

## HEALTH INFORMATION SERVICES AND CODING SOLUTIONS

Tim Keough ■ 609-936-2222 ■ tkeough@njha.com

**ARTIFICIAL MEDICAL INTELLIGENCE** – *computer assisted coding* – uses EMscribe technology for comprehensive inpatient and outpatient natural language processing to provide ICD-9-CM, ICD-10-CM/PCS, CPT and E&M Computer Assisted Coding.

**AUDIT TRAX** – *audit tracking tool* – is a workflow management tool that eases administrative burden and helps you stay on top of RAC and all other audits.

**CODING SERVICES** – Quality on-site and remote inpatient, outpatient, SDS, ED coding services to assist in reducing your DNFB.

**COMPLIANCE EDUCATION** – Timely Medicare compliance training programs and strategies designed for admissions, registration, billing staff, and physician's practice management staff.

**DATA QUALITY / CODING REVIEWS** – Comprehensive inpatient and outpatient medical record review programs to assess the accuracy, compliance and quality of coding, as well as to determine the level of adherence to coding guidelines and regulations.

**EDCO GROUP SOLUTIONS** – *document management solutions* – accelerates the transition to any EMR with services to digitize and import medical records faster, cheaper and more accurately than traditional scanning practices.

**HEALTH INFORMATION INTERIM MANAGEMENT AND CONSULTING** – An array of Health Information Management services, including operational assessments, interim management, backlog coding, data quality review services, compliance programs and coding education.

**HIPAA TRAX™** – *HIPAA Disclosure Management System* – is a practical web-based solution to assist with the Accounting of Disclosures rule under HIPAA.

**I-CODE 2014 CODER MENTOR PROGRAM** – One year intensive coder training program.

**ICD-10 TRAINING PROGRAMS** – Beginner, advanced and medical staff office manager training programs will quickly and affordably help your hospital staff effectively understand and meet the challenges involved with ICD-10 implementation.

**PATIENT ACCESS / PATIENT FINANCIAL SERVICES MANAGEMENT** – Interim management services geared to the patient financial services and patient access departments.

**TRUCODE** – *Encoder / Coding Optimization System* – Has an intelligent research pane that contains up-to-date references and a workflow design that empowers coders to achieve optimal reimbursement.

## TECHNOLOGY - RELATED SOLUTIONS

Michael Guerriero ■ 609-936-2187 ■ mguerriero@njha.com

**EINSTEIN II** – *staffing optimization* – is an analytic and scheduling solution that helps hospitals proactively control costs, standardize the staffing process, optimize labor productivity, and simulate workforce scenarios.

**BOARD EFFECT** – *board portal solution* – streamlines board work and reduces risk by providing directors easy access to key information. Used by over 1800 boards & 50,000 members.

**HEALTHY COMMUNITIES INSTITUTE** – *community health needs assessments* – provides a customizable web-based information system that provides constantly updated “living” needs assessments to help hospitals meet Health Care Reform and IRS 990 requirements.

**HR ACUITY** – *workforce investigations, documentations and reporting* – On-Demand employee relations software provides consistent documentation for workplace investigations, documentations and reporting.

**MPHRx** – *patient information sharing system* – offers cloud and mobile-solution for storing, retrieving and sharing complete health records among patients, anywhere, anytime and on any device.

**STEWART BUSINESS SYSTEMS** – *document workflow optimization* – A Xerox Company offers the most innovative document technologies and solutions to optimize document workflow and productivity.

**SYMMETRY HEALTHCARE STRATEGIES** – *workforce management tools and services* – helps healthcare organizations optimize the effectiveness of deploying and managing their internal and external staffing resources.

**TELEIRA** – *disaster recovery for telecommunications* – offers solutions that assure continuance of your facility's telecommunications from total failure of carriers, cables, equipment or building damage.

**VERIZON WIRELESS** – *cellular phone and data services* – provides best-in-class discounted services and plans.

**ZIXCORP™** – *secure e-messaging* – offers a portfolio of HIPAA compatible secure e-messaging encryption and protection services that safeguard organizations from email threats and provides the ability to enforce company policy and securely send email to anyone.

## OPERATIONAL EFFICIENCIES AND REVENUE ENHANCEMENT SOLUTIONS

Jo Ann Morgano ■ 609-936-2199 ■ jmorgano@njha.com

**AIR PRODUCTS** – *medical gases and oxygen supplier* – boasts a reliability record of 99.97 % for on-time deliveries.

**CAMBRIDGE MEDICAL FUNDING GROUP** – *capital partnership medical collections* – offers a unique No-Fault and Worker's Compensation solution that combines upfront non-recourse cash funding that dramatically increases and accelerates net cash flow.

**CONTROLPAY ADVANCED** – *automated accounts payable program* – is a credit card transaction model that reduces A/P costs, minimizes risk, and offers monthly revenue.

**CYRACOM INTERNATIONAL** – *language interpretation services* – has diverse language access and programs to increase patient satisfaction and mitigate risk.

**HAMILTON CAVANAUGH** – *retirement plan services* – offers a full range of retirement plan consulting, enrollment, education, and plan-level advice services.

**NJHA ENERGY PURCHASING PROGRAM** – *electricity/natural gas purchasing* – has helped members effectively manage their electricity and natural gas purchases at a fraction of the price charged by other consultants.

**MEDGAP SOLUTIONS** – *CCHP energy power generation* – offers alternative power solutions that yield greater efficiencies and savings.

**PRINCETON CLAIMS MANAGEMENT** – *unemployment compensation claims management* – professionally manages your entire UC function to include appeals preparation and representation – all at no direct cost to you. PCM is an NJHA business unit.

**PROVISTA** – *group purchasing contract portfolio* – Optimal savings and capital equipment group buys through the purchasing power of industry leader, Novation, either in a primary or secondary GPO capacity.

## HUMAN RESOURCES AND EMPLOYEE-RELATED SOLUTIONS

Michael Guerriero ■ 609-936-2187 ■ mguerriero@njha.com

**COBRA SERVICES** – Eliminate intensive labor processes and ensure that your program runs smoothly by outsourcing your COBRA program to NJHA's team of professionals.

**EMPLOYEE COMPUTER PURCHASE PROGRAM** – No credit check and payroll deduct employee purchase program for new computers from major PC manufacturers.

**EMPLOYER STOP LOSS INSURANCE** – NJHA's program insures more NJ hospitals' self-funded medical benefit plans.

**GROUP LIFE INSURANCE** – NJHA leverages more than \$3 billion in annual insurance volume to bring participants the most affordable rates available, with exceptional savings in excess of 10% routine.

## Human Resources and Employee-Related Solutions *Continued*

**LONG TERM DISABILITY INSURANCE** – Group programs available on both employer and/or employee paid basis.

**NJHA CAREER CENTER** – *job posting and searches* – connects with great local or national talent and can provide access to 2 million qualified specialists in 13 disciplines.

**NJHA REGISTRY MANAGEMENT PROGRAM** – *nurse and allied health professionals registry management* – supplemental traveler and per-diem staff availability and quality, as cost-effectively as possibly through pre-approved standardized contract terms.

**NJHA RxADVOCATE** – *prescription benefit program* – is a collaborative partnership with leading PBM Express Scripts, and CVS/CareMark (alternative) that lends to aggressive pricing options to control pharmacy costs and promote member satisfaction.

**STERLING INFOSYSTEMS** – *employment screening services* – Pre-employment and background screening services, drug testing and other key verification and assessment services.

**SUPPLEMENTAL LIFE INSURANCE** – Term and whole life options make additional life insurance coverage available at attractive group rates, with the convenience of payroll deduction.

**THE LEGAL COVERAGE GROUP** – *employee legal assistance* – Employees can access experienced counsel.

## NJHA/HRET EDUCATION SOLUTIONS

Jo Ann Morgano ■ 609-936-2199 ■ jmorgano@njha.com

**CARELEARNING** – *trustee education* – provides the necessary information a new or governing board trustee needs to successfully fulfill his or her duties.

**COMMUNITY HEALTH NEEDS ASSESSMENT RESOURCES** – Various educational resources and resources, including the 2012 County Health Profiles, that help users easily identify health-related problems or weaknesses in their area, and plan health improvement strategies and programs to address them.

**PATIENT RACE, ETHNICITY AND LANGUAGE DATA** – NJHA/HRET's standardized guidelines and unique tools and resources help your organization comply with requirements on patient race, ethnicity and preferred language data collection.

**POCKET GUIDE TO PRESSURE ULCERS** – This economical, must-have bedside tool helps clinical staff accurately identify and document pressure ulcers to improve quality patient care and maintain proper provider reimbursement.