid by Employees: \$246,285

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 22.9	Medicaid 67.9	All Other 23.0	Total 113.9
Medicare Overall Rating	★★	Avg. Length of Stay	28.4	467.7	52.3	81.7
Medicare Quality Measure Rating	★★★★	Occupancy Rate	12.7%	37.7%	12.8%	63.3%
Routine Cost per Day	\$222.97					
Total Beds	180					

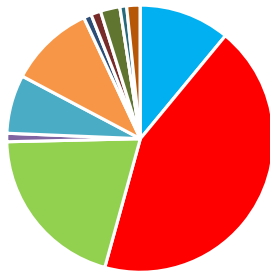
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	38	0.5%
Rehabilitation (breakdown in pie chart)	7,972	95.2%
Extensive Services	10	0.1%
Special Care High	131	1.6%
Special Care Low	97	1.2%
Clinically Complex	88	1.1%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	39	0.5%
<b>TOTAL</b>	<b>8,376</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>88.7%</b>

Figures may not add due to rounding.

# LEISURE CHATEAU REHABILITATION

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$21,215,100

- 222 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 128 total, including		Contract Labor: 18 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	33	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	80	■ Other	0
Administrative	11	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$753,356 for Leisure Chateau Rehabilitation.
- Total Employee Payroll: \$8,656,858
- Estimated State Income Taxes Paid by Employees: \$478,291

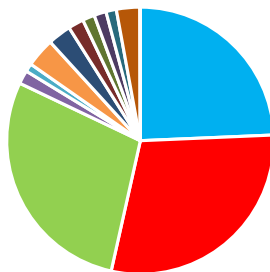
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 27.4	Medicaid 142.9	All Other 30.3	Total 200.5
Medicare Overall Rating	★★★★★	Avg. Length of Stay	37.1	312.3	108.3	136.0
Medicare Quality Measure Rating	★★★	Occupancy Rate	11.3%	59.0%	12.5%	82.9%
Routine Cost per Day	\$241.26	Payer Mix				
Total Beds	242					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	292	2.9%
Rehabilitation (breakdown in pie chart)	9,079	90.9%
Extensive Services	50	0.5%
Special Care High	178	1.8%
Special Care Low	363	3.6%
Clinically Complex	16	0.2%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>9,985</b>	

**% Medicare Days in Ultra/Very High RUGs 82.5%**

Figures may not add due to rounding.

# LEISURE PARK HEALTH CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$20,707,900

- 204 full-time equivalent jobs (salaried and contract), including key areas such as

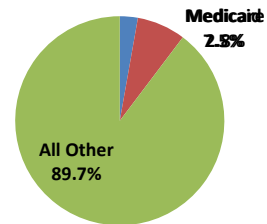
Therapists	0	Dietary & Housekeeping	80
Nurses: 34 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	18	■ Other	0
Administrative	20	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,715,991 for Leisure Park Health Center.
- Total Employee Payroll: \$7,018,053
- Estimated State Income Taxes Paid by Employees: \$387,747

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 11.3	Medicaid 30.5	All Other 363.9	Total 405.7
Medicare Overall Rating	★★★★★	Avg. Length of Stay	44.8	2,783.0	809.9	569.5
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	2.7%	7.3%	87.5%	97.5%
Routine Cost per Day	\$30.00					
Total Beds	416					

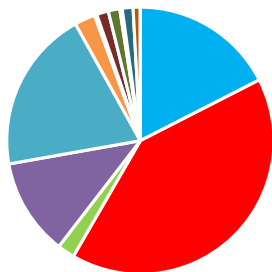
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,444	83.6%
Extensive Services	0	0.0%
Special Care High	8	0.2%
Special Care Low	282	6.8%
Clinically Complex	63	1.5%
Behavioral Symptoms/Cognitive Performance	29	0.7%
Reduced Physical Function	295	7.2%
<b>TOTAL</b>	<b>4,121</b>	

**% Medicare Days in Ultra/Very High RUGs 78.9%**

Figures may not add due to rounding.

# LIBERTY ROYAL REHAB AND HCC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

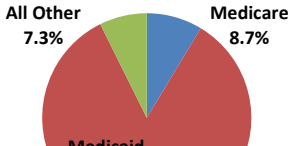
**Total Expenditures: \$6,504,400**

- 59 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	10
Nurses: 35 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	21	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$240,522 for Liberty Royal Rehab and HCC.
- Total Employee Payroll: \$2,268,887
- Estimated State Income Taxes Paid by Employees: \$125,356

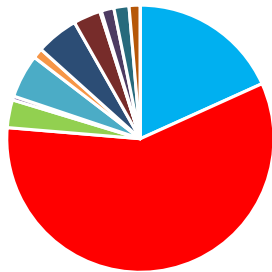
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	5.2	50.8	4.4	60.5
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	47.8	386.6	52.3	185.6
			Occupancy Rate	5.2%	50.8%	4.4%	60.5%
Routine Cost per Day	\$248.55		<b>Payer Mix</b> 				
Total Beds	100						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,694	88.6%
Extensive Services	0	0.0%
Special Care High	59	3.1%
Special Care Low	105	5.5%
Clinically Complex	28	1.5%
Behavioral Symptoms/Cognitive Performance	13	0.7%
Reduced Physical Function	12	0.6%
<b>TOTAL</b>	<b>1,911</b>	

**% Medicare Days in Ultra/Very High RUGs 76.8%**



# LINCOLN PARK CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$39,422,500

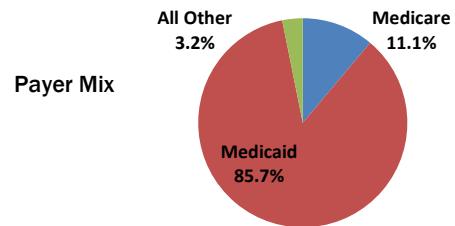
- 531 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	28	Dietary & Housekeeping	77
Nurses: 318 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	59	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	71	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	188	■ Other	0
Administrative	53	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,057,070 for Lincoln Park Care Center.
- Total Employee Payroll: \$22,496,961
- Estimated State Income Taxes Paid by Employees: \$1,242,957

## Statistical Profile

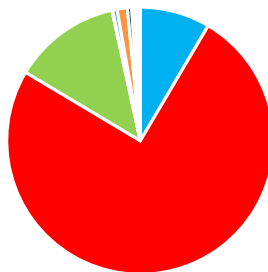
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		59.3	456.0	16.8	532.1
	Avg. Length of Stay		25.6	0.0	56.8	203.8
	Occupancy Rate		10.8%	83.4%	3.1%	97.3%
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★★★					
Routine Cost per Day	\$169.64					
Total Beds	547					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	736	3.4%
Rehabilitation (breakdown in pie chart)	20,361	94.1%
Extensive Services	3	0.0%
Special Care High	165	0.8%
Special Care Low	227	1.0%
Clinically Complex	118	0.5%
Behavioral Symptoms/Cognitive Performance	6	0.0%
Reduced Physical Function	30	0.1%
<b>TOTAL</b>	<b>21,646</b>	

**% Medicare Days in Ultra/Very High RUGs 96.0%**

Figures may not add due to rounding.

# LINCOLN PARK RENAISSANCE REHAB & NURSING

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,753,800

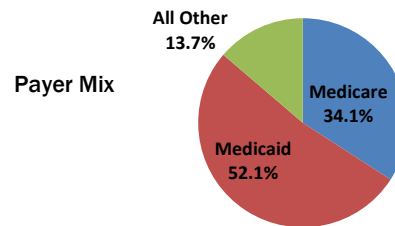
- 235 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	23	Dietary & Housekeeping	35
Nurses: 142 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	31	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	91	■ Other	0
Administrative	9	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$520,558 for Lincoln Park Renaissance Rehab & Nursing.
- Total Employee Payroll: \$10,681,729
- Estimated State Income Taxes Paid by Employees: \$590,166

## Statistical Profile

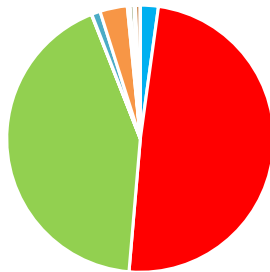
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	62.0	94.7	24.9	181.7
			Avg. Length of Stay	26.2	0.0	112.4	70.2
			Occupancy Rate	32.8%	50.1%	13.2%	96.1%
Medicare Overall Rating	★★★★						
Medicare Quality Measure Rating	★★★★						
Routine Cost per Day	\$211.04						
Total Beds	189						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	803	3.5%
Rehabilitation (breakdown in pie chart)	21,199	93.7%
Extensive Services	4	0.0%
Special Care High	58	0.3%
Special Care Low	433	1.9%
Clinically Complex	76	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	63	0.3%
<b>TOTAL</b>	<b>22,636</b>	

**% Medicare Days in Ultra/Very High RUGs 95.7%**

# LINCOLN SPECIALTY CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$14,800,400**

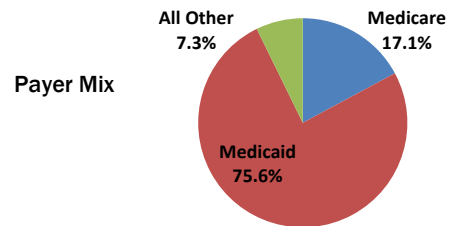
- 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	43
Nurses: 0 total, including		Contract Labor: 104 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	96
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	9	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$596,644 for Lincoln Specialty Care Center.
- Total Employee Payroll: \$1,690,521
- Estimated State Income Taxes Paid by Employees: \$93,401

## Statistical Profile

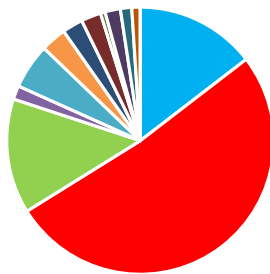
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★	28.4	125.1	12.0	165.5
	Avg. Length of Stay	★★★★★	35.7	426.9	45.2	122.3
	Occupancy Rate		15.8%	69.5%	6.7%	92.0%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$198.64					
Total Beds	180					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	542	5.2%
Rehabilitation (breakdown in pie chart)	9,329	90.1%
Extensive Services	60	0.6%
Special Care High	83	0.8%
Special Care Low	82	0.8%
Clinically Complex	119	1.1%
Behavioral Symptoms/Cognitive Performance	66	0.6%
Reduced Physical Function	77	0.7%
<b>TOTAL</b>	<b>10,358</b>	

**% Medicare Days in Ultra/Very High RUGs 86.1%**

Figures may not add due to rounding.



# LIONS GATE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$29,322,800**

- 215 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 71 total, including		Contract Labor: 16 total, including	
■ Registered Nurses (RNs)	15	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	43	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$324,927 for Lions Gate.
- Total Employee Payroll: \$8,224,658
- Estimated State Income Taxes Paid by Employees: \$454,412

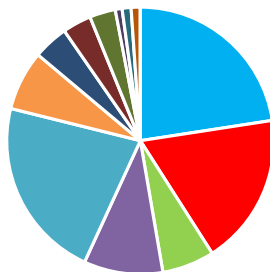
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	23.1	39.8	34.8	97.8
	Avg. Length of Stay	27.6	581.8	135.3	84.0
	Occupancy Rate	21.0%	36.2%	31.7%	88.9%
Medicare Overall Rating	★★★★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$323.04	Payer Mix			
Total Beds	110				

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	219	2.6%
Rehabilitation (breakdown in pie chart)	7,661	90.7%
Extensive Services	0	0.0%
Special Care High	119	1.4%
Special Care Low	281	3.3%
Clinically Complex	146	1.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	18	0.2%
<b>TOTAL</b>	<b>8,444</b>	

**% Medicare Days in Ultra/Very High RUGs 80.3%**

Figures may not add due to rounding.

# LITTLE BROOK NURSING AND CONVALESCENT HOME

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$2,735,700

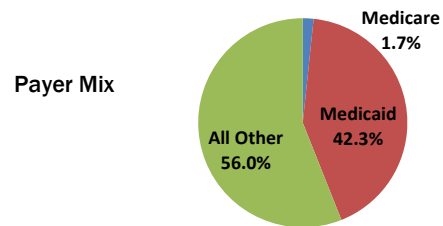
- 31 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 19 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	2	Nursing	0
Licensed Practical Nurses (LPNs)	5	Therapists	0
Certified Nursing Assistants (CNAs)	12	Other	0
Administrative	3	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$123,849 for Little Brook Nursing and Convalescent Home.
- Total Employee Payroll: \$1,225,285
- Estimated State Income Taxes Paid by Employees: \$67,697

## Statistical Profile

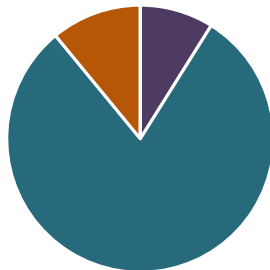
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 0.5	Medicaid 12.2	All Other 16.2	Total 28.9
	Medicare Quality Measure Rating	★★	Avg. Length of Stay	175.0	894.2	236.8	340.8
			Occupancy Rate	1.3%	34.0%	45.0%	80.4%
Routine Cost per Day	\$231.39						
Total Beds	36						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	146	83.4%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	29	16.6%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>175</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>0.0%</b>

Figures may not add due to rounding.

# LLANFAIR HOUSE CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,736,500

- 141 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 82 total, including		Contract Labor: 16 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$642,738 for Llanfair House Care & Rehabilitation Center.
- Total Employee Payroll: \$5,932,040
- Estimated State Income Taxes Paid by Employees: \$327,745

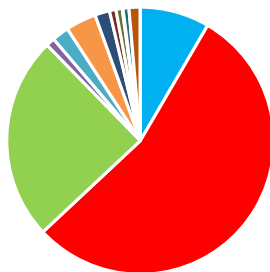
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 13.1	Medicaid 128.2	All Other 19.5	Total 160.9
Medicare Overall Rating	★★★	Avg. Length of Stay	37.5	406.9	53.6	156.2
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	7.3%	71.2%	10.9%	89.4%
Routine Cost per Day	\$232.84	Payer Mix				
Total Beds	180					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	4,600	95.9%
Extensive Services	0	0.0%
Special Care High	71	1.5%
Special Care Low	46	1.0%
Clinically Complex	59	1.2%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	18	0.4%
<b>TOTAL</b>	<b>4,795</b>	

**% Medicare Days in Ultra/Very High RUGs 90.7%**

Figures may not add due to rounding.



# LOPATCONG CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,960,700

- 148 full-time equivalent jobs (salaried and contract), including key areas such as

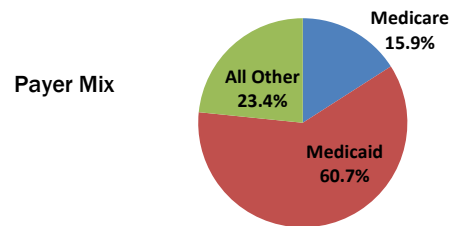
Therapists	0	Dietary & Housekeeping	17
Nurses: 101 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	29	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$519,581 for Lopatcong Center.
- Total Employee Payroll: \$5,578,957
- Estimated State Income Taxes Paid by Employees: \$308,237

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★				
Routine Cost per Day	\$211.35				
Total Beds	153				

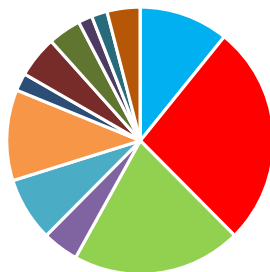
	Medicare	Medicaid	All Other	Total
Avg. Daily Census	22.6	86.2	33.2	142.1
Avg. Length of Stay	30.5	365.8	102.8	109.2
Occupancy Rate	14.8%	56.3%	21.7%	92.9%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	77	0.9%
Rehabilitation (breakdown in pie chart)	6,413	77.6%
Extensive Services	7	0.1%
Special Care High	759	9.2%
Special Care Low	496	6.0%
Clinically Complex	471	5.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	42	0.5%
<b>TOTAL</b>	<b>8,265</b>	

**% Medicare Days in Ultra/Very High RUGs 63.4%**

Figures may not add due to rounding.

# LUTHERAN CROSSINGS ENHANCED LIVING AT MOORESTOWN

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$19,004,100

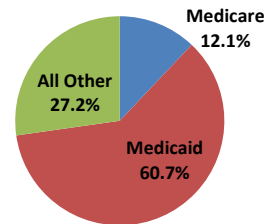
- 158 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 94 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	57	■ Other	1
Administrative	9	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$584,426 for Lutheran Crossings Enhanced Living at Moorestown.
- Total Employee Payroll: \$6,283,528
- Estimated State Income Taxes Paid by Employees: \$347,165

## Statistical Profile

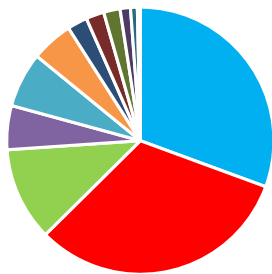
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 18.4	Medicaid 92.7	All Other 41.6	Total 152.8
Medicare Overall Rating	★★★	Avg. Length of Stay	34.3	319.2	60.0	100.5
Medicare Quality Measure Rating	★★	Occupancy Rate	9.2%	46.1%	20.7%	76.0%
Routine Cost per Day	\$248.33					
Total Beds	201					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	1	0.0%
Rehabilitation (breakdown in pie chart)	6,441	95.7%
Extensive Services	0	0.0%
Special Care High	63	0.9%
Special Care Low	115	1.7%
Clinically Complex	52	0.8%
Behavioral Symptoms/Cognitive Performance	5	0.1%
Reduced Physical Function	51	0.8%
<b>TOTAL</b>	<b>6,728</b>	

**% Medicare Days in Ultra/Very High RUGs 87.1%**

Figures may not add due to rounding.

# LUTHERAN SOCIAL MINISTRIES CRA

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$29,052,400

- 131 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 48 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	32	■ Other	1
Administrative	14	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$158,286 for Lutheran Social Ministries CRA.
- Total Employee Payroll: \$5,687,194
- Estimated State Income Taxes Paid by Employees: \$314,217

## Statistical Profile

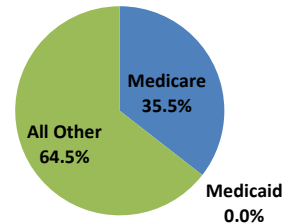
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 20.0	Medicaid 0.0	All Other 36.4	Total 56.4
		Avg. Length of Stay	36.0	0.0	127.7	67.1
		Occupancy Rate	30.4%	0.0%	55.1%	85.5%

Medicare Overall Rating ★★★★★  
 Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$291.67

Total Beds 66

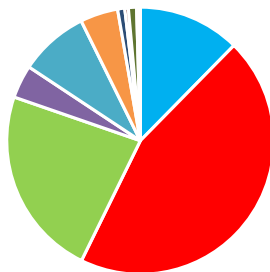
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	6,959	95.1%
Extensive Services	0	0.0%
Special Care High	22	0.3%
Special Care Low	123	1.7%
Clinically Complex	78	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	134	1.8%
<b>TOTAL</b>	<b>7,316</b>	

**% Medicare Days in Ultra/Very High RUGs 92.5%**

Figures may not add due to rounding.

# MADISON CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,550,300

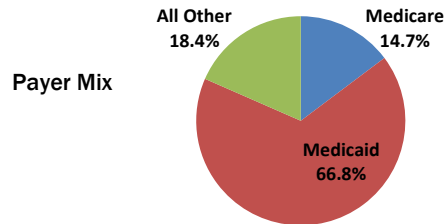
- 161 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 112 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	32	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$550,811 for Madison Center.
- Total Employee Payroll: \$6,448,417
- Estimated State Income Taxes Paid by Employees: \$356,275

## Statistical Profile

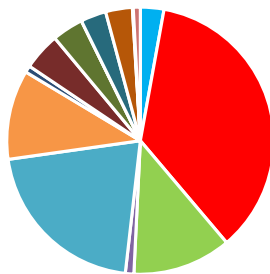
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	21.9	99.2	27.4	148.5
	Avg. Length of Stay	40.4	464.3	69.9	129.4
	Occupancy Rate	12.0%	54.2%	15.0%	81.1%
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$272.60				
Total Beds	183				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	75	0.9%
Rehabilitation (breakdown in pie chart)	6,708	84.0%
Extensive Services	25	0.3%
Special Care High	409	5.1%
Special Care Low	429	5.4%
Clinically Complex	263	3.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	73	0.9%
<b>TOTAL</b>	<b>7,982</b>	

**% Medicare Days in Ultra/Very High RUGs 70.8%**

Figures may not add due to rounding.

# MAINLAND MANOR NURSING & REHAB CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$8,565,300**

- 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	31
Nurses: 72 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	40	■ Other	2
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$282,862 for Mainland Manor Nursing & Rehab Center.
- Total Employee Payroll: \$4,301,722
- Estimated State Income Taxes Paid by Employees: \$237,670

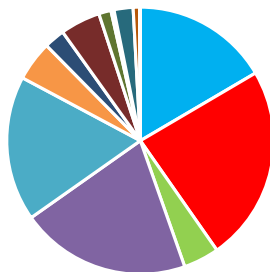
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 8.0	Medicaid 50.7	All Other 14.3	Total 73.0
Medicare Overall Rating	★★	Avg. Length of Stay	20.9	215.2	35.5	71.6
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	5.7%	36.2%	10.2%	52.1%
Routine Cost per Day	\$275.59	Payer Mix				
Total Beds	140					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	72	2.5%
Rehabilitation (breakdown in pie chart)	2,430	83.5%
Extensive Services	7	0.2%
Special Care High	79	2.7%
Special Care Low	123	4.2%
Clinically Complex	155	5.3%
Behavioral Symptoms/Cognitive Performance	5	0.2%
Reduced Physical Function	38	1.3%
<b>TOTAL</b>	<b>2,909</b>	

**% Medicare Days in Ultra/Very High RUGs 75.4%**

Figures may not add due to rounding.

# MAJESTIC CENTER FOR REHAB & SUB-ACUTE CARE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,650,900

- 115 full-time equivalent jobs (salaried and contract), including key areas such as

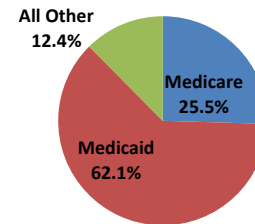
Therapists	0	Dietary & Housekeeping	20
Nurses: 63 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$336,108 for Majestic Center For Rehab & Sub-Acute Care.
- Total Employee Payroll: \$3,903,553
- Estimated State Income Taxes Paid by Employees: \$215,671

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		26.4	64.4	12.9	103.7
	Avg. Length of Stay		38.4	0.0	50.5	110.0
	Occupancy Rate		22.0%	53.6%	10.7%	86.4%
Medicare Overall Rating	★					
Medicare Quality Measure Rating	★★★★					
Routine Cost per Day	\$181.27					
Total Beds	120					

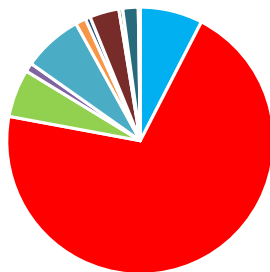
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	191	2.0%
Rehabilitation (breakdown in pie chart)	9,289	96.4%
Extensive Services	1	0.0%
Special Care High	9	0.1%
Special Care Low	66	0.7%
Clinically Complex	71	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.1%
<b>TOTAL</b>	<b>9,637</b>	

**% Medicare Days in Ultra/Very High RUGs 91.4%**

Figures may not add due to rounding.

# MAJESTIC REHABILITATION AND NURSING CENTER INC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$4,897,000**

- 63 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 34 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	6	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	23	■ Other	0
Administrative	4	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$267,723 for Majestic Rehabilitation and Nursing Center Inc.
- Total Employee Payroll: \$1,976,212
- Estimated State Income Taxes Paid by Employees: \$109,186

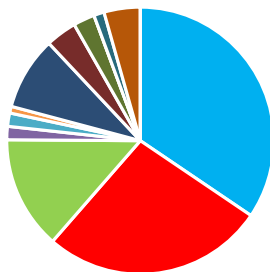
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★	Avg. Daily Census	3.7	54.5	7.0	65.2
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	37.1	510.5	141.7	255.8
			Occupancy Rate	2.0%	30.3%	3.9%	36.2%
Routine Cost per Day	\$173.68						
Total Beds	180						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	76	5.7%
Rehabilitation (breakdown in pie chart)	1,117	83.7%
Extensive Services	4	0.3%
Special Care High	1	0.1%
Special Care Low	134	10.0%
Clinically Complex	2	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>1,334</b>	

**% Medicare Days in Ultra/Very High RUGs 70.6%**



# MANAHAWKIN CONV CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$7,832,900

- 13 full-time equivalent jobs (salaried and contract), including key areas such as

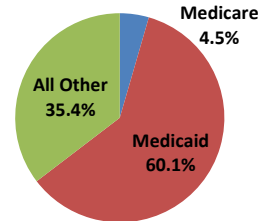
Therapists	0	Dietary & Housekeeping	11
Nurses: 0 total, including		Contract Labor: 52 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	52
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$419,620 for Manahawkin Conv Center.
- Total Employee Payroll: \$262,377
- Estimated State Income Taxes Paid by Employees: \$14,496

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		4.5	60.7	35.7	101.0
	Avg. Length of Stay		23.0	246.3	107.8	130.2
	Occupancy Rate		4.3%	57.8%	34.0%	96.2%
Medicare Overall Rating	★					
Medicare Quality Measure Rating	★					
Routine Cost per Day	\$196.11					
Total Beds	105					

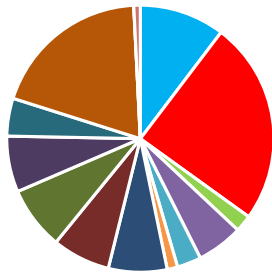
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	23	1.4%
Rehabilitation (breakdown in pie chart)	1,268	76.7%
Extensive Services	71	4.3%
Special Care High	93	5.6%
Special Care Low	141	8.5%
Clinically Complex	55	3.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.2%
<b>TOTAL</b>	<b>1,654</b>	

**% Medicare Days in Ultra/Very High RUGs 35.9%**

Figures may not add due to rounding.

# MANHATTANVIEW NURSING HOME

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$10,184,000**

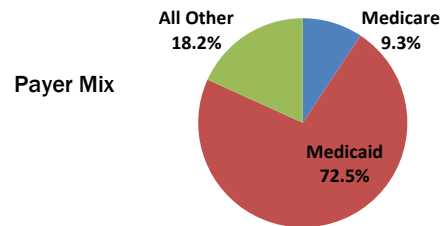
- 20 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 0 total, including		Contract Labor: 69 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	69
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$484,298 for Manhattanview Nursing Home.
- Total Employee Payroll: \$444,886
- Estimated State Income Taxes Paid by Employees: \$24,580

## Statistical Profile

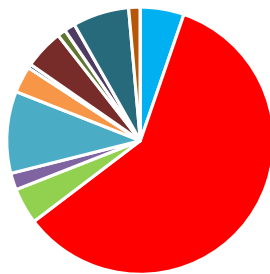
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	11.4	88.9	22.4	122.8
	Avg. Length of Stay	27.3	352.8	209.4	157.8
	Occupancy Rate	9.0%	70.0%	17.6%	96.7%
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$197.75				
Total Beds	127				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	4,123	98.7%
Extensive Services	0	0.0%
Special Care High	3	0.1%
Special Care Low	40	1.0%
Clinically Complex	8	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.1%
<b>TOTAL</b>	<b>4,177</b>	

**% Medicare Days in Ultra/Very High RUGs 83.1%**

Figures may not add due to rounding.

# MANOR CARE MOUNTAINSIDE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,831,100

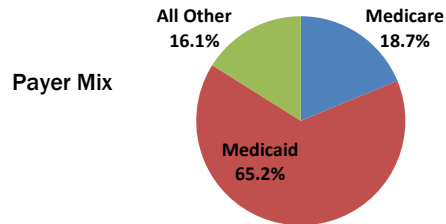
- 150 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	22
Nurses: 97 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$464,248 for Manor Care Mountainside.
- Total Employee Payroll: \$7,485,232
- Estimated State Income Taxes Paid by Employees: \$413,559

## Statistical Profile

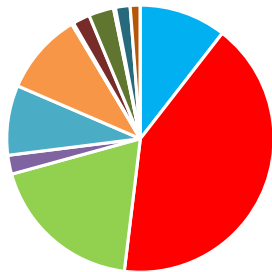
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★	24.6	85.6	21.1	131.3
	Avg. Length of Stay	★★★★★	28.7	205.6	39.9	72.8
	Occupancy Rate		16.3%	56.7%	14.0%	87.0%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$208.10					
Total Beds	151					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	25	0.3%
Rehabilitation (breakdown in pie chart)	8,074	89.9%
Extensive Services	0	0.0%
Special Care High	180	2.0%
Special Care Low	352	3.9%
Clinically Complex	236	2.6%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	116	1.3%
<b>TOTAL</b>	<b>8,984</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>82.2%</b>

Figures may not add due to rounding.

# MANORCARE HEALTH SERVICES - CHERRY HILL

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

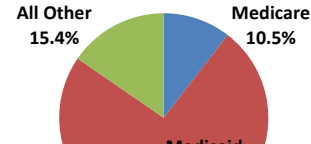
**Total Expenditures: \$5,630,400**

- 68 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	3	Dietary & Housekeeping	10
Nurses: 42 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	11	Therapists	0
Certified Nursing Assistants (CNAs)	24	Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$246,470 for Manorcare Health Services - Cherry Hill.
- Total Employee Payroll: \$3,089,700
- Estimated State Income Taxes Paid by Employees: \$170,706

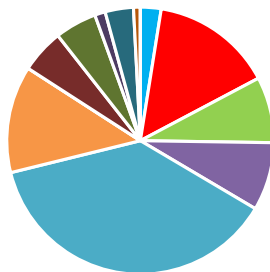
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★	Avg. Daily Census	6.6	46.9	9.8	63.3
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	40.9	171.2	45.6	97.4
			Occupancy Rate	6.1%	43.4%	9.0%	58.6%
Routine Cost per Day	\$196.22		<b>Payer Mix</b> 				
Total Beds	108						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	39	1.6%
Rehabilitation (breakdown in pie chart)	2,191	90.8%
Extensive Services	5	0.2%
Special Care High	19	0.8%
Special Care Low	77	3.2%
Clinically Complex	45	1.9%
Behavioral Symptoms/Cognitive Performance	14	0.6%
Reduced Physical Function	24	1.0%
<b>TOTAL</b>	<b>2,414</b>	

**% Medicare Days in Ultra/Very High RUGs 77.1%**

# MANORCARE HEALTH SERVICES - NEW PROVIDENCE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,897,200**

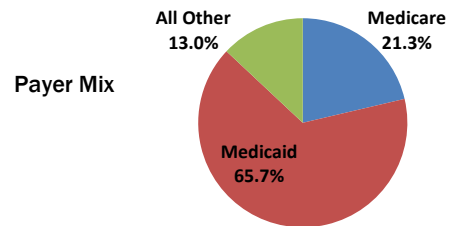
- 91 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	9
Nurses: 63 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$285,258 for Manorcare Health Services - New Providence.
- Total Employee Payroll: \$4,842,531
- Estimated State Income Taxes Paid by Employees: \$267,550

## Statistical Profile

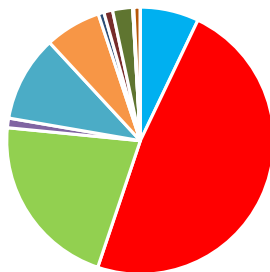
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	17.8	54.7	10.8	83.3
	Avg. Length of Stay	29.2	298.1	37.4	77.0
	Occupancy Rate	16.8%	51.6%	10.2%	78.6%
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$239.29				
Total Beds	106				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	47	0.7%
Rehabilitation (breakdown in pie chart)	5,766	88.9%
Extensive Services	2	0.0%
Special Care High	78	1.2%
Special Care Low	322	5.0%
Clinically Complex	191	2.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	82	1.3%
<b>TOTAL</b>	<b>6,488</b>	

**% Medicare Days in Ultra/Very High RUGs 85.1%**

Figures may not add due to rounding.

# MANORCARE HEALTH SERVICES - VOORHEES

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,740,900

- 111 full-time equivalent jobs (salaried and contract), including key areas such as

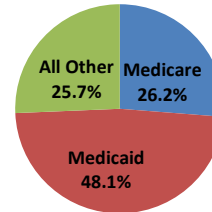
Therapists	9	Dietary & Housekeeping	19
Nurses: 68 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$285,961 for Manorcare Health Services - Voorhees.
- Total Employee Payroll: \$5,113,690
- Estimated State Income Taxes Paid by Employees: \$282,531

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		23.4	42.9	22.9	89.1
	Avg. Length of Stay		25.5	159.7	36.0	49.0
	Occupancy Rate		19.5%	35.7%	19.1%	74.3%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$225.68					
Total Beds	120					

Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	32	0.4%
Rehabilitation (breakdown in pie chart)	7,632	89.4%
Extensive Services	1	0.0%
Special Care High	52	0.6%
Special Care Low	552	6.5%
Clinically Complex	143	1.7%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	119	1.4%
<b>TOTAL</b>	<b>8,533</b>	

**% Medicare Days in Ultra/Very High RUGs 82.3%**

Figures may not add due to rounding.

# MANORCARE HEALTH SERVICES - WASHINGTON TOWNSHIP

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,114,100

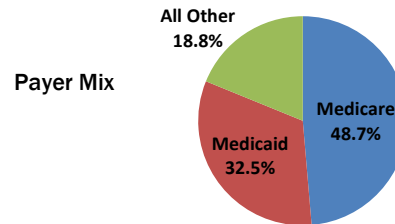
- 141 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	16	Dietary & Housekeeping	23
Nurses: 77 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	11	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$234,454 for Manorcare Health Services - Washington Township.
- Total Employee Payroll: \$7,024,125
- Estimated State Income Taxes Paid by Employees: \$388,083

## Statistical Profile

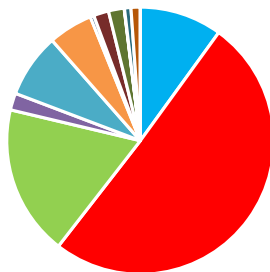
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★	51.1	34.1	19.8	104.9
	Avg. Length of Stay	★★★★★	30.3	150.0	19.4	35.8
	Occupancy Rate		42.5%	28.4%	16.5%	87.5%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$228.17					
Total Beds	120					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	151	0.8%
Rehabilitation (breakdown in pie chart)	17,329	94.5%
Extensive Services	0	0.0%
Special Care High	234	1.3%
Special Care Low	358	2.0%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	5	0.0%
Reduced Physical Function	265	1.4%
<b>TOTAL</b>	<b>18,342</b>	

**% Medicare Days in Ultra/Very High RUGs 87.8%**

Figures may not add due to rounding.



# MANORCARE HEALTH SERVICES - WEST DEPTFORD

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,369,800

- 165 full-time equivalent jobs (salaried and contract), including key areas such as

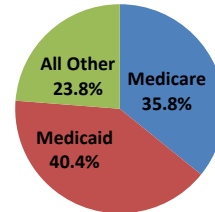
Therapists	16	Dietary & Housekeeping	20
Nurses: 107 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	40	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	11	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$364,228 for Manorcare Health Services - West Deptford.
- Total Employee Payroll: \$7,842,827
- Estimated State Income Taxes Paid by Employees: \$433,316

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 46.7	Medicaid 52.7	All Other 31.0	Total 130.4
Medicare Overall Rating	★★	Avg. Length of Stay	26.4	130.0	33.6	42.1
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	29.9%	33.8%	19.9%	83.6%
Routine Cost per Day	\$205.67					
Total Beds	156					

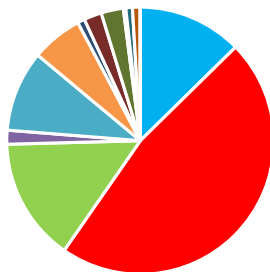
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	207	1.2%
Rehabilitation (breakdown in pie chart)	15,141	88.8%
Extensive Services	104	0.6%
Special Care High	204	1.2%
Special Care Low	650	3.8%
Clinically Complex	509	3.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	237	1.4%
<b>TOTAL</b>	<b>17,052</b>	

**% Medicare Days in Ultra/Very High RUGs 82.4%**

# MAPLE GLEN CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,162,800

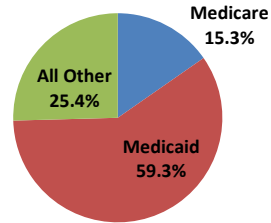
- 155 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 105 total, including		Contract Labor: 14 total, including	
■ Registered Nurses (RNs)	40	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$529,367 for Maple Glen Center.
- Total Employee Payroll: \$6,620,029
- Estimated State Income Taxes Paid by Employees: \$365,757

## Statistical Profile

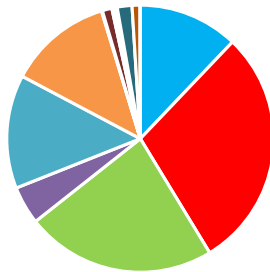
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 22.0	Medicaid 85.1	All Other 36.5
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	54.3	353.1	80.3
		Occupancy Rate	13.7%	52.9%	22.7%
					143.7
Routine Cost per Day	\$263.36				130.5
Total Beds	161				89.2%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	72	0.9%
Rehabilitation (breakdown in pie chart)	7,231	90.1%
Extensive Services	57	0.7%
Special Care High	168	2.1%
Special Care Low	158	2.0%
Clinically Complex	147	1.8%
Behavioral Symptoms/Cognitive Performance	19	0.2%
Reduced Physical Function	172	2.1%
<b>TOTAL</b>	<b>8,024</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>86.7%</b>

Figures may not add due to rounding.

# MARCELLA CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,823,700

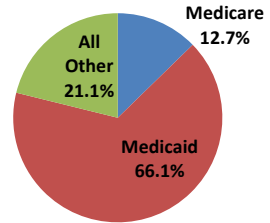
- 147 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 99 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	24	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$546,234 for Marcella Center.
- Total Employee Payroll: \$5,910,001
- Estimated State Income Taxes Paid by Employees: \$326,528

## Statistical Profile

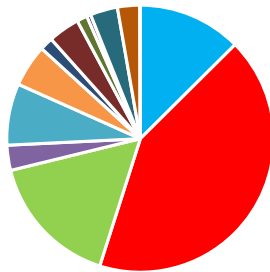
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 18.3	Medicaid 95.1	All Other 30.4
Medicare Quality Measure Rating	★★	Avg. Length of Stay	43.3	423.5	82.2
		Occupancy Rate	12.2%	63.4%	20.3%
			143.8	141.5	95.9%
Routine Cost per Day	\$255.84				
Total Beds	150				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	141	2.1%
Rehabilitation (breakdown in pie chart)	5,257	78.8%
Extensive Services	43	0.6%
Special Care High	148	2.2%
Special Care Low	501	7.5%
Clinically Complex	399	6.0%
Behavioral Symptoms/Cognitive Performance	59	0.9%
Reduced Physical Function	121	1.8%
<b>TOTAL</b>	<b>6,669</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>70.0%</b>

Figures may not add due to rounding.

# MARGARET ANNA CUSACK CARE CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,215,000

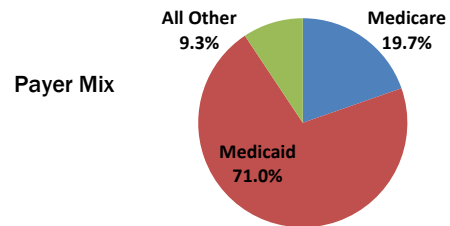
- 154 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 101 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	22	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	68	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$430,121 for Margaret Anna Cusack Care Center.
- Total Employee Payroll: \$6,000,143
- Estimated State Income Taxes Paid by Employees: \$331,508

## Statistical Profile

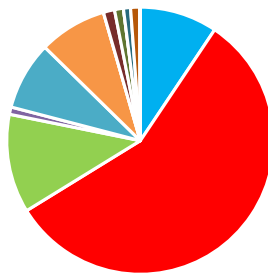
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	24.2	87.4	11.5	123.0
	Avg. Length of Stay	★★★★★	26.2	559.5	232.9	109.0
	Occupancy Rate		17.4%	62.9%	8.3%	88.5%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$287.50					
Total Beds	139					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	8,271	93.9%
Extensive Services	0	0.0%
Special Care High	88	1.0%
Special Care Low	387	4.4%
Clinically Complex	60	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>8,807</b>	

**% Medicare Days in Ultra/Very High RUGs 89.5%**

Figures may not add due to rounding.

# MARGARET MCLAUGHLIN MCCARRICK

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,246,000

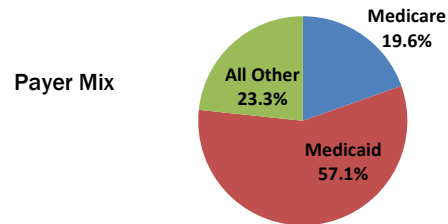
- 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 96 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	25	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$379,437 for Margaret McLaughlin Mccarrick.
- Total Employee Payroll: \$6,464,401
- Estimated State Income Taxes Paid by Employees: \$357,158

## Statistical Profile

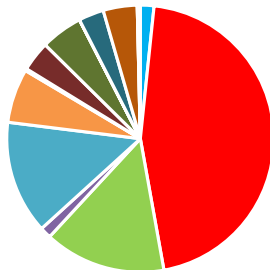
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	21.3	61.9	25.3	108.5
	Avg. Length of Stay	★★★★★	27.6	1,506.4	71.6	93.2
		Occupancy Rate	17.7%	51.6%	21.1%	90.4%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$324.58					
Total Beds	120					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	145	1.9%
Rehabilitation (breakdown in pie chart)	6,735	86.8%
Extensive Services	15	0.2%
Special Care High	124	1.6%
Special Care Low	576	7.4%
Clinically Complex	146	1.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	16	0.2%
<b>TOTAL</b>	<b>7,757</b>	

**% Medicare Days in Ultra/Very High RUGs 74.2%**

Figures may not add due to rounding.

# MASONIC HOME OF NEW JERSEY

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$39,274,900

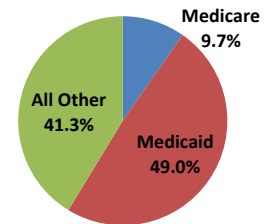
- 406 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	78
Nurses: 201 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	36	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	42	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	124	■ Other	0
Administrative	27	Plant Operations and Maintenance	19

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,242,147 for Masonic Home of New Jersey.
- Total Employee Payroll: \$16,253,542
- Estimated State Income Taxes Paid by Employees: \$898,008

## Statistical Profile

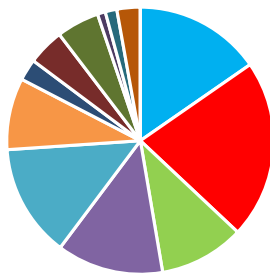
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 30.6	Medicaid 155.0	All Other 130.5	Total 316.1
Medicare Overall Rating	★★★	Avg. Length of Stay	39.9	312.5	195.3	163.7
Medicare Quality Measure Rating	★★★★	Occupancy Rate	9.0%	45.7%	38.5%	93.2%
Routine Cost per Day	\$219.30					
Total Beds	339					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	293	2.6%
Rehabilitation (breakdown in pie chart)	10,118	90.5%
Extensive Services	0	0.0%
Special Care High	357	3.2%
Special Care Low	215	1.9%
Clinically Complex	79	0.7%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	110	1.0%
<b>TOTAL</b>	<b>11,174</b>	

**% Medicare Days in Ultra/Very High RUGs 77.0%**

Figures may not add due to rounding.

# MAYWOOD CENTER FOR HEALTH AND REHABILITATION

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,353,500

- 134 full-time equivalent jobs (salaried and contract), including key areas such as

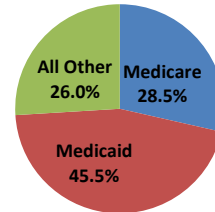
Therapists	0	Dietary & Housekeeping	24
Nurses: 79 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$318,419 for Maywood Center for Health and Rehabilitation.
- Total Employee Payroll: \$5,387,829
- Estimated State Income Taxes Paid by Employees: \$297,678

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
		Avg. Daily Census	29.2	46.6	26.6	102.4
		Avg. Length of Stay	23.8	500.1	49.3	55.1
	Occupancy Rate	24.4%	38.8%	22.2%	85.4%	
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$288.26					
Total Beds	120					

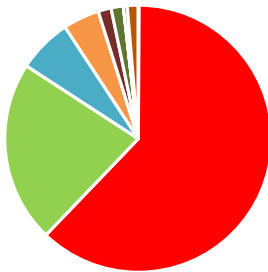
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	39	0.4%
Rehabilitation (breakdown in pie chart)	10,209	95.7%
Extensive Services	71	0.7%
Special Care High	158	1.5%
Special Care Low	77	0.7%
Clinically Complex	90	0.8%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	28	0.3%
<b>TOTAL</b>	<b>10,673</b>	

**% Medicare Days in Ultra/Very High RUGs 91.2%**

Figures may not add due to rounding.



# MCAULEY HALL HEALTH CARE CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$6,891,900**

- 86 full-time equivalent jobs (salaried and contract), including key areas such as

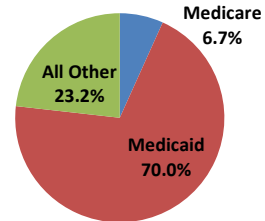
Therapists	0	Dietary & Housekeeping	20
Nurses: 49 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	9	Nursing	0
Licensed Practical Nurses (LPNs)	7	Therapists	3
Certified Nursing Assistants (CNAs)	33	Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$289,143 for Mcauley Hall Health Care Center.
- Total Employee Payroll: \$3,513,348
- Estimated State Income Taxes Paid by Employees: \$194,112

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	4.8	49.9	16.5	71.3
	Avg. Length of Stay	★★★★★	37.3	1,301.3	402.6	342.2
			6.5%	67.4%	22.4%	96.3%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$243.22					
Total Beds	74					

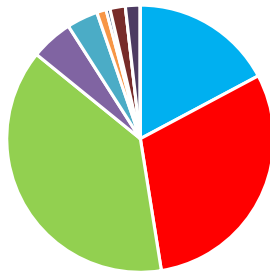
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	69	3.9%
Rehabilitation (breakdown in pie chart)	1,668	95.2%
Extensive Services	0	0.0%
Special Care High	5	0.3%
Special Care Low	0	0.0%
Clinically Complex	6	0.3%
Behavioral Symptoms/Cognitive Performance	5	0.3%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>1,753</b>	

**% Medicare Days in Ultra/Very High RUGs 95.2%**

Figures may not add due to rounding.

# MEADOWVIEW NURSING & RESPIRATORY CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$21,329,400

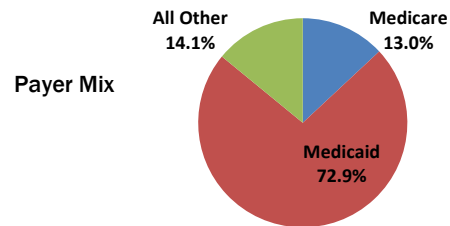
- 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	11	Dietary & Housekeeping	0
Nurses: 121 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	39	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	11	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$571,850 for Meadowview Nursing & Respiratory Care Center.
- Total Employee Payroll: \$8,381,630
- Estimated State Income Taxes Paid by Employees: \$463,085

## Statistical Profile

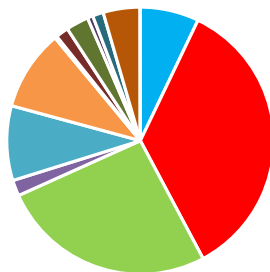
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★	Avg. Daily Census	Medicare 19.7	Medicaid 110.2	All Other 21.3
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	28.6	343.7	100.1
Routine Cost per Day	\$261.30	Occupancy Rate	11.0%	61.2%	11.8%
Total Beds	180				
Inclusive of 32 Ventilator SCNF beds					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	326	4.5%
Rehabilitation (breakdown in pie chart)	5,742	79.8%
Extensive Services	538	7.5%
Special Care High	177	2.5%
Special Care Low	223	3.1%
Clinically Complex	141	2.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	51	0.7%
<b>TOTAL</b>	<b>7,198</b>	

**% Medicare Days in Ultra/Very High RUGs 75.1%**

Figures may not add due to rounding.

# MEADOWVIEW NURSING AND REHABILITATION CENTER

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$20,115,300

- 204 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	52
Nurses: 118 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	77	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$606,227 for Meadowview Nursing and Rehabilitation Center.
- Total Employee Payroll: \$9,153,860
- Estimated State Income Taxes Paid by Employees: \$505,751

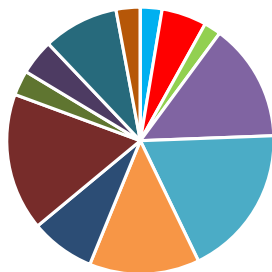
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 15.3	Medicaid 113.5	All Other 25.8	Total 154.6
Medicare Overall Rating	★★★	Avg. Length of Stay	32.0	1,336.5	107.1	192.6
Medicare Quality Measure Rating	★★★	Occupancy Rate	8.5%	63.1%	14.4%	85.9%
Routine Cost per Day	\$339.09	Payer Mix				
Total Beds	180					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	72	1.3%
Rehabilitation (breakdown in pie chart)	4,536	81.5%
Extensive Services	0	0.0%
Special Care High	133	2.4%
Special Care Low	387	7.0%
Clinically Complex	326	5.9%
Behavioral Symptoms/Cognitive Performance	14	0.3%
Reduced Physical Function	100	1.8%
<b>TOTAL</b>	<b>5,568</b>	

**% Medicare Days in Ultra/Very High RUGs 46.5%**

# MEDFORD CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,533,300

- 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	38
Nurses: 76 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	26	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$436,677 for Medford Care Center.
- Total Employee Payroll: \$5,660,535
- Estimated State Income Taxes Paid by Employees: \$312,745

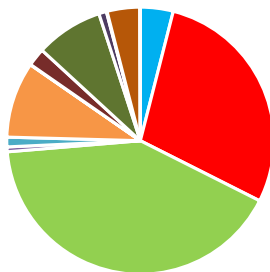
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★	Avg. Daily Census	7.5	81.4	18.9	107.9
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	37.7	782.2	26.4	105.6
			Occupancy Rate	4.2%	45.2%	10.5%	60.0%
Routine Cost per Day	\$237.20		Payer Mix				
Total Beds	180						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	114	4.1%
Rehabilitation (breakdown in pie chart)	2,393	86.9%
Extensive Services	0	0.0%
Special Care High	20	0.7%
Special Care Low	149	5.4%
Clinically Complex	59	2.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	19	0.7%
<b>TOTAL</b>	<b>2,754</b>	

**% Medicare Days in Ultra/Very High RUGs 77.7%**

Figures may not add due to rounding.

# MEDFORD LEAS

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$30,649,400

- 294 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	89
Nurses: 35 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	21	■ Other	0
Administrative	23	Plant Operations and Maintenance	20

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$71,127 for Medford Leas.
- Total Employee Payroll: \$12,658,479
- Estimated State Income Taxes Paid by Employees: \$699,381

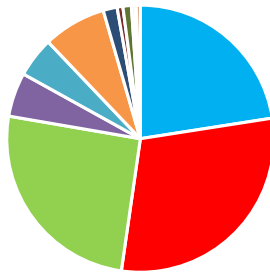
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 12.5	Medicaid 0.0	All Other 16.3	Total 28.8
Medicare Overall Rating	★★★★★	Avg. Length of Stay	25.3	0.0	76.5	40.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	51.9%	0.0%	68.1%	120.0%
Routine Cost per Day	\$410.20	Payer Mix				
Total Beds	24					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	4,482	98.7%
Extensive Services	0	0.0%
Special Care High	5	0.1%
Special Care Low	9	0.2%
Clinically Complex	43	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>4,540</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>94.1%</b>

Figures may not add due to rounding.

# MEDICENTER REHABILITATION AND NURSING

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$2,932,600

- 45 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	10
Nurses: 25 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	14	■ Other	1
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$134,887 for Medicenter Rehabilitation and Nursing.
- Total Employee Payroll: \$1,582,298
- Estimated State Income Taxes Paid by Employees: \$87,422

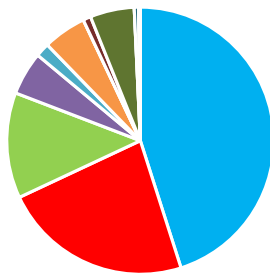
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 2.9	Medicaid 27.2	All Other 3.8	Total 33.9
Medicare Overall Rating	★★★★	Avg. Length of Stay	35.0	551.6	44.7	156.5
Medicare Quality Measure Rating	★★★★	Occupancy Rate	2.6%	24.7%	3.5%	30.8%
Routine Cost per Day	\$207.52	Payer Mix				
Total Beds	110					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	4	0.4%
Rehabilitation (breakdown in pie chart)	954	90.9%
Extensive Services	1	0.1%
Special Care High	0	0.0%
Special Care Low	55	5.2%
Clinically Complex	5	0.5%
Behavioral Symptoms/Cognitive Performance	19	1.8%
Reduced Physical Function	12	1.1%
<b>TOTAL</b>	<b>1,050</b>	

**% Medicare Days in Ultra/Very High RUGs 84.5%**

Figures may not add due to rounding.

# MERCERVILLE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,122,400

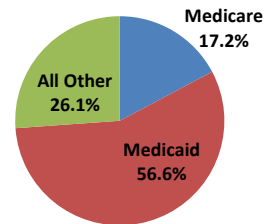
- 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 73 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	21	Nursing	0
Licensed Practical Nurses (LPNs)	15	Therapists	10
Certified Nursing Assistants (CNAs)	36	Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$372,452 for Mercerville Center.
- Total Employee Payroll: \$4,865,664
- Estimated State Income Taxes Paid by Employees: \$268,828

## Statistical Profile

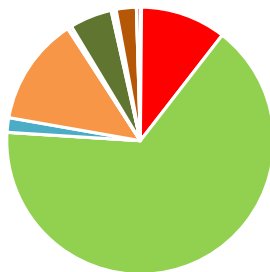
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 17.8	Medicaid 58.6	All Other 27.0	Total 103.4
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	45.8	628.9	82.9	128.0
Routine Cost per Day	\$247.89	Occupancy Rate	15.6%	51.4%	23.7%	90.7%	
Total Beds	114						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	5,771	88.7%
Extensive Services	0	0.0%
Special Care High	309	4.8%
Special Care Low	237	3.6%
Clinically Complex	84	1.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	104	1.6%
<b>TOTAL</b>	<b>6,505</b>	

**% Medicare Days in Ultra/Very High RUGs 80.6%**

Figures may not add due to rounding.



# MERIDIAN NURSING AND REHABILITATION AT BRICK

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,198,100

- 193 full-time equivalent jobs (salaried and contract), including key areas such as

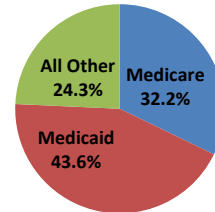
Therapists	17	Dietary & Housekeeping	41
Nurses: 107 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	12	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$366,099 for Meridian Nursing and Rehabilitation at Brick.
- Total Employee Payroll: \$9,229,096
- Estimated State Income Taxes Paid by Employees: \$509,908

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 39.9	Medicaid 54.0	All Other 30.1
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	22.9	547.8	38.7
		Occupancy Rate	29.1%	39.4%	22.0%
Routine Cost per Day	\$286.70				
Total Beds	137				

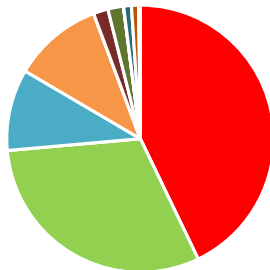
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	13,825	94.9%
Extensive Services	0	0.0%
Special Care High	244	1.7%
Special Care Low	199	1.4%
Clinically Complex	222	1.5%
Behavioral Symptoms/Cognitive Performance	6	0.0%
Reduced Physical Function	72	0.5%
<b>TOTAL</b>	<b>14,568</b>	

**% Medicare Days in Ultra/Very High RUGs 89.5%**

Figures may not add due to rounding.

# MERIDIAN NURSING AND REHABILITATION AT OCEAN GROVE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,133,400

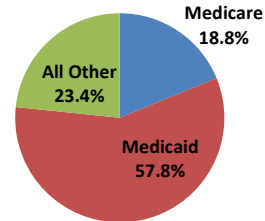
- 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	41
Nurses: 100 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$480,293 for Meridian Nursing and Rehabilitation at Ocean Grove.
- Total Employee Payroll: \$8,192,828
- Estimated State Income Taxes Paid by Employees: \$452,654

## Statistical Profile

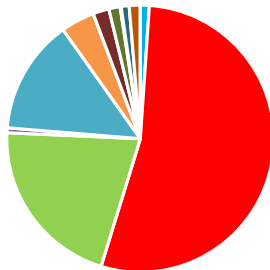
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 25.6	Medicaid 78.6	All Other 31.8
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	26.5	1,247.7	68.2
Routine Cost per Day	\$257.70	Occupancy Rate	17.4%	53.5%	21.6%
Total Beds	147				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	10	0.1%
Rehabilitation (breakdown in pie chart)	8,597	92.0%
Extensive Services	0	0.0%
Special Care High	171	1.8%
Special Care Low	402	4.3%
Clinically Complex	136	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	25	0.3%
<b>TOTAL</b>	<b>9,341</b>	

**% Medicare Days in Ultra/Very High RUGs 86.9%**

Figures may not add due to rounding.

# MERIDIAN NURSING AND REHABILITATION AT SHREWSBURY

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$19,933,200

- 200 full-time equivalent jobs (salaried and contract), including key areas such as

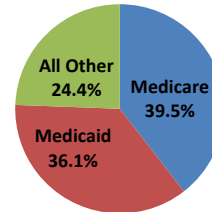
Therapists	21	Dietary & Housekeeping	40
Nurses: 111 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	37	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	13	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$332,949 for Meridian Nursing and Rehabilitation at Shrewsbury.
- Total Employee Payroll: \$10,098,175
- Estimated State Income Taxes Paid by Employees: \$557,924

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	49.9	45.7	30.9	126.5
	Avg. Length of Stay	★★★★★	20.7	260.4	21.8	31.6
		Occupancy Rate	35.7%	32.6%	22.0%	90.3%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$294.06					
Total Beds	140					

Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	55	0.3%
Rehabilitation (breakdown in pie chart)	16,901	92.7%
Extensive Services	25	0.1%
Special Care High	334	1.8%
Special Care Low	520	2.9%
Clinically Complex	187	1.0%
Behavioral Symptoms/Cognitive Performance	17	0.1%
Reduced Physical Function	190	1.0%
<b>TOTAL</b>	<b>18,229</b>	

**% Medicare Days in Ultra/Very High RUGs 84.3%**

Figures may not add due to rounding.

# MERIDIAN SUBACUTE REHABILITATION

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$22,239,000

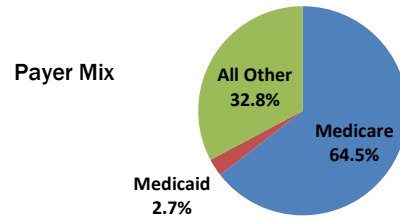
- 222 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	40	Dietary & Housekeeping	35
Nurses: 118 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	50	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	14	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$169,729 for Meridian Subacute Rehabilitation.
- Total Employee Payroll: \$12,073,182
- Estimated State Income Taxes Paid by Employees: \$667,043

## Statistical Profile

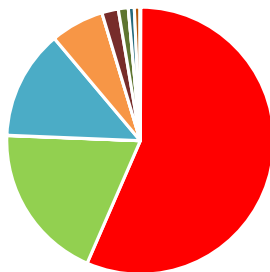
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 70.8	Medicaid 3.0	All Other 36.0	Total 109.9
Medicare Overall Rating	★★★★★	Avg. Length of Stay	16.7	50.0	13.9	15.9
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	54.5%	2.3%	27.7%	84.5%
Routine Cost per Day	\$349.26					
Total Beds	130					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	163	0.6%
Rehabilitation (breakdown in pie chart)	25,012	96.7%
Extensive Services	2	0.0%
Special Care High	134	0.5%
Special Care Low	86	0.3%
Clinically Complex	395	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	66	0.3%
<b>TOTAL</b>	<b>25,858</b>	

**% Medicare Days in Ultra/Very High RUGs 92.7%**

Figures may not add due to rounding.

# MERRY HEART NURSING HOME

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,080,500

- 141 full-time equivalent jobs (salaried and contract), including key areas such as

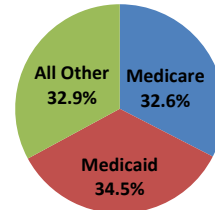
Therapists	0	Dietary & Housekeeping	22
Nurses: 72 total, including		Contract Labor: 17 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	9	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$298,763 for Merry Heart Nursing Home.
- Total Employee Payroll: \$5,067,099
- Estimated State Income Taxes Paid by Employees: \$279,957

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		33.1	35.2	33.5	101.8
	Avg. Length of Stay		34.1	713.2	100.2	75.1
	Occupancy Rate		29.3%	31.1%	29.6%	90.1%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$245.83					
Total Beds	113					

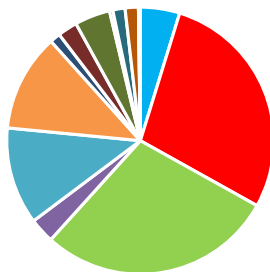
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	126	1.0%
Rehabilitation (breakdown in pie chart)	11,164	92.3%
Extensive Services	0	0.0%
Special Care High	133	1.1%
Special Care Low	417	3.4%
Clinically Complex	169	1.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	89	0.7%
<b>TOTAL</b>	<b>12,098</b>	

**% Medicare Days in Ultra/Very High RUGs 82.6%**

Figures may not add due to rounding.

# MERRY HEART OF BOONTON TOWNSHIP

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,289,900**

- 116 full-time equivalent jobs (salaried and contract), including key areas such as

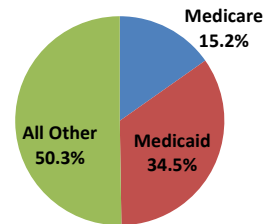
Therapists	0	Dietary & Housekeeping	21
Nurses: 63 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	6	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$377,316 for Merry Heart of Boonton Township.
- Total Employee Payroll: \$4,212,123
- Estimated State Income Taxes Paid by Employees: \$232,720

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		15.6	35.3	51.4	102.3
	Avg. Length of Stay		33.3	678.4	175.4	125.7
	Occupancy Rate		13.3%	30.2%	43.9%	87.4%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$205.94					
Total Beds	117					

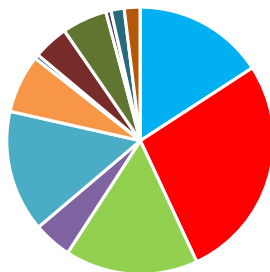
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	8	0.1%
Rehabilitation (breakdown in pie chart)	5,404	95.0%
Extensive Services	0	0.0%
Special Care High	114	2.0%
Special Care Low	73	1.3%
Clinically Complex	50	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	39	0.7%
<b>TOTAL</b>	<b>5,688</b>	

**% Medicare Days in Ultra/Very High RUGs 81.5%**

Figures may not add due to rounding.

# MERWICK CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

Total Expenditures: \$25,015,600

- 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 113 total, including		Contract Labor: 25 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	29	■ Therapists	25
■ Certified Nursing Assistants (CNAs)	70	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$529,546 for Merwick Care & Rehabilitation Center.
- Total Employee Payroll: \$6,575,070
- Estimated State Income Taxes Paid by Employees: \$363,273

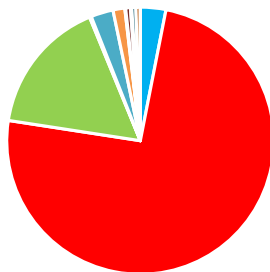
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 49.5	Medicaid 100.6	All Other 21.1	Total 171.2
Medicare Overall Rating	★★★★	Avg. Length of Stay	31.4	199.5	28.0	60.4
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	24.7%	50.3%	10.6%	85.6%
Routine Cost per Day	\$292.17	Payer Mix				
Total Beds	200					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	416	2.3%
Rehabilitation (breakdown in pie chart)	17,026	94.3%
Extensive Services	0	0.0%
Special Care High	173	1.0%
Special Care Low	211	1.2%
Clinically Complex	167	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	61	0.3%
<b>TOTAL</b>	<b>18,054</b>	

**% Medicare Days in Ultra/Very High RUGs 94.8%**

Figures may not add due to rounding.



# MILFORD MANOR

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,246,400

- 97 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	20
Nurses: 18 total, including		Contract Labor: 43 total, including	
■ Registered Nurses (RNs)	2	■ Nursing	43
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	15	■ Other	0
Administrative	4	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$417,653 for Milford Manor.
- Total Employee Payroll: \$1,943,792
- Estimated State Income Taxes Paid by Employees: \$107,395

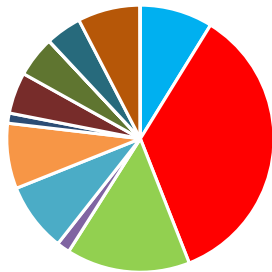
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	11.5	77.3	18.7	107.5
	Avg. Length of Stay	★★★★★	33.6	290.9	128.8	142.7
	Medicare Overall Rating	★★★★★	9.6%	64.4%	15.6%	89.6%
	Medicare Quality Measure Rating	★★★★★				
	Routine Cost per Day	\$213.79	Payer Mix			
	Total Beds	120				

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,906	93.1%
Extensive Services	0	0.0%
Special Care High	59	1.4%
Special Care Low	211	5.0%
Clinically Complex	17	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>4,195</b>	

**% Medicare Days in Ultra/Very High RUGs 71.6%**

Figures may not add due to rounding.

# MILLVILLE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,674,100

- 174 full-time equivalent jobs (salaried and contract), including key areas such as

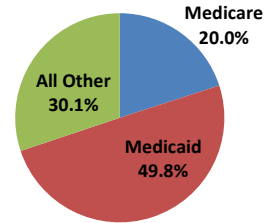
Therapists	0	Dietary & Housekeeping	19
Nurses: 117 total, including		Contract Labor: 16 total, including	
■ Registered Nurses (RNs)	34	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$536,889 for Millville Center.
- Total Employee Payroll: \$6,865,033
- Estimated State Income Taxes Paid by Employees: \$379,293

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	30.9	76.9	46.5	154.3
			Avg. Length of Stay	23.3	475.7	52.4	64.9
		Occupancy Rate	18.5%	46.0%	27.8%	92.4%	
Medicare Overall Rating	★★★						
Medicare Quality Measure Rating	★★						
Routine Cost per Day	\$256.17						
Total Beds	167						

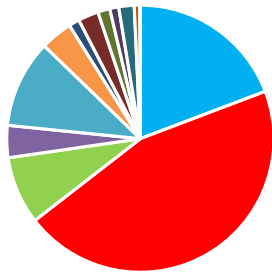
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	140	1.2%
Rehabilitation (breakdown in pie chart)	10,251	91.0%
Extensive Services	12	0.1%
Special Care High	98	0.9%
Special Care Low	296	2.6%
Clinically Complex	320	2.8%
Behavioral Symptoms/Cognitive Performance	16	0.1%
Reduced Physical Function	131	1.2%
<b>TOTAL</b>	<b>11,264</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>83.8%</b>

Figures may not add due to rounding.

# MONMOUTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,996,600

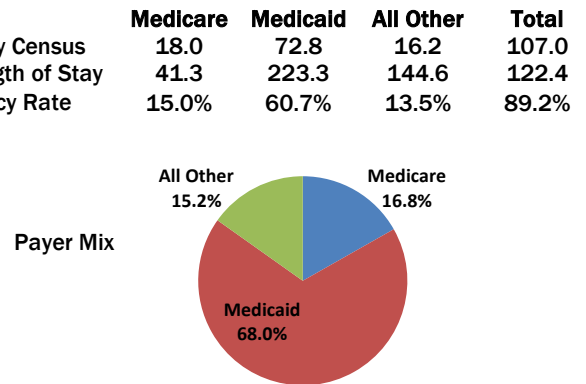
- 93 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 25 total, including		Contract Labor: 34 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	34
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$387,388 for Monmouth Care Center.
- Total Employee Payroll: \$2,012,932
- Estimated State Income Taxes Paid by Employees: \$111,214

## Statistical Profile

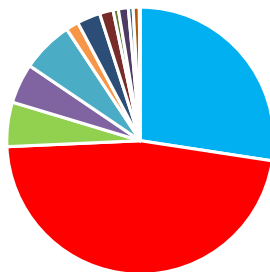
■ Medicare Ratings (from 1 to 5 stars)				
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 18.0	Medicaid 72.8
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	15.0%	60.7%
Routine Cost per Day	\$233.89	Occupancy Rate	16.2	13.5%
Total Beds	120		107.0	122.4



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	98	1.5%
Rehabilitation (breakdown in pie chart)	6,125	93.4%
Extensive Services	1	0.0%
Special Care High	49	0.7%
Special Care Low	144	2.2%
Clinically Complex	140	2.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.0%
<b>TOTAL</b>	<b>6,560</b>	

**% Medicare Days in Ultra/Very High RUGs 87.3%**

Figures may not add due to rounding.

# MONMOUTH CO CARE G L THOMPSON

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,007,300

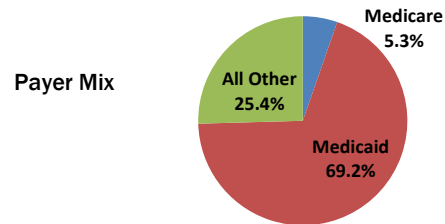
- 129 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	28
Nurses: 72 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	16	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$391,512 for Monmouth Co Care G L Thompson.
- Total Employee Payroll: \$6,575,107
- Estimated State Income Taxes Paid by Employees: \$363,275

## Statistical Profile

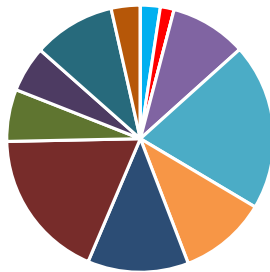
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		5.1	65.8	24.2	95.1
	Avg. Length of Stay		68.7	470.9	679.2	381.3
	Occupancy Rate		3.8%	48.7%	17.9%	70.4%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$370.21					
Total Beds	135					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,619	87.2%
Extensive Services	15	0.8%
Special Care High	15	0.8%
Special Care Low	151	8.1%
Clinically Complex	23	1.2%
Behavioral Symptoms/Cognitive Performance	3	0.2%
Reduced Physical Function	30	1.6%
<b>TOTAL</b>	<b>1,856</b>	

**% Medicare Days in Ultra/Very High RUGs 38.5%**

Figures may not add due to rounding.

# MONMOUTH CO CARE JL MONTGOMERY

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,165,800

- 185 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 110 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	Nursing	0
Licensed Practical Nurses (LPNs)	24	Therapists	0
Certified Nursing Assistants (CNAs)	71	Other	0
Administrative	14	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$470,280 for Monmouth Co Care JL Montgomery.
- Total Employee Payroll: \$7,092,405
- Estimated State Income Taxes Paid by Employees: \$391,855

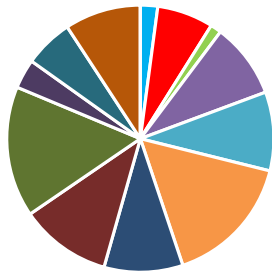
## Statistical Profile

Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 5.3	Medicaid 90.8	All Other 17.3	Total 113.4
Medicare Overall Rating	★★★★★	Avg. Length of Stay	97.3	828.5	2,104.0	657.1
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	3.1%	52.2%	9.9%	65.2%
Routine Cost per Day	\$347.72	Payer Mix				
Total Beds	174					
Inclusive of 55 Young Adult SCNF beds						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,572	80.8%
Extensive Services	0	0.0%
Special Care High	218	11.2%
Special Care Low	86	4.4%
Clinically Complex	43	2.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	27	1.4%
<b>TOTAL</b>	<b>1,946</b>	

**% Medicare Days in Ultra/Very High RUGs 36.2%**

Figures may not add due to rounding.

# MONROE VILLAGE HEALTH CARE CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$21,609,900

- 189 full-time equivalent jobs (salaried and contract), including key areas such as

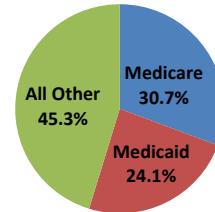
Therapists	0	Dietary & Housekeeping	63
Nurses: 35 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	21	■ Other	0
Administrative	5	Plant Operations and Maintenance	13

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$147,689 for Monroe Village Health Care Center.
- Total Employee Payroll: \$6,773,550
- Estimated State Income Taxes Paid by Employees: \$374,239

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		15.0	11.8	22.2	49.0
	Avg. Length of Stay		43.2	1,433.7	113.9	88.9
	Occupancy Rate		25.0%	19.6%	36.9%	81.6%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★					
Routine Cost per Day	\$270.72					
Total Beds	60					

Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	246	4.5%
Rehabilitation (breakdown in pie chart)	4,970	91.8%
Extensive Services	0	0.0%
Special Care High	23	0.4%
Special Care Low	101	1.9%
Clinically Complex	46	0.8%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	25	0.5%
<b>TOTAL</b>	<b>5,412</b>	

**% Medicare Days in Ultra/Very High RUGs 83.0%**

Figures may not add due to rounding.

# MORRIS HALL/ST JOSEPH'S NURSING CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,080,500

- 191 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	45
Nurses: 116 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	83	■ Other	0
Administrative	7	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$780,760 for Morris Hall/St Joseph's Nursing Center.
- Total Employee Payroll: \$8,059,482
- Estimated State Income Taxes Paid by Employees: \$445,286

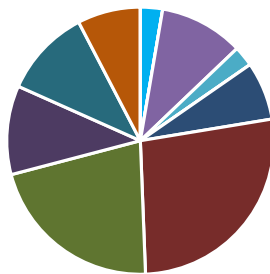
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 4.1	Medicaid 48.2	All Other 131.3	Total 183.6
Medicare Overall Rating	★★★★★	Avg. Length of Stay	65.2	1,597.8	958.5	797.6
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	1.9%	22.1%	60.2%	84.2%
Routine Cost per Day	\$163.65	Payer Mix				
Total Beds	218					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,375	91.7%
Extensive Services	0	0.0%
Special Care High	49	3.3%
Special Care Low	8	0.5%
Clinically Complex	50	3.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	17	1.1%
<b>TOTAL</b>	<b>1,499</b>	

**% Medicare Days in Ultra/Very High RUGs 14.1%**

Figures may not add due to rounding.



# MORRIS HILLS CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$22,973,000

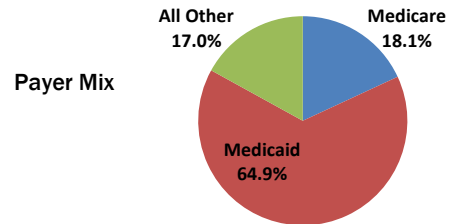
- 239 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
<b>Nurses: 164 total, including</b>		<b>Contract Labor: 22 total, including</b>	
■ Registered Nurses (RNs)	55	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	22
■ Certified Nursing Assistants (CNAs)	82	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$753,749 for Morris Hills Center.
- Total Employee Payroll: \$9,975,472
- Estimated State Income Taxes Paid by Employees: \$551,145

## Statistical Profile

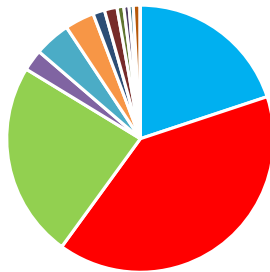
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	38.3	137.3	35.9	211.5
	Avg. Length of Stay	39.6	388.5	67.6	114.2
	Occupancy Rate	13.3%	47.8%	12.5%	73.7%
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★★				
Routine Cost per Day	\$219.85				
Total Beds	287				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	35	0.3%
Rehabilitation (breakdown in pie chart)	13,181	94.4%
Extensive Services	1	0.0%
Special Care High	137	1.0%
Special Care Low	240	1.7%
Clinically Complex	260	1.9%
Behavioral Symptoms/Cognitive Performance	28	0.2%
Reduced Physical Function	81	0.6%
<b>TOTAL</b>	<b>13,963</b>	

**% Medicare Days in Ultra/Very High RUGs 89.2%**

Figures may not add due to rounding.

# MORRIS VIEW HEALTHCARE CENTER

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$35,150,500

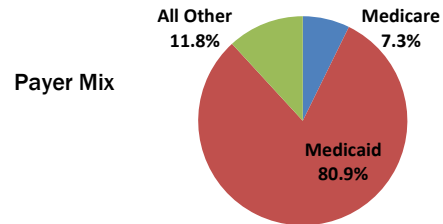
- 260 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 211 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	22	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	166	■ Other	0
Administrative	16	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,066,041 for Morris View Healthcare Center.
- Total Employee Payroll: \$11,406,545
- Estimated State Income Taxes Paid by Employees: \$630,212

## Statistical Profile

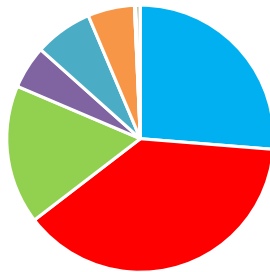
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	19.2	213.8	31.3	264.2
			Avg. Length of Stay	60.5	1,083.6	292.6	424.9
			Occupancy Rate	6.8%	75.5%	11.0%	93.4%
Medicare Overall Rating	★★★★						
Medicare Quality Measure Rating	★★						
Routine Cost per Day	\$329.51						
Total Beds	283						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	84	1.2%
Rehabilitation (breakdown in pie chart)	6,691	95.4%
Extensive Services	14	0.2%
Special Care High	72	1.0%
Special Care Low	135	1.9%
Clinically Complex	14	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>7,010</b>	

**% Medicare Days in Ultra/Very High RUGs 95.9%**

Figures may not add due to rounding.

# MOUNT LAUREL CENTER FOR REHAB AND HEALTHCARE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,768,200

- 203 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	11	Dietary & Housekeeping	36
Nurses: 118 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	79	■ Other	0
Administrative	7	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$679,929 for Mount Laurel Center for Rehab and Healthcare.
- Total Employee Payroll: \$7,938,731
- Estimated State Income Taxes Paid by Employees: \$438,615

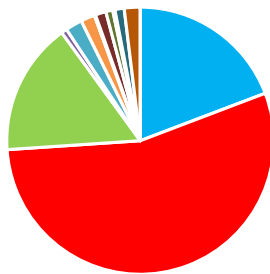
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 23.8	Medicaid 110.8	All Other 45.5	Total 180.0
Medicare Overall Rating	★	Avg. Length of Stay	34.8	211.7	69.5	96.8
Medicare Quality Measure Rating	★★★	Occupancy Rate	10.8%	50.3%	20.7%	81.8%
Routine Cost per Day	\$231.62	Payer Mix				
Total Beds	220					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	282	3.3%
Rehabilitation (breakdown in pie chart)	7,523	86.7%
Extensive Services	100	1.2%
Special Care High	113	1.3%
Special Care Low	512	5.9%
Clinically Complex	131	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	13	0.1%
<b>TOTAL</b>	<b>8,674</b>	

**% Medicare Days in Ultra/Very High RUGs 84.7%**

# MYSTIC MEADOWS REHAB & NURSING CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,657,000

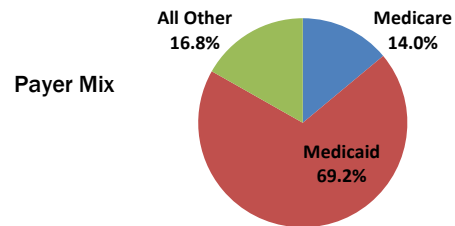
- 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	25
Nurses: 58 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$382,000 for Mystic Meadows Rehab & Nursing Center.
- Total Employee Payroll: \$4,472,189
- Estimated State Income Taxes Paid by Employees: \$247,088

## Statistical Profile

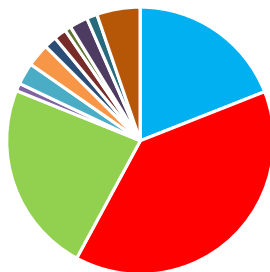
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		14.2	70.7	17.1	102.0
	Avg. Length of Stay		30.9	548.7	85.7	129.3
	Occupancy Rate		12.4%	61.4%	14.9%	88.7%
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$226.67					
Total Beds	115					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	365	7.0%
Rehabilitation (breakdown in pie chart)	4,532	87.2%
Extensive Services	58	1.1%
Special Care High	73	1.4%
Special Care Low	77	1.5%
Clinically Complex	48	0.9%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	44	0.8%
<b>TOTAL</b>	<b>5,198</b>	

**% Medicare Days in Ultra/Very High RUGs 83.1%**

Figures may not add due to rounding.

# NEPTUNE REHAB AND CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,272,000**

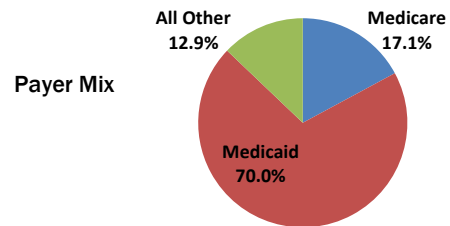
- 72 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 49 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	27	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$283,839 for Neptune Rehab and Care Center.
- Total Employee Payroll: \$2,987,598
- Estimated State Income Taxes Paid by Employees: \$165,065

## Statistical Profile

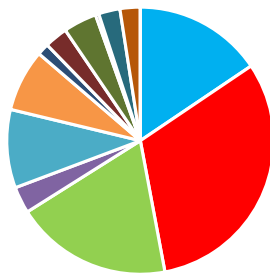
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	<b>Medicare</b> 13.5	<b>Medicaid</b> 55.1	<b>All Other</b> 10.1	<b>Total</b> 78.7
Medicare Overall Rating	★★	Avg. Length of Stay	28.0	874.4	46.8	103.4
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	12.8%	52.5%	9.7%	75.0%
Routine Cost per Day	\$218.69					
Total Beds	105					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	67	1.4%
Rehabilitation (breakdown in pie chart)	4,404	89.8%
Extensive Services	5	0.1%
Special Care High	109	2.2%
Special Care Low	218	4.4%
Clinically Complex	29	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	71	1.4%
<b>TOTAL</b>	<b>4,903</b>	

**% Medicare Days in Ultra/Very High RUGs 78.4%**

Figures may not add due to rounding.

# NEW COMMUNITY EXTENDED CARE FACILITY

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,022,700

- 138 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 86 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$498,256 for New Community Extended Care Facility.
- Total Employee Payroll: \$4,488,925
- Estimated State Income Taxes Paid by Employees: \$248,013

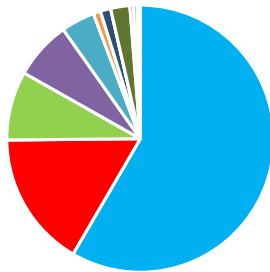
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 5.0	Medicaid 108.2	All Other 6.3	Total 119.5
Medicare Overall Rating	★★★★★	Avg. Length of Stay	38.0	658.1	1,158.0	396.6
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	2.8%	60.1%	3.5%	66.4%
Routine Cost per Day	\$197.62	Payer Mix				
Total Beds	180					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	19	1.0%
Rehabilitation (breakdown in pie chart)	1,594	87.5%
Extensive Services	0	0.0%
Special Care High	56	3.1%
Special Care Low	25	1.4%
Clinically Complex	76	4.2%
Behavioral Symptoms/Cognitive Performance	4	0.2%
Reduced Physical Function	48	2.6%
<b>TOTAL</b>	<b>1,822</b>	

**% Medicare Days in Ultra/Very High RUGs 83.2%**

Figures may not add due to rounding.

# NEW GROVE MANOR

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,054,700

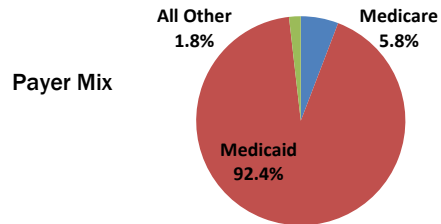
- 131 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 79 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$536,412 for New Grove Manor.
- Total Employee Payroll: \$5,118,465
- Estimated State Income Taxes Paid by Employees: \$282,795

## Statistical Profile

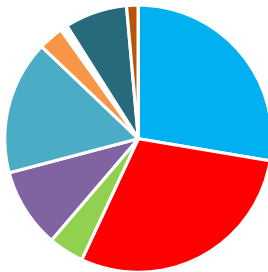
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 7.6	Medicaid 120.9	All Other 2.4	Total 130.9
Medicare Overall Rating	★	Avg. Length of Stay	47.1	252.2	30.8	182.4
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	4.1%	65.4%	1.3%	70.8%
Routine Cost per Day	\$210.12					
Total Beds	185					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,398	86.6%
Extensive Services	0	0.0%
Special Care High	61	2.2%
Special Care Low	272	9.8%
Clinically Complex	30	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.3%
<b>TOTAL</b>	<b>2,768</b>	

**% Medicare Days in Ultra/Very High RUGs 77.8%**

Figures may not add due to rounding.



# NEW JERSEY VETERANS MEMORIAL HOME MENLO PARK

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$30,168,500

- 426 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	85
Nurses: 268 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	54	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	42	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	173	■ Other	0
Administrative	23	Plant Operations and Maintenance	19

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,214,267 for New Jersey Veterans Memorial Home Menlo Park.
- Total Employee Payroll: \$22,706,949
- Estimated State Income Taxes Paid by Employees: \$1,254,559

## Statistical Profile

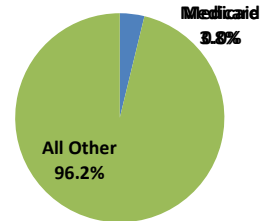
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 11.0	Medicaid 0.0	All Other 279.1	Total 290.1
		Avg. Length of Stay	100.4	0.0	176.2	171.3
		Occupancy Rate	3.4%	0.0%	85.1%	88.4%

Medicare Overall Rating ★★  
 Medicare Quality Measure Rating ★★

Routine Cost per Day \$343.81

Total Beds 328

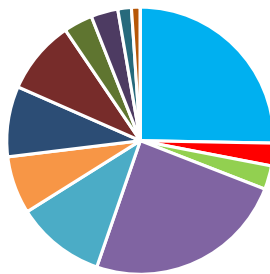
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,650	90.9%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	284	7.1%
Clinically Complex	10	0.2%
Behavioral Symptoms/Cognitive Performance	14	0.3%
Reduced Physical Function	59	1.5%
<b>TOTAL</b>	<b>4,017</b>	

**% Medicare Days in Ultra/Very High RUGs 66.4%**

Figures may not add due to rounding.

# NEW JERSEY VETERANS MEMORIAL HOME PARAMUS

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$29,012,700

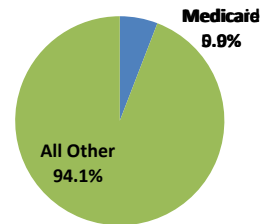
- 464 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	75
Nurses: 315 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	68	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	35	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	212	■ Other	0
Administrative	20	Plant Operations and Maintenance	16

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,298,422 for New Jersey Veterans Memorial Home Paramus.
- Total Employee Payroll: \$22,380,227
- Estimated State Income Taxes Paid by Employees: \$1,236,508

## Statistical Profile

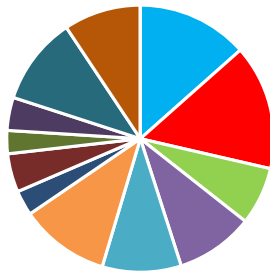
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 18.6	Medicaid 0.0	All Other 298.4	Total 317.0
Medicare Overall Rating	★★★★	Avg. Length of Stay	96.9	0.0	751.2	538.2
Medicare Quality Measure Rating	★★★	Occupancy Rate	5.5%	0.0%	88.8%	94.4%
Routine Cost per Day	\$316.11					
Total Beds	336					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	57	0.8%
Rehabilitation (breakdown in pie chart)	5,953	87.8%
Extensive Services	13	0.2%
Special Care High	119	1.8%
Special Care Low	238	3.5%
Clinically Complex	159	2.3%
Behavioral Symptoms/Cognitive Performance	23	0.3%
Reduced Physical Function	221	3.3%
<b>TOTAL</b>	<b>6,783</b>	

**% Medicare Days in Ultra/Very High RUGs 58.1%**

Figures may not add due to rounding.

# NEW JERSEY VETERANS MEMORIAL HOME VINELAND

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$30,465,800

- 513 full-time equivalent jobs (salaried and contract), including key areas such as

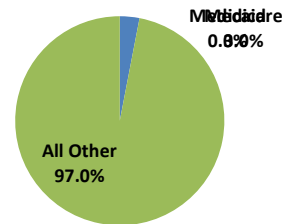
Therapists	0	Dietary & Housekeeping	104
Nurses: 327 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	73	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	42	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	212	■ Other	0
Administrative	24	Plant Operations and Maintenance	23

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,213,027 for New Jersey Veterans Memorial Home Vineland.
- Total Employee Payroll: \$23,674,874
- Estimated State Income Taxes Paid by Employees: \$1,308,037

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		8.7	0.0	278.8	287.5
	Avg. Length of Stay		81.5	0.0	219.8	209.1
	Occupancy Rate		2.9%	0.0%	92.9%	95.8%
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★★					
Routine Cost per Day	\$375.75					
Total Beds	300					

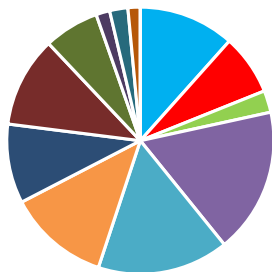
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,948	92.7%
Extensive Services	5	0.2%
Special Care High	22	0.7%
Special Care Low	24	0.8%
Clinically Complex	107	3.4%
Behavioral Symptoms/Cognitive Performance	16	0.5%
Reduced Physical Function	58	1.8%
<b>TOTAL</b>	<b>3,180</b>	

**% Medicare Days in Ultra/Very High RUGs 62.5%**

Figures may not add due to rounding.

# NEW VISTA

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$25,595,600**

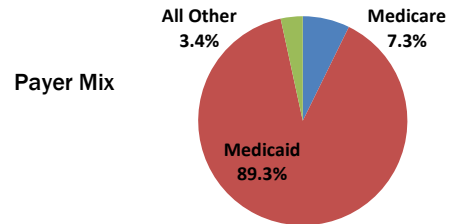
- 320 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	66
Nurses: 205 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	32	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	37	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	135	■ Other	0
Administrative	17	Plant Operations and Maintenance	10

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,294,393 for New Vista.
- Total Employee Payroll: \$12,593,858
- Estimated State Income Taxes Paid by Employees: \$695,811

## Statistical Profile

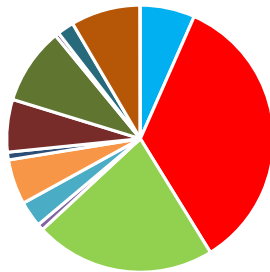
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	23.3	286.6	10.9	320.8
			Avg. Length of Stay	44.3	421.8	497.8	261.4
			Occupancy Rate	6.9%	84.3%	3.2%	94.4%
Medicare Overall Rating	★★★						
Medicare Quality Measure Rating	★★★★★						
Routine Cost per Day	\$199.06						
Total Beds	340						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	7,402	86.9%
Extensive Services	0	0.0%
Special Care High	309	3.6%
Special Care Low	709	8.3%
Clinically Complex	93	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>8,514</b>	

**% Medicare Days in Ultra/Very High RUGs 63.0%**

Figures may not add due to rounding.

# NJ EASTERN STAR HOME

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$7,472,800**

- 83 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 35 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	3	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$252,478 for NJ Eastern Star Home.
- Total Employee Payroll: \$3,320,592
- Estimated State Income Taxes Paid by Employees: \$183,463

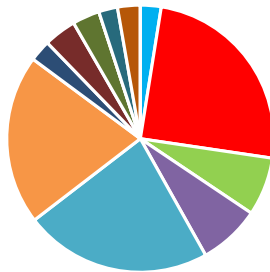
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating      ★★★★★</p> <p>Medicare Quality Measure Rating      ★★★★★</p> <p>Routine Cost per Day      \$240.98</p> <p>Total Beds      93</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">3.6</td> <td style="text-align: center;">40.9</td> <td style="text-align: center;">17.2</td> <td style="text-align: center;">61.6</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">50.6</td> <td style="text-align: center;">1,864.3</td> <td style="text-align: center;">569.7</td> <td style="text-align: center;">499.9</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">3.9%</td> <td style="text-align: center;">43.9%</td> <td style="text-align: center;">18.5%</td> <td style="text-align: center;">66.3%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	3.6	40.9	17.2	61.6	Avg. Length of Stay	50.6	1,864.3	569.7	499.9	Occupancy Rate	3.9%	43.9%	18.5%	66.3%	<p style="text-align: center;">Payer Mix</p>
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	3.6	40.9	17.2	61.6																		
Avg. Length of Stay	50.6	1,864.3	569.7	499.9																		
Occupancy Rate	3.9%	43.9%	18.5%	66.3%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	12	0.9%
Rehabilitation (breakdown in pie chart)	1,273	96.7%
Extensive Services	0	0.0%
Special Care High	8	0.6%
Special Care Low	13	1.0%
Clinically Complex	10	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>1,316</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>83.3%</b>

Figures may not add due to rounding.

# NORTH CAPE CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

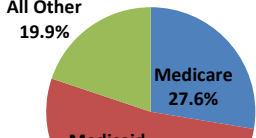
**Total Expenditures: \$12,407,300**

- 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 67 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	16	Nursing	1
Licensed Practical Nurses (LPNs)	17	Therapists	11
Certified Nursing Assistants (CNAs)	34	Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$309,682 for North Cape Center.
- Total Employee Payroll: \$4,078,807
- Estimated State Income Taxes Paid by Employees: \$225,354

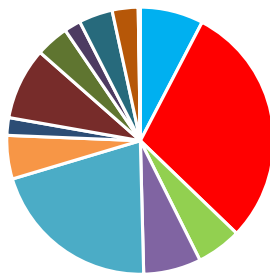
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★</p> <p>Medicare Quality Measure Rating   ★★★</p> <p>Routine Cost per Day               \$269.55</p> <p>Total Beds                           120</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">27.2</td> <td style="text-align: center;">51.6</td> <td style="text-align: center;">19.5</td> <td style="text-align: center;">98.4</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">29.0</td> <td style="text-align: center;">384.7</td> <td style="text-align: center;">52.8</td> <td style="text-align: center;">68.3</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">22.7%</td> <td style="text-align: center;">43.0%</td> <td style="text-align: center;">16.3%</td> <td style="text-align: center;">82.0%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	27.2	51.6	19.5	98.4	Avg. Length of Stay	29.0	384.7	52.8	68.3	Occupancy Rate	22.7%	43.0%	16.3%	82.0%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	27.2	51.6	19.5	98.4																	
Avg. Length of Stay	29.0	384.7	52.8	68.3																	
Occupancy Rate	22.7%	43.0%	16.3%	82.0%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	154	1.6%
Rehabilitation (breakdown in pie chart)	8,617	86.9%
Extensive Services	10	0.1%
Special Care High	277	2.8%
Special Care Low	249	2.5%
Clinically Complex	444	4.5%
Behavioral Symptoms/Cognitive Performance	27	0.3%
Reduced Physical Function	134	1.4%
<b>TOTAL</b>	<b>9,912</b>	

**% Medicare Days in Ultra/Very High RUGs           66.9%**

Figures may not add due to rounding.

# OAK RIDGE REHABILITATION & NC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$10,740,500**

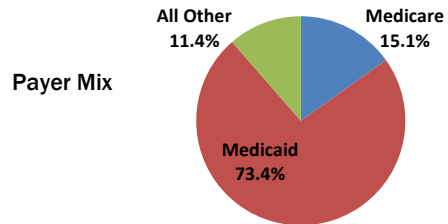
- 80 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 57 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$313,174 for Oak Ridge Rehabilitation & NC.
- Total Employee Payroll: \$3,394,247
- Estimated State Income Taxes Paid by Employees: \$187,532

## Statistical Profile

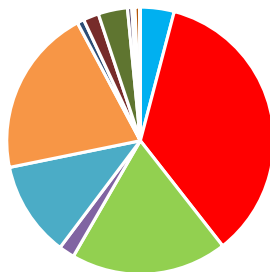
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★	Avg. Daily Census	12.8	62.3	9.7	84.8
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	43.8	295.3	54.4	124.3
Routine Cost per Day	\$253.70	Occupancy Rate	10.7%	51.9%	8.1%	70.7%	
Total Beds	120						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	101	2.2%
Rehabilitation (breakdown in pie chart)	4,205	89.7%
Extensive Services	0	0.0%
Special Care High	130	2.8%
Special Care Low	79	1.7%
Clinically Complex	161	3.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.3%
<b>TOTAL</b>	<b>4,688</b>	

**% Medicare Days in Ultra/Very High RUGs 84.8%**

Figures may not add due to rounding.



# OAKLAND REHABILITATION AND HEALTHCARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,474,200

- 158 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 98 total, including		Contract Labor: 17 total, including	
Registered Nurses (RNs)	20	Nursing	1
Licensed Practical Nurses (LPNs)	15	Therapists	16
Certified Nursing Assistants (CNAs)	63	Other	0
Administrative	8	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$577,274 for Oakland Rehabilitation and Healthcare Center.
- Total Employee Payroll: \$6,926,732
- Estimated State Income Taxes Paid by Employees: \$382,702

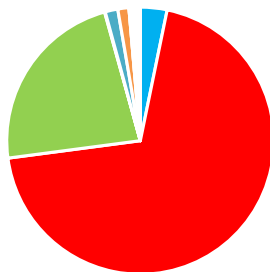
## Statistical Profile

Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 35.1	Medicaid 111.1	All Other 21.5	Total 167.8
Medicare Overall Rating	★★★★★	Avg. Length of Stay	44.7	260.0	43.0	97.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	16.3%	51.7%	10.0%	78.0%
Routine Cost per Day	\$239.30	Payer Mix				
Total Beds	215					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	198	1.5%
Rehabilitation (breakdown in pie chart)	12,375	96.5%
Extensive Services	0	0.0%
Special Care High	111	0.9%
Special Care Low	114	0.9%
Clinically Complex	8	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.1%
<b>TOTAL</b>	<b>12,818</b>	

**% Medicare Days in Ultra/Very High RUGs 96.8%**

Figures may not add due to rounding.

# OCEANA REHABILITATION AND NC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$8,450,900**

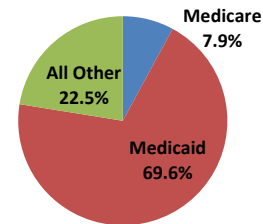
- 14 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 0 total, including		Contract Labor: 59 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	59
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$425,306 for Oceana Rehabilitation and NC.
- Total Employee Payroll: \$296,194
- Estimated State Income Taxes Paid by Employees: \$16,365

## Statistical Profile

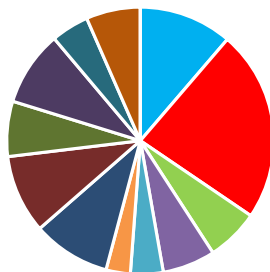
■ Medicare Ratings (from 1 to 5 stars)				
Medicare Overall Rating	★★	Avg. Daily Census	Medicare 8.4	Medicaid 73.9
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	Medicare 45.1	Medicaid 226.7
Routine Cost per Day	\$194.06	Occupancy Rate	Medicare 7.2%	Medicaid 63.7%
Total Beds	116		All Other 20.6%	Total 91.5%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,754	89.9%
Extensive Services	0	0.0%
Special Care High	136	4.4%
Special Care Low	86	2.8%
Clinically Complex	84	2.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.1%
<b>TOTAL</b>	<b>3,064</b>	

**% Medicare Days in Ultra/Very High RUGs 48.7%**

Figures may not add due to rounding.

# ORADELL HEALTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

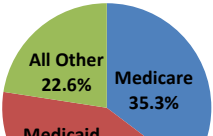
**Total Expenditures: \$21,215,500**

- 178 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	28	Dietary & Housekeeping	29
Nurses: 93 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	22	Nursing	0
Licensed Practical Nurses (LPNs)	21	Therapists	0
Certified Nursing Assistants (CNAs)	50	Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$394,135 for Oradell Health Care Center.
- Total Employee Payroll: \$9,526,131
- Estimated State Income Taxes Paid by Employees: \$526,319

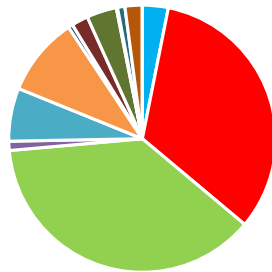
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★</p> <p>Medicare Quality Measure Rating  ★★★★★</p> <p>Routine Cost per Day               \$265.98</p> <p>Total Beds                           154</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">49.4</td> <td style="text-align: center;">59.0</td> <td style="text-align: center;">31.6</td> <td style="text-align: center;">140.0</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">36.4</td> <td style="text-align: center;">742.6</td> <td style="text-align: center;">37.8</td> <td style="text-align: center;">61.6</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">32.1%</td> <td style="text-align: center;">38.3%</td> <td style="text-align: center;">20.5%</td> <td style="text-align: center;">90.9%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	49.4	59.0	31.6	140.0	Avg. Length of Stay	36.4	742.6	37.8	61.6	Occupancy Rate	32.1%	38.3%	20.5%	90.9%	<p>Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	49.4	59.0	31.6	140.0																		
Avg. Length of Stay	36.4	742.6	37.8	61.6																		
Occupancy Rate	32.1%	38.3%	20.5%	90.9%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA   ■ RUB   ■ RUC   ■ RVA   ■ RVB   ■ RVC   ■ RHA  
■ RHB   ■ RHC   ■ RMA   ■ RMB   ■ RMC   ■ RLA   ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	332	1.8%
Rehabilitation (breakdown in pie chart)	16,981	94.2%
Extensive Services	77	0.4%
Special Care High	198	1.1%
Special Care Low	166	0.9%
Clinically Complex	219	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	50	0.3%
<b>TOTAL</b>	<b>18,023</b>	

**% Medicare Days in Ultra/Very High RUGs           87.0%**

Figures may not add due to rounding.



# OUR LADYS RESIDENCE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$15,338,200**

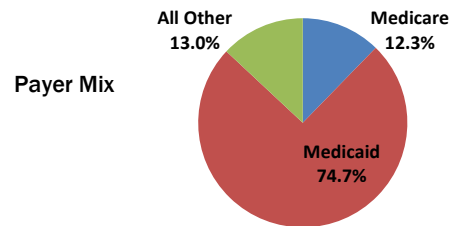
- 174 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
<b>Nurses: 101 total, including</b>		<b>Contract Labor: 9 total, including</b>	
■ Registered Nurses (RNs)	11	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	67	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$535,923 for Our Ladys Residence.
- Total Employee Payroll: \$6,565,979
- Estimated State Income Taxes Paid by Employees: \$362,770

## Statistical Profile

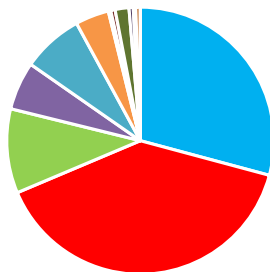
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	17.2	104.9	18.3	140.4
	Avg. Length of Stay	45.3	1,664.2	83.5	211.8
	Occupancy Rate	8.1%	49.0%	8.6%	65.6%
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★★				
Routine Cost per Day	\$261.86				
Total Beds	214				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	74	1.2%
Rehabilitation (breakdown in pie chart)	6,033	95.9%
Extensive Services	0	0.0%
Special Care High	90	1.4%
Special Care Low	59	0.9%
Clinically Complex	29	0.5%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>6,289</b>	

**% Medicare Days in Ultra/Very High RUGs 93.3%**

Figures may not add due to rounding.

# PALACE REHABILITATION AND CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$12,970,200**

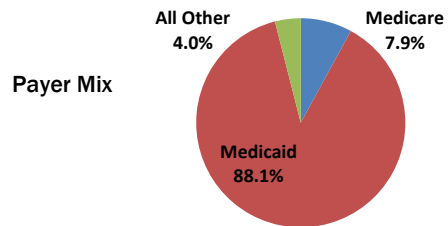
- 121 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 0 total, including		Contract Labor: 94 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	90
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	4	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$620,722 for Palace Rehabilitation and Care Center.
- Total Employee Payroll: \$809,909
- Estimated State Income Taxes Paid by Employees: \$44,747

## Statistical Profile

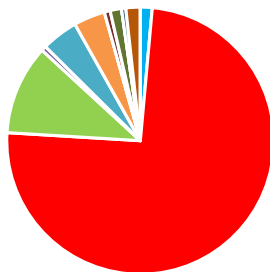
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Medicare Overall Rating	★★★★	Avg. Daily Census	12.3	136.5	6.2
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	59.9	325.6	34.7
Routine Cost per Day	\$186.38	Occupancy Rate	7.5%	82.7%	3.7%
Total Beds	165				93.9%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	31	0.7%
Rehabilitation (breakdown in pie chart)	3,844	85.6%
Extensive Services	0	0.0%
Special Care High	67	1.5%
Special Care Low	271	6.0%
Clinically Complex	62	1.4%
Behavioral Symptoms/Cognitive Performance	23	0.5%
Reduced Physical Function	195	4.3%
<b>TOTAL</b>	<b>4,493</b>	

**% Medicare Days in Ultra/Very High RUGs 82.5%**

Figures may not add due to rounding.

# PARK CRESCENT HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,247,000

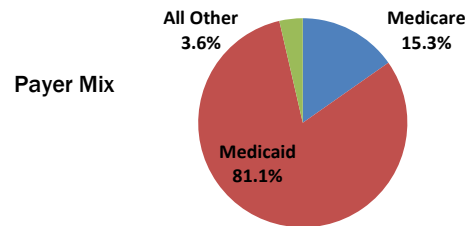
- 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 122 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	81	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$651,798 for Park Crescent Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$6,884,742
- Estimated State Income Taxes Paid by Employees: \$380,382

## Statistical Profile

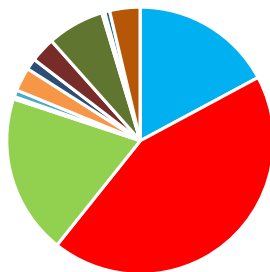
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 27.0	Medicaid 143.4	All Other 6.4	Total 176.8
Medicare Overall Rating	★★★★	Avg. Length of Stay	49.7	294.1	34.2	145.3
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	14.2%	75.5%	3.4%	93.0%
Routine Cost per Day	\$214.29					
Total Beds	190					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	473	4.8%
Rehabilitation (breakdown in pie chart)	8,621	87.6%
Extensive Services	27	0.3%
Special Care High	254	2.6%
Special Care Low	386	3.9%
Clinically Complex	79	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.0%
<b>TOTAL</b>	<b>9,843</b>	

**% Medicare Days in Ultra/Very High RUGs 77.2%**

Figures may not add due to rounding.

# PARK PLACE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,895,400**

- 96 full-time equivalent jobs (salaried and contract), including key areas such as

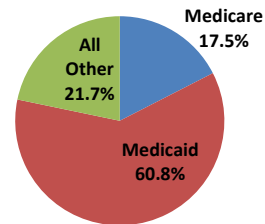
Therapists	0	Dietary & Housekeeping	13
Nurses: 61 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$295,699 for Park Place Center.
- Total Employee Payroll: \$4,223,713
- Estimated State Income Taxes Paid by Employees: \$233,360

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	14.4	50.1	17.9	82.4
	Avg. Length of Stay	40.4	468.6	82.7	121.2
	Occupancy Rate	15.0%	52.2%	18.6%	85.8%
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$262.80				
Total Beds	96				

Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	7	0.1%
Rehabilitation (breakdown in pie chart)	4,842	92.3%
Extensive Services	0	0.0%
Special Care High	32	0.6%
Special Care Low	92	1.8%
Clinically Complex	169	3.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	106	2.0%
<b>TOTAL</b>	<b>5,248</b>	

**% Medicare Days in Ultra/Very High RUGs 83.3%**

Figures may not add due to rounding.



# PHILLIPSBURG CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$5,824,100

- 60 full-time equivalent jobs (salaried and contract), including key areas such as

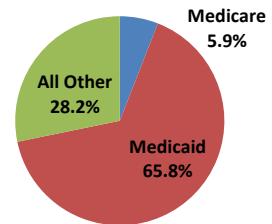
Therapists	0	Dietary & Housekeeping	9
Nurses: 38 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	23	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$237,053 for Phillipsburg Center.
- Total Employee Payroll: \$2,179,960
- Estimated State Income Taxes Paid by Employees: \$120,443

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		3.4	38.1	16.3	57.9
	Avg. Length of Stay		73.8	535.4	662.9	406.6
	Occupancy Rate		5.7%	63.6%	27.2%	96.5%
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★					
Routine Cost per Day	\$225.91					
Total Beds	60					

Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	978	78.2%
Extensive Services	0	0.0%
Special Care High	127	10.2%
Special Care Low	140	11.2%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.4%
<b>TOTAL</b>	<b>1,250</b>	

**% Medicare Days in Ultra/Very High RUGs 64.1%**

Figures may not add due to rounding.

# PINE ACRES CONVALESCENT CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,797,600**

- 98 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 58 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	16	Therapists	9
Certified Nursing Assistants (CNAs)	35	Other	0
Administrative	4	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$301,326 for Pine Acres Convalescent Center.
- Total Employee Payroll: \$3,691,366
- Estimated State Income Taxes Paid by Employees: \$203,948

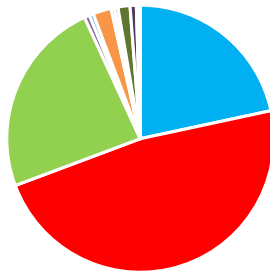
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★	Avg. Daily Census	18.2	56.1	13.2	87.5
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	45.8	220.1	84.5	108.2
			Occupancy Rate	17.8%	55.0%	12.9%	85.7%
Routine Cost per Day	\$247.71						
Total Beds	102						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	72	1.1%
Rehabilitation (breakdown in pie chart)	6,309	94.9%
Extensive Services	0	0.0%
Special Care High	64	1.0%
Special Care Low	159	2.4%
Clinically Complex	35	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>6,645</b>	

**% Medicare Days in Ultra/Very High RUGs      92.7%**

Figures may not add due to rounding.

# PINE BROOK CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,634,100

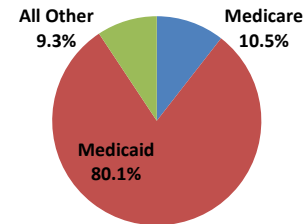
- 105 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 32 total, including		Contract Labor: 33 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	33
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$478,564 for Pine Brook Care Center.
- Total Employee Payroll: \$2,539,014
- Estimated State Income Taxes Paid by Employees: \$140,281

## Statistical Profile

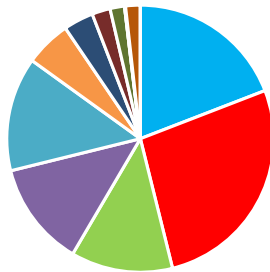
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 13.0	Medicaid 98.5	All Other 11.5
Medicare Quality Measure Rating	★★★	Avg. Length of Stay	51.4	182.6	1,393.7
		Occupancy Rate	9.8%	74.7%	8.7%
			93.1%		
Routine Cost per Day	\$206.75				
Total Beds	132				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	138	2.9%
Rehabilitation (breakdown in pie chart)	4,113	87.0%
Extensive Services	55	1.2%
Special Care High	205	4.3%
Special Care Low	159	3.4%
Clinically Complex	59	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>4,730</b>	

**% Medicare Days in Ultra/Very High RUGs 81.0%**

Figures may not add due to rounding.

# PITMAN MANOR

Ownership: Nonprofit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

**Total Expenditures: \$14,321,100**

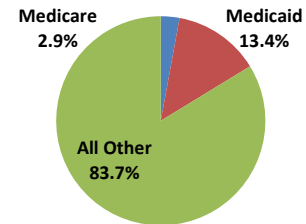
- 176 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	44
Nurses: 53 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	12	Nursing	0
Licensed Practical Nurses (LPNs)	6	Therapists	0
Certified Nursing Assistants (CNAs)	35	Other	0
Administrative	15	Plant Operations and Maintenance	10

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$941,096 for Pitman Manor.
- Total Employee Payroll: \$6,366,730
- Estimated State Income Taxes Paid by Employees: \$351,762

## Statistical Profile

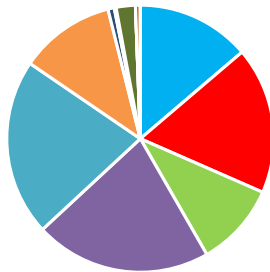
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 6.4	Medicaid 29.8	All Other 186.5	Total 222.7
	Medicare Quality Measure Rating	★★★	Avg. Length of Stay	36.6	1,088.8	2,268.8	781.7
	Routine Cost per Day	\$73.31	Occupancy Rate	2.7%	12.6%	79.0%	94.4%
Total Beds	236						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,230	95.2%
Extensive Services	0	0.0%
Special Care High	20	0.9%
Special Care Low	78	3.3%
Clinically Complex	10	0.4%
Behavioral Symptoms/Cognitive Performance	3	0.1%
Reduced Physical Function	2	0.1%
<b>TOTAL</b>	<b>2,343</b>	

**% Medicare Days in Ultra/Very High RUGs 91.5%**

Figures may not add due to rounding.

# PLAZA HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,877,000**

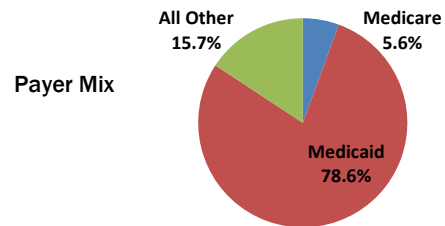
- 122 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 70 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$503,990 for Plaza Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$4,217,061
- Estimated State Income Taxes Paid by Employees: \$232,993

## Statistical Profile

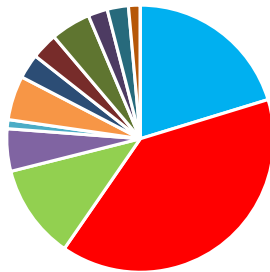
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	6.9	96.5	19.3	122.7
	Avg. Length of Stay	51.3	690.8	123.7	285.3
	Occupancy Rate	5.4%	75.4%	15.1%	95.9%
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$151.01				
Total Beds	128				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	76	3.0%
Rehabilitation (breakdown in pie chart)	2,378	94.8%
Extensive Services	4	0.2%
Special Care High	6	0.2%
Special Care Low	41	1.6%
Clinically Complex	2	0.1%
Behavioral Symptoms/Cognitive Performance	2	0.1%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>2,509</b>	

**% Medicare Days in Ultra/Very High RUGs 81.1%**

Figures may not add due to rounding.

# POWERBACK REHABILITATION MOORESTOWN

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$21,429,800

- 185 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 100 total, including		Contract Labor: 30 total, including	
■ Registered Nurses (RNs)	56	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	30
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$88,923 for Powerback Rehabilitation Moorestown.
- Total Employee Payroll: \$7,037,859
- Estimated State Income Taxes Paid by Employees: \$388,842

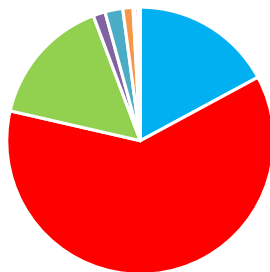
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 57.6	Medicaid 0.0	All Other 20.4	Total 78.1
Medicare Overall Rating	★★★★★	Avg. Length of Stay	24.2	0.0	18.9	22.6
Medicare Quality Measure Rating	★★	Occupancy Rate	48.0%	0.0%	17.0%	65.1%
Routine Cost per Day	\$498.04					
Total Beds	120					
	0					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	482	2.3%
Rehabilitation (breakdown in pie chart)	19,827	96.0%
Extensive Services	61	0.3%
Special Care High	67	0.3%
Special Care Low	139	0.7%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	78	0.4%
<b>TOTAL</b>	<b>20,654</b>	

**% Medicare Days in Ultra/Very High RUGs 95.7%**

Figures may not add due to rounding.

# POWERBACK REHABILITATION, ROUTE 73

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$25,818,600

- 230 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	38
Nurses: 120 total, including		Contract Labor: 45 total, including	
■ Registered Nurses (RNs)	66	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	45
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$140,966 for Powerback Rehabilitation, Route 73.
- Total Employee Payroll: \$8,540,204
- Estimated State Income Taxes Paid by Employees: \$471,846

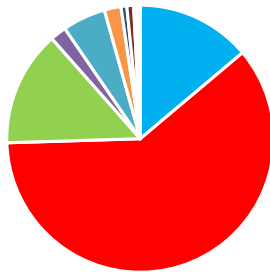
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 80.7	Medicaid 0.0	All Other 32.4	Total 113.1
Medicare Overall Rating	★★★★	Avg. Length of Stay	21.0	0.0	17.7	19.9
Medicare Quality Measure Rating	★★★★	Occupancy Rate	65.1%	0.0%	26.1%	91.2%
Routine Cost per Day	\$416.00	Payer Mix				
Total Beds	124					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	579	2.0%
Rehabilitation (breakdown in pie chart)	28,276	97.0%
Extensive Services	17	0.1%
Special Care High	97	0.3%
Special Care Low	96	0.3%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	79	0.3%
<b>TOTAL</b>	<b>29,145</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>95.7%</b>

Figures may not add due to rounding.



# PREAKNESS HEALTHCARE CENTER

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$63,582,500

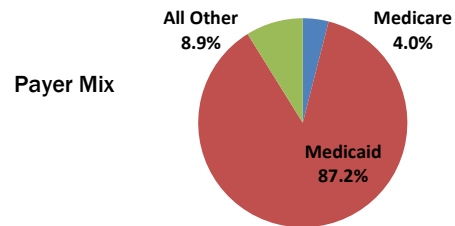
- 520 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	119
Nurses: 321 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	70	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	225	■ Other	0
Administrative	19	Plant Operations and Maintenance	23

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,547,872 for Preakness Healthcare Center.
- Total Employee Payroll: \$28,259,204
- Estimated State Income Taxes Paid by Employees: \$1,561,321

## Statistical Profile

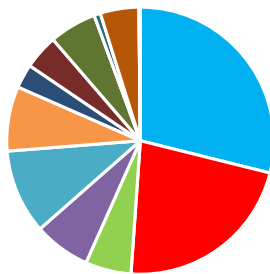
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		14.8	323.0	32.8	370.5
	Avg. Length of Stay		41.8	374.2	272.2	277.1
	Occupancy Rate		3.6%	79.5%	8.1%	91.3%
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★★					
Routine Cost per Day	\$447.21					
Total Beds	406					
Inclusive of 11 Ventilator & 24 Behavior Mgmt SCNF beds						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	53	1.0%
Rehabilitation (breakdown in pie chart)	2,991	55.5%
Extensive Services	483	9.0%
Special Care High	474	8.8%
Special Care Low	429	8.0%
Clinically Complex	405	7.5%
Behavioral Symptoms/Cognitive Performance	78	1.4%
Reduced Physical Function	475	8.8%
<b>TOTAL</b>	<b>5,388</b>	

**% Medicare Days in Ultra/Very High RUGs 46.1%**

Figures may not add due to rounding.

# PREFERRED CARE AT MERCER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,120,800

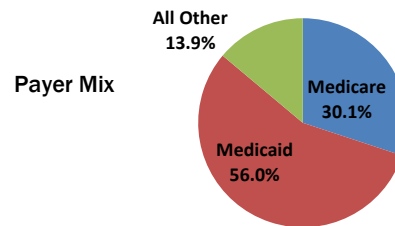
- 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	23
Nurses: 52 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$258,390 for Preferred Care At Mercer.
- Total Employee Payroll: \$5,044,667
- Estimated State Income Taxes Paid by Employees: \$278,718

## Statistical Profile

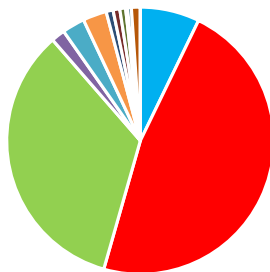
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	25.5	47.6	11.8	84.9
	Avg. Length of Stay	35.3	275.7	22.9	60.2
	Occupancy Rate	25.5%	47.6%	11.8%	84.9%
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$272.57				
Total Beds	100				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	647	6.9%
Rehabilitation (breakdown in pie chart)	8,106	87.0%
Extensive Services	19	0.2%
Special Care High	65	0.7%
Special Care Low	238	2.6%
Clinically Complex	212	2.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	32	0.3%
<b>TOTAL</b>	<b>9,319</b>	

**% Medicare Days in Ultra/Very High RUGs 89.2%**

Figures may not add due to rounding.

# PRESBYTERIAN HOME - MEADOW LAKES

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$28,082,200

- 223 full-time equivalent jobs (salaried and contract), including key areas such as

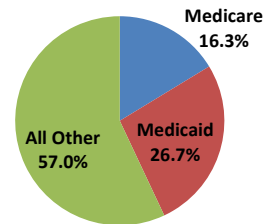
Therapists	0	Dietary & Housekeeping	75
Nurses: 41 total, including		Contract Labor: 5 total, including	
■ Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	4	Plant Operations and Maintenance	25

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$193,795 for Presbyterian Home - Meadow Lakes.
- Total Employee Payroll: \$9,035,159
- Estimated State Income Taxes Paid by Employees: \$499,193

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		8.7	14.2	30.3	53.2
	Avg. Length of Stay		40.6	1,037.4	221.4	146.1
	Occupancy Rate		14.5%	23.7%	50.6%	88.7%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$318.13					
Total Beds	60					

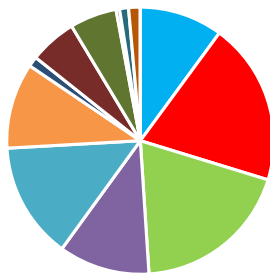
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,047	96.2%
Extensive Services	0	0.0%
Special Care High	49	1.5%
Special Care Low	9	0.3%
Clinically Complex	19	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	44	1.4%
<b>TOTAL</b>	<b>3,168</b>	

**% Medicare Days in Ultra/Very High RUGs 81.3%**

Figures may not add due to rounding.

# PRINCETON CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,096,300

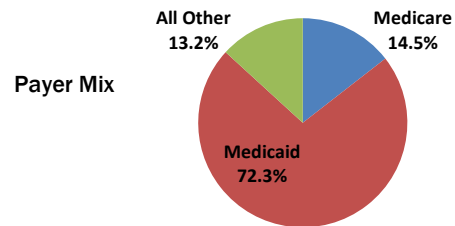
- 111 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 66 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	21	Therapists	0
Certified Nursing Assistants (CNAs)	39	Other	0
Administrative	5	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$397,377 for Princeton Care Center.
- Total Employee Payroll: \$4,437,723
- Estimated State Income Taxes Paid by Employees: \$245,184

## Statistical Profile

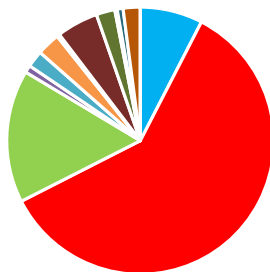
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★	Avg. Daily Census	15.5	77.2	14.1	106.8
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	55.3	343.8	73.5	153.5
			Occupancy Rate	13.0%	64.9%	11.9%	89.7%
Routine Cost per Day	\$244.72						
Total Beds	119						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	42	0.7%
Rehabilitation (breakdown in pie chart)	5,500	97.5%
Extensive Services	54	1.0%
Special Care High	31	0.5%
Special Care Low	14	0.2%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>5,642</b>	

**% Medicare Days in Ultra/Very High RUGs 87.5%**

Figures may not add due to rounding.

# PROSPECT HEIGHTS CC

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

Total Expenditures: \$19,504,500

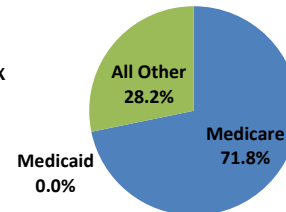
- 182 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	35	Dietary & Housekeeping	33
Nurses: 83 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	30	Nursing	0
Licensed Practical Nurses (LPNs)	14	Therapists	0
Certified Nursing Assistants (CNAs)	39	Other	0
Administrative	16	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$101,988 for Prospect Heights CC.
- Total Employee Payroll: \$9,014,684
- Estimated State Income Taxes Paid by Employees: \$498,061

## Statistical Profile

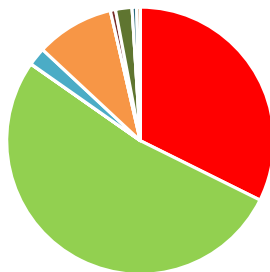
Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 59.6	Medicaid 0.0	All Other 23.4	Total 83.1
Medicare Overall Rating	★★★★★	Avg. Length of Stay	29.6	0.0	611.1	40.5
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	30.4%	0.0%	12.0%	42.4%
Routine Cost per Day	\$418.74					
Total Beds	196					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	161	0.7%
Rehabilitation (breakdown in pie chart)	21,292	97.9%
Extensive Services	0	0.0%
Special Care High	115	0.5%
Special Care Low	98	0.5%
Clinically Complex	39	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	40	0.2%
<b>TOTAL</b>	<b>21,745</b>	

**% Medicare Days in Ultra/Very High RUGs 95.0%**

Figures may not add due to rounding.

# PROVIDENCE NURSING AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$7,054,200

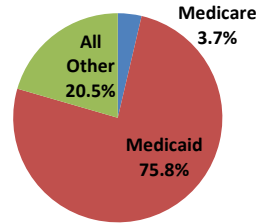
- 15 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 0 total, including		Contract Labor: 52 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	52
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$420,895 for Providence Nursing and Rehabilitation Center.
- Total Employee Payroll: \$320,132
- Estimated State Income Taxes Paid by Employees: \$17,687

## Statistical Profile

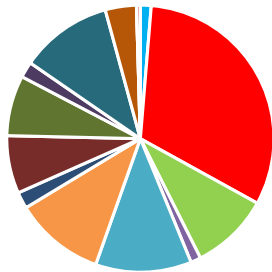
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★	Avg. Daily Census	Medicare 3.7	Medicaid 76.1	All Other 20.6	Total 100.4
	Medicare Quality Measure Rating	★★	Avg. Length of Stay	29.9	414.8	129.6	215.6
Routine Cost per Day	\$176.69	Occupancy Rate	3.5%	71.8%	19.4%	94.7%	
Total Beds	106						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,299	96.7%
Extensive Services	0	0.0%
Special Care High	21	1.6%
Special Care Low	20	1.5%
Clinically Complex	3	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.1%
<b>TOTAL</b>	<b>1,344</b>	

**% Medicare Days in Ultra/Very High RUGs 64.1%**

Figures may not add due to rounding.

# REFORMED CHURCH HOME

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,248,200

- 189 full-time equivalent jobs (salaried and contract), including key areas such as

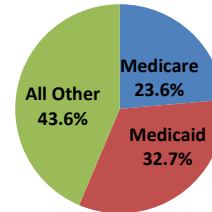
Therapists	0	Dietary & Housekeeping	39
Nurses: 79 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	14	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$334,702 for Reformed Church Home.
- Total Employee Payroll: \$7,744,026
- Estimated State Income Taxes Paid by Employees: \$427,857

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		23.8	33.0	44.0	100.7
	Avg. Length of Stay		41.0	633.3	157.3	110.4
	Occupancy Rate		132.3%	183.2%	244.2%	559.7%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$311.34					
Total Beds	18					

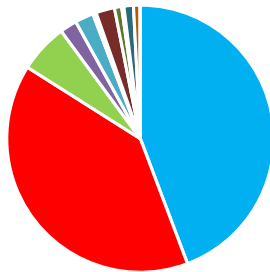
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	16	0.2%
Rehabilitation (breakdown in pie chart)	8,505	97.9%
Extensive Services	6	0.1%
Special Care High	78	0.9%
Special Care Low	47	0.5%
Clinically Complex	31	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>8,689</b>	

**% Medicare Days in Ultra/Very High RUGs 92.6%**

Figures may not add due to rounding.



# REGENCY GARDENS NURSING CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,304,900

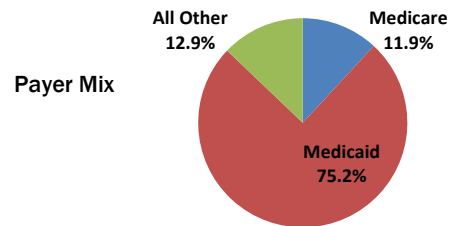
- 110 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 53 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	11
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$446,452 for Regency Gardens Nursing Center.
- Total Employee Payroll: \$3,648,371
- Estimated State Income Taxes Paid by Employees: \$201,572

## Statistical Profile

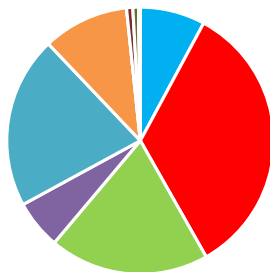
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		13.8	87.6	15.0	116.4
	Avg. Length of Stay		48.5	275.7	421.1	182.4
	Occupancy Rate		11.5%	73.0%	12.5%	97.0%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★					
Routine Cost per Day	\$190.03					
Total Beds	120					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	4,640	92.0%
Extensive Services	14	0.3%
Special Care High	219	4.3%
Special Care Low	120	2.4%
Clinically Complex	47	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>5,046</b>	

**% Medicare Days in Ultra/Very High RUGs 90.4%**

Figures may not add due to rounding.

# REGENCY GRANDE NURSING & REHAB CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,303,800

- 166 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 88 total, including		Contract Labor: 15 total, including	
■ Registered Nurses (RNs)	22	■ Nursing	15
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$558,857 for Regency Grande Nursing & Rehab Center.
- Total Employee Payroll: \$4,530,862
- Estimated State Income Taxes Paid by Employees: \$250,330

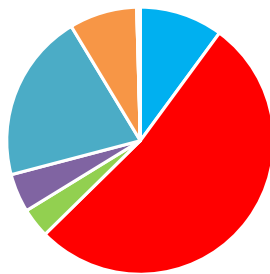
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 22.4	Medicaid 107.1	All Other 21.4	Total 150.8
Medicare Overall Rating	★★★★★	Avg. Length of Stay	40.2	289.6	389.7	153.8
Medicare Quality Measure Rating	★★★★	Occupancy Rate	14.4%	69.1%	13.8%	97.3%
Routine Cost per Day	\$178.68	Payer Mix				
Total Beds	155					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	74	0.9%
Rehabilitation (breakdown in pie chart)	7,321	89.6%
Extensive Services	33	0.4%
Special Care High	105	1.3%
Special Care Low	489	6.0%
Clinically Complex	103	1.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	44	0.5%
<b>TOTAL</b>	<b>8,169</b>	

**% Medicare Days in Ultra/Very High RUGs 90.1%**

Figures may not add due to rounding.

# REGENCY HERITAGE NURSING AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$21,951,900**

- 241 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	48
Nurses: 128 total, including		Contract Labor: 19 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	19
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	81	■ Other	0
Administrative	10	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$850,647 for Regency Heritage Nursing and Rehabilitation Center.
- Total Employee Payroll: \$7,144,674
- Estimated State Income Taxes Paid by Employees: \$394,743

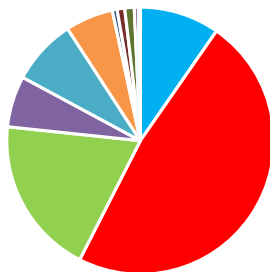
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 40.9	Medicaid 159.2	All Other 36.3	Total 236.4
Medicare Overall Rating	★★★	Avg. Length of Stay	34.7	290.6	331.2	128.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	16.0%	62.4%	14.2%	92.7%
Routine Cost per Day	\$210.67	Payer Mix				
Total Beds	255					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	124	0.8%
Rehabilitation (breakdown in pie chart)	14,131	94.6%
Extensive Services	41	0.3%
Special Care High	192	1.3%
Special Care Low	367	2.5%
Clinically Complex	65	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.1%
<b>TOTAL</b>	<b>14,932</b>	

**% Medicare Days in Ultra/Very High RUGs 92.3%**

Figures may not add due to rounding.

# REGENCY PARK NURSING CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$13,090,800**

- 141 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 76 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	12
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$564,460 for Regency Park Nursing Center.
- Total Employee Payroll: \$5,378,746
- Estimated State Income Taxes Paid by Employees: \$297,176

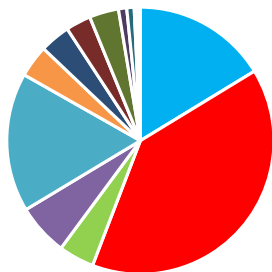
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	<b>Medicare</b> 24.7	<b>Medicaid</b> 112.2	<b>All Other</b> 17.5	<b>Total</b> 154.4
Medicare Overall Rating	★★★★★	Avg. Length of Stay	51.5	320.0	277.9	172.9
Medicare Quality Measure Rating	★★★★	Occupancy Rate	14.3%	65.2%	10.2%	89.8%
Routine Cost per Day	\$187.10	Payer Mix				
Total Beds	172					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	14	0.2%
Rehabilitation (breakdown in pie chart)	8,258	91.7%
Extensive Services	0	0.0%
Special Care High	234	2.6%
Special Care Low	344	3.8%
Clinically Complex	130	1.4%
Behavioral Symptoms/Cognitive Performance	21	0.2%
Reduced Physical Function	3	0.0%
<b>TOTAL</b>	<b>9,004</b>	

**% Medicare Days in Ultra/Very High RUGs 80.0%**

Figures may not add due to rounding.

# REGENT CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$13,604,300**

- 171 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	14	Dietary & Housekeeping	33
Nurses: 96 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	23	Nursing	0
Licensed Practical Nurses (LPNs)	15	Therapists	0
Certified Nursing Assistants (CNAs)	58	Other	0
Administrative	12	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$419,799 for Regent Care Center.
- Total Employee Payroll: \$7,039,136
- Estimated State Income Taxes Paid by Employees: \$388,912

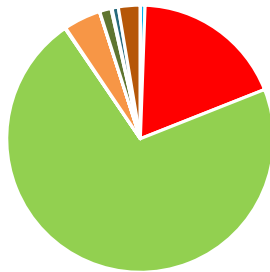
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★★</p> <p>Medicare Quality Measure Rating  ★★★★★</p> <p>Routine Cost per Day               \$254.81</p> <p>Total Beds                            180</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">18.3</td> <td style="text-align: center;">83.5</td> <td style="text-align: center;">12.9</td> <td style="text-align: center;">114.8</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">32.0</td> <td style="text-align: center;">781.8</td> <td style="text-align: center;">525.1</td> <td style="text-align: center;">163.0</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">10.2%</td> <td style="text-align: center;">46.4%</td> <td style="text-align: center;">7.2%</td> <td style="text-align: center;">63.8%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	18.3	83.5	12.9	114.8	Avg. Length of Stay	32.0	781.8	525.1	163.0	Occupancy Rate	10.2%	46.4%	7.2%	63.8%	<p style="text-align: center;">Payer Mix</p>
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	18.3	83.5	12.9	114.8																		
Avg. Length of Stay	32.0	781.8	525.1	163.0																		
Occupancy Rate	10.2%	46.4%	7.2%	63.8%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	58	0.9%
Rehabilitation (breakdown in pie chart)	6,338	94.9%
Extensive Services	3	0.0%
Special Care High	27	0.4%
Special Care Low	179	2.7%
Clinically Complex	64	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.1%
<b>TOTAL</b>	<b>6,679</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>91.0%</b>

Figures may not add due to rounding.

# REHAB AT RIVER'S EDGE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,756,300

- 155 full-time equivalent jobs (salaried and contract), including key areas such as

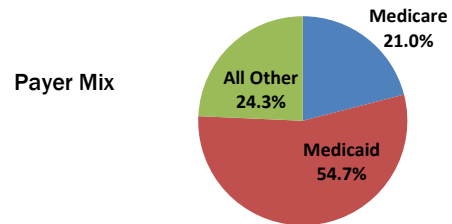
Therapists	0	Dietary & Housekeeping	32
Nurses: 94 total, including		#	
■ Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$451,196 for Rehab at River's Edge.
- Total Employee Payroll: \$5,781,067
- Estimated State Income Taxes Paid by Employees: \$319,404

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$240.56				
Total Beds	138				

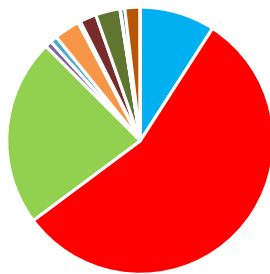
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Avg. Daily Census	27.5	71.8	31.9	131.2
Avg. Length of Stay	44.4	557.8	77.6	113.2
Occupancy Rate	19.9%	52.0%	23.1%	95.1%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	8	0.1%
Rehabilitation (breakdown in pie chart)	9,523	94.8%
Extensive Services	0	0.0%
Special Care High	153	1.5%
Special Care Low	194	1.9%
Clinically Complex	141	1.4%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	24	0.2%
<b>TOTAL</b>	<b>10,044</b>	

**% Medicare Days in Ultra/Very High RUGs 87.6%**

Figures may not add due to rounding.

# RENAISSANCE PAVILION

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$3,355,500**

- 50 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

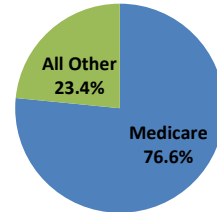
Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$26,605 for Renaissance Pavilion.
- Total Employee Payroll: \$3,427,723
- Estimated State Income Taxes Paid by Employees: \$189,382

## Statistical Profile

<ul style="list-style-type: none"> <li>■ Medicare Ratings (from 1 to 5 stars)</li> </ul>								
	Avg. Daily Census	20.0	Medicare	20.0	All Other	6.1	Total	26.1
	Avg. Length of Stay	N/A <sup>1</sup>	Medicaid	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
	Occupancy Rate	66.6%	All Other	20.4%	86.9%			
Medicare Overall Rating	★★★★★							
Medicare Quality Measure Rating	★★							
Routine Cost per Day	\$854.71							
Total Beds	30							

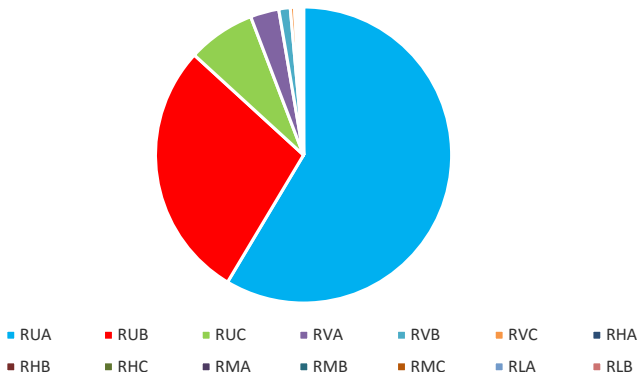
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	10	0.1%
Rehabilitation (breakdown in pie chart)	7,180	98.5%
Extensive Services	0	0.0%
Special Care High	2	0.0%
Special Care Low	1	0.0%
Clinically Complex	78	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	17	0.2%
<b>TOTAL</b>	<b>7,288</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>97.7%</b>



# RIDGEWOOD CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,502,800

- 89 full-time equivalent jobs (salaried and contract), including key areas such as

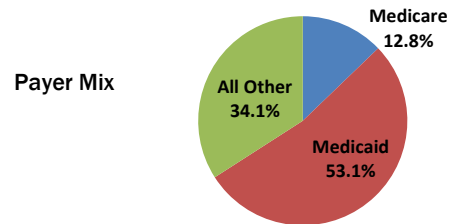
Therapists	0	Dietary & Housekeeping	12
Nurses: 57 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	15	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$296,641 for Ridgewood Center.
- Total Employee Payroll: \$3,834,646
- Estimated State Income Taxes Paid by Employees: \$211,864

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$290.79				
Total Beds	90				

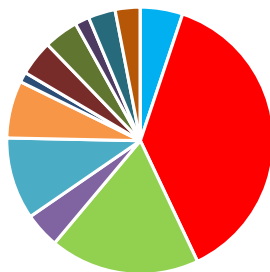
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Avg. Daily Census	10.0	41.5	26.7	78.2
Avg. Length of Stay	55.4	329.5	79.8	122.0
Occupancy Rate	11.1%	46.1%	29.6%	86.9%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,352	91.7%
Extensive Services	0	0.0%
Special Care High	117	3.2%
Special Care Low	20	0.5%
Clinically Complex	88	2.4%
Behavioral Symptoms/Cognitive Performance	8	0.2%
Reduced Physical Function	71	1.9%
<b>TOTAL</b>	<b>3,656</b>	

**% Medicare Days in Ultra/Very High RUGs 75.4%**

Figures may not add due to rounding.

# RIVERSIDE NURSING AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,428,200**

- 85 full-time equivalent jobs (salaried and contract), including key areas such as

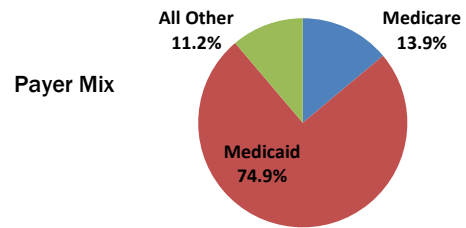
Therapists	0	Dietary & Housekeeping	0
Nurses: 57 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	7	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$348,481 for Riverside Nursing and Rehabilitation Center.
- Total Employee Payroll: \$3,023,238
- Estimated State Income Taxes Paid by Employees: \$167,034

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★	Avg. Daily Census	13.0	69.7	10.4	93.1
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	48.3	191.2	146.2	132.2
			Occupancy Rate	9.9%	53.2%	7.9%	71.0%

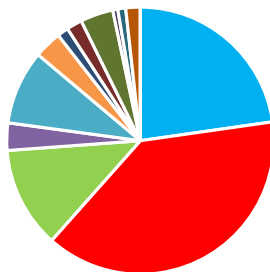
Routine Cost per Day	\$228.68
Total Beds	131



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	17	0.4%
Rehabilitation (breakdown in pie chart)	4,608	97.5%
Extensive Services	0	0.0%
Special Care High	33	0.7%
Special Care Low	17	0.4%
Clinically Complex	34	0.7%
Behavioral Symptoms/Cognitive Performance	13	0.3%
Reduced Physical Function	3	0.1%
<b>TOTAL</b>	<b>4,725</b>	

**% Medicare Days in Ultra/Very High RUGs 87.5%**

Figures may not add due to rounding.

# ROLLING HILLS CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$7,536,600**

- 77 full-time equivalent jobs (salaried and contract), including key areas such as

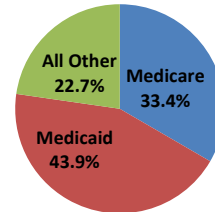
Therapists	0	Dietary & Housekeeping	11
Nurses: 46 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	10	Therapists	9
Certified Nursing Assistants (CNAs)	29	Other	0
Administrative	4	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$175,522 for Rolling Hills Care Center.
- Total Employee Payroll: \$2,811,252
- Estimated State Income Taxes Paid by Employees: \$155,322

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
		Avg. Daily Census	20.2	26.6	13.8	60.5
		Avg. Length of Stay	30.3	359.4	42.6	57.0
	Occupancy Rate	30.2%	39.7%	20.5%	90.4%	
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$260.08					
Total Beds	67					

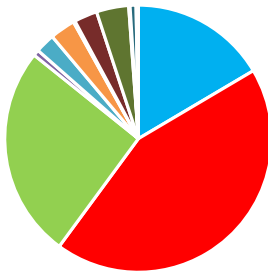
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	641	8.7%
Rehabilitation (breakdown in pie chart)	6,637	90.0%
Extensive Services	3	0.0%
Special Care High	43	0.6%
Special Care Low	31	0.4%
Clinically Complex	17	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.0%
<b>TOTAL</b>	<b>7,375</b>	

**% Medicare Days in Ultra/Very High RUGs 89.2%**

Figures may not add due to rounding.

# ROOSEVELT CARE CENTER AT OLD BRIDGE

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$20,586,300

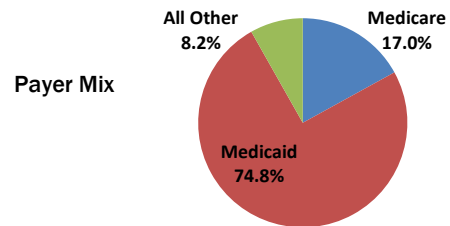
- 207 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 130 total, including		Contract Labor: 5 total, including	
■ Registered Nurses (RNs)	23	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	81	■ Other	0
Administrative	19	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$597,252 for Roosevelt Care Center at Old Bridge.
- Total Employee Payroll: \$7,964,458
- Estimated State Income Taxes Paid by Employees: \$440,036

## Statistical Profile

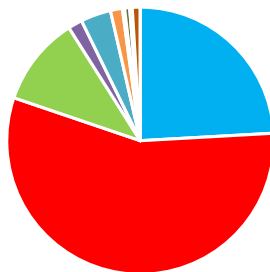
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		28.1	123.7	13.5	165.4
	Avg. Length of Stay		25.5	5,018.1	86.7	129.0
	Occupancy Rate		15.6%	68.7%	7.5%	91.9%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★					
Routine Cost per Day	\$310.56					
Total Beds	180					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	500	4.9%
Rehabilitation (breakdown in pie chart)	9,060	89.1%
Extensive Services	45	0.4%
Special Care High	100	1.0%
Special Care Low	418	4.1%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	46	0.5%
<b>TOTAL</b>	<b>10,169</b>	

**% Medicare Days in Ultra/Very High RUGs 91.2%**

Figures may not add due to rounding.

# ROOSEVELT CARE CENTER

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$29,863,500

- 232 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 182 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	30	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	37	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	114	■ Other	0
Administrative	18	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$661,000 for Roosevelt Care Center.
- Total Employee Payroll: \$11,525,532
- Estimated State Income Taxes Paid by Employees: \$636,786

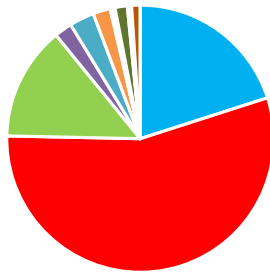
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 21.7	Medicaid 132.8	All Other 19.1	Total 173.6
Medicare Overall Rating	★★★★	Avg. Length of Stay	29.7	6,060.1	154.9	198.1
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	6.1%	37.3%	5.4%	48.8%
Routine Cost per Day	\$417.69	Payer Mix				
Total Beds	356					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	341	4.3%
Rehabilitation (breakdown in pie chart)	7,127	90.0%
Extensive Services	37	0.5%
Special Care High	25	0.3%
Special Care Low	224	2.8%
Clinically Complex	156	2.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.1%
<b>TOTAL</b>	<b>7,920</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>90.7%</b>

Figures may not add due to rounding.

# ROSE GARDEN NURSING AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,698,300

- 155 full-time equivalent jobs (salaried and contract), including key areas such as

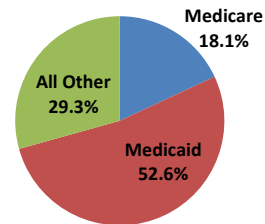
Therapists	0	Dietary & Housekeeping	29
Nurses: 60 total, including		Contract Labor: 30 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	20
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	15	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$416,354 for Rose Garden Nursing and Rehabilitation Center.
- Total Employee Payroll: \$5,376,555
- Estimated State Income Taxes Paid by Employees: \$297,055

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 21.1	Medicaid 61.4	All Other 34.3	Total 116.8
Medicare Overall Rating	★★★★★	Avg. Length of Stay	34.9	546.8	136.0	120.4
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	17.0%	49.5%	27.6%	94.2%
Routine Cost per Day	\$260.81					
Total Beds	124					

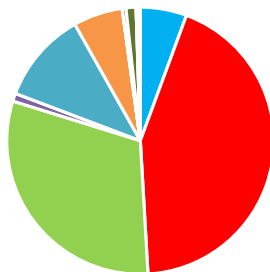
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	7,607	98.7%
Extensive Services	0	0.0%
Special Care High	9	0.1%
Special Care Low	20	0.3%
Clinically Complex	55	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	16	0.2%
<b>TOTAL</b>	<b>7,707</b>	

**% Medicare Days in Ultra/Very High RUGs 96.5%**

Figures may not add due to rounding.

# ROSE MOUNTAIN CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$7,651,600**

- 99 full-time equivalent jobs (salaried and contract), including key areas such as

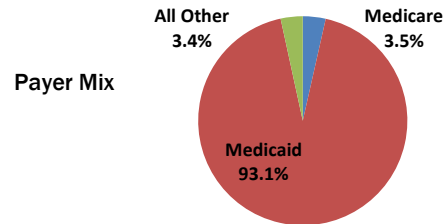
Therapists	0	Dietary & Housekeeping	18
Nurses: 57 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$386,303 for Rose Mountain Care Center.
- Total Employee Payroll: \$3,720,578
- Estimated State Income Taxes Paid by Employees: \$205,562

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★	Avg. Daily Census	3.2	85.7	3.1	92.0
	Medicare Quality Measure Rating	★★★	Avg. Length of Stay	30.4	381.3	67.3	243.4
			Occupancy Rate	2.9%	76.5%	2.8%	82.2%

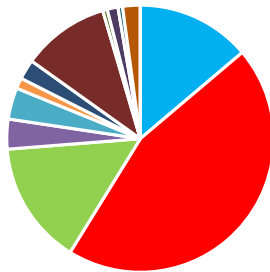
Routine Cost per Day	\$201.53
Total Beds	112



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,078	91.0%
Extensive Services	0	0.0%
Special Care High	16	1.4%
Special Care Low	55	4.6%
Clinically Complex	21	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	15	1.3%
<b>TOTAL</b>	<b>1,185</b>	

**% Medicare Days in Ultra/Very High RUGs 75.0%**

Figures may not add due to rounding.



# ROYAL HEALTH GATE NURSING REHAB

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,004,300

- 20 full-time equivalent jobs (salaried and contract), including key areas such as

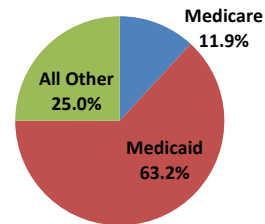
Therapists	0	Dietary & Housekeeping	12
Nurses: 0 total, including		Contract Labor: 78 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	78
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$500,855 for Royal Health Gate Nursing Rehab.
- Total Employee Payroll: \$406,679
- Estimated State Income Taxes Paid by Employees: \$22,469

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		15.5	82.5	32.6	130.6
	Avg. Length of Stay		35.3	257.3	103.6	121.6
	Occupancy Rate		10.4%	55.4%	21.9%	87.6%
Medicare Overall Rating	★					
Medicare Quality Measure Rating	★★★★					
Routine Cost per Day	\$181.96					
Total Beds	149					

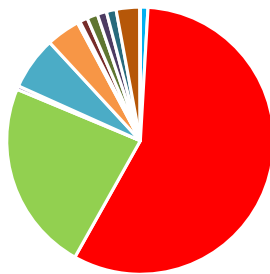
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	239	4.2%
Rehabilitation (breakdown in pie chart)	5,006	88.6%
Extensive Services	0	0.0%
Special Care High	68	1.2%
Special Care Low	299	5.3%
Clinically Complex	32	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>5,650</b>	

**% Medicare Days in Ultra/Very High RUGs 85.9%**

Figures may not add due to rounding.

# ROYAL SUITES HEALTH CARE & REHABILITATION

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,178,400

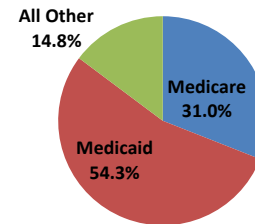
- 178 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 100 total, including		Contract Labor: 26 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	24
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$480,972 for Royal Suites Health Care & Rehabilitation.
- Total Employee Payroll: \$5,751,939
- Estimated State Income Taxes Paid by Employees: \$317,795

## Statistical Profile

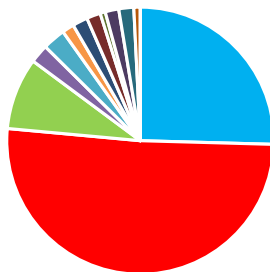
■ Medicare Ratings (from 1 to 5 stars)				
Medicare Overall Rating	★★	Avg. Daily Census	Medicare 49.6	Medicaid 86.9
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	29.0	238.4
Routine Cost per Day	\$222.50	Occupancy Rate	26.7%	46.7%
Total Beds	186			All Other 12.7%
				Total 86.1%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	117	0.7%
Rehabilitation (breakdown in pie chart)	17,380	97.9%
Extensive Services	30	0.2%
Special Care High	53	0.3%
Special Care Low	139	0.8%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	5	0.0%
Reduced Physical Function	25	0.1%
<b>TOTAL</b>	<b>17,749</b>	

**% Medicare Days in Ultra/Very High RUGs 88.6%**

Figures may not add due to rounding.

# SAINT ANNE VILLA

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,607,100**

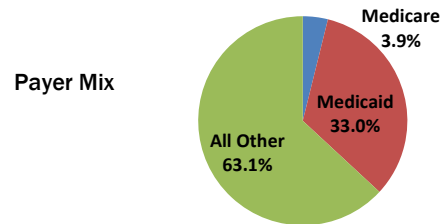
- 114 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 59 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	8	Nursing	0
Licensed Practical Nurses (LPNs)	10	Therapists	2
Certified Nursing Assistants (CNAs)	41	Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$330,542 for Saint Anne Villa.
- Total Employee Payroll: \$4,583,011
- Estimated State Income Taxes Paid by Employees: \$253,211

## Statistical Profile

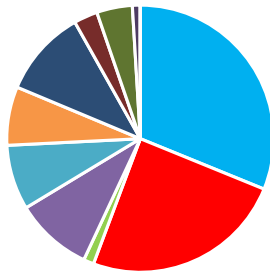
Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Medicare Overall Rating	★★★★★	Avg. Daily Census	3.1	26.1	49.9
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	93.0	1,361.1	827.4
Routine Cost per Day	\$239.25	Occupancy Rate	3.0%	25.8%	49.4%
Total Beds	101				78.2%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,043	93.5%
Extensive Services	0	0.0%
Special Care High	3	0.3%
Special Care Low	15	1.3%
Clinically Complex	41	3.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	1.3%
<b>TOTAL</b>	<b>1,116</b>	

**% Medicare Days in Ultra/Very High RUGs      76.0%**

Figures may not add due to rounding.

# SEACREST VILLAGE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,068,300

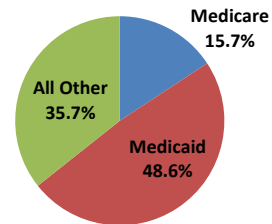
- 179 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
Nurses: 99 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	9	Nursing	0
Licensed Practical Nurses (LPNs)	24	Therapists	0
Certified Nursing Assistants (CNAs)	66	Other	0
Administrative	12	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$566,367 for Seacrest Village.
- Total Employee Payroll: \$6,522,072
- Estimated State Income Taxes Paid by Employees: \$360,344

## Statistical Profile

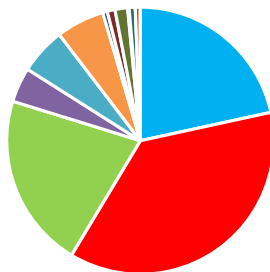
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 24.3	Medicaid 75.1	All Other 55.1	Total 154.5
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	30.9	498.2	91.4	100.3
Routine Cost per Day	\$191.66	Occupancy Rate	14.2%	43.9%	32.2%	90.3%	
Total Beds	171						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	8,400	94.7%
Extensive Services	0	0.0%
Special Care High	64	0.7%
Special Care Low	317	3.6%
Clinically Complex	73	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	20	0.2%
<b>TOTAL</b>	<b>8,874</b>	

**% Medicare Days in Ultra/Very High RUGs 90.3%**

Figures may not add due to rounding.

# SEASHORE GARDENS LIVING CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,196,700

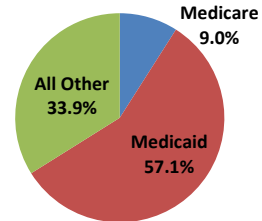
- 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	46
Nurses: 79 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	17	Therapists	8
Certified Nursing Assistants (CNAs)	56	Other	0
Administrative	14	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$623,833 for Seashore Gardens Living Center.
- Total Employee Payroll: \$6,014,957
- Estimated State Income Taxes Paid by Employees: \$332,326

## Statistical Profile

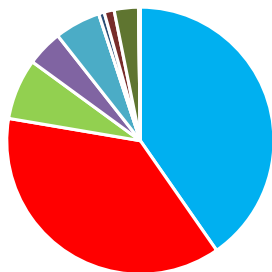
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 14.2	Medicaid 89.9	All Other 53.4	Total 157.6
	Medicare Quality Measure Rating	★★★	Avg. Length of Stay	30.0	3,283.1	1,300.3	290.5
Routine Cost per Day	\$185.96	Occupancy Rate	7.4%	47.1%	28.0%	82.5%	
Total Beds	191						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	5,034	97.0%
Extensive Services	0	0.0%
Special Care High	62	1.2%
Special Care Low	78	1.5%
Clinically Complex	8	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.2%
<b>TOTAL</b>	<b>5,192</b>	

**% Medicare Days in Ultra/Very High RUGs 92.1%**

Figures may not add due to rounding.

# SHADY LANE GLOUCESTER CO HOME

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,843,400**

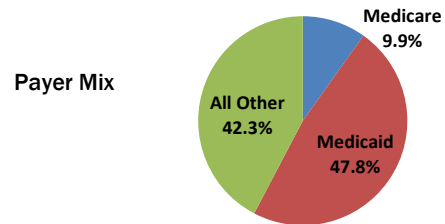
- 89 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 46 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	2	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$226,766 for Shady Lane Gloucester Co Home.
- Total Employee Payroll: \$3,733,500
- Estimated State Income Taxes Paid by Employees: \$206,276

## Statistical Profile

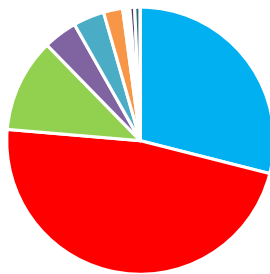
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	5.7	27.7	24.5	57.8
	Avg. Length of Stay	★★★★★	37.2	438.9	190.0	167.5
			9.3%	45.3%	40.1%	94.8%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$414.55					
Total Beds	61					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,072	99.6%
Extensive Services	0	0.0%
Special Care High	4	0.2%
Special Care Low	0	0.0%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.2%
<b>TOTAL</b>	<b>2,081</b>	

**% Medicare Days in Ultra/Very High RUGs 97.5%**

Figures may not add due to rounding.

# SHORE MEADOWS REHAB & NURSING CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$11,328,400**

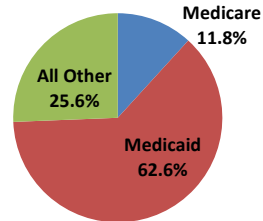
- 16 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 0 total, including		Contract Labor: 79 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	79
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$500,557 for Shore Meadows Rehab & Nursing Center.
- Total Employee Payroll: \$336,952
- Estimated State Income Taxes Paid by Employees: \$18,617

## Statistical Profile

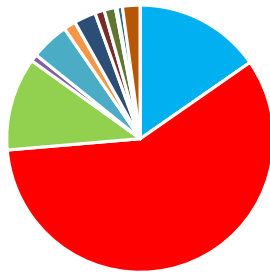
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★	Avg. Daily Census	Medicare 15.4	Medicaid 81.6	All Other 33.4	Total 130.4
	Medicare Quality Measure Rating	★★	Avg. Length of Stay	31.1	250.4	118.4	118.4
			Occupancy Rate	11.8%	62.8%	25.7%	100.3%
Routine Cost per Day	\$187.16						
Total Beds	130						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	34	0.6%
Rehabilitation (breakdown in pie chart)	5,195	92.7%
Extensive Services	2	0.0%
Special Care High	73	1.3%
Special Care Low	235	4.2%
Clinically Complex	26	0.5%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	38	0.7%
<b>TOTAL</b>	<b>5,604</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>85.7%</b>

Figures may not add due to rounding.



# SHORES AT WESLEY MANOR

Ownership: Nonprofit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

Total Expenditures: \$17,392,500

- 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	48
Nurses: 47 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	17	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$927,352 for Shores at Wesley Manor.
- Total Employee Payroll: \$6,798,438
- Estimated State Income Taxes Paid by Employees: \$375,614

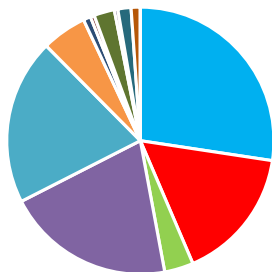
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 15.2	Medicaid 26.6	All Other 186.5	Total 228.3
Medicare Overall Rating	★★★★	Avg. Length of Stay	27.3	9,712.0	648.4	269.7
Medicare Quality Measure Rating	★★	Occupancy Rate	6.1%	10.6%	74.6%	91.3%
Routine Cost per Day	\$75.77	Payer Mix				
Total Beds	250					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	5,396	97.5%
Extensive Services	0	0.0%
Special Care High	54	1.0%
Special Care Low	19	0.3%
Clinically Complex	44	0.8%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	21	0.4%
<b>TOTAL</b>	<b>5,535</b>	

**% Medicare Days in Ultra/Very High RUGs 90.7%**

Figures may not add due to rounding.

# SHORROCK GARDENS CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$16,959,900**

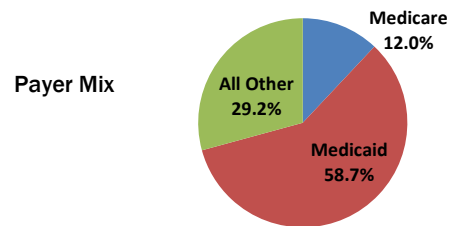
- 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	21
Nurses: 101 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	31	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$708,263 for Shorrock Gardens Care Center.
- Total Employee Payroll: \$6,500,774
- Estimated State Income Taxes Paid by Employees: \$359,168

## Statistical Profile

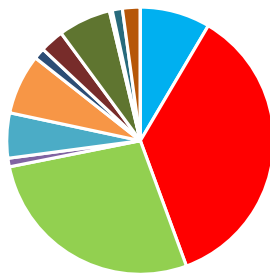
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	22.2	108.7	54.1	185.0
	Avg. Length of Stay	30.8	639.9	149.6	147.8
	Occupancy Rate	10.6%	51.8%	25.8%	88.1%
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$160.60				
Total Beds	210				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	31	0.4%
Rehabilitation (breakdown in pie chart)	7,652	94.3%
Extensive Services	17	0.2%
Special Care High	34	0.4%
Special Care Low	230	2.8%
Clinically Complex	126	1.6%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	21	0.3%
<b>TOTAL</b>	<b>8,112</b>	

**% Medicare Days in Ultra/Very High RUGs 81.1%**

Figures may not add due to rounding.

# SINAI POST ACUTE NURSING AND REHAB CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$28,521,100

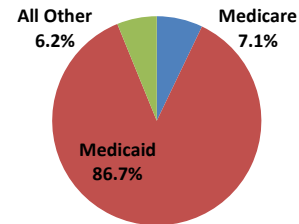
- 324 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	60
Nurses: 196 total, including		Contract Labor: 16 total, including	
■ Registered Nurses (RNs)	31	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	37	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	129	■ Other	0
Administrative	16	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,285,858 for Sinai Post Acute Nursing and Rehab Center.
- Total Employee Payroll: \$12,580,101
- Estimated State Income Taxes Paid by Employees: \$695,051

## Statistical Profile

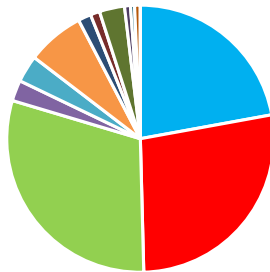
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 22.6	Medicaid 275.9	All Other 19.6	Total 318.2
Medicare Overall Rating	★★	Avg. Length of Stay	47.0	225.8	36.5	142.0
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	5.3%	64.2%	4.6%	74.0%
Routine Cost per Day	\$197.46					
Total Beds	430					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	89	1.1%
Rehabilitation (breakdown in pie chart)	7,947	96.1%
Extensive Services	0	0.0%
Special Care High	105	1.3%
Special Care Low	85	1.0%
Clinically Complex	39	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>8,266</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>89.9%</b>

Figures may not add due to rounding.

# SKILLED NURSING AT FELLOWSHIP VILLAGE

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$35,165,700

- 272 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	24
Nurses: 43 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	33	Plant Operations and Maintenance	16

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$148,249 for Skilled Nursing at Fellowship Village.
- Total Employee Payroll: \$14,447,010
- Estimated State Income Taxes Paid by Employees: \$798,197

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 13.8	Medicaid 0.0	All Other 34.1	Total 47.9
Medicare Overall Rating	★★★★★	Avg. Length of Stay	30.5	0.0	170.4	73.4
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	25.5%	0.0%	63.1%	88.6%
Routine Cost per Day	\$407.60	Payer Mix				
Total Beds	54					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	43	0.9%
Rehabilitation (breakdown in pie chart)	4,499	91.5%
Extensive Services	0	0.0%
Special Care High	143	2.9%
Special Care Low	44	0.9%
Clinically Complex	123	2.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	67	1.4%
<b>TOTAL</b>	<b>4,919</b>	

**% Medicare Days in Ultra/Very High RUGs 82.3%**

Figures may not add due to rounding.

# SOUTH JERSEY EXTENDED CARE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

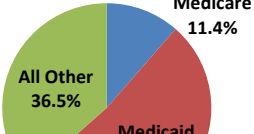
**Total Expenditures: \$12,575,900**

- 20 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 0 total, including		Contract Labor: 97 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	97
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$555,901 for South Jersey Extended Care.
- Total Employee Payroll: \$499,515
- Estimated State Income Taxes Paid by Employees: \$27,598

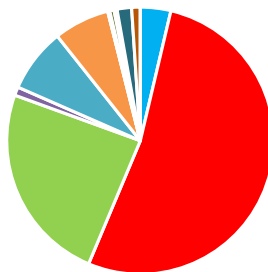
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating                   ★</p> <p>Medicare Quality Measure Rating       ★</p> <p>Routine Cost per Day                       \$194.54</p> <p>Total Beds                                    167</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">16.5</td> <td style="text-align: center;">75.1</td> <td style="text-align: center;">52.7</td> <td style="text-align: center;">144.3</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">39.3</td> <td style="text-align: center;">351.4</td> <td style="text-align: center;">769.0</td> <td style="text-align: center;">205.7</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">9.9%</td> <td style="text-align: center;">45.0%</td> <td style="text-align: center;">31.5%</td> <td style="text-align: center;">86.4%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	16.5	75.1	52.7	144.3	Avg. Length of Stay	39.3	351.4	769.0	205.7	Occupancy Rate	9.9%	45.0%	31.5%	86.4%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	16.5	75.1	52.7	144.3																		
Avg. Length of Stay	39.3	351.4	769.0	205.7																		
Occupancy Rate	9.9%	45.0%	31.5%	86.4%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	62	1.0%
Rehabilitation (breakdown in pie chart)	5,647	93.9%
Extensive Services	63	1.0%
Special Care High	50	0.8%
Special Care Low	161	2.7%
Clinically Complex	28	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>6,017</b>	

**% Medicare Days in Ultra/Very High RUGs                   91.0%**

Figures may not add due to rounding.



# SOUTH MOUNTAIN HC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

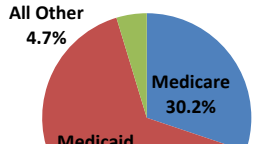
**Total Expenditures: \$20,932,800**

- 215 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 127 total, including		Contract Labor: 23 total, including	
■ Registered Nurses (RNs)	27	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	23
■ Certified Nursing Assistants (CNAs)	81	■ Other	0
Administrative	12	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$554,781 for South Mountain HC.
- Total Employee Payroll: \$7,691,858
- Estimated State Income Taxes Paid by Employees: \$424,975

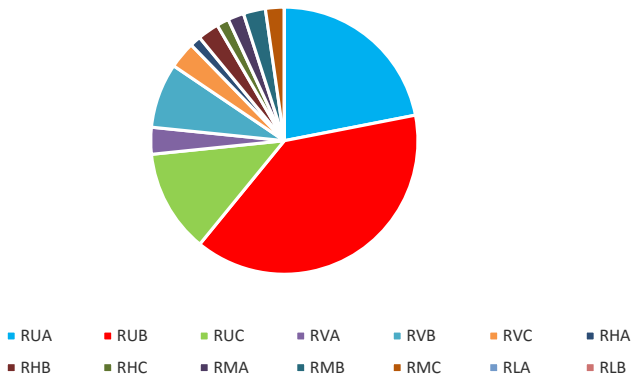
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★</p> <p>Medicare Quality Measure Rating  ★★★★★</p> <p>Routine Cost per Day                 \$247.96</p> <p>Total Beds                               195</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">55.1</td> <td style="text-align: center;">118.9</td> <td style="text-align: center;">8.6</td> <td style="text-align: center;">182.6</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">34.9</td> <td style="text-align: center;">299.4</td> <td style="text-align: center;">23.3</td> <td style="text-align: center;">78.0</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">28.3%</td> <td style="text-align: center;">61.0%</td> <td style="text-align: center;">4.4%</td> <td style="text-align: center;">93.6%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	55.1	118.9	8.6	182.6	Avg. Length of Stay	34.9	299.4	23.3	78.0	Occupancy Rate	28.3%	61.0%	4.4%	93.6%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	55.1	118.9	8.6	182.6																	
Avg. Length of Stay	34.9	299.4	23.3	78.0																	
Occupancy Rate	28.3%	61.0%	4.4%	93.6%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	53	0.3%
Rehabilitation (breakdown in pie chart)	19,585	97.4%
Extensive Services	0	0.0%
Special Care High	130	0.6%
Special Care Low	222	1.1%
Clinically Complex	112	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.0%
<b>TOTAL</b>	<b>20,109</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>85.7%</b>

Figures may not add due to rounding.

# SOUTHERN OCEAN CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

**Total Expenditures: \$15,251,400**

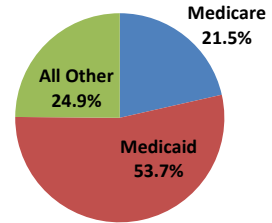
- 136 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 91 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	22	Nursing	0
Licensed Practical Nurses (LPNs)	21	Therapists	11
Certified Nursing Assistants (CNAs)	48	Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$407,509 for Southern Ocean Center.
- Total Employee Payroll: \$5,713,382
- Estimated State Income Taxes Paid by Employees: \$315,664

## Statistical Profile

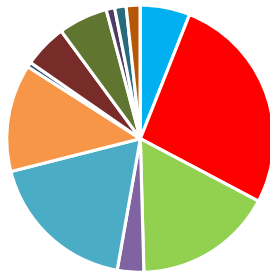
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 25.6	Medicaid 64.0	All Other 29.7	Total 119.3
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	21.2	556.2	48.8	61.7
Routine Cost per Day	\$271.11	Occupancy Rate	18.8%	47.1%	21.8%	87.7%	
Total Beds	136						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	79	0.8%
Rehabilitation (breakdown in pie chart)	8,310	89.1%
Extensive Services	111	1.2%
Special Care High	211	2.3%
Special Care Low	385	4.1%
Clinically Complex	115	1.2%
Behavioral Symptoms/Cognitive Performance	4	0.0%
Reduced Physical Function	109	1.2%
<b>TOTAL</b>	<b>9,324</b>	

**% Medicare Days in Ultra/Very High RUGs 75.5%**

Figures may not add due to rounding.



# SOUTHERN OCEAN MEDICAL CENTER TCU

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$2,348,000**

- 27 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$19,346 for Southern Ocean Medical Center TCU.
- Total Employee Payroll: \$1,572,563
- Estimated State Income Taxes Paid by Employees: \$86,884

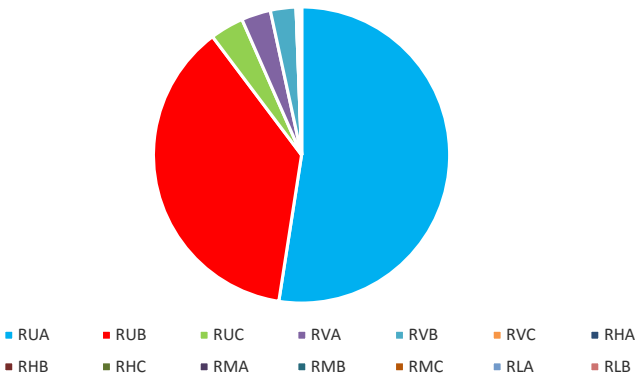
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	12.3	N/A <sup>1</sup>	4.4	16.7
			Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
			Occupancy Rate	61.5%	N/A <sup>1</sup>	22.2%	83.7%
	Medicare Overall Rating	★★★★					
	Medicare Quality Measure Rating	★					
	Routine Cost per Day	\$597.22					
	Total Beds	20					
			Payer Mix				

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	47	1.0%
Rehabilitation (breakdown in pie chart)	4,190	93.4%
Extensive Services	0	0.0%
Special Care High	102	2.3%
Special Care Low	10	0.2%
Clinically Complex	104	2.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	34	0.8%
<b>TOTAL</b>	<b>4,487</b>	

**% Medicare Days in Ultra/Very High RUGs 93.9%**

# SOUTHGATE HEALTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

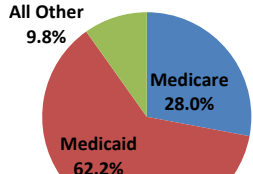
**Total Expenditures: \$14,048,200**

- 154 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	35
Nurses: 0 total, including		Contract Labor: 103 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	92
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$435,330 for Southgate Health Care Center.
- Total Employee Payroll: \$1,435,059
- Estimated State Income Taxes Paid by Employees: \$79,287

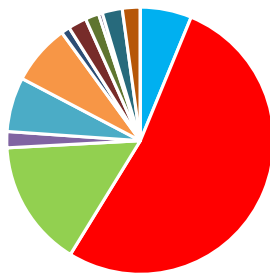
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★</p> <p>Medicare Quality Measure Rating  ★★★★★</p> <p>Routine Cost per Day                 \$204.24</p> <p>Total Beds                             152</p> <p><i>Inclusive of 44 Behavior Management SCNF beds</i></p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">38.9</td> <td style="text-align: center;">86.4</td> <td style="text-align: center;">13.7</td> <td style="text-align: center;">138.9</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">32.2</td> <td style="text-align: center;">246.4</td> <td style="text-align: center;">34.6</td> <td style="text-align: center;">71.2</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">25.6%</td> <td style="text-align: center;">56.8%</td> <td style="text-align: center;">9.0%</td> <td style="text-align: center;">91.4%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	38.9	86.4	13.7	138.9	Avg. Length of Stay	32.2	246.4	34.6	71.2	Occupancy Rate	25.6%	56.8%	9.0%	91.4%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	38.9	86.4	13.7	138.9																		
Avg. Length of Stay	32.2	246.4	34.6	71.2																		
Occupancy Rate	25.6%	56.8%	9.0%	91.4%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	135	1.0%
Rehabilitation (breakdown in pie chart)	12,784	90.1%
Extensive Services	69	0.5%
Special Care High	635	4.5%
Special Care Low	222	1.6%
Clinically Complex	308	2.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	29	0.2%
<b>TOTAL</b>	<b>14,182</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>81.7%</b>

Figures may not add due to rounding.

# ST ANN'S HOME FOR AGED

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,670,200

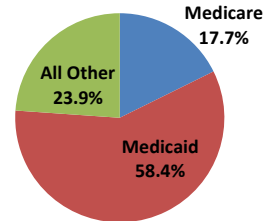
- 160 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	47
Nurses: 80 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	12	Nursing	0
Licensed Practical Nurses (LPNs)	14	Therapists	0
Certified Nursing Assistants (CNAs)	54	Other	0
Administrative	9	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$406,603 for St Ann's Home For Aged.
- Total Employee Payroll: \$6,054,083
- Estimated State Income Taxes Paid by Employees: \$334,488

## Statistical Profile

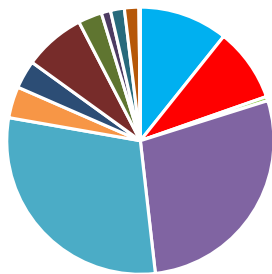
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 20.1	Medicaid 66.3	All Other 27.1	Total 113.5
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	33.0	272.0	133.8	107.6
Routine Cost per Day	\$242.48	Occupancy Rate	16.7%	55.3%	22.6%	94.6%	
Total Beds	120						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	110	1.5%
Rehabilitation (breakdown in pie chart)	6,620	90.4%
Extensive Services	0	0.0%
Special Care High	83	1.1%
Special Care Low	184	2.5%
Clinically Complex	177	2.4%
Behavioral Symptoms/Cognitive Performance	22	0.3%
Reduced Physical Function	125	1.7%
<b>TOTAL</b>	<b>7,321</b>	

**% Medicare Days in Ultra/Very High RUGs 74.7%**

Figures may not add due to rounding.

# ST CATHERINE OF SIENA

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$3,220,200**

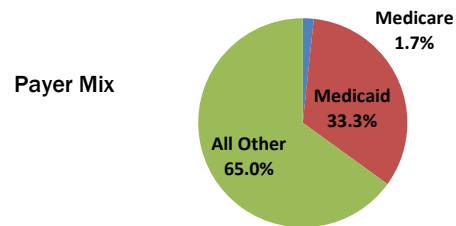
- 48 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 27 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	1	Therapists	0
Certified Nursing Assistants (CNAs)	19	Other	0
Administrative	2	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$230,378 for St Catherine of Siena.
- Total Employee Payroll: \$1,774,608
- Estimated State Income Taxes Paid by Employees: \$98,047

## Statistical Profile

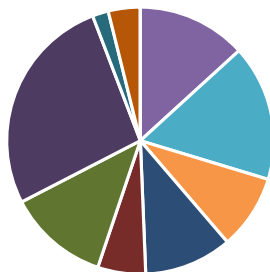
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 0.9	Medicaid 17.9	All Other 35.0	Total 53.9
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	36.9	727.1	1,278.3	702.1
Routine Cost per Day	\$115.80	Occupancy Rate	1.5%	28.9%	56.5%	86.9%	
Total Beds	62						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	310	93.4%
Extensive Services	0	0.0%
Special Care High	4	1.2%
Special Care Low	0	0.0%
Clinically Complex	18	5.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>332</b>	

**% Medicare Days in Ultra/Very High RUGs 36.1%**

Figures may not add due to rounding.

# ST JOSEPH'S HOME AL & NC, INC

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$7,473,200

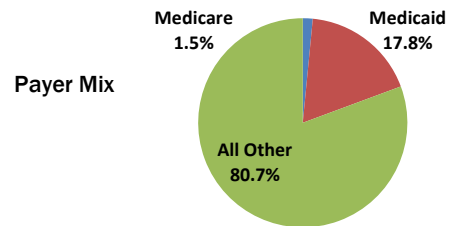
- 99 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 62 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	6
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$485,716 for St Joseph's Home AL & NC, Inc.
- Total Employee Payroll: \$2,909,029
- Estimated State Income Taxes Paid by Employees: \$160,724

## Statistical Profile

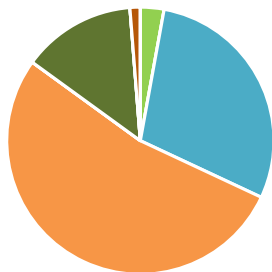
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	★★★★★	1.7	20.2	91.4	113.4
	Avg. Length of Stay	★★★★★	126.8	921.6	1,043.0	919.6
	Occupancy Rate		1.6%	18.2%	82.4%	102.1%
Medicare Overall Rating	★★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$95.63					
Total Beds	111					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	40	6.3%
Rehabilitation (breakdown in pie chart)	560	88.5%
Extensive Services	0	0.0%
Special Care High	28	4.4%
Special Care Low	0	0.0%
Clinically Complex	4	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.2%
<b>TOTAL</b>	<b>633</b>	

**% Medicare Days in Ultra/Very High RUGs 77.3%**

Figures may not add due to rounding.

# ST JOSEPH'S HOME FOR ELDERLY

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$8,351,500**

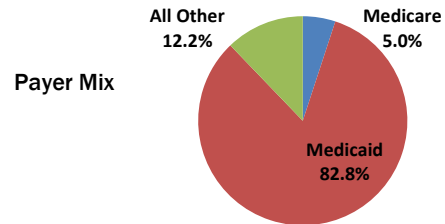
- 90 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	29
Nurses: 39 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	8	Nursing	1
Licensed Practical Nurses (LPNs)	2	Therapists	0
Certified Nursing Assistants (CNAs)	29	Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$163,983 for St Joseph's Home For Elderly.
- Total Employee Payroll: \$4,064,361
- Estimated State Income Taxes Paid by Employees: \$224,556

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
	Medicare Overall Rating	★★★★★	Avg. Daily Census	2.0	32.9	4.8	39.7
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	365.0	1,998.7	1,765.0	1,609.7
	Routine Cost per Day	\$321.40	Occupancy Rate	4.9%	80.1%	11.8%	96.8%
Total Beds	41						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



RUA	RUB	RUC	RVA	RVB	RVC	RHA
RHB	RHC	RMA	RMB	RMC	RLA	RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	694	95.1%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	36	4.9%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>730</b>	

**% Medicare Days in Ultra/Very High RUGs 91.8%**

Figures may not add due to rounding.

# ST. LAWRENCE REHABILITATION CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$2,958,300**

- 58 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

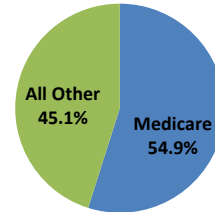
Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$97,029 for St. Lawrence Rehabilitation Center.
- Total Employee Payroll: \$2,891,373
- Estimated State Income Taxes Paid by Employees: \$159,748

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	27.1	N/A <sup>1</sup>	21.3	49.4
	Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
	Occupancy Rate	51.2%	N/A <sup>1</sup>	40.2%	93.3%
Medicare Overall Rating	★★★★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$455.07				
Total Beds	53				

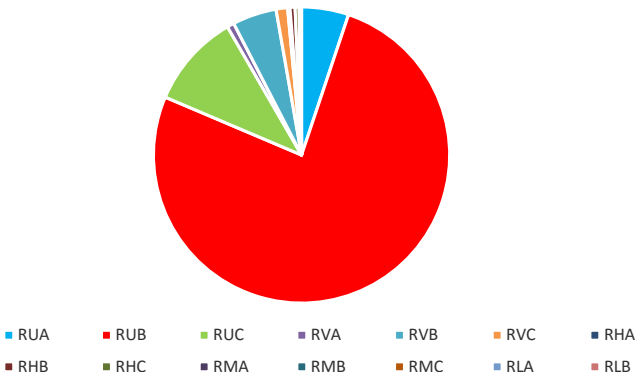
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	92	0.9%
Rehabilitation (breakdown in pie chart)	9,623	97.2%
Extensive Services	7	0.1%
Special Care High	10	0.1%
Special Care Low	21	0.2%
Clinically Complex	109	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	42	0.4%
<b>TOTAL</b>	<b>9,904</b>	

**% Medicare Days in Ultra/Very High RUGs 96.6%**



# ST MARY'S CATHOLIC HOME

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$20,202,000

- 223 full-time equivalent jobs (salaried and contract), including key areas such as

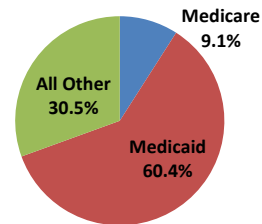
Therapists	0	Dietary & Housekeeping	41
Nurses: 105 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	73	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$714,294 for St Mary's Catholic Home.
- Total Employee Payroll: \$8,826,397
- Estimated State Income Taxes Paid by Employees: \$487,658

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		16.4	109.0	55.1	180.5
	Avg. Length of Stay		34.7	1,809.0	226.1	232.8
	Occupancy Rate		7.6%	50.7%	25.6%	84.0%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$238.01					
Total Beds	215					

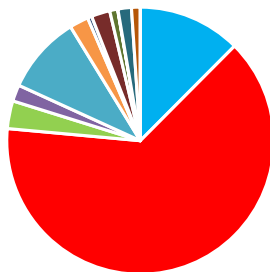
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	58	1.0%
Rehabilitation (breakdown in pie chart)	5,827	97.6%
Extensive Services	0	0.0%
Special Care High	30	0.5%
Special Care Low	15	0.3%
Clinically Complex	26	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	15	0.3%
<b>TOTAL</b>	<b>5,971</b>	

**% Medicare Days in Ultra/Very High RUGs 92.3%**

Figures may not add due to rounding.

# ST VINCENT'S NURSING HOME

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,295,100

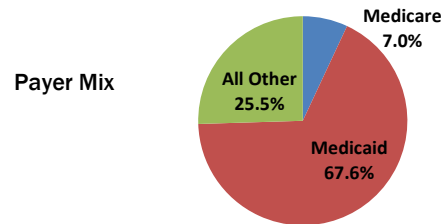
- 148 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 90 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	27	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$507,744 for St Vincent's Nursing Home.
- Total Employee Payroll: \$6,833,314
- Estimated State Income Taxes Paid by Employees: \$377,541

## Statistical Profile

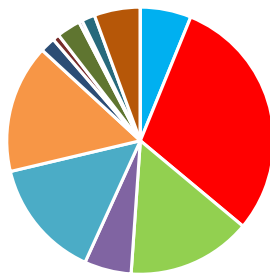
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		8.7	84.7	32.0	125.4
	Avg. Length of Stay		52.2	294.6	220.2	209.1
	Occupancy Rate		5.8%	56.1%	21.2%	83.1%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$262.01					
Total Beds	151					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,937	92.2%
Extensive Services	0	0.0%
Special Care High	46	1.4%
Special Care Low	117	3.7%
Clinically Complex	81	2.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.2%
<b>TOTAL</b>	<b>3,187</b>	

**% Medicare Days in Ultra/Very High RUGs 80.0%**

Figures may not add due to rounding.

# STERLING MANOR

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$8,194,200

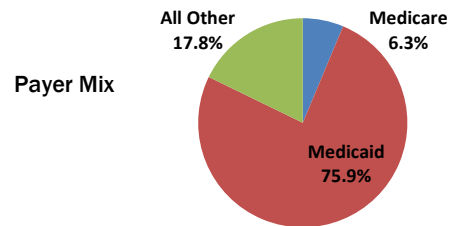
- 15 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	10
Nurses: 0 total, including		Contract Labor: 62 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	62
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$451,625 for Sterling Manor.
- Total Employee Payroll: \$349,051
- Estimated State Income Taxes Paid by Employees: \$19,285

## Statistical Profile

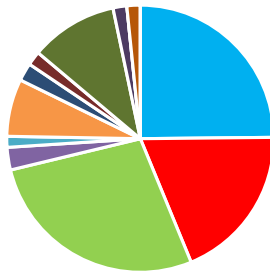
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		7.0	84.1	19.7	110.8
	Avg. Length of Stay		31.1	348.8	104.2	169.2
	Occupancy Rate		5.6%	67.8%	15.9%	89.3%
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★					
Routine Cost per Day	\$182.27					
Total Beds	124					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	41	1.6%
Rehabilitation (breakdown in pie chart)	2,343	91.9%
Extensive Services	0	0.0%
Special Care High	84	3.3%
Special Care Low	51	2.0%
Clinically Complex	31	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>2,550</b>	

**% Medicare Days in Ultra/Very High RUGs 77.1%**

Figures may not add due to rounding.

# STONEBRIDGE AT MONTGOMERY HEALTH CARE CENTER

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$23,723,200

- 187 full-time equivalent jobs (salaried and contract), including key areas such as

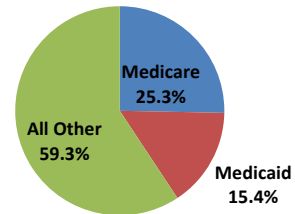
Therapists	0	Dietary & Housekeeping	69
Nurses: 30 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	5	Plant Operations and Maintenance	15

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$109,044 for Stonebridge at Montgomery Health Care Center.
- Total Employee Payroll: \$7,007,279
- Estimated State Income Taxes Paid by Employees: \$387,152

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	8.5	5.2	19.9	33.6
	Avg. Length of Stay	40.3	0.0	186.2	105.6
	Occupancy Rate	21.2%	12.9%	49.7%	83.9%
Medicare Overall Rating	★★★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$393.19				
Total Beds	40				

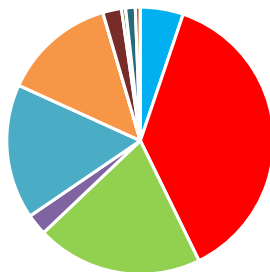
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,000	96.7%
Extensive Services	0	0.0%
Special Care High	25	0.8%
Special Care Low	21	0.7%
Clinically Complex	50	1.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.2%
<b>TOTAL</b>	<b>3,101</b>	

**% Medicare Days in Ultra/Very High RUGs 92.4%**

Figures may not add due to rounding.

# STRATFORD MANOR REHABILITATION AND CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$11,771,100

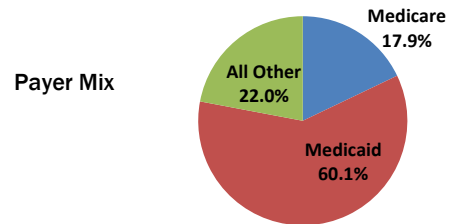
- 121 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 71 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	6	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$435,390 for Stratford Manor Rehabilitation and Care Center.
- Total Employee Payroll: \$4,746,644
- Estimated State Income Taxes Paid by Employees: \$262,252

## Statistical Profile

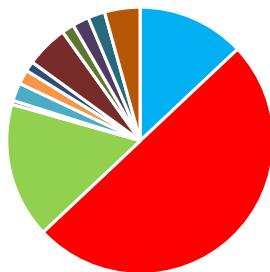
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		21.8	73.2	26.9	121.9
	Avg. Length of Stay		34.0	215.5	43.8	76.4
	Occupancy Rate		16.7%	55.9%	20.5%	93.1%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$200.12					
Total Beds	131					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	317	4.0%
Rehabilitation (breakdown in pie chart)	7,027	88.2%
Extensive Services	2	0.0%
Special Care High	128	1.6%
Special Care Low	232	2.9%
Clinically Complex	172	2.2%
Behavioral Symptoms/Cognitive Performance	19	0.2%
Reduced Physical Function	70	0.9%
<b>TOTAL</b>	<b>7,967</b>	

**% Medicare Days in Ultra/Very High RUGs 77.9%**

Figures may not add due to rounding.

# SUMMER HILL NURSING HOME

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,414,200

- 121 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 64 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	14	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$417,474 for Summer Hill Nursing Home.
- Total Employee Payroll: \$4,619,008
- Estimated State Income Taxes Paid by Employees: \$255,200

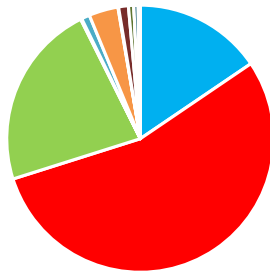
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 13.4	Medicaid 83.3	All Other 12.7	Total 109.4
Medicare Overall Rating	★★★★★	Avg. Length of Stay	38.2	357.5	53.9	133.5
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	11.2%	69.4%	10.6%	91.1%
Routine Cost per Day	\$218.72	Payer Mix				
Total Beds	120					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	248	5.1%
Rehabilitation (breakdown in pie chart)	4,204	85.9%
Extensive Services	14	0.3%
Special Care High	144	2.9%
Special Care Low	258	5.3%
Clinically Complex	24	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>4,894</b>	

**% Medicare Days in Ultra/Very High RUGs 88.1%**

Figures may not add due to rounding.

# SUMMIT RIDGE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,203,200

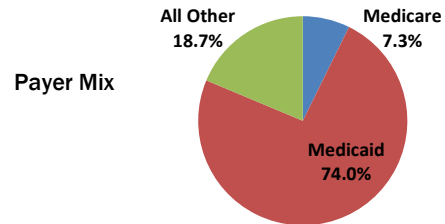
- 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 107 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	31	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$577,417 for Summit Ridge Center.
- Total Employee Payroll: \$6,447,411
- Estimated State Income Taxes Paid by Employees: \$356,219

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		10.4	106.0	26.7	143.2
	Avg. Length of Stay		38.9	508.9	55.8	149.7
	Occupancy Rate		6.9%	69.7%	17.6%	94.2%
Medicare Overall Rating	★★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$224.25					
Total Beds	152					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	30	0.8%
Rehabilitation (breakdown in pie chart)	3,458	91.5%
Extensive Services	0	0.0%
Special Care High	111	2.9%
Special Care Low	89	2.4%
Clinically Complex	47	1.2%
Behavioral Symptoms/Cognitive Performance	9	0.2%
Reduced Physical Function	36	1.0%
<b>TOTAL</b>	<b>3,780</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>74.6%</b>

Figures may not add due to rounding.



# SUNNYSIDE MANOR, INC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$6,750,900

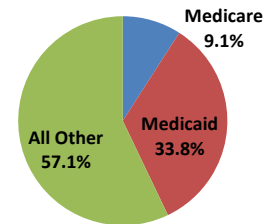
- 61 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	10
Nurses: 37 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	Nursing	0
Licensed Practical Nurses (LPNs)	6	Therapists	0
Certified Nursing Assistants (CNAs)	27	Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$255,517 for Sunnyside Manor, Inc.
- Total Employee Payroll: \$3,066,435
- Estimated State Income Taxes Paid by Employees: \$169,421

## Statistical Profile

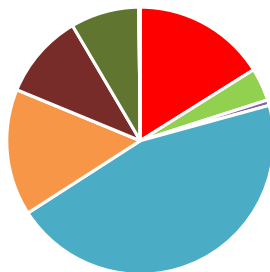
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 5.9	Medicaid 21.8	All Other 36.9	Total 64.6
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	48.7	1,138.7	3,366.3	428.7
	Routine Cost per Day	\$195.20	Occupancy Rate	8.4%	31.2%	52.7%	92.3%
Total Beds	70						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,088	97.4%
Extensive Services	0	0.0%
Special Care High	28	1.3%
Special Care Low	2	0.1%
Clinically Complex	2	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	23	1.1%
<b>TOTAL</b>	<b>2,143</b>	

**% Medicare Days in Ultra/Very High RUGs 79.1%**

Figures may not add due to rounding.

# TALLWOODS CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,231,200

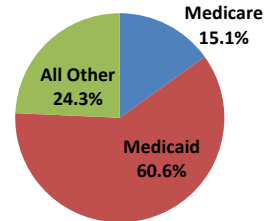
- 162 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 98 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	12	Nursing	0
Licensed Practical Nurses (LPNs)	26	Therapists	0
Certified Nursing Assistants (CNAs)	60	Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$616,192 for Tallwoods Care Center.
- Total Employee Payroll: \$6,408,476
- Estimated State Income Taxes Paid by Employees: \$354,068

## Statistical Profile

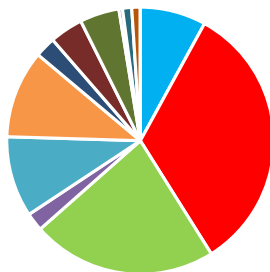
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★	Avg. Daily Census	Medicare 25.1	Medicaid 101.1	All Other 40.5	Total 166.8
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	32.1	265.5	53.2	86.6
	Routine Cost per Day	\$205.39	Occupancy Rate	14.0%	56.2%	22.5%	92.6%
Total Beds	180						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	83	0.9%
Rehabilitation (breakdown in pie chart)	7,833	85.4%
Extensive Services	2	0.0%
Special Care High	307	3.3%
Special Care Low	735	8.0%
Clinically Complex	169	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	41	0.4%
<b>TOTAL</b>	<b>9,170</b>	

**% Medicare Days in Ultra/Very High RUGs 74.3%**

Figures may not add due to rounding.

# TEANECK NURSING CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$8,930,600

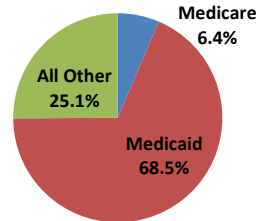
- 15 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 0 total, including		Contract Labor: 57 total, including	
Registered Nurses (RNs)	0	Nursing	57
Licensed Practical Nurses (LPNs)	0	Therapists	0
Certified Nursing Assistants (CNAs)	0	Other	0
Administrative	0	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$411,800 for Teaneck Nursing Center.
- Total Employee Payroll: \$385,322
- Estimated State Income Taxes Paid by Employees: \$21,289

## Statistical Profile

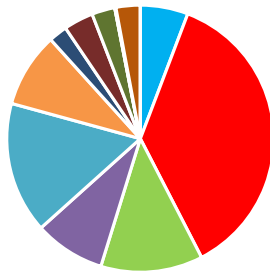
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 6.5	Medicaid 69.3	All Other 25.4	Total 101.2
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	40.9	421.4	193.0	222.4
Routine Cost per Day	\$215.49	Occupancy Rate	6.1%	64.7%	23.7%	94.5%	
Total Beds	107						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	2,145	90.4%
Extensive Services	0	0.0%
Special Care High	6	0.3%
Special Care Low	221	9.3%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
<b>TOTAL</b>	<b>2,373</b>	

**% Medicare Days in Ultra/Very High RUGs 79.8%**

Figures may not add due to rounding.

# THE ACTORS FUND HOME

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$12,010,100

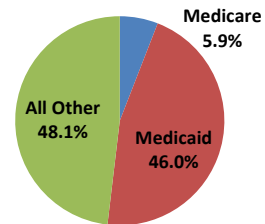
- 123 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 56 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	11	Nursing	0
Licensed Practical Nurses (LPNs)	7	Therapists	5
Certified Nursing Assistants (CNAs)	39	Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$457,931 for The Actors Fund Home.
- Total Employee Payroll: \$5,319,198
- Estimated State Income Taxes Paid by Employees: \$293,886

## Statistical Profile

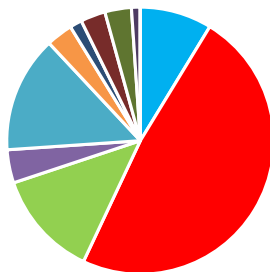
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 6.6	Medicaid 51.4	All Other 53.8	Total 111.9
	Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	100.5	816.1	2,806.7	756.1
Routine Cost per Day	\$219.19	Occupancy Rate	8.1%	62.7%	65.6%	136.4%	
Total Beds	82						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



RUA	RUB	RUC	RVA	RVB	RVC	RHA
RHB	RHC	RMA	RMB	RMC	RLA	RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	417	17.3%
Rehabilitation (breakdown in pie chart)	1,963	81.4%
Extensive Services	2	0.1%
Special Care High	0	0.0%
Special Care Low	6	0.2%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	11	0.5%
Reduced Physical Function	14	0.6%
<b>TOTAL</b>	<b>2,413</b>	

**% Medicare Days in Ultra/Very High RUGs 88.1%**

Figures may not add due to rounding.

# THE MANOR

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$13,763,500

- 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	27
Nurses: 75 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$332,198 for The Manor.
- Total Employee Payroll: \$6,515,786
- Estimated State Income Taxes Paid by Employees: \$359,997

## Statistical Profile

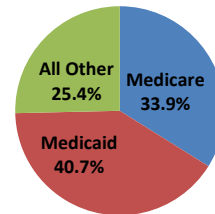
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	39.1	47.1	29.3	115.5
	Avg. Length of Stay	23.0	715.7	37.8	45.4
	Occupancy Rate	31.8%	38.3%	23.8%	93.9%

Medicare Overall Rating ★★★★★  
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$242.82

Total Beds 123

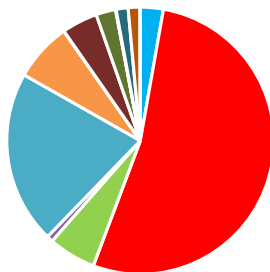
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	107	0.7%
Rehabilitation (breakdown in pie chart)	12,548	87.8%
Extensive Services	22	0.2%
Special Care High	810	5.7%
Special Care Low	426	3.0%
Clinically Complex	265	1.9%
Behavioral Symptoms/Cognitive Performance	23	0.2%
Reduced Physical Function	85	0.6%
<b>TOTAL</b>	<b>14,286</b>	

**% Medicare Days in Ultra/Very High RUGs 80.1%**

# THE WOODLANDS

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

**Total Expenditures: \$12,728,100**

- 114 full-time equivalent jobs (salaried and contract), including key areas such as

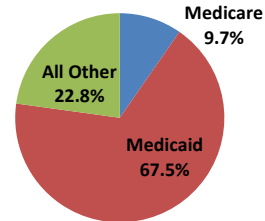
Therapists	0	Dietary & Housekeeping	15
Nurses: 77 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$443,913 for The Woodlands.
- Total Employee Payroll: \$4,960,407
- Estimated State Income Taxes Paid by Employees: \$274,062

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		10.9	76.3	25.8	112.9
	Avg. Length of Stay		27.9	773.1	83.3	141.2
	Occupancy Rate		9.1%	63.5%	21.5%	94.1%
Medicare Overall Rating	★★★★					
Medicare Quality Measure Rating	★★★★					
Routine Cost per Day	\$240.13					
Total Beds	120					

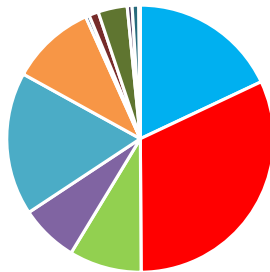
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	3,741	93.9%
Extensive Services	0	0.0%
Special Care High	107	2.7%
Special Care Low	93	2.3%
Clinically Complex	14	0.4%
Behavioral Symptoms/Cognitive Performance	6	0.2%
Reduced Physical Function	23	0.6%
<b>TOTAL</b>	<b>3,984</b>	

**% Medicare Days in Ultra/Very High RUGs 87.6%**

Figures may not add due to rounding.

# TOWER LODGE CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$4,615,100**

- 55 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	7
Nurses: 30 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	4	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$220,866 for Tower Lodge Care Center.
- Total Employee Payroll: \$1,992,326
- Estimated State Income Taxes Paid by Employees: \$110,076

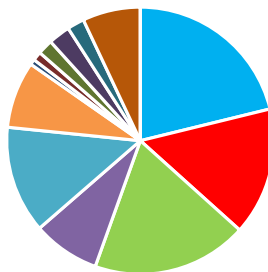
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 6.1	Medicaid 41.4	All Other 9.3	Total 56.8
Medicare Overall Rating	★★★★	Avg. Length of Stay	65.1	458.4	680.4	288.1
Medicare Quality Measure Rating	★★	Occupancy Rate	10.1%	69.1%	15.5%	94.7%
Routine Cost per Day	\$199.07	Payer Mix				
Total Beds	60					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	29	1.3%
Rehabilitation (breakdown in pie chart)	2,125	96.0%
Extensive Services	0	0.0%
Special Care High	30	1.4%
Special Care Low	29	1.3%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>2,213</b>	

**% Medicare Days in Ultra/Very High RUGs 82.6%**

Figures may not add due to rounding.



# TRINITAS REGIONAL MEDICAL CENTER TCU

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$5,605,100

- 92 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

<sup>1</sup> This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

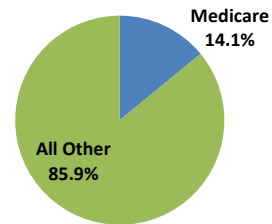
Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$453,389 for Trinitas Regional Medical Center TCU.
- Total Employee Payroll: \$689,776
- Estimated State Income Taxes Paid by Employees: \$38,110

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★★★	Avg. Daily Census	Medicare 17.0	Medicaid N/A <sup>1</sup>	All Other 27.9	Total 121.2
	Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>	N/A <sup>1</sup>
Routine Cost per Day	\$41.81	Occupancy Rate	13.7%	N/A <sup>1</sup>	22.5%	97.8%	
Total Beds	124						

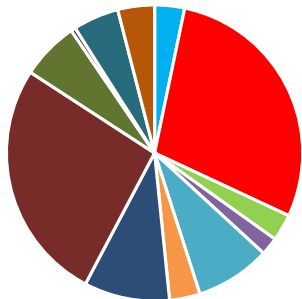
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	208	3.3%
Rehabilitation (breakdown in pie chart)	5,321	85.6%
Extensive Services	95	1.5%
Special Care High	122	2.0%
Special Care Low	293	4.7%
Clinically Complex	156	2.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	24	0.4%
<b>TOTAL</b>	<b>6,219</b>	

**% Medicare Days in Ultra/Very High RUGs 42.9%**

# TROY HILLS CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$13,846,500**

- 124 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 82 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	24	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$422,862 for Troy Hills Center.
- Total Employee Payroll: \$5,288,486
- Estimated State Income Taxes Paid by Employees: \$292,189

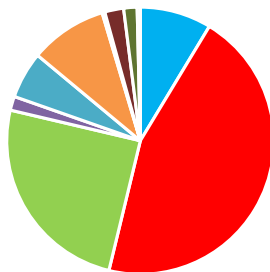
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 17.2	Medicaid 75.2	All Other 22.0	Total 114.4
Medicare Overall Rating	★★★★	Avg. Length of Stay	46.2	481.7	105.5	155.2
Medicare Quality Measure Rating	★★★	Occupancy Rate	13.2%	57.9%	16.9%	88.0%
Routine Cost per Day	\$261.10	Payer Mix				
Total Beds	130					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	43	0.7%
Rehabilitation (breakdown in pie chart)	6,037	96.1%
Extensive Services	1	0.0%
Special Care High	74	1.2%
Special Care Low	96	1.5%
Clinically Complex	22	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.1%
<b>TOTAL</b>	<b>6,280</b>	

**% Medicare Days in Ultra/Very High RUGs 92.4%**

Figures may not add due to rounding.

# VALLEY VIEW CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$2,664,600**

- 34 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	7
Nurses: 19 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	4	Nursing	0
Licensed Practical Nurses (LPNs)	3	Therapists	0
Certified Nursing Assistants (CNAs)	12	Other	0
Administrative	4	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$80,758 for Valley View Care Center.
- Total Employee Payroll: \$1,321,066
- Estimated State Income Taxes Paid by Employees: \$72,989

## Statistical Profile

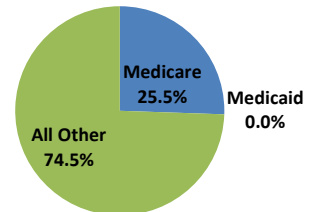
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	6.4	0.0	18.6	24.9
	Avg. Length of Stay	37.5	0.0	398.5	115.2
	Occupancy Rate	18.7%	0.0%	54.6%	73.3%

Medicare Overall Rating ★★★★★  
 Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$234.64

Total Beds 34

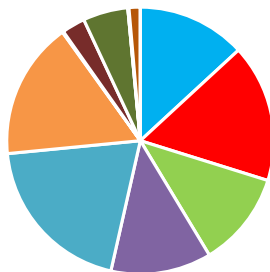
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	14	0.6%
Rehabilitation (breakdown in pie chart)	2,200	94.7%
Extensive Services	0	0.0%
Special Care High	41	1.8%
Special Care Low	21	0.9%
Clinically Complex	36	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.5%
<b>TOTAL</b>	<b>2,324</b>	

**% Medicare Days in Ultra/Very High RUGs 85.9%**

Figures may not add due to rounding.

# VALLEY VIEW HEALTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$2,208,000**

- 31 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 31 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	0	Nursing	0
Licensed Practical Nurses (LPNs)	0	Therapists	0
Certified Nursing Assistants (CNAs)	31	Other	0
Administrative	0	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$156,915 for Valley View Health Care Center.
- Total Employee Payroll: \$1,297,614
- Estimated State Income Taxes Paid by Employees: \$71,693

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>					
	Medicare Overall Rating				
	Medicare Quality Measure Rating				
	Routine Cost per Day	\$159.12			
Total Beds	45				

		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
Avg. Daily Census		1.5	32.8	3.2	37.6
Avg. Length of Stay		39.7	921.5	592.5	473.1
Occupancy Rate		3.4%	72.9%	7.2%	83.5%

Payer Mix	
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- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days		<b>Medicare Days</b>	<b>% to Total</b>
Rehabilitation Plus Extensive Services		0	#DIV/0!
Rehabilitation (breakdown in pie chart)		0	#DIV/0!
Extensive Services		0	#DIV/0!
Special Care High		0	#DIV/0!
Special Care Low		0	#DIV/0!
Clinically Complex		0	#DIV/0!
Behavioral Symptoms/Cognitive Performance		0	#DIV/0!
Reduced Physical Function		0	#DIV/0!
<b>TOTAL</b>		<b>0</b>	
		<b>% Medicare Days in Ultra/Very High RUGs</b>	<b>0.0%</b>

- RUA RUC RVA RVB RVC RHA
- RHB RHC RMA RMB RMC RLA RLB

Figures may not add due to rounding.



# VAN DYK MANOR MONTCLAIR

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$9,232,600**

- 98 full-time equivalent jobs (salaried and contract), including key areas such as

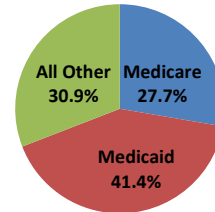
Therapists	0	Dietary & Housekeeping	19
Nurses: 50 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$188,837 for Van Dyk Manor Montclair.
- Total Employee Payroll: \$4,702,602
- Estimated State Income Taxes Paid by Employees: \$259,819

## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	16.6	24.9	18.5	60.0
			Avg. Length of Stay	27.3	1,008.3	70.5	67.0
			Occupancy Rate	23.7%	35.5%	26.5%	85.7%
Medicare Overall Rating	★★★★						
Medicare Quality Measure Rating	★★★★						
Routine Cost per Day	\$324.06						
Total Beds	70						

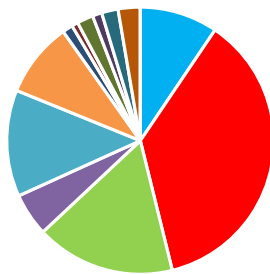
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	64	1.1%
Rehabilitation (breakdown in pie chart)	5,716	94.2%
Extensive Services	0	0.0%
Special Care High	121	2.0%
Special Care Low	85	1.4%
Clinically Complex	61	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	19	0.3%
<b>TOTAL</b>	<b>6,066</b>	

**% Medicare Days in Ultra/Very High RUGs 85.4%**

Figures may not add due to rounding.

# VAN DYK MANOR OF RIDGEWOOD

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,484,400

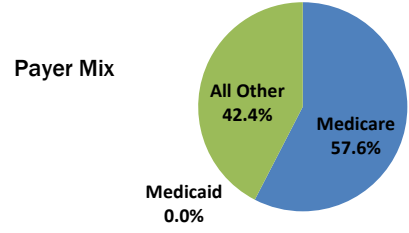
- 160 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 79 total, including		Contract Labor: 24 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	24
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	17	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$152,898 for Van Dyk Manor of Ridgewood.
- Total Employee Payroll: \$7,106,780
- Estimated State Income Taxes Paid by Employees: \$392,650

## Statistical Profile

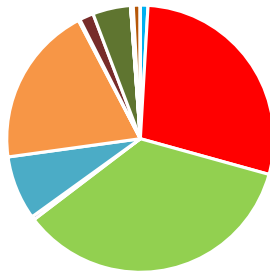
■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 47.7	Medicaid 0.0	All Other 35.1	Total 82.8
Medicare Overall Rating	★★★★★	Avg. Length of Stay	24.3	0.0	72.1	33.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	49.7%	0.0%	36.6%	86.3%
Routine Cost per Day	\$340.76					
Total Beds	96					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	105	0.6%
Rehabilitation (breakdown in pie chart)	16,715	96.0%
Extensive Services	70	0.4%
Special Care High	54	0.3%
Special Care Low	287	1.6%
Clinically Complex	117	0.7%
Behavioral Symptoms/Cognitive Performance	9	0.1%
Reduced Physical Function	55	0.3%
<b>TOTAL</b>	<b>17,412</b>	

**% Medicare Days in Ultra/Very High RUGs 89.2%**

Figures may not add due to rounding.



# VENETIAN CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,941,400

- 115 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	10
Nurses: 63 total, including		Contract Labor: 21 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	10
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$387,102 for Venetian Care & Rehabilitation Center.
- Total Employee Payroll: \$4,577,388
- Estimated State Income Taxes Paid by Employees: \$252,901

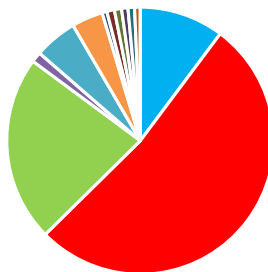
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 27.8	Medicaid 72.2	All Other 16.8	Total 116.8
Medicare Overall Rating	★★	Avg. Length of Stay	30.1	325.4	122.4	90.9
Medicare Quality Measure Rating	★★★★	Occupancy Rate	15.6%	40.3%	9.4%	65.3%
Routine Cost per Day	\$302.72	Payer Mix				
Total Beds	179					
0						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	243	2.4%
Rehabilitation (breakdown in pie chart)	9,292	93.2%
Extensive Services	16	0.2%
Special Care High	170	1.7%
Special Care Low	219	2.2%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	29	0.3%
<b>TOTAL</b>	<b>9,975</b>	

**% Medicare Days in Ultra/Very High RUGs 89.3%**

Figures may not add due to rounding.



# VICTORIA MANOR

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

**Total Expenditures: \$11,096,000**

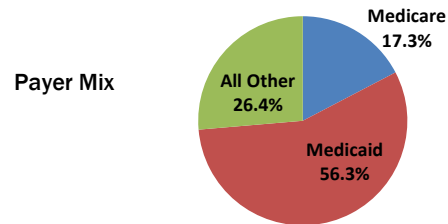
- 127 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 77 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$393,205 for Victoria Manor.
- Total Employee Payroll: \$4,266,737
- Estimated State Income Taxes Paid by Employees: \$235,737

## Statistical Profile

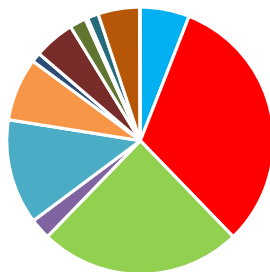
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	19.0	61.6	28.8	109.3
	Avg. Length of Stay	41.4	380.8	110.7	124.3
	Occupancy Rate	15.8%	51.3%	24.0%	91.1%
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$233.02				
Total Beds	120				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	21	0.3%
Rehabilitation (breakdown in pie chart)	6,005	88.1%
Extensive Services	2	0.0%
Special Care High	538	7.9%
Special Care Low	180	2.6%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	14	0.2%
Reduced Physical Function	57	0.8%
<b>TOTAL</b>	<b>6,817</b>	

**% Medicare Days in Ultra/Very High RUGs 74.2%**

Figures may not add due to rounding.

# VIRTUA H&RC AT BERLIN

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$15,384,400

- 155 full-time equivalent jobs (salaried and contract), including key areas such as

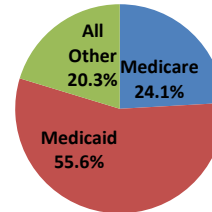
Therapists	0	Dietary & Housekeeping	25
Nurses: 87 total, including		Contract Labor: 13 total, including	
■ Registered Nurses (RNs)	14	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$400,643 for Virtua H&RC at Berlin.
- Total Employee Payroll: \$6,621,169
- Estimated State Income Taxes Paid by Employees: \$365,820

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★	Avg. Daily Census	Medicare 29.3	Medicaid 67.5	All Other 24.6
Medicare Quality Measure Rating	★★★★★	Avg. Length of Stay	25.7	849.0	37.2
		Occupancy Rate	22.9%	52.7%	19.2%
Routine Cost per Day	\$325.70				
Total Beds	128				

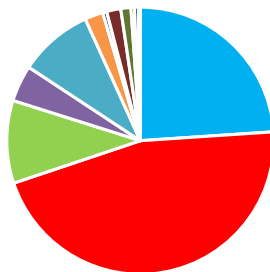
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	42	0.4%
Rehabilitation (breakdown in pie chart)	10,134	95.0%
Extensive Services	0	0.0%
Special Care High	83	0.8%
Special Care Low	271	2.5%
Clinically Complex	108	1.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	31	0.3%
<b>TOTAL</b>	<b>10,670</b>	

**% Medicare Days in Ultra/Very High RUGs 91.0%**

Figures may not add due to rounding.

# VIRTUA HEALTH & REHAB MT HOLLY

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$18,935,000

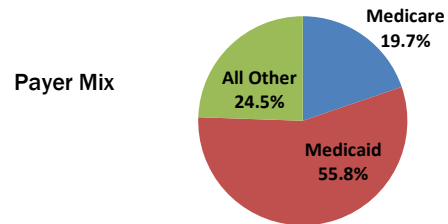
- 205 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	37
<b>Nurses: 114 total, including</b>		<b>Contract Labor: 19 total, including</b>	
■ Registered Nurses (RNs)	17	■ Nursing	6
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	79	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$582,387 for Virtua Health & Rehab Mt Holly.
- Total Employee Payroll: \$8,213,394
- Estimated State Income Taxes Paid by Employees: \$453,790

## Statistical Profile

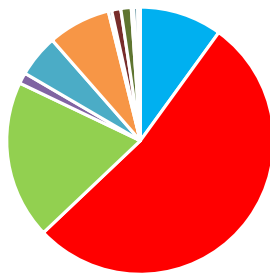
■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census		32.9	93.1	40.8	166.8
	Avg. Length of Stay		22.5	240.9	34.6	55.0
	Occupancy Rate		18.3%	51.7%	22.7%	92.7%
Medicare Overall Rating	★★					
Medicare Quality Measure Rating	★★★★★					
Routine Cost per Day	\$291.00					
Total Beds	180					



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	11,289	93.9%
Extensive Services	0	0.0%
Special Care High	88	0.7%
Special Care Low	363	3.0%
Clinically Complex	161	1.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	122	1.0%
<b>TOTAL</b>	<b>12,023</b>	

**% Medicare Days in Ultra/Very High RUGs 90.3%**

Figures may not add due to rounding.

# VOORHEES CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

**Total Expenditures: \$21,072,900**

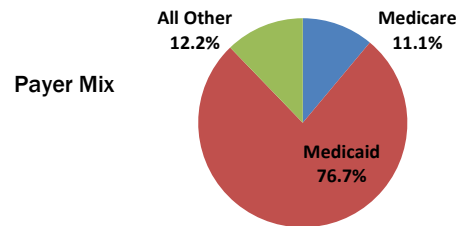
- 256 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	52
Nurses: 140 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	21	■ Nursing	9
■ Licensed Practical Nurses (LPNs)	31	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	88	■ Other	0
Administrative	14	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$887,206 for Voorhees Care & Rehabilitation Center.
- Total Employee Payroll: \$9,917,464
- Estimated State Income Taxes Paid by Employees: \$547,940

## Statistical Profile

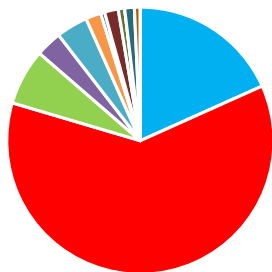
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	25.4	175.9	28.0	229.3
	Avg. Length of Stay	72.5	675.8	64.7	219.7
	Occupancy Rate	10.6%	73.3%	11.7%	95.6%
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$208.57				
Total Beds	240				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	119	1.3%
Rehabilitation (breakdown in pie chart)	8,699	93.8%
Extensive Services	4	0.0%
Special Care High	129	1.4%
Special Care Low	274	3.0%
Clinically Complex	25	0.3%
Behavioral Symptoms/Cognitive Performance	10	0.1%
Reduced Physical Function	15	0.2%
<b>TOTAL</b>	<b>9,275</b>	

**% Medicare Days in Ultra/Very High RUGs 90.6%**

Figures may not add due to rounding.

# VOORHEES CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,260,300

- 163 full-time equivalent jobs (salaried and contract), including key areas such as

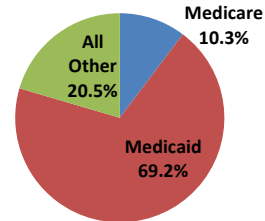
Therapists	0	Dietary & Housekeeping	19
Nurses: 108 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	29	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$678,188 for Voorhees Center.
- Total Employee Payroll: \$6,708,752
- Estimated State Income Taxes Paid by Employees: \$370,659

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 17.9	Medicaid 120.3	All Other 35.5	Total 173.8
Medicare Overall Rating	★	Avg. Length of Stay	54.9	627.4	105.5	203.3
Medicare Quality Measure Rating	★★★★	Occupancy Rate	9.4%	63.3%	18.7%	91.5%
Routine Cost per Day	\$204.94					
Total Beds	190					

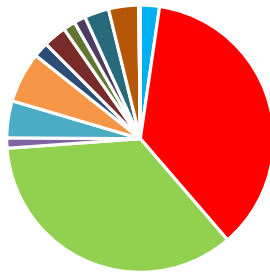
Payer Mix



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	15	0.2%
Rehabilitation (breakdown in pie chart)	5,635	86.3%
Extensive Services	0	0.0%
Special Care High	297	4.5%
Special Care Low	274	4.2%
Clinically Complex	137	2.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	174	2.7%
<b>TOTAL</b>	<b>6,532</b>	

**% Medicare Days in Ultra/Very High RUGs 74.1%**

Figures may not add due to rounding.

# WANAQUE CENTER FOR NURSING & REHABILITATION

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$32,705,300

- 259 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	28	Dietary & Housekeeping	0
Nurses: 183 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	26	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	66	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	91	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$920,498 for Wanaque Center For Nursing & Rehabilitation.
- Total Employee Payroll: \$12,696,131
- Estimated State Income Taxes Paid by Employees: \$701,461

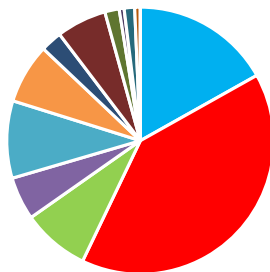
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 7.6	Medicaid 198.3	All Other 13.3	Total 219.2
Medicare Overall Rating	★★★	Avg. Length of Stay	41.0	851.5	56.4	334.8
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	3.4%	87.4%	5.8%	96.6%
Routine Cost per Day	\$301.23	Payer Mix				
Total Beds	227					
Inclusive of 92 Pediatric SCNF beds						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	217	7.8%
Rehabilitation (breakdown in pie chart)	2,360	84.6%
Extensive Services	37	1.3%
Special Care High	10	0.4%
Special Care Low	161	5.8%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	5	0.2%
Reduced Physical Function	0	0.0%
<b>TOTAL</b>	<b>2,790</b>	

**% Medicare Days in Ultra/Very High RUGs 74.2%**

Figures may not add due to rounding.

# WARREN HAVEN

Ownership: Governmental

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,538,600

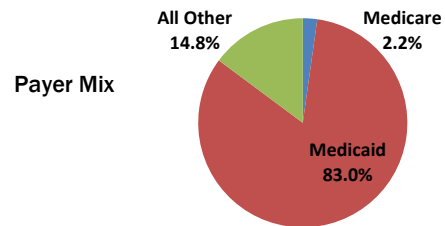
- 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 83 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	11	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$438,573 for Warren Haven.
- Total Employee Payroll: \$4,650,096
- Estimated State Income Taxes Paid by Employees: \$256,918

## Statistical Profile

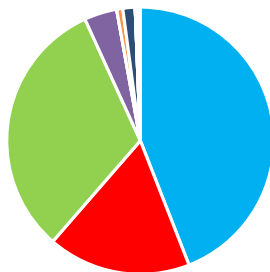
<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul>							
	Medicare Overall Rating	★	Avg. Daily Census	Medicare 2.3	Medicaid 85.5	All Other 15.3	Total 103.1
	Medicare Quality Measure Rating	★★	Avg. Length of Stay	52.2	303.1	309.8	274.7
			Occupancy Rate	1.3%	47.5%	8.5%	57.3%
Routine Cost per Day	\$123.01						
Total Beds	180						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	14	1.7%
Rehabilitation (breakdown in pie chart)	808	96.8%
Extensive Services	6	0.7%
Special Care High	0	0.0%
Special Care Low	0	0.0%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.8%
<b>TOTAL</b>	<b>835</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>96.4%</b>

Figures may not add due to rounding.





# WATERVIEW CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

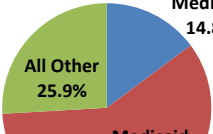
**Total Expenditures: \$21,856,200**

- 195 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 134 total, including		Contract Labor: 17 total, including	
■ Registered Nurses (RNs)	40	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	77	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$650,224 for Waterview Center.
- Total Employee Payroll: \$7,790,816
- Estimated State Income Taxes Paid by Employees: \$430,443

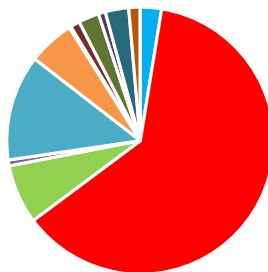
### Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★</p> <p>Medicare Quality Measure Rating   ★★★★★</p> <p>Routine Cost per Day               \$264.03</p> <p>Total Beds                            190</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">26.0</td> <td style="text-align: center;">104.0</td> <td style="text-align: center;">45.5</td> <td style="text-align: center;">175.5</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">39.6</td> <td style="text-align: center;">506.0</td> <td style="text-align: center;">96.5</td> <td style="text-align: center;">131.5</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">13.7%</td> <td style="text-align: center;">54.7%</td> <td style="text-align: center;">23.9%</td> <td style="text-align: center;">92.3%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	26.0	104.0	45.5	175.5	Avg. Length of Stay	39.6	506.0	96.5	131.5	Occupancy Rate	13.7%	54.7%	23.9%	92.3%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	26.0	104.0	45.5	175.5																		
Avg. Length of Stay	39.6	506.0	96.5	131.5																		
Occupancy Rate	13.7%	54.7%	23.9%	92.3%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	16	0.2%
Rehabilitation (breakdown in pie chart)	9,030	95.1%
Extensive Services	32	0.3%
Special Care High	145	1.5%
Special Care Low	101	1.1%
Clinically Complex	96	1.0%
Behavioral Symptoms/Cognitive Performance	4	0.0%
Reduced Physical Function	71	0.7%
<b>TOTAL</b>	<b>9,495</b>	

**% Medicare Days in Ultra/Very High RUGs           86.8%**

Figures may not add due to rounding.



# WEDGWOOD GARDENS CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

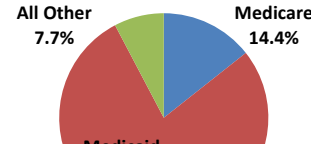
**Total Expenditures: \$14,013,600**

- 136 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 87 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	23	Nursing	5
Licensed Practical Nurses (LPNs)	18	Therapists	8
Certified Nursing Assistants (CNAs)	46	Other	0
Administrative	12	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$501,927 for Wedgwood Gardens Care Center.
- Total Employee Payroll: \$5,688,067
- Estimated State Income Taxes Paid by Employees: \$314,266

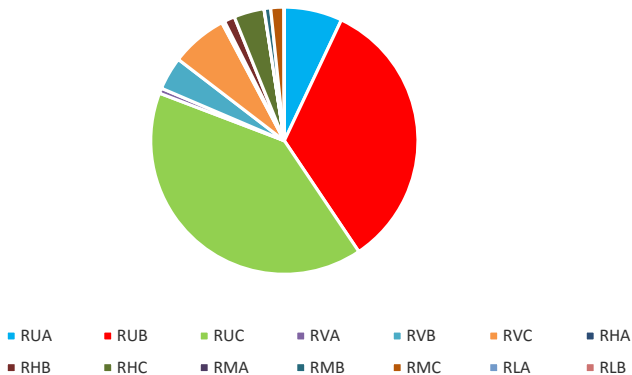
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★</p> <p>Medicare Quality Measure Rating   ★★★</p> <p>Routine Cost per Day               \$252.02</p> <p>Total Beds                           151</p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">19.3</td> <td style="text-align: center;">105.0</td> <td style="text-align: center;">10.4</td> <td style="text-align: center;">134.7</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">28.8</td> <td style="text-align: center;">286.0</td> <td style="text-align: center;">46.2</td> <td style="text-align: center;">106.6</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">12.8%</td> <td style="text-align: center;">69.5%</td> <td style="text-align: center;">6.9%</td> <td style="text-align: center;">89.2%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	19.3	105.0	10.4	134.7	Avg. Length of Stay	28.8	286.0	46.2	106.6	Occupancy Rate	12.8%	69.5%	6.9%	89.2%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	19.3	105.0	10.4	134.7																		
Avg. Length of Stay	28.8	286.0	46.2	106.6																		
Occupancy Rate	12.8%	69.5%	6.9%	89.2%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	6,465	92.4%
Extensive Services	0	0.0%
Special Care High	257	3.7%
Special Care Low	244	3.5%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	31	0.4%
<b>TOTAL</b>	<b>6,997</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>84.5%</b>

Figures may not add due to rounding.



# WEST CALDWELL CC

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

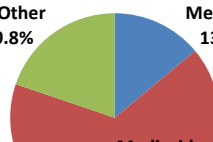
**Total Expenditures: \$15,474,200**

- 174 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	11	Dietary & Housekeeping	35
Nurses: 98 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	27	Nursing	0
Licensed Practical Nurses (LPNs)	14	Therapists	0
Certified Nursing Assistants (CNAs)	57	Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$516,863 for West Caldwell CC.
- Total Employee Payroll: \$7,424,544
- Estimated State Income Taxes Paid by Employees: \$410,206

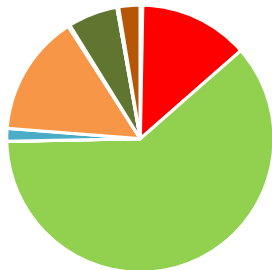
### Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating           ★★★★★</p> <p>Medicare Quality Measure Rating  ★★★★★</p> <p>Routine Cost per Day               \$250.60</p> <p>Total Beds                           180</p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">19.3</td> <td style="text-align: center;">91.5</td> <td style="text-align: center;">27.3</td> <td style="text-align: center;">138.1</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">32.4</td> <td style="text-align: center;">1,043.5</td> <td style="text-align: center;">996.8</td> <td style="text-align: center;">194.6</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">10.7%</td> <td style="text-align: center;">50.8%</td> <td style="text-align: center;">15.2%</td> <td style="text-align: center;">76.7%</td> </tr> </table> <p style="text-align: center;">Payer Mix</p> 		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	19.3	91.5	27.3	138.1	Avg. Length of Stay	32.4	1,043.5	996.8	194.6	Occupancy Rate	10.7%	50.8%	15.2%	76.7%
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																	
Avg. Daily Census	19.3	91.5	27.3	138.1																	
Avg. Length of Stay	32.4	1,043.5	996.8	194.6																	
Occupancy Rate	10.7%	50.8%	15.2%	76.7%																	

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA   ■ RUB   ■ RUC   ■ RVA   ■ RVB   ■ RVC   ■ RHA  
■ RHB   ■ RHC   ■ RMA   ■ RMB   ■ RMC   ■ RLA   ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	14	0.2%
Rehabilitation (breakdown in pie chart)	6,548	93.2%
Extensive Services	0	0.0%
Special Care High	35	0.5%
Special Care Low	373	5.3%
Clinically Complex	48	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	11	0.2%
<b>TOTAL</b>	<b>7,029</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>84.9%</b>

Figures may not add due to rounding.



# WESTFIELD CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

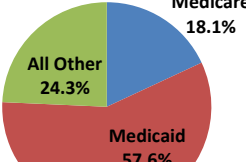
**Total Expenditures: \$19,916,300**

- 214 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 142 total, including		Contract Labor: 26 total, including	
■ Registered Nurses (RNs)	47	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	26
■ Certified Nursing Assistants (CNAs)	79	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$642,512 for Westfield Center.
- Total Employee Payroll: \$8,916,332
- Estimated State Income Taxes Paid by Employees: \$492,627

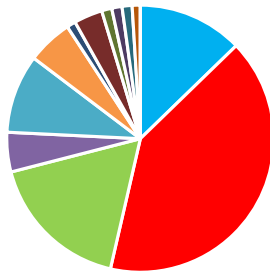
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating <span style="float: right;">★</span>                  Medicare Quality Measure Rating <span style="float: right;">★★★★</span></p> <p>Routine Cost per Day <span style="float: right;">\$234.48</span></p> <p>Total Beds <span style="float: right;">227</span>  <i>Inclusive of 8 Ventilator SCNF beds</i></p>	<table border="0"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">32.6</td> <td style="text-align: center;">103.9</td> <td style="text-align: center;">43.8</td> <td style="text-align: center;">180.2</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">33.8</td> <td style="text-align: center;">456.9</td> <td style="text-align: center;">68.3</td> <td style="text-align: center;">98.3</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">14.3%</td> <td style="text-align: center;">45.8%</td> <td style="text-align: center;">19.3%</td> <td style="text-align: center;">79.4%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	32.6	103.9	43.8	180.2	Avg. Length of Stay	33.8	456.9	68.3	98.3	Occupancy Rate	14.3%	45.8%	19.3%	79.4%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	32.6	103.9	43.8	180.2																		
Avg. Length of Stay	33.8	456.9	68.3	98.3																		
Occupancy Rate	14.3%	45.8%	19.3%	79.4%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	475	4.0%
Rehabilitation (breakdown in pie chart)	10,048	84.5%
Extensive Services	524	4.4%
Special Care High	372	3.1%
Special Care Low	279	2.3%
Clinically Complex	108	0.9%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	79	0.7%
<b>TOTAL</b>	<b>11,887</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>80.5%</b>

Figures may not add due to rounding.

# WHITE HOUSE HEALTHCARE & REHAB CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,712,900

- 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 111 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	77	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$598,193 for White House Healthcare & Rehab Center.
- Total Employee Payroll: \$7,124,283
- Estimated State Income Taxes Paid by Employees: \$393,617

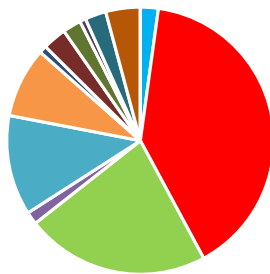
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 22.3	Medicaid 105.2	All Other 32.3	Total 159.8
Medicare Overall Rating	★★★★★	Avg. Length of Stay	30.1	239.9	109.3	108.2
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	12.7%	59.7%	18.4%	90.8%
Routine Cost per Day	\$221.69	Payer Mix				
Total Beds	176					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA    ■ RUB    ■ RUC    ■ RVA    ■ RVB    ■ RVC    ■ RHA  
■ RHB    ■ RHC    ■ RMA    ■ RMB    ■ RMC    ■ RLA    ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	6,223	76.4%
Extensive Services	26	0.3%
Special Care High	684	8.4%
Special Care Low	1,007	12.4%
Clinically Complex	143	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	60	0.7%
<b>TOTAL</b>	<b>8,143</b>	

**% Medicare Days in Ultra/Very High RUGs 66.1%**

Figures may not add due to rounding.

# WHITING HEALTH CARE

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,463,900

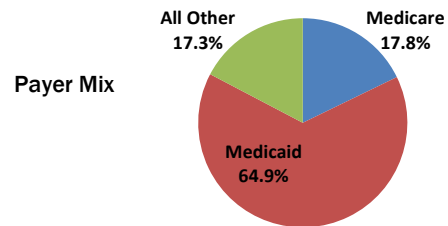
- 117 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	0
Nurses: 78 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	17	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$415,376 for Whiting Health Care.
- Total Employee Payroll: \$4,865,635
- Estimated State Income Taxes Paid by Employees: \$268,826

## Statistical Profile

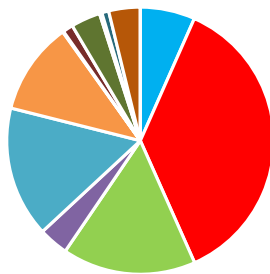
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	20.7	75.4	20.1	116.2
	Avg. Length of Stay	28.1	561.4	65.5	98.6
	Occupancy Rate	10.3%	37.7%	10.1%	58.1%
Medicare Overall Rating	★★★				
Medicare Quality Measure Rating	★★★★★				
Routine Cost per Day	\$224.02				
Total Beds	200				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	69	0.9%
Rehabilitation (breakdown in pie chart)	7,077	93.8%
Extensive Services	5	0.1%
Special Care High	175	2.3%
Special Care Low	137	1.8%
Clinically Complex	47	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	38	0.5%
<b>TOTAL</b>	<b>7,548</b>	

**% Medicare Days in Ultra/Very High RUGs 84.9%**

Figures may not add due to rounding.



# WILEY MISSION

Ownership: Nonprofit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$10,220,700

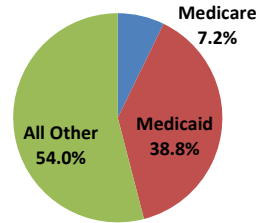
- 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	31
Nurses: 57 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	14	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$257,496 for Wiley Mission.
- Total Employee Payroll: \$5,619,167
- Estimated State Income Taxes Paid by Employees: \$310,459

## Statistical Profile

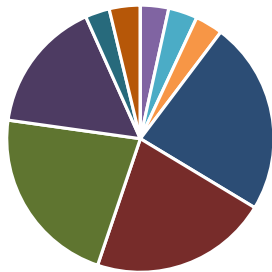
■ Medicare Ratings (from 1 to 5 stars)					
Medicare Overall Rating	★★★★★	Avg. Daily Census	Medicare 4.6	Medicaid 24.7	All Other 34.5
Medicare Quality Measure Rating	★★★★	Avg. Length of Stay	23.3	1,288.9	195.6
Routine Cost per Day	\$321.62	Occupancy Rate	6.9%	36.9%	51.4%
Total Beds	67				95.2%



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	0	0.0%
Rehabilitation (breakdown in pie chart)	1,225	72.9%
Extensive Services	74	4.4%
Special Care High	28	1.7%
Special Care Low	183	10.9%
Clinically Complex	144	8.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	26	1.5%
<b>TOTAL</b>	<b>1,680</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>7.5%</b>

Figures may not add due to rounding.

# WILLOW CREEK REHAB AND CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$19,654,000

- 152 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	0
Nurses: 112 total, including		Contract Labor: 13 total, including	
■ Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	37	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$525,434 for Willow Creek Rehab and Care Center.
- Total Employee Payroll: \$6,396,561
- Estimated State Income Taxes Paid by Employees: \$353,410

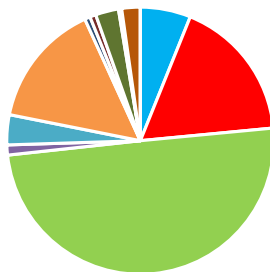
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 25.6	Medicaid 96.4	All Other 24.3	Total 146.4
Medicare Overall Rating	★★★	Avg. Length of Stay	31.0	818.6	43.5	97.3
Medicare Quality Measure Rating	★★★★★	Occupancy Rate	14.2%	53.6%	13.5%	81.3%
Routine Cost per Day	\$240.31	Payer Mix				
Total Beds	180					
Inclusive of 44 TBI SCNF beds						

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	95	1.0%
Rehabilitation (breakdown in pie chart)	8,524	91.1%
Extensive Services	8	0.1%
Special Care High	122	1.3%
Special Care Low	456	4.9%
Clinically Complex	96	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	51	0.5%
<b>TOTAL</b>	<b>9,352</b>	

**% Medicare Days in Ultra/Very High RUGs 85.8%**

Figures may not add due to rounding.

# WILLOW SPRINGS REHABILITATION AND HEALTHCARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$14,179,000

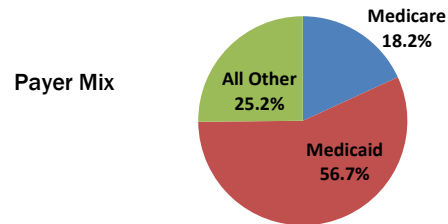
- 125 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 82 total, including		Contract Labor: 11 total, including	
■ Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$476,347 for Willow Springs Rehabilitation and Healthcare Center.
- Total Employee Payroll: \$4,897,524
- Estimated State Income Taxes Paid by Employees: \$270,588

## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)			<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
			Avg. Daily Census	24.3	75.8	33.7	133.8
			Avg. Length of Stay	34.6	190.9	90.3	90.9
			Occupancy Rate	14.2%	44.3%	19.7%	78.2%
Medicare Overall Rating	★★						
Medicare Quality Measure Rating	★★★						
Routine Cost per Day	\$219.17						
Total Beds	171						



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	17	0.2%
Rehabilitation (breakdown in pie chart)	8,618	97.5%
Extensive Services	0	0.0%
Special Care High	52	0.6%
Special Care Low	104	1.2%
Clinically Complex	40	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
<b>TOTAL</b>	<b>8,837</b>	

**% Medicare Days in Ultra/Very High RUGs 94.1%**

# WINDSOR GARDENS CARE CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

## Annual Contributions to Local and State Economy

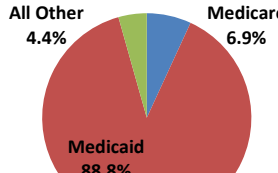
**Total Expenditures: \$19,477,400**

- 183 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	21
Nurses: 112 total, including		Contract Labor: 14 total, including	
■ Registered Nurses (RNs)	22	■ Nursing	6
■ Licensed Practical Nurses (LPNs)	33	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	6	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$755,907 for Windsor Gardens Care Center.
- Total Employee Payroll: \$8,068,635
- Estimated State Income Taxes Paid by Employees: \$445,792

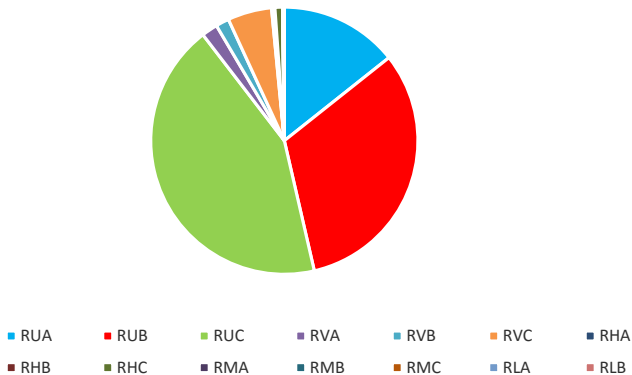
## Statistical Profile

<ul style="list-style-type: none"> <li>Medicare Ratings (from 1 to 5 stars)</li> </ul> <p>Medicare Overall Rating <span style="float: right;">★★★★</span></p> <p>Medicare Quality Measure Rating <span style="float: right;">★★★★★</span></p> <p>Routine Cost per Day <span style="float: right;">\$259.77</span></p> <p>Total Beds <span style="float: right;">215</span></p> <p><i>Inclusive of 11 Ventilator SCNF beds</i></p>	<table border="0" style="width: 100%;"> <tr> <td></td> <td style="text-align: center;"><b>Medicare</b></td> <td style="text-align: center;"><b>Medicaid</b></td> <td style="text-align: center;"><b>All Other</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">12.8</td> <td style="text-align: center;">165.6</td> <td style="text-align: center;">8.2</td> <td style="text-align: center;">186.6</td> </tr> <tr> <td>Avg. Length of Stay</td> <td style="text-align: center;">50.9</td> <td style="text-align: center;">238.9</td> <td style="text-align: center;">34.2</td> <td style="text-align: center;">157.6</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">6.0%</td> <td style="text-align: center;">77.0%</td> <td style="text-align: center;">3.8%</td> <td style="text-align: center;">86.8%</td> </tr> </table>		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	Avg. Daily Census	12.8	165.6	8.2	186.6	Avg. Length of Stay	50.9	238.9	34.2	157.6	Occupancy Rate	6.0%	77.0%	3.8%	86.8%	<p style="text-align: center;">Payer Mix</p> 
	<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>																		
Avg. Daily Census	12.8	165.6	8.2	186.6																		
Avg. Length of Stay	50.9	238.9	34.2	157.6																		
Occupancy Rate	6.0%	77.0%	3.8%	86.8%																		

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	271	5.8%
Rehabilitation (breakdown in pie chart)	4,162	88.9%
Extensive Services	88	1.9%
Special Care High	23	0.5%
Special Care Low	123	2.6%
Clinically Complex	13	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>4,682</b>	

**% Medicare Days in Ultra/Very High RUGs 93.1%**

Figures may not add due to rounding.

# WOODCLIFF LAKE HEALTH & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$16,135,700

- 154 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 77 total, including		Contract Labor: 17 total, including	
■ Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	13	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$222,380 for Woodcliff Lake Health & Rehabilitation Center.
- Total Employee Payroll: \$6,174,854
- Estimated State Income Taxes Paid by Employees: \$341,161

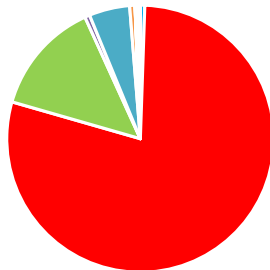
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)		Avg. Daily Census	Medicare 41.1	Medicaid 11.8	All Other 39.3	Total 92.2
Medicare Overall Rating	★★★	Avg. Length of Stay	24.7	716.2	58.1	39.2
Medicare Quality Measure Rating	★★★★	Occupancy Rate	36.0%	10.3%	34.5%	80.8%
Routine Cost per Day	\$307.11	Payer Mix				
Total Beds	114					

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	108	0.7%
Rehabilitation (breakdown in pie chart)	14,743	98.4%
Extensive Services	1	0.0%
Special Care High	40	0.3%
Special Care Low	61	0.4%
Clinically Complex	30	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
<b>TOTAL</b>	<b>14,985</b>	

**% Medicare Days in Ultra/Very High RUGs 98.5%**

Figures may not add due to rounding.

# WOODCREST HEALTH CARE CENTER

Ownership: For-profit

BPCI Model Participation: None

## Annual Contributions to Local and State Economy

Total Expenditures: \$20,675,600

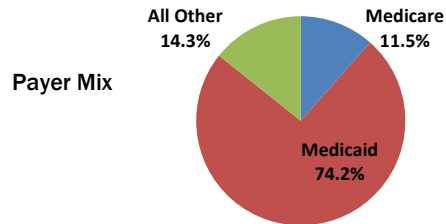
- 214 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	16	Dietary & Housekeeping	38
Nurses: 121 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	30	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	70	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$731,518 for Woodcrest Health Care Center.
- Total Employee Payroll: \$9,554,738
- Estimated State Income Taxes Paid by Employees: \$527,899

## Statistical Profile

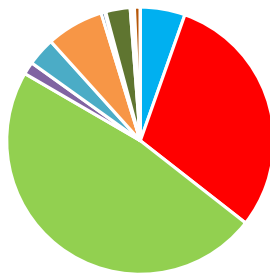
■ Medicare Ratings (from 1 to 5 stars)		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	21.9	141.0	27.2	190.0
	Avg. Length of Stay	33.9	1,608.1	82.6	178.8
	Occupancy Rate	9.3%	59.7%	11.5%	80.5%
Medicare Overall Rating	★★				
Medicare Quality Measure Rating	★★★★				
Routine Cost per Day	\$233.18				
Total Beds	236				



- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA ■ RUB ■ RUC ■ RVA ■ RVB ■ RVC ■ RHA  
 ■ RHB ■ RHC ■ RMA ■ RMB ■ RMC ■ RLA ■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	56	0.7%
Rehabilitation (breakdown in pie chart)	7,466	93.4%
Extensive Services	0	0.0%
Special Care High	225	2.8%
Special Care Low	164	2.1%
Clinically Complex	54	0.7%
Behavioral Symptoms/Cognitive Performance	3	0.0%
Reduced Physical Function	26	0.3%
<b>TOTAL</b>	<b>7,994</b>	

**% Medicare Days in Ultra/Very High RUGs 89.6%**

Figures may not add due to rounding.

# COUNTY REPORTS



# ATLANTIC COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$155,192,900**

- 1,697 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	24	Dietary & Housekeeping	299
Nurses: 948 total, including		Contract Labor: 88 total, including	
■ Registered Nurses (RNs)	149	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	230	■ Therapists	64
■ Certified Nursing Assistants (CNAs)	569	■ Other	3
Administrative	99	Plant Operations and Maintenance	26

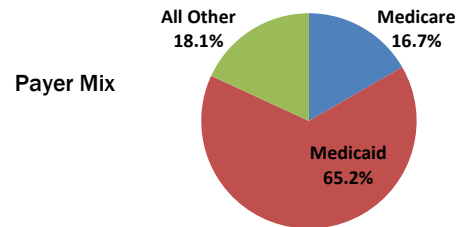
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$5,169,500 for Atlantic County nursing homes.
- Total Employee Payroll: \$64,798,300
- Estimated State Income Taxes Paid by Employees: \$3,580,100

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	8.3%
% of 4-Star Ratings Countywide	8.3%
% of 3-Star Ratings Countywide	25.0%
% of 2-Star Ratings Countywide	41.7%
% of 1-Star Ratings Countywide	16.7%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	237.7	929.7	258.5	1,425.9
Avg. Length of Stay <sup>1</sup>	31.9	304.3	82.0	108.0
Occupancy Rate	12.7%	49.6%	13.8%	76.1%



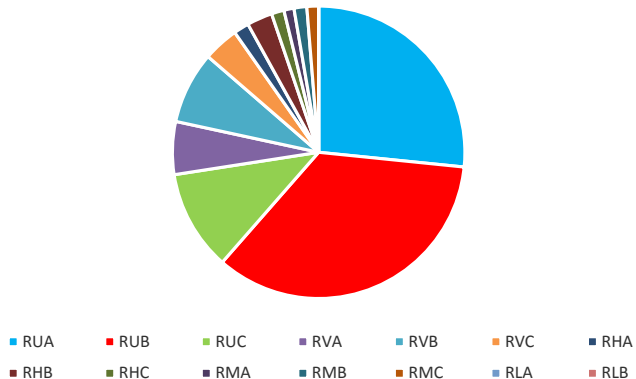
Routine Cost per Day \$243.19

Total Beds 1,874

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	1,225	1.4%
Rehabilitation (breakdown in pie chart)	79,716	92.3%
Extensive Services	875	1.0%
Special Care High	995	1.2%
Special Care Low	1,996	2.3%
Clinically Complex	1,113	1.3%
Behavioral Symptoms/Cognitive Performance	40	0.0%
Reduced Physical Function	361	0.4%
<b>TOTAL</b>	<b>86,321</b>	

**% Medicare Days in Ultra/Very High RUGs 84.2%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# BERGEN COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$534,454,200**

- 5,691 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	239	Dietary & Housekeeping	874
Nurses: 2,448 total, including		Contract Labor: 495 total, including	
■ Registered Nurses (RNs)	577	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	414	■ Therapists	208
■ Certified Nursing Assistants (CNAs)	1,457	■ Other	1
Administrative	288	Plant Operations and Maintenance	104

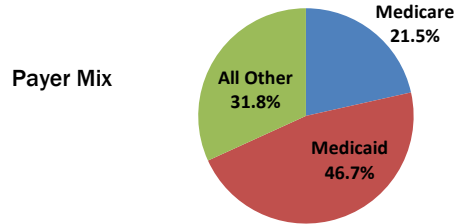
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$15,585,500 for Bergen County nursing homes.
- Total Employee Payroll: \$246,989,800
- Estimated State Income Taxes Paid by Employees: \$13,646,200

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	46.9%
% of 4-Star Ratings Countywide	21.9%
% of 3-Star Ratings Countywide	21.9%
% of 2-Star Ratings Countywide	9.4%
% of 1-Star Ratings Countywide	0.0%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	981.1	2,130.7	1,451.5	4,563.3
Avg. Length of Stay <sup>1</sup>	31.7	553.6	90.6	84.0
Occupancy Rate	18.3%	39.7%	27.0%	85.0%

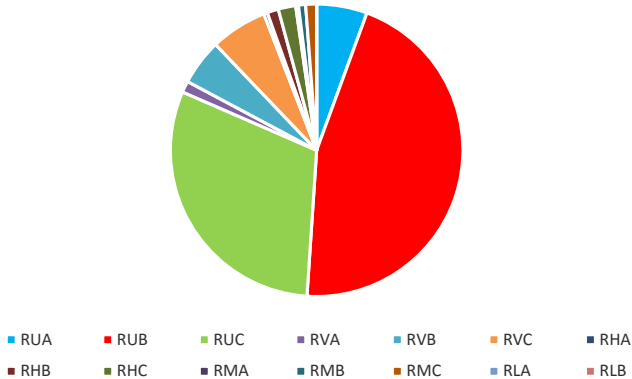


Routine Cost per Day	\$271.17
Total Beds	5,371

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	5,755	1.6%
Rehabilitation ( <i>breakdown in pie chart</i> )	334,374	93.5%
Extensive Services	1,753	0.5%
Special Care High	4,261	1.2%
Special Care Low	5,885	1.6%
Clinically Complex	3,455	1.0%
Behavioral Symptoms/Cognitive Performance	110	0.0%
Reduced Physical Function	2,124	0.6%
<b>TOTAL</b>	<b>357,717</b>	

**% Medicare Days in Ultra/Very High RUGs      89.3%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.



# BURLINGTON COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$317,326,100**

- 3,196 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	81	Dietary & Housekeeping	576
Nurses: 1,386 total, including		Contract Labor: 282 total, including	
■ Registered Nurses (RNs)	320	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	268	■ Therapists	105
■ Certified Nursing Assistants (CNAs)	797	■ Other	2
Administrative	198	Plant Operations and Maintenance	93

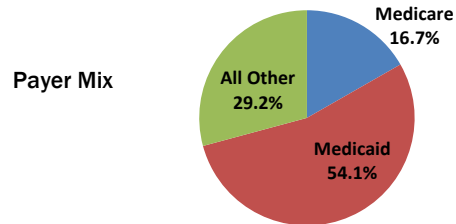
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$8,673,400 for Burlington County nursing homes.
- Total Employee Payroll: \$126,692,600
- Estimated State Income Taxes Paid by Employees: \$6,999,800

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	31.6%
% of 4-Star Ratings Countywide	15.8%
% of 3-Star Ratings Countywide	26.3%
% of 2-Star Ratings Countywide	21.1%
% of 1-Star Ratings Countywide	5.3%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	400.7	1,294.5	699.1	2,394.3
Avg. Length of Stay <sup>1</sup>	32.0	350.4	79.5	93.4
Occupancy Rate	14.2%	45.9%	24.8%	84.9%



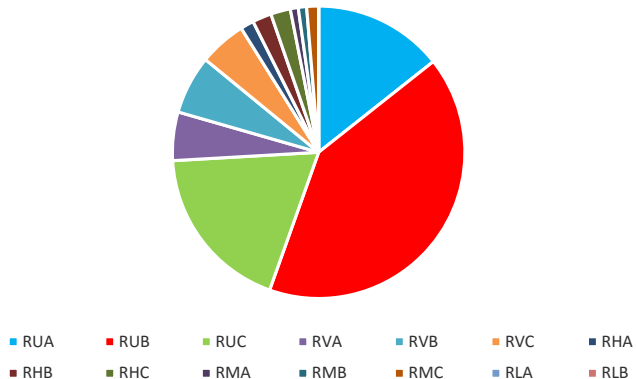
Routine Cost per Day \$238.19

Total Beds 2,819

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	2,328	1.6%
Rehabilitation (breakdown in pie chart)	132,639	91.0%
Extensive Services	428	0.3%
Special Care High	2,342	1.6%
Special Care Low	4,205	2.9%
Clinically Complex	2,164	1.5%
Behavioral Symptoms/Cognitive Performance	184	0.1%
Reduced Physical Function	1,514	1.0%
<b>TOTAL</b>	<b>145,804</b>	

**% Medicare Days in Ultra/Very High RUGs 84.1%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# CAMDEN COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$375,033,900**

- 3,563 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	29	Dietary & Housekeeping	556
Nurses: 1,577 total, including		Contract Labor: 469 total, including	
■ Registered Nurses (RNs)	315	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	332	■ Therapists	201
■ Certified Nursing Assistants (CNAs)	930	■ Other	1
Administrative	237	Plant Operations and Maintenance	79

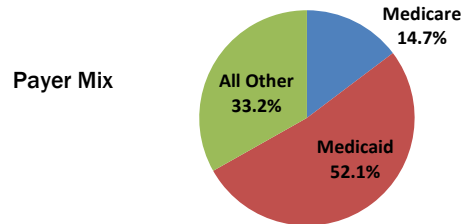
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$11,987,900 for Camden County nursing homes.
- Total Employee Payroll: \$131,579,400
- Estimated State Income Taxes Paid by Employees: \$7,269,800

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	5.0%
% of 4-Star Ratings Countywide	30.0%
% of 3-Star Ratings Countywide	25.0%
% of 2-Star Ratings Countywide	20.0%
% of 1-Star Ratings Countywide	20.0%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	475.4	1,683.5	1,071.8	3,230.7
Avg. Length of Stay <sup>1</sup>	33.2	398.5	125.4	119.3
Occupancy Rate	12.7%	44.9%	28.6%	86.1%



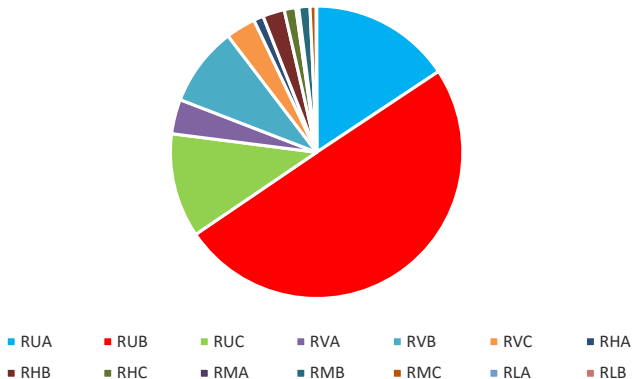
Routine Cost per Day \$206.98

Total Beds 3,752

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	2,617	1.5%
Rehabilitation (breakdown in pie chart)	161,057	93.0%
Extensive Services	799	0.5%
Special Care High	1,988	1.1%
Special Care Low	3,879	2.2%
Clinically Complex	1,828	1.1%
Behavioral Symptoms/Cognitive Performance	37	0.0%
Reduced Physical Function	954	0.6%
<b>TOTAL</b>	<b>173,159</b>	

**% Medicare Days in Ultra/Very High RUGs 87.6%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# CAPE MAY COUNTY

## Annual Contributions to Local and State Economy

Total Expenditures: \$96,831,000

- 900 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	171
Nurses: 441 total, including		Contract Labor: 123 total, including	
■ Registered Nurses (RNs)	99	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	93	■ Therapists	37
■ Certified Nursing Assistants (CNAs)	249	■ Other	1
Administrative	67	Plant Operations and Maintenance	25

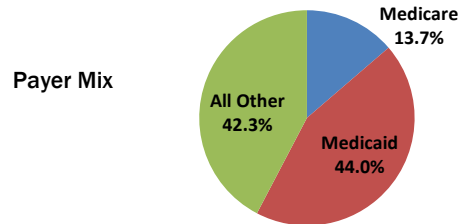
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$3,452,000 for Cape May County nursing homes.
- Total Employee Payroll: \$32,836,600
- Estimated State Income Taxes Paid by Employees: \$1,814,200

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	0.0%
% of 4-Star Ratings Countywide	57.1%
% of 3-Star Ratings Countywide	0.0%
% of 2-Star Ratings Countywide	42.9%
% of 1-Star Ratings Countywide	0.0%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	125.9	404.4	389.1	919.3
Avg. Length of Stay <sup>1</sup>	33.9	400.0	157.6	127.7
Occupancy Rate	11.6%	37.4%	36.0%	85.0%



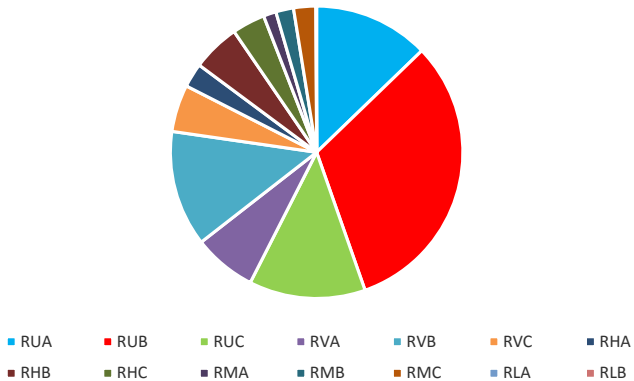
Routine Cost per Day \$211.76

Total Beds 1,082

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	257	0.6%
Rehabilitation (breakdown in pie chart)	41,400	90.3%
Extensive Services	21	0.0%
Special Care High	1,406	3.1%
Special Care Low	1,392	3.0%
Clinically Complex	1,057	2.3%
Behavioral Symptoms/Cognitive Performance	47	0.1%
Reduced Physical Function	262	0.6%
<b>TOTAL</b>	<b>45,842</b>	

**% Medicare Days in Ultra/Very High RUGs 74.8%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# CUMBERLAND COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$106,967,000**

- 1,218 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	252
Nurses: 545 total, including		Contract Labor: 333 total, including	
■ Registered Nurses (RNs)	115	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	85	■ Therapists	43
■ Certified Nursing Assistants (CNAs)	344	■ Other	0
Administrative	62	Plant Operations and Maintenance	41

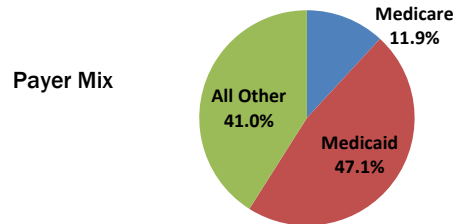
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$4,119,900 for Cumberland County nursing homes.
- Total Employee Payroll: \$41,080,700
- Estimated State Income Taxes Paid by Employees: \$2,269,700

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	0.0%
% of 4-Star Ratings Countywide	33.3%
% of 3-Star Ratings Countywide	33.3%
% of 2-Star Ratings Countywide	16.7%
% of 1-Star Ratings Countywide	16.7%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	127.6	506.2	440.8	1,074.5
Avg. Length of Stay <sup>1</sup>	34.5	634.9	162.7	149.2
Occupancy Rate	10.7%	42.5%	37.0%	90.1%



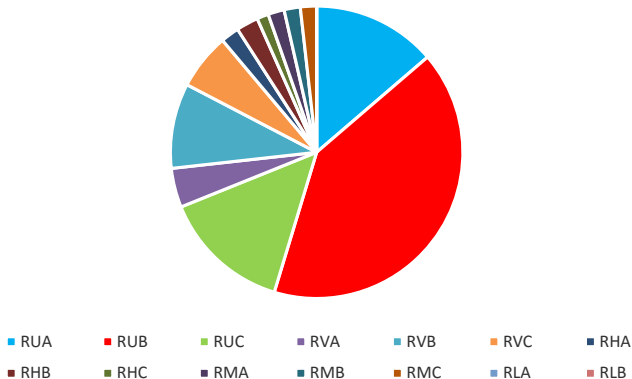
Routine Cost per Day \$258.88

Total Beds 1,192

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	872	1.9%
Rehabilitation (breakdown in pie chart)	41,483	89.1%
Extensive Services	140	0.3%
Special Care High	627	1.3%
Special Care Low	1,312	2.8%
Clinically Complex	1,078	2.3%
Behavioral Symptoms/Cognitive Performance	123	0.3%
Reduced Physical Function	923	2.0%
<b>TOTAL</b>	<b>46,558</b>	

**% Medicare Days in Ultra/Very High RUGs 80.9%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# ESSEX COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$494,523,700**

- 4,922 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	43	Dietary & Housekeeping	803
Nurses: 2,402 total, including		Contract Labor: 760 total, including	
■ Registered Nurses (RNs)	505	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	418	■ Therapists	222
■ Certified Nursing Assistants (CNAs)	1,479	■ Other	3
Administrative	270	Plant Operations and Maintenance	109

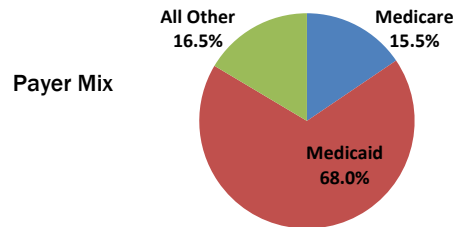
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$15,373,100 for Essex County nursing homes.
- Total Employee Payroll: \$181,137,900
- Estimated State Income Taxes Paid by Employees: \$10,007,900

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	40.6%
% of 4-Star Ratings Countywide	28.1%
% of 3-Star Ratings Countywide	12.5%
% of 2-Star Ratings Countywide	15.6%
% of 1-Star Ratings Countywide	3.1%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	649.6	2,845.3	688.1	4,183.0
Avg. Length of Stay <sup>1</sup>	34.8	341.4	64.1	112.2
Occupancy Rate	13.3%	58.3%	14.1%	85.8%



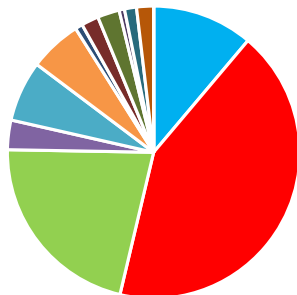
Routine Cost per Day \$243.10

Total Beds 4,878

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	4,016	1.7%
Rehabilitation (breakdown in pie chart)	214,212	90.4%
Extensive Services	1,797	0.8%
Special Care High	4,669	2.0%
Special Care Low	7,964	3.4%
Clinically Complex	2,833	1.2%
Behavioral Symptoms/Cognitive Performance	143	0.1%
Reduced Physical Function	1,242	0.5%
<b>TOTAL</b>	<b>236,876</b>	

**% Medicare Days in Ultra/Very High RUGs 83.7%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.



# GLOUCESTER COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$126,643,400**

- 1,262 full-time equivalent jobs (salaried and contract), including key areas such as

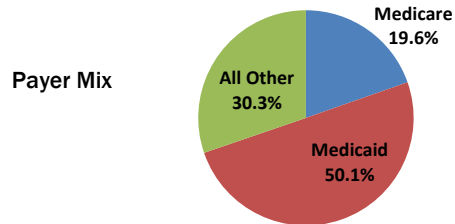
Therapists	53	Dietary & Housekeeping	208
Nurses: 704 total, including		Contract Labor: 45 total, including	
■ Registered Nurses (RNs)	126	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	178	■ Therapists	42
■ Certified Nursing Assistants (CNAs)	401	■ Other	0
Administrative	83	Plant Operations and Maintenance	29

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$3,918,700 for Gloucester County nursing homes.
- Total Employee Payroll: \$53,720,800
- Estimated State Income Taxes Paid by Employees: \$2,968,100

## Statistical Profile

		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
■ Medicare Ratings (from 1 to 5 stars) - Overall		Avg. Daily Census	220.0	561.5	339.1	1,120.7
		Avg. Length of Stay <sup>1</sup>	31.3	296.2	70.2	81.9
		Occupancy Rate	16.5%	42.2%	25.5%	84.1%

% of 5-Star Ratings Countywide	22.2%
% of 4-Star Ratings Countywide	33.3%
% of 3-Star Ratings Countywide	0.0%
% of 2-Star Ratings Countywide	44.4%
% of 1-Star Ratings Countywide	0.0%

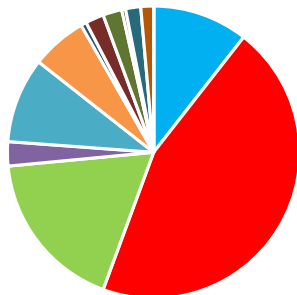


Routine Cost per Day	\$218.45
Total Beds	1,332

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	1,035	1.3%
Rehabilitation (breakdown in pie chart)	72,745	91.0%
Extensive Services	670	0.8%
Special Care High	1,384	1.7%
Special Care Low	2,221	2.8%
Clinically Complex	1,196	1.5%
Behavioral Symptoms/Cognitive Performance	11	0.0%
Reduced Physical Function	707	0.9%
<b>TOTAL</b>	<b>79,969</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>84.1%</b>

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# HUDSON COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$244,870,800**

- 2,242 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	11	Dietary & Housekeeping	335
Nurses: 575 total, including		Contract Labor: 1,091 total, including	
■ Registered Nurses (RNs)	121	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	93	■ Therapists	155
■ Certified Nursing Assistants (CNAs)	361	■ Other	0
Administrative	106	Plant Operations and Maintenance	47

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$7,970,100 for Hudson County nursing homes.
- Total Employee Payroll: \$49,745,700
- Estimated State Income Taxes Paid by Employees: \$2,748,400

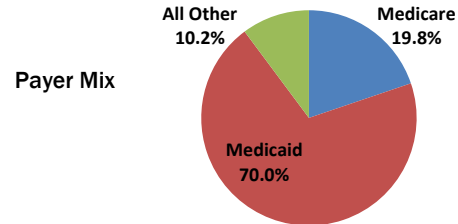
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) - Overall		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	452.2	1,599.1	232.8	2,284.0
	Avg. Length of Stay <sup>1</sup>	36.6	464.3	52.5	115.1
	Occupancy Rate	17.1%	60.6%	8.8%	86.6%

Routine Cost per Day \$241.65

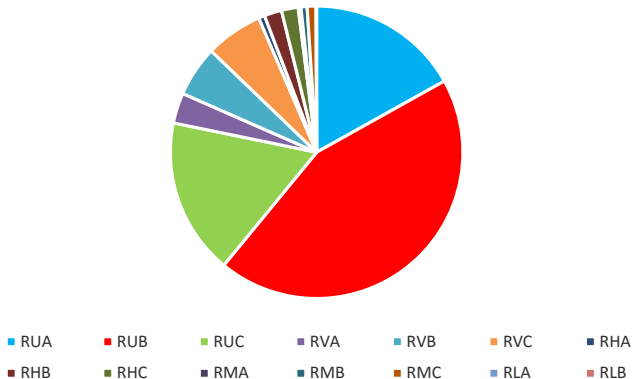
Total Beds 2,638

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.



## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	1,978	1.2%
Rehabilitation (breakdown in pie chart)	154,519	93.6%
Extensive Services	389	0.2%
Special Care High	2,023	1.2%
Special Care Low	3,765	2.3%
Clinically Complex	1,696	1.0%
Behavioral Symptoms/Cognitive Performance	104	0.1%
Reduced Physical Function	533	0.3%
<b>TOTAL</b>	<b>165,007</b>	

**% Medicare Days in Ultra/Very High RUGs 88.6%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# HUNTERDON COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$43,660,300**

- 483 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	63
Nurses: 308 total, including		Contract Labor: 34 total, including	
■ Registered Nurses (RNs)	54	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	65	■ Therapists	32
■ Certified Nursing Assistants (CNAs)	189	■ Other	0
Administrative	24	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,362,900 for Hunterdon County nursing homes.
- Total Employee Payroll: \$16,985,400
- Estimated State Income Taxes Paid by Employees: \$938,400

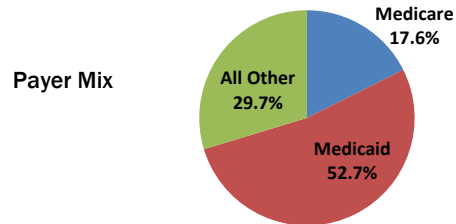
## Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) - Overall		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>
	Avg. Daily Census	67.0	200.3	112.9	380.3
	Avg. Length of Stay <sup>1</sup>	28.5	635.8	98.9	99.9
	Occupancy Rate	16.0%	47.9%	27.0%	91.0%

Routine Cost per Day \$237.01

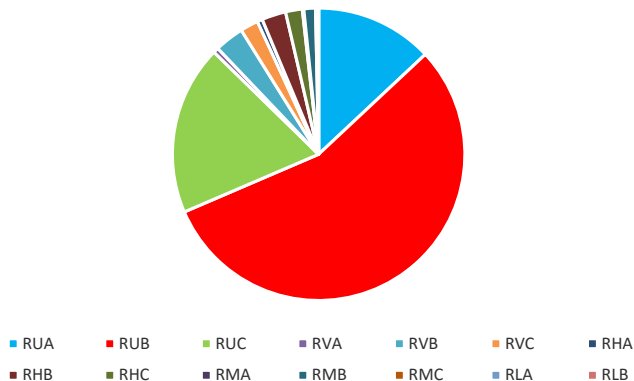
Total Beds 418

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.



## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	1,031	4.2%
Rehabilitation (breakdown in pie chart)	22,956	93.8%
Extensive Services	36	0.1%
Special Care High	98	0.4%
Special Care Low	131	0.5%
Clinically Complex	192	0.8%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	15	0.1%
<b>TOTAL</b>	<b>24,461</b>	

**% Medicare Days in Ultra/Very High RUGs 90.9%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# MERCER COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$232,717,900**

- 2,275 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	55	Dietary & Housekeeping	424
Nurses: 1,185 total, including		Contract Labor: 174 total, including	
■ Registered Nurses (RNs)	190	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	293	■ Therapists	40
■ Certified Nursing Assistants (CNAs)	702	■ Other	1
Administrative	121	Plant Operations and Maintenance	79

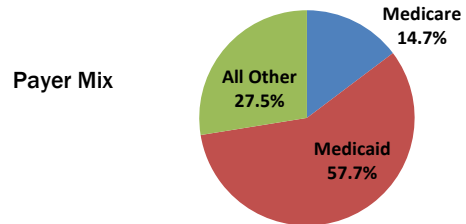
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$7,582,300 for Mercer County nursing homes.
- Total Employee Payroll: \$95,239,400
- Estimated State Income Taxes Paid by Employees: \$5,262,000

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	33.3%
% of 4-Star Ratings Countywide	11.1%
% of 3-Star Ratings Countywide	11.1%
% of 2-Star Ratings Countywide	22.2%
% of 1-Star Ratings Countywide	22.2%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	300.8	1,179.8	562.9	2,043.6
Avg. Length of Stay <sup>1</sup>	38.2	428.1	106.7	133.0
Occupancy Rate	12.6%	49.6%	23.7%	85.9%



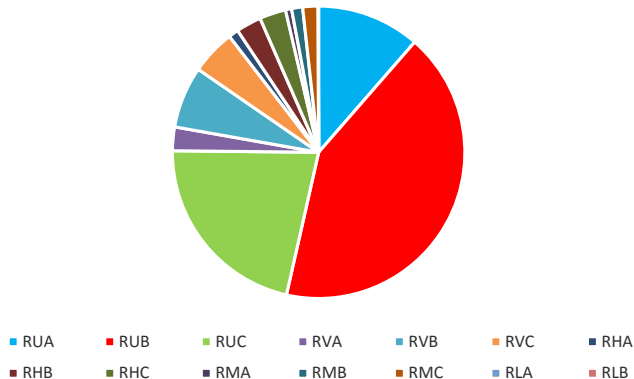
Routine Cost per Day \$225.27

Total Beds 2,380

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	2,223	2.0%
Rehabilitation (breakdown in pie chart)	99,898	91.1%
Extensive Services	241	0.2%
Special Care High	2,084	1.9%
Special Care Low	3,184	2.9%
Clinically Complex	1,261	1.2%
Behavioral Symptoms/Cognitive Performance	28	0.0%
Reduced Physical Function	698	0.6%
<b>TOTAL</b>	<b>109,617</b>	

**% Medicare Days in Ultra/Very High RUGs 83.3%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# MIDDLESEX COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$402,873,800**

- 3,908 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	85	Dietary & Housekeeping	654
Nurses: 2,182 total, including		Contract Labor: 300 total, including	
■ Registered Nurses (RNs)	374	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	499	■ Therapists	142
■ Certified Nursing Assistants (CNAs)	1,310	■ Other	1
Administrative	226	Plant Operations and Maintenance	109

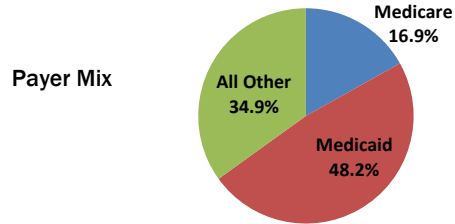
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$11,868,600 for Middlesex County nursing homes.
- Total Employee Payroll: \$167,854,100
- Estimated State Income Taxes Paid by Employees: \$9,273,900

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	25.0%
% of 4-Star Ratings Countywide	25.0%
% of 3-Star Ratings Countywide	12.5%
% of 2-Star Ratings Countywide	33.3%
% of 1-Star Ratings Countywide	4.2%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	554.2	1,581.3	1,146.6	3,282.2
Avg. Length of Stay <sup>1</sup>	29.9	390.8	93.8	94.2
Occupancy Rate	13.8%	39.3%	28.5%	81.7%



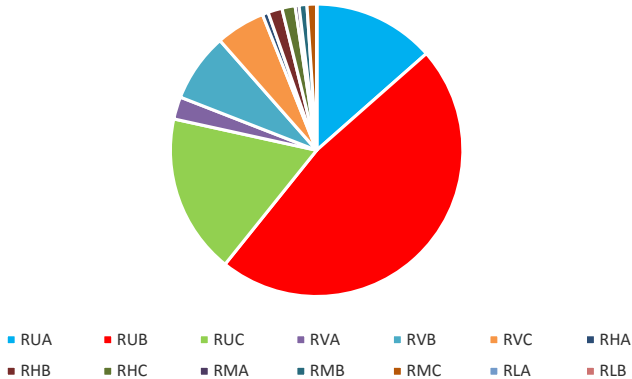
Routine Cost per Day \$258.32

Total Beds 4,019

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	4,839	2.4%
Rehabilitation (breakdown in pie chart)	183,238	90.8%
Extensive Services	1,045	0.5%
Special Care High	2,994	1.5%
Special Care Low	5,661	2.8%
Clinically Complex	2,743	1.4%
Behavioral Symptoms/Cognitive Performance	59	0.0%
Reduced Physical Function	1,239	0.6%
<b>TOTAL</b>	<b>201,818</b>	

**% Medicare Days in Ultra/Very High RUGs 87.2%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# MONMOUTH COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$468,289,900**

- 4,617 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	188	Dietary & Housekeeping	788
Nurses: 2,241 total, including		Contract Labor: 200 total, including	
■ Registered Nurses (RNs)	462	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	482	■ Therapists	83
■ Certified Nursing Assistants (CNAs)	1,298	■ Other	1
Administrative	282	Plant Operations and Maintenance	115

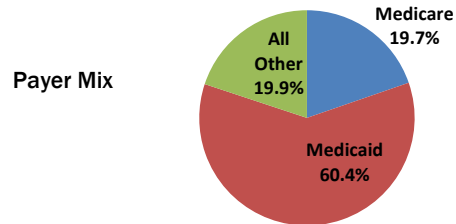
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$11,831,600 for Monmouth County nursing homes.
- Total Employee Payroll: \$197,216,400
- Estimated State Income Taxes Paid by Employees: \$10,896,200

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	46.9%
% of 4-Star Ratings Countywide	18.8%
% of 3-Star Ratings Countywide	12.5%
% of 2-Star Ratings Countywide	15.6%
% of 1-Star Ratings Countywide	6.3%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	667.3	2,045.0	674.4	3,386.7
Avg. Length of Stay <sup>1</sup>	28.7	374.0	59.1	84.3
Occupancy Rate	16.3%	49.9%	16.5%	82.7%



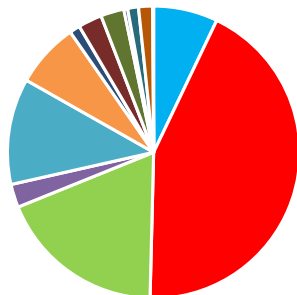
Routine Cost per Day \$258.14

Total Beds 4,096

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	1,915	0.8%
Rehabilitation (breakdown in pie chart)	219,394	92.2%
Extensive Services	851	0.4%
Special Care High	5,342	2.2%
Special Care Low	6,205	2.6%
Clinically Complex	2,873	1.2%
Behavioral Symptoms/Cognitive Performance	135	0.1%
Reduced Physical Function	1,340	0.6%
<b>TOTAL</b>	<b>238,055</b>	

**% Medicare Days in Ultra/Very High RUGs 82.1%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# MORRIS COUNTY

## Annual Contributions to Local and State Economy

Total Expenditures: \$393,000,000

- 3,851 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	142	Dietary & Housekeeping	450
Nurses: 1,853 total, including		Contract Labor: 107 total, including	
■ Registered Nurses (RNs)	393	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	325	■ Therapists	83
■ Certified Nursing Assistants (CNAs)	1,135	■ Other	1
Administrative	240	Plant Operations and Maintenance	127

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$9,198,100 for Morris County nursing homes.
- Total Employee Payroll: \$165,767,400
- Estimated State Income Taxes Paid by Employees: \$9,158,700

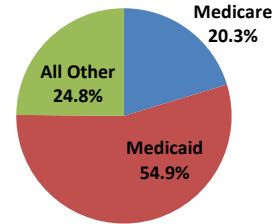
## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	38.1%
% of 4-Star Ratings Countywide	38.1%
% of 3-Star Ratings Countywide	4.8%
% of 2-Star Ratings Countywide	14.3%
% of 1-Star Ratings Countywide	4.8%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	538.5	1,455.0	659.1	2,652.6
Avg. Length of Stay <sup>1</sup>	33.2	828.5	105.8	111.7
Occupancy Rate	17.7%	47.8%	21.7%	87.2%

Payer Mix



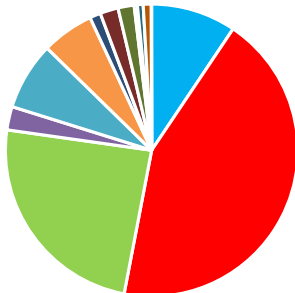
Routine Cost per Day \$268.46

Total Beds 3,041

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	2,622	1.4%
Rehabilitation (breakdown in pie chart)	178,720	93.4%
Extensive Services	209	0.1%
Special Care High	2,733	1.4%
Special Care Low	3,920	2.0%
Clinically Complex	1,977	1.0%
Behavioral Symptoms/Cognitive Performance	74	0.0%
Reduced Physical Function	1,016	0.5%
<b>TOTAL</b>	<b>191,271</b>	

**% Medicare Days in Ultra/Very High RUGs 86.0%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.



# OCEAN COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$477,872,800**

- 4,615 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	44	Dietary & Housekeeping	831
Nurses: 2,402 total, including		Contract Labor: 376 total, including	
■ Registered Nurses (RNs)	321	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	656	■ Therapists	179
■ Certified Nursing Assistants (CNAs)	1,424	■ Other	0
Administrative	310	Plant Operations and Maintenance	127

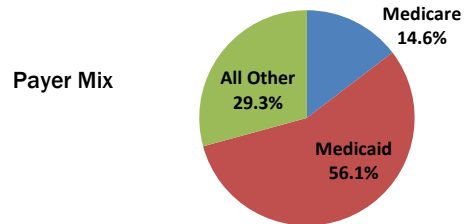
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$16,478,100 for Ocean County nursing homes.
- Total Employee Payroll: \$181,283,900
- Estimated State Income Taxes Paid by Employees: \$10,015,900

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	32.4%
% of 4-Star Ratings Countywide	20.6%
% of 3-Star Ratings Countywide	14.7%
% of 2-Star Ratings Countywide	20.6%
% of 1-Star Ratings Countywide	11.8%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	648.0	2,489.8	1,297.6	4,435.4
Avg. Length of Stay <sup>1</sup>	30.7	365.0	105.1	112.0
Occupancy Rate	12.4%	47.8%	24.9%	85.2%



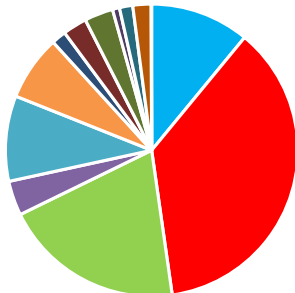
Routine Cost per Day \$204.87

Total Beds 5,205

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	3,159	1.3%
Rehabilitation (breakdown in pie chart)	215,220	91.0%
Extensive Services	531	0.2%
Special Care High	5,184	2.2%
Special Care Low	7,178	3.0%
Clinically Complex	3,272	1.4%
Behavioral Symptoms/Cognitive Performance	136	0.1%
Reduced Physical Function	1,723	0.7%
<b>TOTAL</b>	<b>236,403</b>	

**% Medicare Days in Ultra/Very High RUGs 81.4%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# PASSAIC COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$335,184,400**

- 3,131 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	106	Dietary & Housekeeping	507
Nurses: 1,589 total, including		Contract Labor: 345 total, including	
■ Registered Nurses (RNs)	325	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	270	■ Therapists	77
■ Certified Nursing Assistants (CNAs)	995	■ Other	0
Administrative	188	Plant Operations and Maintenance	73

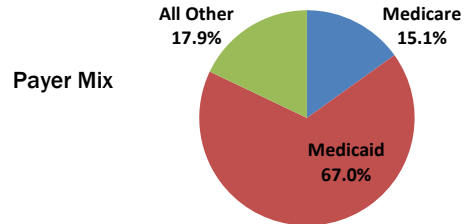
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$9,913,800 for Passaic County nursing homes.
- Total Employee Payroll: \$127,521,600
- Estimated State Income Taxes Paid by Employees: \$7,045,600

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	30.0%
% of 4-Star Ratings Countywide	35.0%
% of 3-Star Ratings Countywide	25.0%
% of 2-Star Ratings Countywide	5.0%
% of 1-Star Ratings Countywide	5.0%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	405.2	1,797.6	481.0	2,683.8
Avg. Length of Stay <sup>1</sup>	36.8	447.6	74.6	125.0
Occupancy Rate	13.3%	59.0%	15.8%	88.1%



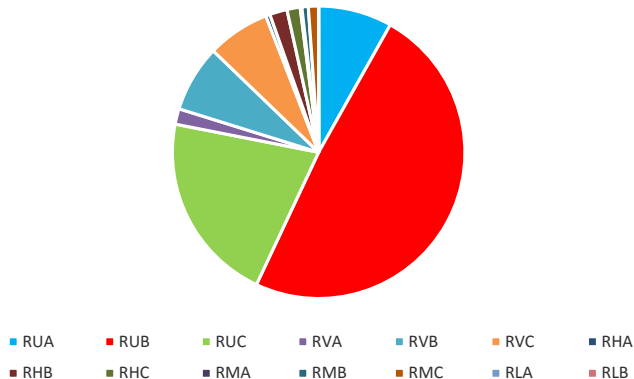
Routine Cost per Day \$259.10

Total Beds 3,047

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	2,212	1.5%
Rehabilitation (breakdown in pie chart)	135,696	91.8%
Extensive Services	1,702	1.2%
Special Care High	2,468	1.7%
Special Care Low	3,142	2.1%
Clinically Complex	1,492	1.0%
Behavioral Symptoms/Cognitive Performance	121	0.1%
Reduced Physical Function	986	0.7%
<b>TOTAL</b>	<b>147,819</b>	

**% Medicare Days in Ultra/Very High RUGs 87.7%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# SALEM COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$53,742,000**

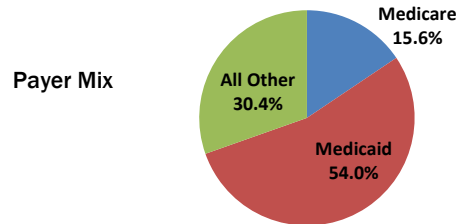
- 638 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	136
Nurses: 161 total, including		Contract Labor: 223 total, including	
Registered Nurses (RNs)	13	Nursing	0
Licensed Practical Nurses (LPNs)	40	Therapists	23
Certified Nursing Assistants (CNAs)	108	Other	0
Administrative	55	Plant Operations and Maintenance	24

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,273,200 for Salem County nursing homes.
- Total Employee Payroll: \$14,235,300
- Estimated State Income Taxes Paid by Employees: \$786,500

## Statistical Profile

		<b>Medicare</b>	<b>Medicaid</b>	<b>All Other</b>	<b>Total</b>	
■ Medicare Ratings (from 1 to 5 stars) - Overall		Avg. Daily Census	96.5	334.3	188.2	619.0
		Avg. Length of Stay <sup>1</sup>	34.7	328.0	183.2	128.2
		Occupancy Rate	12.9%	44.9%	25.3%	83.1%
% of 5-Star Ratings Countywide	0.0%					
% of 4-Star Ratings Countywide	60.0%					
% of 3-Star Ratings Countywide	40.0%					
% of 2-Star Ratings Countywide	0.0%					
% of 1-Star Ratings Countywide	0.0%					



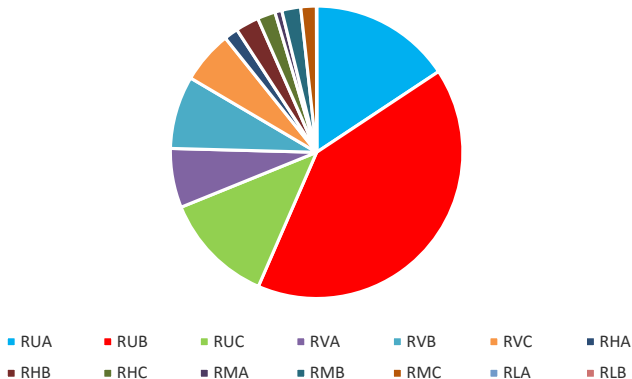
Routine Cost per Day \$171.28

Total Beds 745

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	651	1.8%
Rehabilitation (breakdown in pie chart)	31,992	90.9%
Extensive Services	102	0.3%
Special Care High	837	2.4%
Special Care Low	792	2.2%
Clinically Complex	679	1.9%
Behavioral Symptoms/Cognitive Performance	29	0.1%
Reduced Physical Function	129	0.4%
<b>TOTAL</b>	<b>35,211</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>82.5%</b>

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# SOMERSET COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$260,676,000**

- 2,466 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	39	Dietary & Housekeeping	411
Nurses: 1,168 total, including		Contract Labor: 161 total, including	
■ Registered Nurses (RNs)	251	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	236	■ Therapists	99
■ Certified Nursing Assistants (CNAs)	680	■ Other	0
Administrative	158	Plant Operations and Maintenance	86

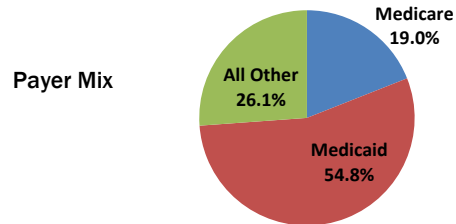
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$6,143,900 for Somerset County nursing homes.
- Total Employee Payroll: \$99,857,100
- Estimated State Income Taxes Paid by Employees: \$5,517,100

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	62.5%
% of 4-Star Ratings Countywide	12.5%
% of 3-Star Ratings Countywide	12.5%
% of 2-Star Ratings Countywide	12.5%
% of 1-Star Ratings Countywide	0.0%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	331.5	956.2	456.0	1,743.6
Avg. Length of Stay <sup>1</sup>	37.3	263.4	101.1	102.4
Occupancy Rate	15.6%	44.9%	21.4%	81.9%



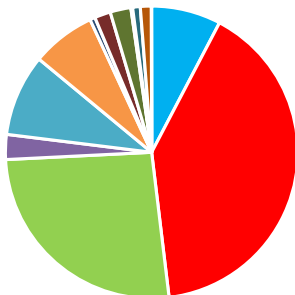
Routine Cost per Day \$253.19

Total Beds 2,130

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA
■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB

	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	1,150	1.0%
Rehabilitation (breakdown in pie chart)	113,122	93.7%
Extensive Services	94	0.1%
Special Care High	1,829	1.5%
Special Care Low	2,872	2.4%
Clinically Complex	1,154	1.0%
Behavioral Symptoms/Cognitive Performance	23	0.0%
Reduced Physical Function	492	0.4%
<b>TOTAL</b>	<b>120,736</b>	

**% Medicare Days in Ultra/Very High RUGs 87.9%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# SUSSEX COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$90,708,200**

- 1,162 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	255
Nurses: 551 total, including		Contract Labor: 39 total, including	
Registered Nurses (RNs)	92	Nursing	0
Licensed Practical Nurses (LPNs)	101	Therapists	37
Certified Nursing Assistants (CNAs)	359	Other	0
Administrative	61	Plant Operations and Maintenance	38

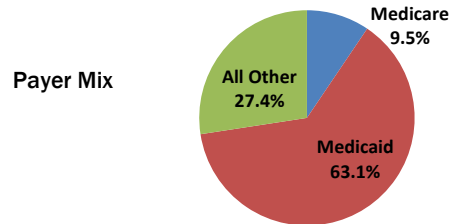
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$4,436,900 for Sussex County nursing homes.
- Total Employee Payroll: \$42,771,800
- Estimated State Income Taxes Paid by Employees: \$2,363,100

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	33.3%
% of 4-Star Ratings Countywide	33.3%
% of 3-Star Ratings Countywide	0.0%
% of 2-Star Ratings Countywide	16.7%
% of 1-Star Ratings Countywide	16.7%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	106.5	710.9	308.9	1,126.3
Avg. Length of Stay <sup>1</sup>	33.1	495.2	224.6	186.9
Occupancy Rate	8.7%	58.0%	25.2%	91.9%



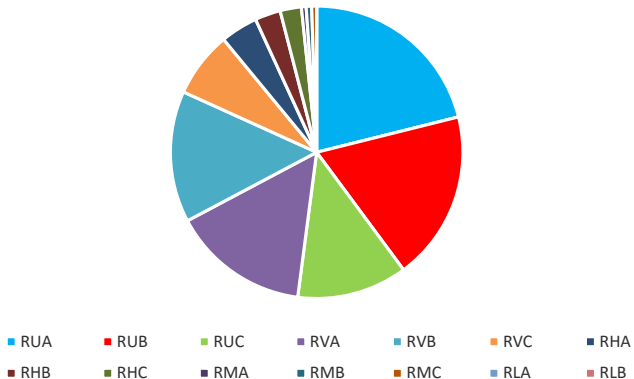
Routine Cost per Day \$163.79

Total Beds 1,225

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	371	1.0%
Rehabilitation (breakdown in pie chart)	35,669	91.9%
Extensive Services	76	0.2%
Special Care High	675	1.7%
Special Care Low	813	2.1%
Clinically Complex	662	1.7%
Behavioral Symptoms/Cognitive Performance	82	0.2%
Reduced Physical Function	465	1.2%
<b>TOTAL</b>	<b>38,813</b>	

**% Medicare Days in Ultra/Very High RUGs 82.5%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# UNION COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$285,083,000**

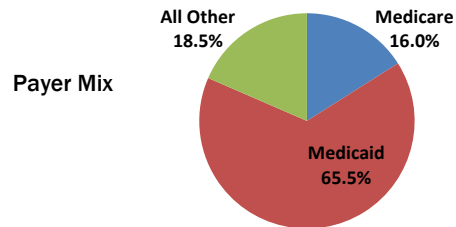
- 2,856 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	16	Dietary & Housekeeping	285
Nurses: 1,685 total, including		Contract Labor: 237 total, including	
■ Registered Nurses (RNs)	319	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	358	■ Therapists	145
■ Certified Nursing Assistants (CNAs)	1,008	■ Other	1
Administrative	157	Plant Operations and Maintenance	51

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$9,997,800 for Union County nursing homes.
- Total Employee Payroll: \$112,772,800
- Estimated State Income Taxes Paid by Employees: \$6,230,700

## Statistical Profile

<ul style="list-style-type: none"> <li>■ Medicare Ratings (from 1 to 5 stars) - Overall</li> </ul> <table border="0" style="width: 100%;"> <tr> <td style="width: 70%;">% of 5-Star Ratings Countywide</td> <td style="text-align: right;">33.3%</td> </tr> <tr> <td>% of 4-Star Ratings Countywide</td> <td style="text-align: right;">19.0%</td> </tr> <tr> <td>% of 3-Star Ratings Countywide</td> <td style="text-align: right;">19.0%</td> </tr> <tr> <td>% of 2-Star Ratings Countywide</td> <td style="text-align: right;">19.0%</td> </tr> <tr> <td>% of 1-Star Ratings Countywide</td> <td style="text-align: right;">9.5%</td> </tr> </table>	% of 5-Star Ratings Countywide	33.3%	% of 4-Star Ratings Countywide	19.0%	% of 3-Star Ratings Countywide	19.0%	% of 2-Star Ratings Countywide	19.0%	% of 1-Star Ratings Countywide	9.5%	<table border="0" style="width: 100%;"> <thead> <tr> <th></th> <th style="text-align: center;">Medicare</th> <th style="text-align: center;">Medicaid</th> <th style="text-align: center;">All Other</th> <th style="text-align: center;">Total</th> </tr> </thead> <tbody> <tr> <td>Avg. Daily Census</td> <td style="text-align: center;">438.8</td> <td style="text-align: center;">1,792.0</td> <td style="text-align: center;">505.9</td> <td style="text-align: center;">2,736.7</td> </tr> <tr> <td>Avg. Length of Stay<sup>1</sup></td> <td style="text-align: center;">34.1</td> <td style="text-align: center;">475.9</td> <td style="text-align: center;">57.1</td> <td style="text-align: center;">110.1</td> </tr> <tr> <td>Occupancy Rate</td> <td style="text-align: center;">13.1%</td> <td style="text-align: center;">53.4%</td> <td style="text-align: center;">15.1%</td> <td style="text-align: center;">81.6%</td> </tr> </tbody> </table>		Medicare	Medicaid	All Other	Total	Avg. Daily Census	438.8	1,792.0	505.9	2,736.7	Avg. Length of Stay <sup>1</sup>	34.1	475.9	57.1	110.1	Occupancy Rate	13.1%	53.4%	15.1%	81.6%
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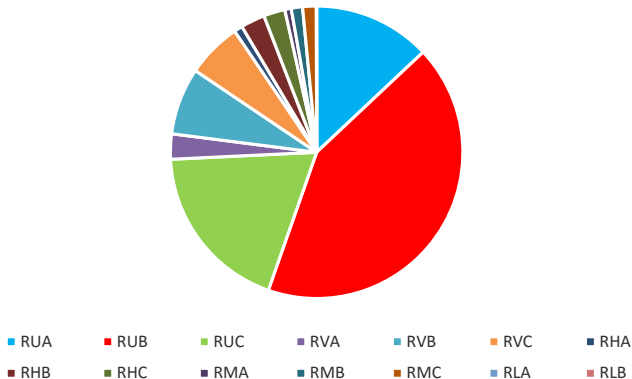
Routine Cost per Day \$224.76

Total Beds 3,354

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs  
by Percent of Medicare Days



	<u>Medicare Days</u>	<u>% to Total</u>
Rehabilitation Plus Extensive Services	2,845	1.8%
Rehabilitation (breakdown in pie chart)	145,533	90.9%
Extensive Services	1,372	0.9%
Special Care High	2,687	1.7%
Special Care Low	5,036	3.1%
Clinically Complex	1,796	1.1%
Behavioral Symptoms/Cognitive Performance	55	0.0%
Reduced Physical Function	783	0.5%
<b>TOTAL</b>	<b>160,107</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>83.6%</b>

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# WARREN COUNTY

## Annual Contributions to Local and State Economy

**Total Expenditures: \$72,818,800**

- 699 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	91
Nurses: 429 total, including		Contract Labor: 33 total, including	
■ Registered Nurses (RNs)	89	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	81	■ Therapists	31
■ Certified Nursing Assistants (CNAs)	258	■ Other	1
Administrative	47	Plant Operations and Maintenance	23

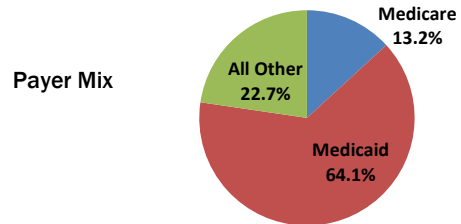
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,323,200 for Warren County nursing homes.
- Total Employee Payroll: \$26,911,600
- Estimated State Income Taxes Paid by Employees: \$1,486,900

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

% of 5-Star Ratings Countywide	14.3%
% of 4-Star Ratings Countywide	14.3%
% of 3-Star Ratings Countywide	28.6%
% of 2-Star Ratings Countywide	14.3%
% of 1-Star Ratings Countywide	28.6%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	81.1	394.5	139.5	615.1
Avg. Length of Stay <sup>1</sup>	36.4	378.9	135.4	143.0
Occupancy Rate	11.1%	54.2%	19.2%	84.5%



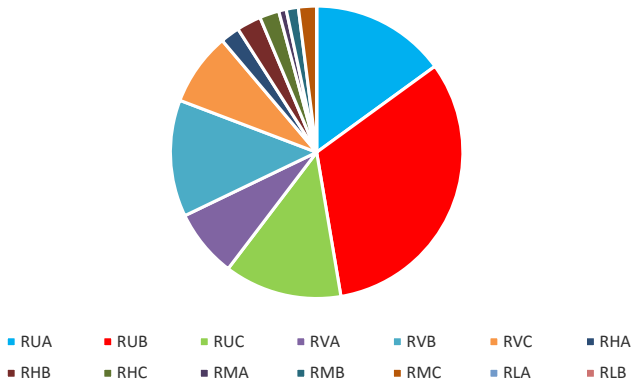
Routine Cost per Day \$199.48

Total Beds 728

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	394	1.3%
Rehabilitation (breakdown in pie chart)	26,090	88.2%
Extensive Services	33	0.1%
Special Care High	1,260	4.3%
Special Care Low	1,025	3.5%
Clinically Complex	632	2.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	163	0.6%
<b>TOTAL</b>	<b>29,597</b>	

**% Medicare Days in Ultra/Very High RUGs 79.2%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.



# OWNERSHIP REPORTS

# FOR-PROFIT OWNERSHIP

## Annual Contributions to Local and State Economy

**Total Expenditures: \$3,748,531,400**

- 36,805 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	929	Dietary & Housekeeping	5,654
Nurses: 18,623 total, including		Contract Labor: 5,469 total, including	
■ Registered Nurses (RNs)	3,618	■ Nursing	3,761
■ Licensed Practical Nurses (LPNs)	4,064	■ Therapists	1,707
■ Certified Nursing Assistants (CNAs)	10,941	■ Other	12
Administrative	2,163	Plant Operations and Maintenance	728

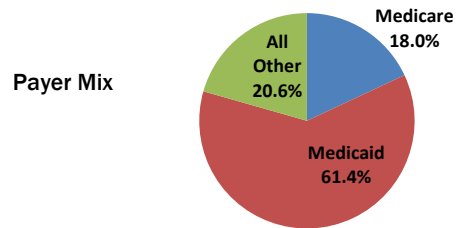
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$122,752,100 for For-profit Ownership nursing homes.
- Total Employee Payroll: \$1,374,971,800
- Estimated State Income Taxes Paid by Employees: \$75,967,200

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall For-profit Ownership Nursing Homes

% of 5-Star Ratings	26.5%
% of 4-Star Ratings	25.0%
% of 3-Star Ratings	19.6%
% of 2-Star Ratings	19.6%
% of 1-Star Ratings	9.2%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	6,207.9	21,127.8	7,085.9	34,421.6
Avg. Length of Stay <sup>1</sup>	33.4	375.6	71.9	101.2
Occupancy Rate	15.1%	51.3%	17.2%	83.6%



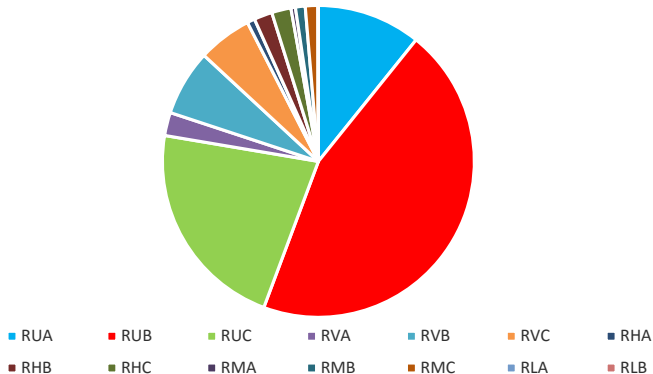
Routine Cost per Day \$225.19

Total Beds 41,156

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	36,482	1.6%
Rehabilitation (breakdown in pie chart)	2,079,347	91.9%
Extensive Services	10,987	0.5%
Special Care High	37,517	1.7%
Special Care Low	58,541	2.6%
Clinically Complex	25,989	1.1%
Behavioral Symptoms/Cognitive Performance	1,097	0.0%
Reduced Physical Function	12,559	0.6%
<b>TOTAL</b>	<b>2,262,519</b>	

**% Medicare Days in Ultra/Very High RUGs 86.3%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# GOVERNMENTAL OWNERSHIP

## Annual Contributions to Local and State Economy

**Total Expenditures: \$373,437,900**

- 4,124 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	681
Nurses: 2,380 total, including		Contract Labor: 65 total, including	
■ Registered Nurses (RNs)	438	■ Nursing	30
■ Licensed Practical Nurses (LPNs)	367	■ Therapists	35
■ Certified Nursing Assistants (CNAs)	1,575	■ Other	0
Administrative	219	Plant Operations and Maintenance	127

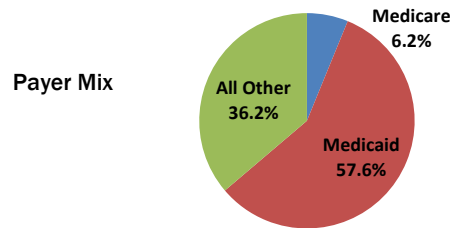
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$12,969,800 for Governmental Ownership nursing homes.
- Total Employee Payroll: \$196,678,600
- Estimated State Income Taxes Paid by Employees: \$10,866,500

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall Governmental Ownership Nursing Homes

% of 5-Star Ratings	13.3%
% of 4-Star Ratings	26.7%
% of 3-Star Ratings	20.0%
% of 2-Star Ratings	33.3%
% of 1-Star Ratings	6.7%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	196.6	1,830.3	1,150.7	3,177.6
Avg. Length of Stay <sup>1</sup>	41.2	734.4	255.6	253.3
Occupancy Rate	5.2%	48.4%	30.4%	84.0%



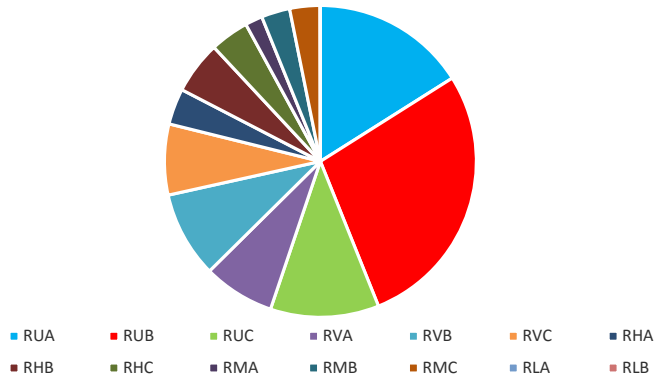
Routine Cost per Day \$336.59

Total Beds 3,783

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	1,333	1.9%
Rehabilitation (breakdown in pie chart)	62,528	87.3%
Extensive Services	690	1.0%
Special Care High	1,556	2.2%
Special Care Low	2,850	4.0%
Clinically Complex	1,396	1.9%
Behavioral Symptoms/Cognitive Performance	164	0.2%
Reduced Physical Function	1,104	1.5%
<b>TOTAL</b>	<b>71,621</b>	

**% Medicare Days in Ultra/Very High RUGs 70.3%**

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

# NONPROFIT OWNERSHIP

## Annual Contributions to Local and State Economy

**Total Expenditures: \$1,446,500,800**

- 14,466 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	236	Dietary & Housekeeping	2,635
Nurses: 5,776 total, including		Contract Labor: 382 total, including	
■ Registered Nurses (RNs)	1,153	■ Nursing	72
■ Licensed Practical Nurses (LPNs)	1,086	■ Therapists	307
■ Certified Nursing Assistants (CNAs)	3,537	■ Other	3
Administrative	900	Plant Operations and Maintenance	554

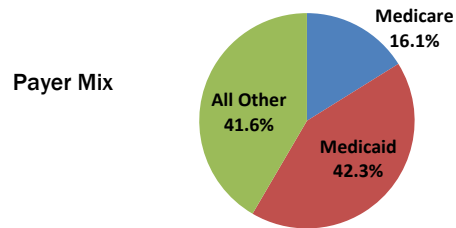
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$33,938,800 for Nonprofit Ownership nursing homes.
- Total Employee Payroll: \$605,348,400
- Estimated State Income Taxes Paid by Employees: \$33,445,500

## Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall Nonprofit Ownership Nursing Homes

% of 5-Star Ratings	60.5%
% of 4-Star Ratings	19.8%
% of 3-Star Ratings	5.8%
% of 2-Star Ratings	11.6%
% of 1-Star Ratings	2.3%

	Medicare	Medicaid	All Other	Total
Avg. Daily Census	1,501.1	3,933.5	3,867.1	9,301.7
Avg. Length of Stay <sup>1</sup>	29.2	533.6	135.5	111.4
Occupancy Rate	14.5%	37.9%	37.2%	89.6%



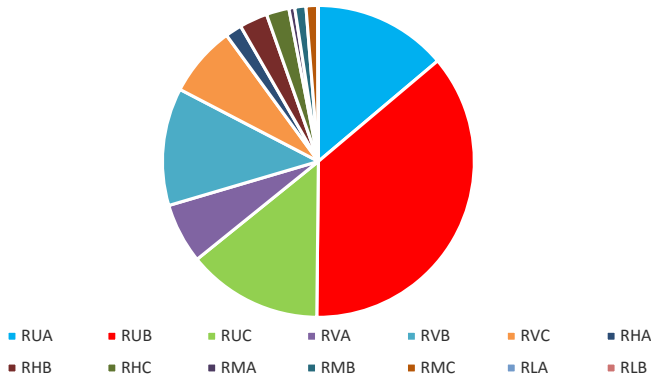
Routine Cost per Day \$252.33

Total Beds 10,387

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days



	Medicare Days	% to Total
Rehabilitation Plus Extensive Services	5,680	1.1%
Rehabilitation (breakdown in pie chart)	497,798	92.7%
Extensive Services	1,487	0.3%
Special Care High	8,813	1.6%
Special Care Low	11,187	2.1%
Clinically Complex	7,768	1.4%
Behavioral Symptoms/Cognitive Performance	282	0.1%
Reduced Physical Function	4,006	0.7%
<b>TOTAL</b>	<b>537,021</b>	
<b>% Medicare Days in Ultra/Very High RUGs</b>		<b>82.6%</b>

<sup>1</sup> Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.



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