

YEAR TO DATE ENDING DECEMBER 31, 2013

# PIRS

**Payer Information  
Resource System**

*THE  
DEFINITIVE  
SOURCE FOR  
NEW JERSEY  
HMO  
INFORMATION*

**YEAR TO DATE ENDING DECEMBER 31, 2013**

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## **Payer Information Resource System**

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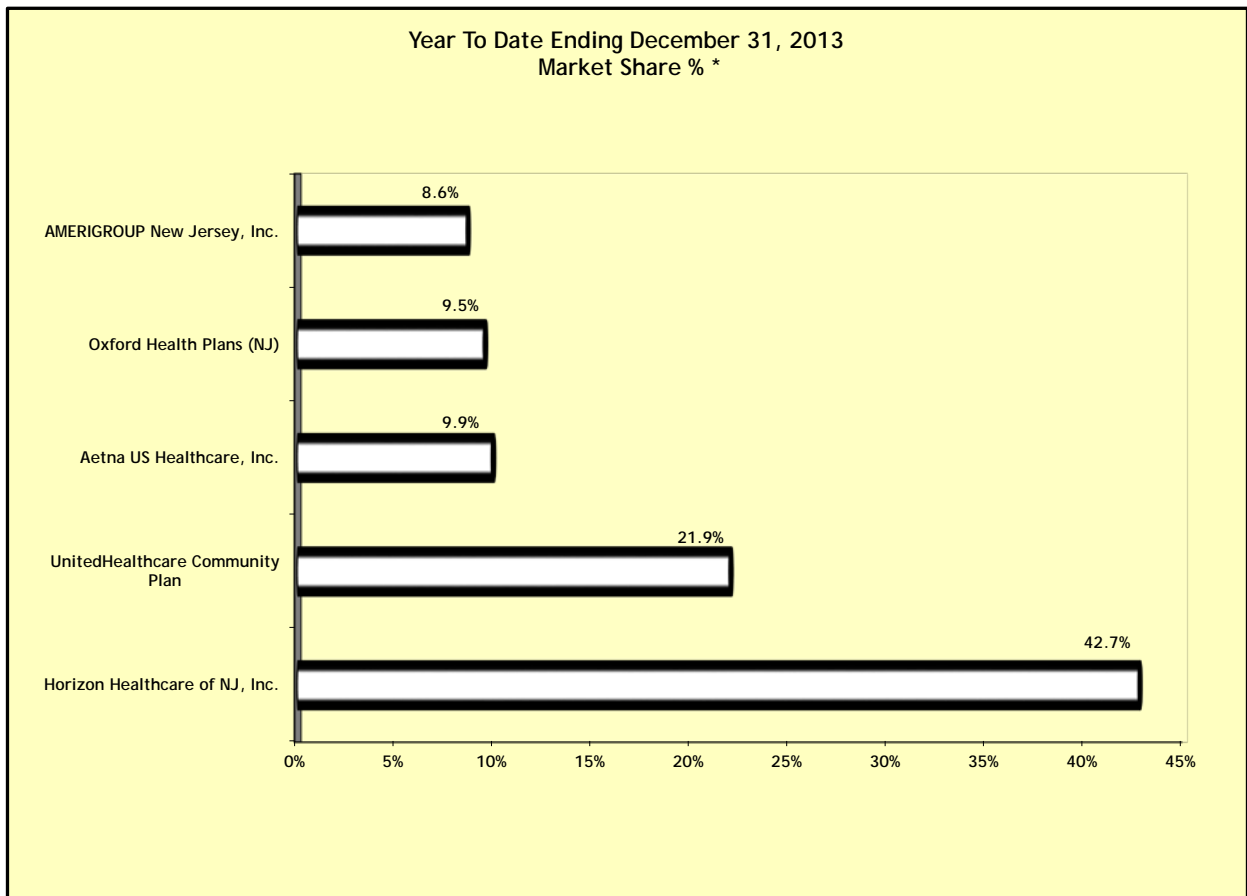
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**HMO Enrollment & Market Share % By Payer**

Year To Date Ending December 31, 2013

HMO	Jun 2013 Total Enrollment	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2013 Market Share %
Aetna US Healthcare, Inc.	204,588	134,781	0	40,569	175,350	-14.3%	9.9%
AMERIGROUP New Jersey, Inc.	152,797	0	147,267	5,547	152,814	0.0%	8.6%
AmeriHealth HMO	72,894	78,936	0	1,329	80,265	10.1%	4.5%
CIGNA HealthCare NJ	403	374	0	0	374	-7.2%	0.0%
Healthfirst Health Plan of NJ, Inc.	45,990	0	41,774	5,852	47,626	3.6%	2.7%
Horizon Healthcare of NJ, Inc.	871,803	103,008	576,977	74,780	754,765	-13.4%	42.7%
Oxford Health Plans (NJ)	171,595	101,043	0	67,115	168,158	-2.0%	9.5%
UnitedHealthcare Community Plan	412,426	0	379,971	8,175	388,146	-5.9%	21.9%
Wellcare	1,502	0	0	1,355	1,355	-9.8%	0.1%
<b>Total</b>	<b>1,933,998</b>	<b>418,142</b>	<b>1,145,989</b>	<b>204,722</b>	<b>1,768,853</b>	<b>-8.5%</b>	<b>100.0%</b>



\* Note: only HMOs with a minimum market share of 5% are displayed in the graph.



<b>Statewide</b>					
<b>Year To Date Ending December 31, 2013</b>					
<b>Financial</b>					
	<u>December 2013</u>		<u>Jun 2013</u>		
Total Revenue	\$9,635,727,097		<i>Total Revenue</i>	\$4,893,850,664	
Total Expense	\$9,504,655,206		<i>Total Expense</i>	\$4,847,821,250	
Underwriting Income/(Loss)	\$131,071,890		<i>Underwriting Income/(Loss)</i>	\$46,029,413	
After-Tax Income/(Loss)	\$167,933,884		<i>After-Tax Income/(Loss)</i>	\$81,159,897	
Total Profit Margin	1.73%		<i>Total Profit Margin</i>	1.65%	
Medical Loss Ratio	87.02%		<i>Medical Loss Ratio</i>	87.32%	
Revenue PMPM	\$419.91		<i>Revenue PMPM</i>	\$411.88	
Expense PMPM	\$414.20		<i>Expense PMPM</i>	\$408.00	
Income PMPM (After-Tax)	\$7.32		<i>Income PMPM (After-Tax)</i>	\$6.83	
<b>Utilization</b>					
Member Months	22,947,042		Average Length of Stay	6.0	
Admissions	216,563		Admissions/1,000 Members	113.3	
Patient Days	1,295,466		Patient Days/1,000 Members	677.5	
Ambulatory Encounters	33,982,276		Amb. Enc./1,000 Members	17,770.8	
<b>Enrollment</b>					
Year	Statewide Enrollment - All HMOs		<u>Statewide</u>		
			Enrollment	% Change	Market Share %
2013	1,768,853		1,768,853	-12.1%	100.0%
2012	2,012,194		2,012,194	0.0%	100.0%
2011	2,012,552		2,012,552	9.2%	100.0%
2010	1,842,417		1,842,417	-1.6%	100.0%
2009	1,873,312		1,873,312	-	100.0%



**Aetna US Healthcare, Inc.**  
**Year To Date Ending December 31, 2013**

**Financial**

	<u>December 2013</u>		<u>Jun 2013</u>
Total Revenue	\$1,355,108,082	Total Revenue	\$725,891,329
Total Expense	\$1,359,902,284	Total Expense	\$710,545,403
Underwriting Income/(Loss)	(\$4,794,202)	Underwriting Income/(Loss)	\$15,345,926
After-Tax Income/(Loss)	\$21,731,218	After-Tax Income/(Loss)	\$24,846,438
Total Profit Margin	1.59%	Total Profit Margin	3.40%
Medical Loss Ratio	87.27%	Medical Loss Ratio	85.50%
Revenue PMPM	\$556.64	Revenue PMPM	\$550.49
Expense PMPM	\$558.61	Expense PMPM	\$538.85
Income PMPM (After-Tax)	\$8.93	Income PMPM (After-Tax)	\$18.84

**Utilization**

Member Months	2,434,427	Average Length of Stay	5.0
Admissions	20,334	Admissions/1,000 Members	100.2
Patient Days	102,284	Patient Days/1,000 Members	504.2
Ambulatory Encounters	4,883,120	Amb. Enc./1,000 Members	24,070.3

**Enrollment**

Year	Statewide Enrollment		<u>Aetna US Healthcare, Inc.</u>		
	- All HMOs		Enrollment	% Change	Market Share %
2013	1,768,853		175,350	-28.8%	9.9%
2012	2,012,194		246,212	-9.9%	12.2%
2011	2,012,552		273,261	-3.6%	13.6%
2010	1,842,417		283,322	-20.5%	15.4%
2009	1,873,312		356,510	-	19.0%



**Aetna US Healthcare, Inc.**  
**Year To Date Ending December 31, 2013**

**Business Contact Information**

<b>President's Name:</b> John Andrew Lawrence	<b>Contact Person:</b> Jennifer Anne Palma
<b>Address:</b> 980 Jolly Road	<b>Telephone #:</b> 215-775-6508
Blue Bell, PA 19422-1904	<b>E-mail Address:</b> Aetna.HMOReporting@aetna.com
<b>Telephone #:</b> 800-872-3862	<b>Medicaid Business?:</b> No
	<b>Medicare Business?:</b> Yes

**Contract Status \***

AtlantiCare Regional Medical Center	X	Inspira Medical Center - Elmer	X	R.W.J. University Hospital at Rahway	X
Bayonne Medical Center		Inspira Medical Center - Vineland	X	Raritan Bay Medical Center	X
Bayshore Community Hospital	X	Inspira Medical Center - Woodbury	X	Riverview Medical Center	X
Bergen Regional Medical Center		Jersey City Medical Center		Saint Barnabas Medical Center	X
Cape Regional Medical Center		Jersey Shore University Medical Center	X	Saint Clare's Hospital/Denville	X
Capital Health Medical Center - Hopewell	X	JFK Medical Center	X	Saint Clare's Hospital/Dover	X
Capital Health Regional Medical Center	X	Kennedy University Hospital - Cherry Hill		Saint Clare's Hospital/Sussex	X
CentraState Medical Center	X	Kennedy University Hospital - Stratford		Saint Michael's Medical Center	X
Chilton Hospital	X	Kennedy University Hospital - Washington Township		Saint Peter's University Hospital	X
Christ Hospital		Kimball Medical Center	X	Shore Medical Center	X
Clara Maass Medical Center	X	Lourdes Medical Center of Burlington County	X	Somerset Medical Center	X
Community Medical Center	X	Meadowlands Hospital Medical Center	X	Southern Ocean Medical Center	X
Cooper University Hospital	X	Memorial Hospital of Salem County, Inc.	X	St. Francis Medical Center	X
Deborah Heart and Lung Center		Monmouth Medical Center	X	St. Joseph's Regional Medical Center	X
East Orange General Hospital	X	Morristown Medical Center	X	St. Joseph's Wayne Hospital	X
Englewood Hospital and Medical Center	X	Newark Beth Israel Medical Center	X	St. Luke's Hospital-Warren Campus	X
Hackensack University Medical Center	X	Newton Medical Center	X	St. Mary's Hospital	X
HackensackUMC at Pascack Valley	X	Ocean Medical Center	X	Trinitas Regional Medical Center	X
HackensackUMC Mountainside	X	Our Lady of Lourdes Medical Center	X	University Hospital	
Hackettstown Regional Medical Center	X	Overlook Medical Center	X	University Medical Center of Princeton at Plainsboro	X
Hoboken University Medical Center		Palisades Medical Center	X	Valley Hospital	X
Holy Name Medical Center	X	R.W.J. University Hospital	X	Virtua	X
Hunterdon Medical Center	X	R.W.J. University Hospital at Hamilton	X	Virtua Memorial	X

\* Note: An "X" indicates that the hospital has a written executed contract with the HMO as reported on the HMO's most recent Annual Supplement (Table E(iii)).



**AMERIGROUP New Jersey, Inc.**  
**Year To Date Ending December 31, 2013**

**Financial**

	<u>December 2013</u>		<u>Jun 2013</u>
Total Revenue	\$645,490,853	Total Revenue	\$312,131,894
Total Expense	\$608,618,088	Total Expense	\$306,566,321
Underwriting Income/(Loss)	\$36,872,765	Underwriting Income/(Loss)	\$5,565,573
After-Tax Income/(Loss)	\$25,022,927	After-Tax Income/(Loss)	\$4,236,328
Total Profit Margin	3.87%	Total Profit Margin	1.35%
Medical Loss Ratio	81.56%	Medical Loss Ratio	85.77%
Revenue PMPM	\$350.26	Revenue PMPM	\$340.67
Expense PMPM	\$330.25	Expense PMPM	\$334.60
Income PMPM (After-Tax)	\$13.58	Income PMPM (After-Tax)	\$4.62

**Utilization**

Member Months	1,842,877	Average Length of Stay	7.5
Admissions	13,760	Admissions/1,000 Members	89.6
Patient Days	103,805	Patient Days/1,000 Members	675.9
Ambulatory Encounters	2,243,789	Amb. Enc./1,000 Members	14,610.6

**Enrollment**

Year	Statewide Enrollment		<u>AMERIGROUP New Jersey, Inc.</u>		
	- All HMOs		Enrollment	% Change	Market Share %
2013	1,768,853		152,814	0.3%	8.6%
2012	2,012,194		152,325	-2.4%	7.6%
2011	2,012,552		156,072	16.5%	7.8%
2010	1,842,417		133,951	13.1%	7.3%
2009	1,873,312		118,447	-	6.3%



**AMERIGROUP New Jersey, Inc.**  
**Year To Date Ending December 31, 2013**

**Business Contact Information**

<b>President's Name:</b> John Wier Koehn	<b>Contact Person:</b> Bette Lou Gronseth
<b>Address:</b> 4425 Corporation Lane	<b>Telephone #:</b> 757-518-3638
Virginia Beach, VA 23462	<b>E-mail Address:</b> Bette.Gronseth@AMERIGROUP.COM
<b>Telephone #:</b> 757-490-6900	<b>Medicaid Business?:</b> Yes
	<b>Medicare Business?:</b> Yes

**Contract Status \***

AtlantiCare Regional Medical Center	X	Inspira Medical Center - Elmer	X	R.W.J. University Hospital at Rahway	X
Bayonne Medical Center		Inspira Medical Center - Vineland	X	Raritan Bay Medical Center	X
Bayshore Community Hospital	X	Inspira Medical Center - Woodbury	X	Riverview Medical Center	X
Bergen Regional Medical Center		Jersey City Medical Center	X	Saint Barnabas Medical Center	X
Cape Regional Medical Center	X	Jersey Shore University Medical Center	X	Saint Clare's Hospital/Denville	X
Capital Health Medical Center - Hopewell		JFK Medical Center	X	Saint Clare's Hospital/Dover	X
Capital Health Regional Medical Center		Kennedy University Hospital - Cherry Hill	X	Saint Clare's Hospital/Sussex	X
CentraState Medical Center	X	Kennedy University Hospital - Stratford	X	Saint Michael's Medical Center	X
Chilton Hospital	X	Kennedy University Hospital - Washington Township	X	Saint Peter's University Hospital	X
Christ Hospital	X	Kimball Medical Center	X	Shore Medical Center	X
Clara Maass Medical Center	X	Lourdes Medical Center of Burlington County	X	Somerset Medical Center	X
Community Medical Center	X	Meadowlands Hospital Medical Center	X	Southern Ocean Medical Center	X
Cooper University Hospital		Memorial Hospital of Salem County, Inc.	X	St. Francis Medical Center	X
Deborah Heart and Lung Center		Monmouth Medical Center	X	St. Joseph's Regional Medical Center	X
East Orange General Hospital	X	Morristown Medical Center		St. Joseph's Wayne Hospital	X
Englewood Hospital and Medical Center	X	Newark Beth Israel Medical Center	X	St. Luke's Hospital-Warren Campus	
Hackensack University Medical Center		Newton Medical Center	X	St. Mary's Hospital	X
HackensackUMC at Pascack Valley		Ocean Medical Center	X	Trinitas Regional Medical Center	X
HackensackUMC Mountainside	X	Our Lady of Lourdes Medical Center	X	University Hospital	X
Hackettstown Regional Medical Center	X	Overlook Medical Center		University Medical Center of Princeton at Plainsboro	
Hoboken University Medical Center		Palisades Medical Center	X	Valley Hospital	
Holy Name Medical Center	X	R.W.J. University Hospital		Virtua	X
Hunterdon Medical Center		R.W.J. University Hospital at Hamilton	X	Virtua Memorial	X

\* Note: An "X" indicates that the hospital has a written executed contract with the HMO as reported on the HMO's most recent Annual Supplement (Table E(iii)).





## AmeriHealth HMO

### Year To Date Ending December 31, 2013

#### Financial

	<u>December 2013</u>		<u>Jun 2013</u>
Total Revenue	\$368,754,411	Total Revenue	\$172,974,445
Total Expense	\$362,825,775	Total Expense	\$170,510,770
Underwriting Income/(Loss)	\$5,928,635	Underwriting Income/(Loss)	\$2,463,674
After-Tax Income/(Loss)	\$5,839,635	After-Tax Income/(Loss)	\$2,611,674
Total Profit Margin	1.58%	Total Profit Margin	1.51%
Medical Loss Ratio	80.92%	Medical Loss Ratio	82.22%
Revenue PMPM	\$412.00	Revenue PMPM	\$407.24
Expense PMPM	\$405.38	Expense PMPM	\$401.44
Income PMPM (After-Tax)	\$6.52	Income PMPM (After-Tax)	\$6.15

#### Utilization

Member Months	895,037	Average Length of Stay	5.0
Admissions	5,543	Admissions/1,000 Members	74.3
Patient Days	27,477	Patient Days/1,000 Members	368.4
Ambulatory Encounters	1,059,766	Amb. Enc./1,000 Members	14,208.6

#### Enrollment

Year	Statewide Enrollment		<u>AmeriHealth HMO</u>		
	- All HMOs		Enrollment	% Change	Market Share %
2013	1,768,853		80,265	22.2%	4.5%
2012	2,012,194		65,695	-4.3%	3.3%
2011	2,012,552		68,642	2.1%	3.4%
2010	1,842,417		67,220	9.0%	3.6%
2009	1,873,312		61,672	-	3.3%



## AmeriHealth HMO

### Year To Date Ending December 31, 2013

#### Business Contact Information

**President's Name:** Daniel Joseph Hilferty  
**Address:** 1901 Market Street  
  
 Philadelphia, PA 19103-1480  
**Telephone #:** 215-241-2400

**Contact Person:** Philip J. Zdanowicz  
**Telephone #:** 215-241-2290  
**E-mail Address:** philip.zdanowicz@ibx.com  
**Medicaid Business?:** No  
**Medicare Business?:** Yes

#### Contract Status \*

AtlantiCare Regional Medical Center	X	Inspira Medical Center - Elmer	X	R.W.J. University Hospital at Rahway	X
Bayonne Medical Center	X	Inspira Medical Center - Vineland	X	Raritan Bay Medical Center	X
Bayshore Community Hospital	X	Inspira Medical Center - Woodbury	X	Riverview Medical Center	X
Bergen Regional Medical Center		Jersey City Medical Center	X	Saint Barnabas Medical Center	X
Cape Regional Medical Center	X	Jersey Shore University Medical Center	X	Saint Clare's Hospital/Denville	X
Capital Health Medical Center - Hopewell	X	JFK Medical Center	X	Saint Clare's Hospital/Dover	X
Capital Health Regional Medical Center	X	Kennedy University Hospital - Cherry Hill	X	Saint Clare's Hospital/Sussex	X
CentraState Medical Center	X	Kennedy University Hospital - Stratford	X	Saint Michael's Medical Center	X
Chilton Hospital	X	Kennedy University Hospital - Washington Township	X	Saint Peter's University Hospital	X
Christ Hospital	X	Kimball Medical Center	X	Shore Medical Center	X
Clara Maass Medical Center	X	Lourdes Medical Center of Burlington County	X	Somerset Medical Center	X
Community Medical Center	X	Meadowlands Hospital Medical Center		Southern Ocean Medical Center	X
Cooper University Hospital	X	Memorial Hospital of Salem County, Inc.	X	St. Francis Medical Center	X
Deborah Heart and Lung Center		Monmouth Medical Center	X	St. Joseph's Regional Medical Center	X
East Orange General Hospital	X	Morristown Medical Center	X	St. Joseph's Wayne Hospital	X
Englewood Hospital and Medical Center	X	Newark Beth Israel Medical Center	X	St. Luke's Hospital-Warren Campus	X
Hackensack University Medical Center	X	Newton Medical Center	X	St. Mary's Hospital	X
HackensackUMC at Pascack Valley		Ocean Medical Center	X	Trinitas Regional Medical Center	X
HackensackUMC Mountainside	X	Our Lady of Lourdes Medical Center	X	University Hospital	
Hackettstown Regional Medical Center	X	Overlook Medical Center	X	University Medical Center of Princeton at Plainsboro	X
Hoboken University Medical Center	X	Palisades Medical Center	X	Valley Hospital	X
Holy Name Medical Center	X	R.W.J. University Hospital	X	Virtua	X
Hunterdon Medical Center	X	R.W.J. University Hospital at Hamilton	X	Virtua Memorial	X

\* Note: An "X" indicates that the hospital has a written executed contract with the HMO as reported on the HMO's most recent Annual Supplement (Table E(iii)).



## CIGNA HealthCare NJ

### Year To Date Ending December 31, 2013

#### Financial

	<u>December 2013</u>		<u>Jun 2013</u>
Total Revenue	\$3,150,979	Total Revenue	\$1,893,883
Total Expense	\$2,720,166	Total Expense	\$1,455,564
Underwriting Income/(Loss)	\$430,813	Underwriting Income/(Loss)	\$438,319
After-Tax Income/(Loss)	\$389,148	After-Tax Income/(Loss)	\$295,551
Total Profit Margin	11.77%	Total Profit Margin	14.99%
Medical Loss Ratio	82.52%	Medical Loss Ratio	84.29%
Revenue PMPM	\$663.92	Revenue PMPM	\$775.86
Expense PMPM	\$573.15	Expense PMPM	\$596.30
Income PMPM (After-Tax)	\$81.99	Income PMPM (After-Tax)	\$121.08

#### Utilization

Member Months	4,746	Average Length of Stay	8.6
Admissions	22	Admissions/1,000 Members	55.6
Patient Days	189	Patient Days/1,000 Members	477.9
Ambulatory Encounters	24,328	Amb. Enc./1,000 Members	61,512.0

#### Enrollment

Year	Statewide Enrollment		<u>CIGNA HealthCare NJ</u>		
	- All HMOs		Enrollment	% Change	Market Share %
2013	1,768,853		374	-2.6%	0.0%
2012	2,012,194		384	-60.6%	0.0%
2011	2,012,552		975	-24.9%	0.0%
2010	1,842,417		1,298	-28.9%	0.1%
2009	1,873,312		1,825	-	0.1%



## CIGNA HealthCare NJ

### Year To Date Ending December 31, 2013

#### Business Contact Information

<b>President's Name:</b> Scott Edward Evelyn <b>Address:</b> 499 Washington Boulevard 5th Floor Jersey City, NJ 07310-1608 <b>Telephone #:</b> 201-553-5001	<b>Contact Person:</b> Yifeng Sun <b>Telephone #:</b> 860-226-0936 <b>E-mail Address:</b> yifeng.sun@cigna.com <b>Medicaid Business?:</b> No <b>Medicare Business?:</b> No
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#### Contract Status \*

AtlantiCare Regional Medical Center	X	Inspira Medical Center - Elmer	X	R.W.J. University Hospital at Rahway	X
Bayonne Medical Center		Inspira Medical Center - Vineland	X	Raritan Bay Medical Center	X
Bayshore Community Hospital	X	Inspira Medical Center - Woodbury	X	Riverview Medical Center	X
Bergen Regional Medical Center		Jersey City Medical Center	X	Saint Barnabas Medical Center	X
Cape Regional Medical Center	X	Jersey Shore University Medical Center	X	Saint Clare's Hospital/Denville	X
Capital Health Medical Center - Hopewell	X	JFK Medical Center	X	Saint Clare's Hospital/Dover	X
Capital Health Regional Medical Center	X	Kennedy University Hospital - Cherry Hill	X	Saint Clare's Hospital/Sussex	X
CentraState Medical Center	X	Kennedy University Hospital - Stratford	X	Saint Michael's Medical Center	X
Chilton Hospital	X	Kennedy University Hospital - Washington Township	X	Saint Peter's University Hospital	X
Christ Hospital		Kimball Medical Center	X	Shore Medical Center	X
Clara Maass Medical Center	X	Lourdes Medical Center of Burlington County	X	Somerset Medical Center	X
Community Medical Center	X	Meadowlands Hospital Medical Center		Southern Ocean Medical Center	X
Cooper University Hospital	X	Memorial Hospital of Salem County, Inc.	X	St. Francis Medical Center	X
Deborah Heart and Lung Center		Monmouth Medical Center	X	St. Joseph's Regional Medical Center	X
East Orange General Hospital		Morristown Medical Center	X	St. Joseph's Wayne Hospital	X
Englewood Hospital and Medical Center	X	Newark Beth Israel Medical Center	X	St. Luke's Hospital-Warren Campus	X
Hackensack University Medical Center	X	Newton Medical Center	X	St. Mary's Hospital	X
HackensackUMC at Pascack Valley	X	Ocean Medical Center	X	Trinitas Regional Medical Center	X
HackensackUMC Mountainside	X	Our Lady of Lourdes Medical Center	X	University Hospital	
Hackettstown Regional Medical Center	X	Overlook Medical Center	X	University Medical Center of Princeton at Plainsboro	X
Hoboken University Medical Center		Palisades Medical Center	X	Valley Hospital	X
Holy Name Medical Center	X	R.W.J. University Hospital	X	Virtua	X
Hunterdon Medical Center	X	R.W.J. University Hospital at Hamilton	X	Virtua Memorial	X

\* Note: An "X" indicates that the hospital has a written executed contract with the HMO as reported on the HMO's most recent Annual Supplement (Table E(iii)).



## Healthfirst Health Plan of NJ, Inc.

### Year To Date Ending December 31, 2013

#### Financial

	<u>December 2013</u>		<u>Jun 2013</u>
Total Revenue	\$265,304,881	Total Revenue	\$122,372,361
Total Expense	\$281,280,302	Total Expense	\$122,437,001
Underwriting Income/(Loss)	(\$15,975,421)	Underwriting Income/(Loss)	(\$64,640)
After-Tax Income/(Loss)	(\$15,931,376)	After-Tax Income/(Loss)	(\$39,745)
Total Profit Margin	-6.00%	Total Profit Margin	-0.03%
Medical Loss Ratio	92.43%	Medical Loss Ratio	86.92%
Revenue PMPM	\$492.69	Revenue PMPM	\$471.43
Expense PMPM	\$522.35	Expense PMPM	\$471.68
Income PMPM (After-Tax)	(\$29.59)	Income PMPM (After-Tax)	(\$0.15)

#### Utilization

Member Months	538,486	Average Length of Stay	5.1
Admissions	6,610	Admissions/1,000 Members	147.3
Patient Days	34,031	Patient Days/1,000 Members	758.4
Ambulatory Encounters	2,590,831	Amb. Enc./1,000 Members	57,735.9

#### Enrollment

Year	Statewide Enrollment	<u>Healthfirst Health Plan of NJ, Inc.</u>		
	- All HMOs	Enrollment	% Change	Market Share %
2013	1,768,853	47,626	-5.9%	2.7%
2012	2,012,194	50,594	-3.6%	2.5%
2011	2,012,552	52,499	87.5%	2.6%
2010	1,842,417	28,006	306.5%	1.5%
2009	1,873,312	6,890	-	0.4%



## Healthfirst Health Plan of NJ, Inc. Year To Date Ending December 31, 2013

### Business Contact Information

**President's Name:** Terence Byrd  
**Address:** 100 Church Street  
  
 New York, NY 10007  
**Telephone #:** 212-801-6000

**Contact Person:** Angelica Fornolles  
**Telephone #:** 212-801-6091  
**E-mail Address:** Afornolles@healthfirst.org  
**Medicaid Business?:** Yes  
**Medicare Business?:** Yes

### Contract Status \*

AtlantiCare Regional Medical Center		Inspira Medical Center - Elmer		R.W.J. University Hospital at Rahway	
Bayonne Medical Center	X	Inspira Medical Center - Vineland		Raritan Bay Medical Center	X
Bayshore Community Hospital		Inspira Medical Center - Woodbury		Riverview Medical Center	
Bergen Regional Medical Center		Jersey City Medical Center	X	Saint Barnabas Medical Center	
Cape Regional Medical Center		Jersey Shore University Medical Center		Saint Clare's Hospital/Denville	X
Capital Health Medical Center - Hopewell		JFK Medical Center	X	Saint Clare's Hospital/Dover	X
Capital Health Regional Medical Center		Kennedy University Hospital - Cherry Hill		Saint Clare's Hospital/Sussex	X
CentraState Medical Center		Kennedy University Hospital - Stratford		Saint Michael's Medical Center	X
Chilton Hospital		Kennedy University Hospital - Washington Township		Saint Peter's University Hospital	X
Christ Hospital	X	Kimball Medical Center		Shore Medical Center	X
Clara Maass Medical Center		Lourdes Medical Center of Burlington County		Somerset Medical Center	X
Community Medical Center		Meadowlands Hospital Medical Center		Southern Ocean Medical Center	
Cooper University Hospital		Memorial Hospital of Salem County, Inc.		St. Francis Medical Center	
Deborah Heart and Lung Center		Monmouth Medical Center		St. Joseph's Regional Medical Center	X
East Orange General Hospital	X	Morristown Medical Center		St. Joseph's Wayne Hospital	X
Englewood Hospital and Medical Center	X	Newark Beth Israel Medical Center		St. Luke's Hospital-Warren Campus	
Hackensack University Medical Center		Newton Medical Center		St. Mary's Hospital	X
HackensackUMC at Pascack Valley		Ocean Medical Center		Trinitas Regional Medical Center	X
HackensackUMC Mountainside		Our Lady of Lourdes Medical Center		University Hospital	X
Hackettstown Regional Medical Center	X	Overlook Medical Center		University Medical Center of Princeton at Plainsboro	
Hoboken University Medical Center	X	Palisades Medical Center	X	Valley Hospital	
Holy Name Medical Center	X	R.W.J. University Hospital		Virtua	
Hunterdon Medical Center		R.W.J. University Hospital at Hamilton	X	Virtua Memorial	

\* Note: An "X" indicates that the hospital has a written executed contract with the HMO as reported on the HMO's most recent Annual Supplement (Table E(iii)).



## Horizon Healthcare of NJ, Inc. Year To Date Ending December 31, 2013

### Financial

	<u>December 2013</u>		<u>Jun 2013</u>
Total Revenue	\$4,115,504,355	Total Revenue	\$2,120,987,998
Total Expense	\$4,124,439,879	Total Expense	\$2,116,339,397
Underwriting Income/(Loss)	(\$8,935,524)	Underwriting Income/(Loss)	\$4,648,601
After-Tax Income/(Loss)	\$36,147,329	After-Tax Income/(Loss)	\$28,838,385
Total Profit Margin	0.87%	Total Profit Margin	1.35%
Medical Loss Ratio	89.99%	Medical Loss Ratio	89.27%
Revenue PMPM	\$402.67	Revenue PMPM	\$394.98
Expense PMPM	\$403.55	Expense PMPM	\$394.12
Income PMPM (After-Tax)	\$3.54	Income PMPM (After-Tax)	\$5.37

### Utilization

Member Months	10,220,479	Average Length of Stay	5.5
Admissions	90,840	Admissions/1,000 Members	106.7
Patient Days	502,045	Patient Days/1,000 Members	589.5
Ambulatory Encounters	14,487,419	Amb. Enc./1,000 Members	17,009.9

### Enrollment

Year	Statewide Enrollment	<u>Horizon Healthcare of NJ, Inc.</u>		
	- All HMOs	Enrollment	% Change	Market Share %
2013	1,768,853	754,765	-15.7%	42.7%
2012	2,012,194	895,661	3.2%	44.5%
2011	2,012,552	868,083	11.4%	43.1%
2010	1,842,417	779,170	6.7%	42.3%
2009	1,873,312	730,080	-	39.0%



## Horizon Healthcare of NJ, Inc.

### Year To Date Ending December 31, 2013

#### Business Contact Information

<b>President's Name:</b> Kevin Patrick Conlin <b>Address:</b> 3 Penn Plaza Ste. PP-15D Newark, NJ 07105-2248 <b>Telephone #:</b> 973-466-5954	<b>Contact Person:</b> Thomas D. Protentis <b>Telephone #:</b> 973-466-5607 <b>E-mail Address:</b> thomas_protentis@horizonblue.com <b>Medicaid Business?:</b> Yes <b>Medicare Business?:</b> Yes
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#### Contract Status \*

AtlantiCare Regional Medical Center	X	Inspira Medical Center - Elmer	X	R.W.J. University Hospital at Rahway	
Bayonne Medical Center	X	Inspira Medical Center - Vineland	X	Raritan Bay Medical Center	X
Bayshore Community Hospital	X	Inspira Medical Center - Woodbury	X	Riverview Medical Center	X
Bergen Regional Medical Center		Jersey City Medical Center	X	Saint Barnabas Medical Center	X
Cape Regional Medical Center	X	Jersey Shore University Medical Center	X	Saint Clare's Hospital/Denville	X
Capital Health Medical Center - Hopewell	X	JFK Medical Center	X	Saint Clare's Hospital/Dover	X
Capital Health Regional Medical Center	X	Kennedy University Hospital - Cherry Hill	X	Saint Clare's Hospital/Sussex	X
CentraState Medical Center	X	Kennedy University Hospital - Stratford	X	Saint Michael's Medical Center	X
Chilton Hospital	X	Kennedy University Hospital - Washington Township	X	Saint Peter's University Hospital	X
Christ Hospital	X	Kimball Medical Center	X	Shore Medical Center	X
Clara Maass Medical Center	X	Lourdes Medical Center of Burlington County	X	Somerset Medical Center	X
Community Medical Center	X	Meadowlands Hospital Medical Center	X	Southern Ocean Medical Center	X
Cooper University Hospital	X	Memorial Hospital of Salem County, Inc.	X	St. Francis Medical Center	X
Deborah Heart and Lung Center		Monmouth Medical Center	X	St. Joseph's Regional Medical Center	X
East Orange General Hospital	X	Morristown Medical Center	X	St. Joseph's Wayne Hospital	X
Englewood Hospital and Medical Center	X	Newark Beth Israel Medical Center	X	St. Luke's Hospital-Warren Campus	X
Hackensack University Medical Center	X	Newton Medical Center	X	St. Mary's Hospital	X
HackensackUMC at Pascack Valley	X	Ocean Medical Center	X	Trinitas Regional Medical Center	X
HackensackUMC Mountainside	X	Our Lady of Lourdes Medical Center	X	University Hospital	X
Hackettstown Regional Medical Center	X	Overlook Medical Center	X	University Medical Center of Princeton at Plainsboro	X
Hoboken University Medical Center	X	Palisades Medical Center		Valley Hospital	X
Holy Name Medical Center	X	R.W.J. University Hospital	X	Virtua	X
Hunterdon Medical Center	X	R.W.J. University Hospital at Hamilton	X	Virtua Memorial	X

\* Note: An "X" indicates that the hospital has a written executed contract with the HMO as reported on the HMO's most recent Annual Supplement (Table E(iii)).





## Oxford Health Plans (NJ)

### Year To Date Ending December 31, 2013

#### Financial

	<u>December 2013</u>		<u>Jun 2013</u>
Total Revenue	\$1,143,678,884	Total Revenue	\$563,402,423
Total Expense	\$1,098,672,261	Total Expense	\$541,050,899
Underwriting Income/(Loss)	\$45,006,623	Underwriting Income/(Loss)	\$22,351,524
After-Tax Income/(Loss)	\$34,049,428	After-Tax Income/(Loss)	\$16,661,655
Total Profit Margin	2.97%	Total Profit Margin	2.95%
Medical Loss Ratio	83.40%	Medical Loss Ratio	80.18%
Revenue PMPM	\$552.30	Revenue PMPM	\$535.04
Expense PMPM	\$530.57	Expense PMPM	\$513.82
Income PMPM (After-Tax)	\$16.44	Income PMPM (After-Tax)	\$15.82

#### Utilization

Member Months	2,070,740	Average Length of Stay	6.6
Admissions	26,967	Admissions/1,000 Members	156.3
Patient Days	177,743	Patient Days/1,000 Members	1,030.0
Ambulatory Encounters	2,613,645	Amb. Enc./1,000 Members	15,146.2

#### Enrollment

Year	Statewide Enrollment	<u>Oxford Health Plans (NJ)</u>		
	- All HMOs	Enrollment	% Change	Market Share %
2013	1,768,853	168,158	-2.9%	9.5%
2012	2,012,194	173,193	-0.9%	8.6%
2011	2,012,552	174,781	12.0%	8.7%
2010	1,842,417	156,030	27.5%	8.5%
2009	1,873,312	122,336	-	6.5%



## Oxford Health Plans (NJ)

### Year To Date Ending December 31, 2013

#### Business Contact Information

**President's Name:** Michael McGuire  
**Address:** 48 Monroe Turnpike  
  
 Trumbull, CT 06611  
**Telephone #:** 203-459-6000

**Contact Person:** Alba McGinnis  
**Telephone #:** 203-459-6624  
**E-mail Address:** alba\_mcginnis@uhc.com  
**Medicaid Business?:** No  
**Medicare Business?:** Yes

#### Contract Status \*

AtlantiCare Regional Medical Center	X	Inspira Medical Center - Elmer	X	R.W.J. University Hospital at Rahway	X
Bayonne Medical Center		Inspira Medical Center - Vineland	X	Raritan Bay Medical Center	X
Bayshore Community Hospital	X	Inspira Medical Center - Woodbury	X	Riverview Medical Center	X
Bergen Regional Medical Center		Jersey City Medical Center	X	Saint Barnabas Medical Center	X
Cape Regional Medical Center	X	Jersey Shore University Medical Center	X	Saint Clare's Hospital/Denville	X
Capital Health Medical Center - Hopewell	X	JFK Medical Center	X	Saint Clare's Hospital/Dover	X
Capital Health Regional Medical Center	X	Kennedy University Hospital - Cherry Hill	X	Saint Clare's Hospital/Sussex	X
CentraState Medical Center	X	Kennedy University Hospital - Stratford	X	Saint Michael's Medical Center	X
Chilton Hospital	X	Kennedy University Hospital - Washington Township	X	Saint Peter's University Hospital	X
Christ Hospital		Kimball Medical Center	X	Shore Medical Center	X
Clara Maass Medical Center	X	Lourdes Medical Center of Burlington County	X	Somerset Medical Center	X
Community Medical Center	X	Meadowlands Hospital Medical Center	X	Southern Ocean Medical Center	X
Cooper University Hospital	X	Memorial Hospital of Salem County, Inc.	X	St. Francis Medical Center	X
Deborah Heart and Lung Center		Monmouth Medical Center	X	St. Joseph's Regional Medical Center	
East Orange General Hospital	X	Morristown Medical Center	X	St. Joseph's Wayne Hospital	
Englewood Hospital and Medical Center	X	Newark Beth Israel Medical Center	X	St. Luke's Hospital-Warren Campus	X
Hackensack University Medical Center	X	Newton Medical Center	X	St. Mary's Hospital	X
HackensackUMC at Pascack Valley		Ocean Medical Center	X	Trinitas Regional Medical Center	X
HackensackUMC Mountainside	X	Our Lady of Lourdes Medical Center	X	University Hospital	
Hackettstown Regional Medical Center	X	Overlook Medical Center	X	University Medical Center of Princeton at Plainsboro	X
Hoboken University Medical Center		Palisades Medical Center	X	Valley Hospital	X
Holy Name Medical Center	X	R.W.J. University Hospital	X	Virtua	X
Hunterdon Medical Center	X	R.W.J. University Hospital at Hamilton	X	Virtua Memorial	X

\* Note: An "X" indicates that the hospital has a written executed contract with the HMO as reported on the HMO's most recent Annual Supplement (Table E(iii)).



## UnitedHealthcare Community Plan

### Year To Date Ending December 31, 2013

#### Financial

	<u>December 2013</u>		<u>Jun 2013</u>
Total Revenue	\$1,726,708,419	Total Revenue	\$867,637,345
Total Expense	\$1,651,641,279	Total Expense	\$872,277,495
Underwriting Income/(Loss)	\$75,067,140	Underwriting Income/(Loss)	(\$4,640,150)
After-Tax Income/(Loss)	\$62,286,976	After-Tax Income/(Loss)	\$3,742,535
Total Profit Margin	3.59%	Total Profit Margin	0.43%
Medical Loss Ratio	84.63%	Medical Loss Ratio	90.46%
Revenue PMPM	\$350.81	Revenue PMPM	\$343.26
Expense PMPM	\$335.56	Expense PMPM	\$345.10
Income PMPM (After-Tax)	\$12.65	Income PMPM (After-Tax)	\$1.48

#### Utilization

Member Months	4,922,081	Average Length of Stay	6.6
Admissions	51,972	Admissions/1,000 Members	126.7
Patient Days	343,075	Patient Days/1,000 Members	836.4
Ambulatory Encounters	6,059,753	Amb. Enc./1,000 Members	14,773.6

#### Enrollment

Year	Statewide Enrollment	<u>UnitedHealthcare Community Plan</u>		
	- All HMOs	Enrollment	% Change	Market Share %
2013	1,768,853	388,146	-8.9%	21.9%
2012	2,012,194	425,990	2.2%	21.2%
2011	2,012,552	416,650	15.4%	20.7%
2010	1,842,417	361,013	24.8%	19.6%
2009	1,873,312	289,255	-	15.4%



## UnitedHealthcare Community Plan

### Year To Date Ending December 31, 2013

#### Business Contact Information

<b>President's Name:</b> Scott Douglas Waulters <b>Address:</b> 100 Mulberry Street 4 Gateway Center, 4th Floor Newark, NJ 07102 <b>Telephone #:</b> 973-297-5500	<b>Contact Person:</b> Sandra D. Mangeri <b>Telephone #:</b> 860-702-5592 <b>E-mail Address:</b> sandra_d_mangeri@uhc.com <b>Medicaid Business?:</b> Yes <b>Medicare Business?:</b> Yes
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#### Contract Status \*

AtlantiCare Regional Medical Center	X	Inspira Medical Center - Elmer		R.W.J. University Hospital at Rahway	X
Bayonne Medical Center		Inspira Medical Center - Vineland		Raritan Bay Medical Center	X
Bayshore Community Hospital	X	Inspira Medical Center - Woodbury	X	Riverview Medical Center	X
Bergen Regional Medical Center		Jersey City Medical Center	X	Saint Barnabas Medical Center	X
Cape Regional Medical Center	X	Jersey Shore University Medical Center	X	Saint Clare's Hospital/Denville	X
Capital Health Medical Center - Hopewell		JFK Medical Center	X	Saint Clare's Hospital/Dover	X
Capital Health Regional Medical Center		Kennedy University Hospital - Cherry Hill	X	Saint Clare's Hospital/Sussex	X
CentraState Medical Center		Kennedy University Hospital - Stratford	X	Saint Michael's Medical Center	X
Chilton Hospital	X	Kennedy University Hospital - Washington Township	X	Saint Peter's University Hospital	X
Christ Hospital	X	Kimball Medical Center	X	Shore Medical Center	X
Clara Maass Medical Center	X	Lourdes Medical Center of Burlington County	X	Somerset Medical Center	X
Community Medical Center	X	Meadowlands Hospital Medical Center	X	Southern Ocean Medical Center	X
Cooper University Hospital	X	Memorial Hospital of Salem County, Inc.	X	St. Francis Medical Center	X
Deborah Heart and Lung Center		Monmouth Medical Center	X	St. Joseph's Regional Medical Center	
East Orange General Hospital	X	Morristown Medical Center	X	St. Joseph's Wayne Hospital	
Englewood Hospital and Medical Center	X	Newark Beth Israel Medical Center	X	St. Luke's Hospital-Warren Campus	X
Hackensack University Medical Center		Newton Medical Center	X	St. Mary's Hospital	X
HackensackUMC at Pascack Valley		Ocean Medical Center	X	Trinitas Regional Medical Center	X
HackensackUMC Mountainside		Our Lady of Lourdes Medical Center	X	University Hospital	X
Hackettstown Regional Medical Center	X	Overlook Medical Center	X	University Medical Center of Princeton at Plainsboro	
Hoboken University Medical Center		Palisades Medical Center	X	Valley Hospital	X
Holy Name Medical Center	X	R.W.J. University Hospital	X	Virtua	X
Hunterdon Medical Center	X	R.W.J. University Hospital at Hamilton	X	Virtua Memorial	X

\* Note: An "X" indicates that the hospital has a written executed contract with the HMO as reported on the HMO's most recent Annual Supplement (Table E(iii)).



<b>Wellcare</b>					
<b>Year To Date Ending December 31, 2013</b>					
<b>Financial</b>					
	<u>December 2013</u>		<u>Jun 2013</u>		
Total Revenue	\$12,026,233		<i>Total Revenue</i>	\$6,558,986	
Total Expense	\$14,555,172		<i>Total Expense</i>	\$6,638,400	
Underwriting Income/(Loss)	(\$2,528,939)		<i>Underwriting Income/(Loss)</i>	(\$79,414)	
After-Tax Income/(Loss)	(\$1,601,401)		<i>After-Tax Income/(Loss)</i>	(\$32,924)	
Total Profit Margin	-13.30%		<i>Total Profit Margin</i>	-0.50%	
Medical Loss Ratio	92.86%		<i>Medical Loss Ratio</i>	85.46%	
Revenue PMPM	\$661.91		<i>Revenue PMPM</i>	\$673.27	
Expense PMPM	\$801.10		<i>Expense PMPM</i>	\$681.42	
Income PMPM (After-Tax)	(\$88.14)		<i>Income PMPM (After-Tax)</i>	(\$3.38)	
<b>Utilization</b>					
Member Months	18,169		Average Length of Stay	9.4	
Admissions	515		Admissions/1,000 Members	340.1	
Patient Days	4,817		Patient Days/1,000 Members	3,181.5	
Ambulatory Encounters	19,625		Amb. Enc./1,000 Members	12,961.6	
<b>Enrollment</b>					
Year	Statewide Enrollment		<u>Wellcare</u>		
	- All HMOs		Enrollment	% Change	Market Share %
2013	1,768,853		1,355	-36.7%	0.1%
2012	2,012,194		2,140	34.7%	0.1%
2011	2,012,552		1,589	2.3%	0.1%
2010	1,842,417		1,554	-22.2%	0.1%
2009	1,873,312		1,997	-	0.1%



Wellcare Year To Date Ending December 31, 2013		
Business Contact Information		
<b>President's Name:</b> John Joseph Kirchner <b>Address:</b> 8735 Henderson Road  Tampa, FL 33631-3391 <b>Telephone #:</b> 813-290-6200	<b>Contact Person:</b> Mike Wasik <b>Telephone #:</b> 813-206-2725 <b>E-mail Address:</b> michael.wasik@wellcare.com <b>Medicaid Business?:</b> No <b>Medicare Business?:</b> Yes	
Contract Status *		
AtlantiCare Regional Medical Center	Inspira Medical Center - Elmer	R.W.J. University Hospital at Rahway
Bayonne Medical Center	Inspira Medical Center - Vineland	Raritan Bay Medical Center
Bayshore Community Hospital	Inspira Medical Center - Woodbury	Riverview Medical Center
Bergen Regional Medical Center	Jersey City Medical Center	Saint Barnabas Medical Center
Cape Regional Medical Center	Jersey Shore University Medical Center	Saint Clare's Hospital/Denville
Capital Health Medical Center - Hopewell	JFK Medical Center	Saint Clare's Hospital/Dover
Capital Health Regional Medical Center	Kennedy University Hospital - Cherry Hill	Saint Clare's Hospital/Sussex
CentraState Medical Center	Kennedy University Hospital - Stratford	Saint Michael's Medical Center
Chilton Hospital	Kennedy University Hospital - Washington Township	Saint Peter's University Hospital
Christ Hospital	Kimball Medical Center	Shore Medical Center
Clara Maass Medical Center	Lourdes Medical Center of Burlington County	Somerset Medical Center
Community Medical Center	Meadowlands Hospital Medical Center	Southern Ocean Medical Center
Cooper University Hospital	Memorial Hospital of Salem County, Inc.	St. Francis Medical Center
Deborah Heart and Lung Center	Monmouth Medical Center	St. Joseph's Regional Medical Center
East Orange General Hospital	Morristown Medical Center	St. Joseph's Wayne Hospital
Englewood Hospital and Medical Center	Newark Beth Israel Medical Center	St. Luke's Hospital-Warren Campus
Hackensack University Medical Center	Newton Medical Center	St. Mary's Hospital
HackensackUMC at Pascack Valley	Ocean Medical Center	Trinitas Regional Medical Center
HackensackUMC Mountainside	Our Lady of Lourdes Medical Center	University Hospital
Hackettstown Regional Medical Center	Overlook Medical Center	University Medical Center of Princeton at Plainsboro
Hoboken University Medical Center	Palisades Medical Center	Valley Hospital
Holy Name Medical Center	R.W.J. University Hospital	Virtua
Hunterdon Medical Center	R.W.J. University Hospital at Hamilton	Virtua Memorial

\* Note: An "X" indicates that the hospital has a written executed contract with the HMO as reported on the HMO's most recent Annual Supplement (Table E(iii)).



**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**Statewide**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total Statewide HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	7,595	47,075	3,878	58,548	3.3%	21.2%
Bergen	925,328	44,556	67,492	19,329	131,377	7.4%	14.2%
Burlington	450,838	27,268	39,065	9,452	75,785	4.3%	16.8%
Camden	512,854	28,659	87,087	11,943	127,689	7.2%	24.9%
Cape May	95,897	4,241	12,284	2,942	19,467	1.1%	20.3%
Cumberland	157,332	4,906	33,134	3,824	41,864	2.4%	26.6%
Essex	789,565	29,924	156,301	25,192	211,417	12.0%	26.8%
Gloucester	290,265	15,504	31,589	4,715	51,808	2.9%	17.8%
Hudson	660,282	12,837	125,912	19,422	158,171	8.9%	24.0%
Hunterdon	126,250	8,842	5,024	1,238	15,104	0.9%	12.0%
Mercer	370,414	18,463	48,727	9,091	76,281	4.3%	20.6%
Middlesex	828,919	34,632	84,870	17,065	136,567	7.7%	16.5%
Monmouth	629,672	30,168	52,526	11,836	94,530	5.3%	15.0%
Morris	499,397	25,778	25,056	5,024	55,858	3.2%	11.2%
Ocean	583,414	24,892	87,995	22,037	134,924	7.6%	23.1%
Passaic	505,672	18,412	113,092	13,863	145,367	8.2%	28.7%
Salem	65,166	2,702	10,206	1,692	14,600	0.8%	22.4%
Somerset	330,585	16,836	19,559	2,471	38,866	2.2%	11.8%
Sussex	145,992	8,089	9,340	1,805	19,234	1.1%	13.2%
Union	548,256	22,311	79,644	15,765	117,720	6.7%	21.5%
Warren	107,379	5,145	9,940	1,845	16,930	1.0%	15.8%
Out of State	0	26,376	64	290	26,730	1.5%	0.0%
Unknown	0	6	7	3	16	0.0%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>418,142</b>	<b>1,145,989</b>	<b>204,722</b>	<b>1,768,853</b>	<b>100.0%</b>	<b>19.9%</b>



**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**Aetna US Healthcare, Inc.**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	818	0	475	1,293	2.2%	0.5%
Bergen	925,328	10,977	0	3,986	14,963	11.4%	1.6%
Burlington	450,838	10,211	0	3,863	14,074	18.6%	3.1%
Camden	512,854	10,838	0	4,913	15,751	12.3%	3.1%
Cape May	95,897	259	0	236	495	2.5%	0.5%
Cumberland	157,332	1,196	0	1,216	2,412	5.8%	1.5%
Essex	789,565	15,744	0	2,544	18,288	8.7%	2.3%
Gloucester	290,265	5,178	0	2,111	7,289	14.1%	2.5%
Hudson	660,282	4,838	0	1,264	6,102	3.9%	0.9%
Hunterdon	126,250	3,776	0	351	4,127	27.3%	3.3%
Mercer	370,414	8,366	0	1,790	10,156	13.3%	2.7%
Middlesex	828,919	14,176	0	2,476	16,652	12.2%	2.0%
Monmouth	629,672	8,315	0	2,704	11,019	11.7%	1.7%
Morris	499,397	8,254	0	2,057	10,311	18.5%	2.1%
Ocean	583,414	4,477	0	3,658	8,135	6.0%	1.4%
Passaic	505,672	5,297	0	1,919	7,216	5.0%	1.4%
Salem	65,166	772	0	384	1,156	7.9%	1.8%
Somerset	330,585	6,987	0	377	7,364	18.9%	2.2%
Sussex	145,992	2,169	0	1,074	3,243	16.9%	2.2%
Union	548,256	10,289	0	3,010	13,299	11.3%	2.4%
Warren	107,379	1,844	0	161	2,005	11.8%	1.9%
Out of State	0	0	0	0	0	0.0%	0.0%
Unknown	0	0	0	0	0	0.0%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>134,781</b>	<b>0</b>	<b>40,569</b>	<b>175,350</b>	<b>9.9%</b>	<b>2.0%</b>





**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**AMERIGROUP New Jersey, Inc.**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	0	3,985	0	3,985	6.8%	1.4%
Bergen	925,328	0	19,951	424	20,375	15.5%	2.2%
Burlington	450,838	0	3,580	62	3,642	4.8%	0.8%
Camden	512,854	0	5,220	0	5,220	4.1%	1.0%
Cape May	95,897	0	877	0	877	4.5%	0.9%
Cumberland	157,332	0	1,048	0	1,048	2.5%	0.7%
Essex	789,565	0	17,242	1,357	18,599	8.8%	2.4%
Gloucester	290,265	0	2,543	0	2,543	4.9%	0.9%
Hudson	660,282	0	16,636	1,656	18,292	11.6%	2.8%
Hunterdon	126,250	0	184	0	184	1.2%	0.1%
Mercer	370,414	0	3,058	0	3,058	4.0%	0.8%
Middlesex	828,919	0	9,723	551	10,274	7.5%	1.2%
Monmouth	629,672	0	6,428	298	6,726	7.1%	1.1%
Morris	499,397	0	2,733	0	2,733	4.9%	0.5%
Ocean	583,414	0	5,636	200	5,836	4.3%	1.0%
Passaic	505,672	0	33,427	0	33,427	23.0%	6.6%
Salem	65,166	0	20	0	20	0.1%	0.0%
Somerset	330,585	0	3,566	70	3,636	9.4%	1.1%
Sussex	145,992	0	901	0	901	4.7%	0.6%
Union	548,256	0	9,901	929	10,830	9.2%	2.0%
Warren	107,379	0	608	0	608	3.6%	0.6%
Out of State	0	0	0	0	0	0.0%	0.0%
Unknown	0	0	0	0	0	0.0%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>0</b>	<b>147,267</b>	<b>5,547</b>	<b>152,814</b>	<b>8.6%</b>	<b>1.7%</b>



**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**AmeriHealth HMO**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	3,026	0	32	3,058	5.2%	1.1%
Bergen	925,328	2,831	0	0	2,831	2.2%	0.3%
Burlington	450,838	11,952	0	374	12,326	16.3%	2.7%
Camden	512,854	12,999	0	452	13,451	10.5%	2.6%
Cape May	95,897	1,884	0	48	1,932	9.9%	2.0%
Cumberland	157,332	2,184	0	71	2,255	5.4%	1.4%
Essex	789,565	1,832	0	0	1,832	0.9%	0.2%
Gloucester	290,265	7,052	0	256	7,308	14.1%	2.5%
Hudson	660,282	1,290	0	0	1,290	0.8%	0.2%
Hunterdon	126,250	1,340	0	0	1,340	8.9%	1.1%
Mercer	370,414	4,579	0	6	4,585	6.0%	1.2%
Middlesex	828,919	4,942	0	8	4,950	3.6%	0.6%
Monmouth	629,672	3,147	0	4	3,151	3.3%	0.5%
Morris	499,397	2,035	0	0	2,035	3.6%	0.4%
Ocean	583,414	3,017	0	8	3,025	2.2%	0.5%
Passaic	505,672	1,569	0	0	1,569	1.1%	0.3%
Salem	65,166	1,247	0	61	1,308	9.0%	2.0%
Somerset	330,585	2,148	0	0	2,148	5.5%	0.6%
Sussex	145,992	794	0	0	794	4.1%	0.5%
Union	548,256	2,546	0	1	2,547	2.2%	0.5%
Warren	107,379	636	0	0	636	3.8%	0.6%
Out of State	0	5,886	0	8	5,894	22.1%	0.0%
Unknown	0	0	0	0	0	0.0%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>78,936</b>	<b>0</b>	<b>1,329</b>	<b>80,265</b>	<b>4.5%</b>	<b>0.9%</b>



**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**CIGNA HealthCare NJ**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	3	0	0	3	0.0%	0.0%
Bergen	925,328	35	0	0	35	0.0%	0.0%
Burlington	450,838	5	0	0	5	0.0%	0.0%
Camden	512,854	7	0	0	7	0.0%	0.0%
Cape May	95,897	0	0	0	0	0.0%	0.0%
Cumberland	157,332	0	0	0	0	0.0%	0.0%
Essex	789,565	7	0	0	7	0.0%	0.0%
Gloucester	290,265	0	0	0	0	0.0%	0.0%
Hudson	660,282	27	0	0	27	0.0%	0.0%
Hunterdon	126,250	16	0	0	16	0.1%	0.0%
Mercer	370,414	7	0	0	7	0.0%	0.0%
Middlesex	828,919	107	0	0	107	0.1%	0.0%
Monmouth	629,672	50	0	0	50	0.1%	0.0%
Morris	499,397	41	0	0	41	0.1%	0.0%
Ocean	583,414	7	0	0	7	0.0%	0.0%
Passaic	505,672	24	0	0	24	0.0%	0.0%
Salem	65,166	0	0	0	0	0.0%	0.0%
Somerset	330,585	14	0	0	14	0.0%	0.0%
Sussex	145,992	8	0	0	8	0.0%	0.0%
Union	548,256	11	0	0	11	0.0%	0.0%
Warren	107,379	5	0	0	5	0.0%	0.0%
Out of State	0	0	0	0	0	0.0%	0.0%
Unknown	0	0	0	0	0	0.0%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>374</b>	<b>0</b>	<b>0</b>	<b>374</b>	<b>0.0%</b>	<b>0.0%</b>



**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**Healthfirst Health Plan of NJ, Inc.**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	0	214	0	214	0.4%	0.1%
Bergen	925,328	0	5,647	265	5,912	4.5%	0.6%
Burlington	450,838	0	24	0	24	0.0%	0.0%
Camden	512,854	0	14	1	15	0.0%	0.0%
Cape May	95,897	0	2	0	2	0.0%	0.0%
Cumberland	157,332	0	6	0	6	0.0%	0.0%
Essex	789,565	0	4,165	844	5,009	2.4%	0.6%
Gloucester	290,265	0	3	0	3	0.0%	0.0%
Hudson	660,282	0	8,791	1,819	10,610	6.7%	1.6%
Hunterdon	126,250	0	7	1	8	0.1%	0.0%
Mercer	370,414	0	1,233	0	1,233	1.6%	0.3%
Middlesex	828,919	0	2,426	456	2,882	2.1%	0.3%
Monmouth	629,672	0	59	2	61	0.1%	0.0%
Morris	499,397	0	1,038	3	1,041	1.9%	0.2%
Ocean	583,414	0	23	0	23	0.0%	0.0%
Passaic	505,672	0	12,060	1,436	13,496	9.3%	2.7%
Salem	65,166	0	0	0	0	0.0%	0.0%
Somerset	330,585	0	1,822	94	1,916	4.9%	0.6%
Sussex	145,992	0	251	0	251	1.3%	0.2%
Union	548,256	0	3,870	922	4,792	4.1%	0.9%
Warren	107,379	0	48	1	49	0.3%	0.0%
Out of State	0	0	64	5	69	0.3%	0.0%
Unknown	0	0	7	3	10	62.5%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>0</b>	<b>41,774</b>	<b>5,852</b>	<b>47,626</b>	<b>2.7%</b>	<b>0.5%</b>



**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**Horizon Healthcare of NJ, Inc.**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	3,198	33,028	3,114	39,340	67.2%	14.3%
Bergen	925,328	11,667	25,119	3,163	39,949	30.4%	4.3%
Burlington	450,838	3,632	20,055	5,132	28,819	38.0%	6.4%
Camden	512,854	3,662	52,343	6,566	62,571	49.0%	12.2%
Cape May	95,897	1,928	9,327	2,658	13,913	71.5%	14.5%
Cumberland	157,332	1,250	25,155	2,523	28,928	69.1%	18.4%
Essex	789,565	7,117	73,774	7,188	88,079	41.7%	11.2%
Gloucester	290,265	2,320	13,309	2,345	17,974	34.7%	6.2%
Hudson	660,282	3,221	62,285	4,915	70,421	44.5%	10.7%
Hunterdon	126,250	2,177	3,968	877	7,022	46.5%	5.6%
Mercer	370,414	2,981	38,211	4,144	45,336	59.4%	12.2%
Middlesex	828,919	7,936	46,742	5,341	60,019	43.9%	7.2%
Monmouth	629,672	11,249	29,983	3,422	44,654	47.2%	7.1%
Morris	499,397	9,052	9,951	2,764	21,767	39.0%	4.4%
Ocean	583,414	8,793	30,018	8,100	46,911	34.8%	8.0%
Passaic	505,672	5,801	41,292	2,792	49,885	34.3%	9.9%
Salem	65,166	529	7,271	1,247	9,047	62.0%	13.9%
Somerset	330,585	4,124	7,938	1,836	13,898	35.8%	4.2%
Sussex	145,992	3,312	4,807	724	8,843	46.0%	6.1%
Union	548,256	5,343	35,501	4,081	44,925	38.2%	8.2%
Warren	107,379	1,735	6,900	1,679	10,314	60.9%	9.6%
Out of State	0	1,975	0	169	2,144	8.0%	0.0%
Unknown	0	6	0	0	6	37.5%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>103,008</b>	<b>576,977</b>	<b>74,780</b>	<b>754,765</b>	<b>42.7%</b>	<b>8.5%</b>



**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**Oxford Health Plans (NJ)**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	550	0	3	553	0.9%	0.2%
Bergen	925,328	19,046	0	11,281	30,327	23.1%	3.3%
Burlington	450,838	1,468	0	7	1,475	1.9%	0.3%
Camden	512,854	1,153	0	3	1,156	0.9%	0.2%
Cape May	95,897	170	0	0	170	0.9%	0.2%
Cumberland	157,332	276	0	0	276	0.7%	0.2%
Essex	789,565	5,224	0	10,584	15,808	7.5%	2.0%
Gloucester	290,265	954	0	0	954	1.8%	0.3%
Hudson	660,282	3,461	0	7,710	11,171	7.1%	1.7%
Hunterdon	126,250	1,533	0	1	1,534	10.2%	1.2%
Mercer	370,414	2,530	0	2,408	4,938	6.5%	1.3%
Middlesex	828,919	7,471	0	7,675	15,146	11.1%	1.8%
Monmouth	629,672	7,407	0	5,261	12,668	13.4%	2.0%
Morris	499,397	6,396	0	200	6,596	11.8%	1.3%
Ocean	583,414	8,598	0	9,869	18,467	13.7%	3.2%
Passaic	505,672	5,721	0	6,007	11,728	8.1%	2.3%
Salem	65,166	154	0	0	154	1.1%	0.2%
Somerset	330,585	3,563	0	80	3,643	9.4%	1.1%
Sussex	145,992	1,806	0	4	1,810	9.4%	1.2%
Union	548,256	4,122	0	5,910	10,032	8.5%	1.8%
Warren	107,379	925	0	4	929	5.5%	0.9%
Out of State	0	18,515	0	108	18,623	69.7%	0.0%
Unknown	0	0	0	0	0	0.0%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>101,043</b>	<b>0</b>	<b>67,115</b>	<b>168,158</b>	<b>9.5%</b>	<b>1.9%</b>



**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**UnitedHealthcare Community Plan**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	0	9,848	254	10,102	17.3%	3.7%
Bergen	925,328	0	16,775	210	16,985	12.9%	1.8%
Burlington	450,838	0	15,406	14	15,420	20.3%	3.4%
Camden	512,854	0	29,510	8	29,518	23.1%	5.8%
Cape May	95,897	0	2,078	0	2,078	10.7%	2.2%
Cumberland	157,332	0	6,925	14	6,939	16.6%	4.4%
Essex	789,565	0	61,120	2,429	63,549	30.1%	8.0%
Gloucester	290,265	0	15,734	3	15,737	30.4%	5.4%
Hudson	660,282	0	38,200	1,589	39,789	25.2%	6.0%
Hunterdon	126,250	0	865	8	873	5.8%	0.7%
Mercer	370,414	0	6,225	743	6,968	9.1%	1.9%
Middlesex	828,919	0	25,979	374	26,353	19.3%	3.2%
Monmouth	629,672	0	16,056	145	16,201	17.1%	2.6%
Morris	499,397	0	11,334	0	11,334	20.3%	2.3%
Ocean	583,414	0	52,318	202	52,520	38.9%	9.0%
Passaic	505,672	0	26,313	1,423	27,736	19.1%	5.5%
Salem	65,166	0	2,915	0	2,915	20.0%	4.5%
Somerset	330,585	0	6,233	14	6,247	16.1%	1.9%
Sussex	145,992	0	3,381	3	3,384	17.6%	2.3%
Union	548,256	0	30,372	742	31,114	26.4%	5.7%
Warren	107,379	0	2,384	0	2,384	14.1%	2.2%
Out of State	0	0	0	0	0	0.0%	0.0%
Unknown	0	0	0	0	0	0.0%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>0</b>	<b>379,971</b>	<b>8,175</b>	<b>388,146</b>	<b>21.9%</b>	<b>4.4%</b>



**HMO Enrollment By County  
Year To Date Ending December 31, 2013**

**Wellcare**

County	2013 County Population	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population
Atlantic	275,862	0	0	0	0	0.0%	0.0%
Bergen	925,328	0	0	0	0	0.0%	0.0%
Burlington	450,838	0	0	0	0	0.0%	0.0%
Camden	512,854	0	0	0	0	0.0%	0.0%
Cape May	95,897	0	0	0	0	0.0%	0.0%
Cumberland	157,332	0	0	0	0	0.0%	0.0%
Essex	789,565	0	0	246	246	0.1%	0.0%
Gloucester	290,265	0	0	0	0	0.0%	0.0%
Hudson	660,282	0	0	469	469	0.3%	0.1%
Hunterdon	126,250	0	0	0	0	0.0%	0.0%
Mercer	370,414	0	0	0	0	0.0%	0.0%
Middlesex	828,919	0	0	184	184	0.1%	0.0%
Monmouth	629,672	0	0	0	0	0.0%	0.0%
Morris	499,397	0	0	0	0	0.0%	0.0%
Ocean	583,414	0	0	0	0	0.0%	0.0%
Passaic	505,672	0	0	286	286	0.2%	0.1%
Salem	65,166	0	0	0	0	0.0%	0.0%
Somerset	330,585	0	0	0	0	0.0%	0.0%
Sussex	145,992	0	0	0	0	0.0%	0.0%
Union	548,256	0	0	170	170	0.1%	0.0%
Warren	107,379	0	0	0	0	0.0%	0.0%
Out of State	0	0	0	0	0	0.0%	0.0%
Unknown	0	0	0	0	0	0.0%	0.0%
<b>Total</b>	<b>8,899,339</b>	<b>0</b>	<b>0</b>	<b>1,355</b>	<b>1,355</b>	<b>0.1%</b>	<b>0.0%</b>





**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Statewide**

HMO	Dec 2013				% of Total Statewide HMO Enrollment	Enrollment as a % of Total Statewide Population	Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment			Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	134,781	0	40,569	175,350	9.9%	2.0%	204,588	-14.3%	246,212	-28.8%
AMERIGROUP New Jersey, Inc.	0	147,267	5,547	152,814	8.6%	1.7%	152,797	0.0%	152,325	0.3%
AmeriHealth HMO	78,936	0	1,329	80,265	4.5%	0.9%	72,894	10.1%	65,695	22.2%
CIGNA HealthCare NJ	374	0	0	374	0.0%	0.0%	403	-7.2%	384	-2.6%
Healthfirst Health Plan of NJ, Inc.	0	41,774	5,852	47,626	2.7%	0.5%	45,990	3.6%	50,594	-5.9%
Horizon Healthcare of NJ, Inc.	103,008	576,977	74,780	754,765	42.7%	8.5%	871,803	-13.4%	895,661	-15.7%
Oxford Health Plans (NJ)	101,043	0	67,115	168,158	9.5%	1.9%	171,595	-2.0%	173,193	-2.9%
UnitedHealthcare Community Plan	0	379,971	8,175	388,146	21.9%	4.4%	412,426	-5.9%	425,990	-8.9%
Wellcare	0	0	1,355	1,355	0.1%	0.0%	1,502	-9.8%	2,140	-36.7%
<b>Total</b>	<b>418,142</b>	<b>1,145,989</b>	<b>204,722</b>	<b>1,768,853</b>	<b>100%</b>	<b>19.9%</b>	<b>1,933,998</b>	<b>-8.5%</b>	<b>2,012,194</b>	<b>-12.1%</b>

2013 Statewide Population: 8,899,339



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Atlantic County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	818	0	475	1,293	2.2%	0.5%	1,745	-25.9%	1,866	-30.7%
AMERIGROUP New Jersey, Inc.	0	3,985	0	3,985	6.8%	1.4%	3,598	10.8%	4,028	-1.1%
AmeriHealth HMO	3,026	0	32	3,058	5.2%	1.1%	2,827	8.2%	2,785	9.8%
CIGNA HealthCare NJ	3	0	0	3	0.0%	0.0%	1	200.0%	0	0.0%
Healthfirst Health Plan of NJ, Inc.	0	214	0	214	0.4%	0.1%	145	47.6%	48	345.8%
Horizon Healthcare of NJ, Inc.	3,198	33,028	3,114	39,340	67.2%	14.3%	43,263	-9.1%	44,284	-11.2%
Oxford Health Plans (NJ)	550	0	3	553	0.9%	0.2%	702	-21.2%	850	-34.9%
UnitedHealthcare Community Plan	0	9,848	254	10,102	17.3%	3.7%	10,211	-1.1%	10,485	-3.7%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>7,595</b>	<b>47,075</b>	<b>3,878</b>	<b>58,548</b>	<b>100.0%</b>	<b>21.2%</b>	<b>62,492</b>	<b>-6.3%</b>	<b>64,346</b>	<b>-9.0%</b>

2013 Atlantic Population: 275,862



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Bergen County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	10,977	0	3,986	14,963	11.4%	1.6%	17,051	-12.2%	21,005	-28.8%
AMERIGROUP New Jersey, Inc.	0	19,951	424	20,375	15.5%	2.2%	22,434	-9.2%	24,455	-16.7%
AmeriHealth HMO	2,831	0	0	2,831	2.2%	0.3%	2,530	11.9%	2,149	31.7%
CIGNA HealthCare NJ	35	0	0	35	0.0%	0.0%	78	-55.1%	29	20.7%
Healthfirst Health Plan of NJ, Inc.	0	5,647	265	5,912	4.5%	0.6%	5,588	5.8%	5,911	0.0%
Horizon Healthcare of NJ, Inc.	11,667	25,119	3,163	39,949	30.4%	4.3%	50,830	-21.4%	52,593	-24.0%
Oxford Health Plans (NJ)	19,046	0	11,281	30,327	23.1%	3.3%	30,533	-0.7%	31,344	-3.2%
UnitedHealthcare Community Plan	0	16,775	210	16,985	12.9%	1.8%	17,998	-5.6%	19,096	-11.1%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>44,556</b>	<b>67,492</b>	<b>19,329</b>	<b>131,377</b>	<b>100%</b>	<b>14.2%</b>	<b>147,042</b>	<b>-10.7%</b>	<b>156,582</b>	<b>-16.1%</b>

2013 Bergen Population: 925,328



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Burlington County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	10,211	0	3,863	14,074	18.6%	3.1%	19,709	-28.6%	21,755	-35.3%
AMERIGROUP New Jersey, Inc.	0	3,580	62	3,642	4.8%	0.8%	3,325	9.5%	3,684	-1.1%
AmeriHealth HMO	11,952	0	374	12,326	16.3%	2.7%	11,964	3.0%	10,884	13.2%
CIGNA HealthCare NJ	5	0	0	5	0.0%	0.0%	2	150.0%	13	-61.5%
Healthfirst Health Plan of NJ, Inc.	0	24	0	24	0.0%	0.0%	25	-4.0%	24	0.0%
Horizon Healthcare of NJ, Inc.	3,632	20,055	5,132	28,819	38.0%	6.4%	37,451	-23.0%	39,458	-27.0%
Oxford Health Plans (NJ)	1,468	0	7	1,475	1.9%	0.3%	1,683	-12.4%	2,016	-26.8%
UnitedHealthcare Community Plan	0	15,406	14	15,420	20.3%	3.4%	16,118	-4.3%	16,249	-5.1%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>27,268</b>	<b>39,065</b>	<b>9,452</b>	<b>75,785</b>	<b>100%</b>	<b>16.8%</b>	<b>90,277</b>	<b>-16.1%</b>	<b>94,083</b>	<b>-19.4%</b>

2013 Burlington Population: 450,838



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Camden County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	10,838	0	4,913	15,751	12.3%	3.1%	22,102	-28.7%	23,829	-33.9%
AMERIGROUP New Jersey, Inc.	0	5,220	0	5,220	4.1%	1.0%	4,184	24.8%	4,427	17.9%
AmeriHealth HMO	12,999	0	452	13,451	10.5%	2.6%	12,613	6.6%	11,735	14.6%
CIGNA HealthCare NJ	7	0	0	7	0.0%	0.0%	1	600.0%	5	40.0%
Healthfirst Health Plan of NJ, Inc.	0	14	1	15	0.0%	0.0%	17	-11.8%	19	-21.1%
Horizon Healthcare of NJ, Inc.	3,662	52,343	6,566	62,571	49.0%	12.2%	68,590	-8.8%	69,916	-10.5%
Oxford Health Plans (NJ)	1,153	0	3	1,156	0.9%	0.2%	1,353	-14.6%	1,690	-31.6%
UnitedHealthcare Community Plan	0	29,510	8	29,518	23.1%	5.8%	32,265	-8.5%	32,428	-9.0%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>28,659</b>	<b>87,087</b>	<b>11,943</b>	<b>127,689</b>	<b>100%</b>	<b>24.9%</b>	<b>141,125</b>	<b>-9.5%</b>	<b>144,049</b>	<b>-11.4%</b>

2013 Camden Population: 512,854



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Cape May County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	259	0	236	495	2.5%	0.5%	787	-37.1%	772	-35.9%
AMERIGROUP New Jersey, Inc.	0	877	0	877	4.5%	0.9%	803	9.2%	821	6.8%
AmeriHealth HMO	1,884	0	48	1,932	9.9%	2.0%	1,768	9.3%	1,644	17.5%
CIGNA HealthCare NJ	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Healthfirst Health Plan of NJ, Inc.	0	2	0	2	0.0%	0.0%	2	0.0%	3	-33.3%
Horizon Healthcare of NJ, Inc.	1,928	9,327	2,658	13,913	71.5%	14.5%	15,973	-12.9%	16,404	-15.2%
Oxford Health Plans (NJ)	170	0	0	170	0.9%	0.2%	234	-27.4%	243	-30.0%
UnitedHealthcare Community Plan	0	2,078	0	2,078	10.7%	2.2%	2,781	-25.3%	3,563	-41.7%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>4,241</b>	<b>12,284</b>	<b>2,942</b>	<b>19,467</b>	<b>100%</b>	<b>20.3%</b>	<b>22,348</b>	<b>-12.9%</b>	<b>23,450</b>	<b>-17.0%</b>

2013 Cape May Population: 95,897



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Cumberland County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	1,196	0	1,216	2,412	5.8%	1.5%	2,716	-11.2%	2,584	-6.7%
AMERIGROUP New Jersey, Inc.	0	1,048	0	1,048	2.5%	0.7%	916	14.4%	852	23.0%
AmeriHealth HMO	2,184	0	71	2,255	5.4%	1.4%	2,135	5.6%	1,924	17.2%
CIGNA HealthCare NJ	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Healthfirst Health Plan of NJ, Inc.	0	6	0	6	0.0%	0.0%	5	20.0%	6	0.0%
Horizon Healthcare of NJ, Inc.	1,250	25,155	2,523	28,928	69.1%	18.4%	30,717	-5.8%	27,862	3.8%
Oxford Health Plans (NJ)	276	0	0	276	0.7%	0.2%	343	-19.5%	676	-59.2%
UnitedHealthcare Community Plan	0	6,925	14	6,939	16.6%	4.4%	9,002	-22.9%	12,224	-43.2%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>4,906</b>	<b>33,134</b>	<b>3,824</b>	<b>41,864</b>	<b>100%</b>	<b>26.6%</b>	<b>45,834</b>	<b>-8.7%</b>	<b>46,128</b>	<b>-9.2%</b>

2013 Cumberland Population: 157,332



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Essex County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	15,744	0	2,544	18,288	8.7%	2.3%	20,970	-12.8%	23,531	-22.3%
AMERIGROUP New Jersey, Inc.	0	17,242	1,357	18,599	8.8%	2.4%	18,446	0.8%	18,442	0.9%
AmeriHealth HMO	1,832	0	0	1,832	0.9%	0.2%	1,601	14.4%	1,394	31.4%
CIGNA HealthCare NJ	7	0	0	7	0.0%	0.0%	28	-75.0%	13	-46.2%
Healthfirst Health Plan of NJ, Inc.	0	4,165	844	5,009	2.4%	0.6%	5,273	-5.0%	6,872	-27.1%
Horizon Healthcare of NJ, Inc.	7,117	73,774	7,188	88,079	41.7%	11.2%	93,238	-5.5%	94,951	-7.2%
Oxford Health Plans (NJ)	5,224	0	10,584	15,808	7.5%	2.0%	15,312	3.2%	14,204	11.3%
UnitedHealthcare Community Plan	0	61,120	2,429	63,549	30.1%	8.0%	67,152	-5.4%	67,647	-6.1%
Wellcare	0	0	246	246	0.1%	0.0%	275	-10.5%	533	-53.8%
<b>Total</b>	<b>29,924</b>	<b>156,301</b>	<b>25,192</b>	<b>211,417</b>	<b>100%</b>	<b>26.8%</b>	<b>222,295</b>	<b>-4.9%</b>	<b>227,587</b>	<b>-7.1%</b>

2013 Essex Population: 789,565





**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Gloucester County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	5,178	0	2,111	7,289	14.1%	2.5%	9,709	-24.9%	10,421	-30.1%
AMERIGROUP New Jersey, Inc.	0	2,543	0	2,543	4.9%	0.9%	2,014	26.3%	2,179	16.7%
AmeriHealth HMO	7,052	0	256	7,308	14.1%	2.5%	6,588	10.9%	6,143	19.0%
CIGNA HealthCare NJ	0	0	0	0	0.0%	0.0%	1	-100.0%	0	0.0%
Healthfirst Health Plan of NJ, Inc.	0	3	0	3	0.0%	0.0%	6	-50.0%	6	-50.0%
Horizon Healthcare of NJ, Inc.	2,320	13,309	2,345	17,974	34.7%	6.2%	22,487	-20.1%	23,409	-23.2%
Oxford Health Plans (NJ)	954	0	0	954	1.8%	0.3%	1,072	-11.0%	1,301	-26.7%
UnitedHealthcare Community Plan	0	15,734	3	15,737	30.4%	5.4%	16,999	-7.4%	16,930	-7.0%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>15,504</b>	<b>31,589</b>	<b>4,715</b>	<b>51,808</b>	<b>100%</b>	<b>17.8%</b>	<b>58,876</b>	<b>-12.0%</b>	<b>60,389</b>	<b>-14.2%</b>

2013 Gloucester Population: 290,265



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Hudson County**

HMO	Dec 2013				% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment			Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	4,838	0	1,264	6,102	3.9%	0.9%	6,620	-7.8%	9,102	-33.0%
AMERIGROUP New Jersey, Inc.	0	16,636	1,656	18,292	11.6%	2.8%	18,889	-3.2%	19,289	-5.2%
AmeriHealth HMO	1,290	0	0	1,290	0.8%	0.2%	1,157	11.5%	981	31.5%
CIGNA HealthCare NJ	27	0	0	27	0.0%	0.0%	14	92.9%	30	-10.0%
Healthfirst Health Plan of NJ, Inc.	0	8,791	1,819	10,610	6.7%	1.6%	10,591	0.2%	13,228	-19.8%
Horizon Healthcare of NJ, Inc.	3,221	62,285	4,915	70,421	44.5%	10.7%	72,890	-3.4%	72,389	-2.7%
Oxford Health Plans (NJ)	3,461	0	7,710	11,171	7.1%	1.7%	11,089	0.7%	10,132	10.3%
UnitedHealthcare Community Plan	0	38,200	1,589	39,789	25.2%	6.0%	42,897	-7.2%	44,600	-10.8%
Wellcare	0	0	469	469	0.3%	0.1%	534	-12.2%	742	-36.8%
<b>Total</b>	<b>12,837</b>	<b>125,912</b>	<b>19,422</b>	<b>158,171</b>	<b>100%</b>	<b>24.0%</b>	<b>164,681</b>	<b>-4.0%</b>	<b>170,493</b>	<b>-7.2%</b>

2013 Hudson Population: 660,282

**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Hunterdon County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	3,776	0	351	4,127	27.3%	3.3%	4,420	-6.6%	6,052	-31.8%
AMERIGROUP New Jersey, Inc.	0	184	0	184	1.2%	0.1%	165	11.5%	163	12.9%
AmeriHealth HMO	1,340	0	0	1,340	8.9%	1.1%	1,106	21.2%	905	48.1%
CIGNA HealthCare NJ	16	0	0	16	0.1%	0.0%	7	128.6%	16	0.0%
Healthfirst Health Plan of NJ, Inc.	0	7	1	8	0.1%	0.0%	11	-27.3%	12	-33.3%
Horizon Healthcare of NJ, Inc.	2,177	3,968	877	7,022	46.5%	5.6%	10,282	-31.7%	10,894	-35.5%
Oxford Health Plans (NJ)	1,533	0	1	1,534	10.2%	1.2%	1,648	-6.9%	1,781	-13.9%
UnitedHealthcare Community Plan	0	865	8	873	5.8%	0.7%	801	9.0%	723	20.7%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>8,842</b>	<b>5,024</b>	<b>1,238</b>	<b>15,104</b>	<b>100%</b>	<b>12.0%</b>	<b>18,440</b>	<b>-18.1%</b>	<b>20,546</b>	<b>-26.5%</b>

2013 Hunterdon Population: 126,250



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Mercer County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	8,366	0	1,790	10,156	13.3%	2.7%	12,671	-19.8%	14,955	-32.1%
AMERIGROUP New Jersey, Inc.	0	3,058	0	3,058	4.0%	0.8%	2,879	6.2%	2,933	4.3%
AmeriHealth HMO	4,579	0	6	4,585	6.0%	1.2%	3,487	31.5%	3,152	45.5%
CIGNA HealthCare NJ	7	0	0	7	0.0%	0.0%	10	-30.0%	9	-22.2%
Healthfirst Health Plan of NJ, Inc.	0	1,233	0	1,233	1.6%	0.3%	1,409	-12.5%	1,020	20.9%
Horizon Healthcare of NJ, Inc.	2,981	38,211	4,144	45,336	59.4%	12.2%	47,784	-5.1%	48,442	-6.4%
Oxford Health Plans (NJ)	2,530	0	2,408	4,938	6.5%	1.3%	4,847	1.9%	4,863	1.5%
UnitedHealthcare Community Plan	0	6,225	743	6,968	9.1%	1.9%	7,321	-4.8%	7,383	-5.6%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>18,463</b>	<b>48,727</b>	<b>9,091</b>	<b>76,281</b>	<b>100%</b>	<b>20.6%</b>	<b>80,408</b>	<b>-5.1%</b>	<b>82,757</b>	<b>-7.8%</b>

2013 Mercer Population: 370,414



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Middlesex County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	14,176	0	2,476	16,652	12.2%	2.0%	15,989	4.1%	19,846	-16.1%
AMERIGROUP New Jersey, Inc.	0	9,723	551	10,274	7.5%	1.2%	11,090	-7.4%	10,918	-5.9%
AmeriHealth HMO	4,942	0	8	4,950	3.6%	0.6%	4,591	7.8%	3,984	24.2%
CIGNA HealthCare NJ	107	0	0	107	0.1%	0.0%	54	98.1%	105	1.9%
Healthfirst Health Plan of NJ, Inc.	0	2,426	456	2,882	2.1%	0.3%	2,798	3.0%	3,173	-9.2%
Horizon Healthcare of NJ, Inc.	7,936	46,742	5,341	60,019	43.9%	7.2%	71,137	-15.6%	72,615	-17.3%
Oxford Health Plans (NJ)	7,471	0	7,675	15,146	11.1%	1.8%	15,699	-3.5%	16,156	-6.3%
UnitedHealthcare Community Plan	0	25,979	374	26,353	19.3%	3.2%	27,904	-5.6%	27,163	-3.0%
Wellcare	0	0	184	184	0.1%	0.0%	196	-6.1%	252	-27.0%
<b>Total</b>	<b>34,632</b>	<b>84,870</b>	<b>17,065</b>	<b>136,567</b>	<b>100%</b>	<b>16.5%</b>	<b>149,458</b>	<b>-8.6%</b>	<b>154,212</b>	<b>-11.4%</b>

2013 Middlesex Population: 828,919



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Monmouth County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	8,315	0	2,704	11,019	11.7%	1.7%	12,719	-13.4%	16,278	-32.3%
AMERIGROUP New Jersey, Inc.	0	6,428	298	6,726	7.1%	1.1%	6,505	3.4%	6,546	2.7%
AmeriHealth HMO	3,147	0	4	3,151	3.3%	0.5%	2,699	16.7%	2,253	39.9%
CIGNA HealthCare NJ	50	0	0	50	0.1%	0.0%	28	78.6%	44	13.6%
Healthfirst Health Plan of NJ, Inc.	0	59	2	61	0.1%	0.0%	65	-6.2%	71	-14.1%
Horizon Healthcare of NJ, Inc.	11,249	29,983	3,422	44,654	47.2%	7.1%	59,017	-24.3%	61,378	-27.2%
Oxford Health Plans (NJ)	7,407	0	5,261	12,668	13.4%	2.0%	12,679	-0.1%	13,038	-2.8%
UnitedHealthcare Community Plan	0	16,056	145	16,201	17.1%	2.6%	16,375	-1.1%	16,000	1.3%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>30,168</b>	<b>52,526</b>	<b>11,836</b>	<b>94,530</b>	<b>100%</b>	<b>15.0%</b>	<b>110,087</b>	<b>-14.1%</b>	<b>115,608</b>	<b>-18.2%</b>

2013 Monmouth Population: 629,672



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Morris County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	8,254	0	2,057	10,311	18.5%	2.1%	10,930	-5.7%	14,375	-28.3%
AMERIGROUP New Jersey, Inc.	0	2,733	0	2,733	4.9%	0.5%	2,621	4.3%	2,811	-2.8%
AmeriHealth HMO	2,035	0	0	2,035	3.6%	0.4%	1,839	10.7%	1,470	38.4%
CIGNA HealthCare NJ	41	0	0	41	0.1%	0.0%	43	-4.7%	40	2.5%
Healthfirst Health Plan of NJ, Inc.	0	1,038	3	1,041	1.9%	0.2%	1,062	-2.0%	1,158	-10.1%
Horizon Healthcare of NJ, Inc.	9,052	9,951	2,764	21,767	39.0%	4.4%	33,143	-34.3%	36,464	-40.3%
Oxford Health Plans (NJ)	6,396	0	200	6,596	11.8%	1.3%	6,718	-1.8%	7,303	-9.7%
UnitedHealthcare Community Plan	0	11,334	0	11,334	20.3%	2.3%	11,178	1.4%	11,081	2.3%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>25,778</b>	<b>25,056</b>	<b>5,024</b>	<b>55,858</b>	<b>100%</b>	<b>11.2%</b>	<b>67,534</b>	<b>-17.3%</b>	<b>74,702</b>	<b>-25.2%</b>

2013 Morris Population: 499,397



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Ocean County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	4,477	0	3,658	8,135	6.0%	1.4%	10,034	-18.9%	12,654	-35.7%
AMERIGROUP New Jersey, Inc.	0	5,636	200	5,836	4.3%	1.0%	5,952	-1.9%	6,067	-3.8%
AmeriHealth HMO	3,017	0	8	3,025	2.2%	0.5%	2,657	13.9%	2,326	30.1%
CIGNA HealthCare NJ	7	0	0	7	0.0%	0.0%	9	-22.2%	11	-36.4%
Healthfirst Health Plan of NJ, Inc.	0	23	0	23	0.0%	0.0%	19	21.1%	26	-11.5%
Horizon Healthcare of NJ, Inc.	8,793	30,018	8,100	46,911	34.8%	8.0%	57,059	-17.8%	62,092	-24.4%
Oxford Health Plans (NJ)	8,598	0	9,869	18,467	13.7%	3.2%	19,382	-4.7%	18,010	2.5%
UnitedHealthcare Community Plan	0	52,318	202	52,520	38.9%	9.0%	51,220	2.5%	46,963	11.8%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>24,892</b>	<b>87,995</b>	<b>22,037</b>	<b>134,924</b>	<b>100%</b>	<b>23.1%</b>	<b>146,332</b>	<b>-7.8%</b>	<b>148,149</b>	<b>-8.9%</b>

2013 Ocean Population: 583,414





**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Passaic County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	5,297	0	1,919	7,216	5.0%	1.4%	7,525	-4.1%	9,655	-25.3%
AMERIGROUP New Jersey, Inc.	0	33,427	0	33,427	23.0%	6.6%	32,976	1.4%	28,158	18.7%
AmeriHealth HMO	1,569	0	0	1,569	1.1%	0.3%	1,477	6.2%	1,270	23.5%
CIGNA HealthCare NJ	24	0	0	24	0.0%	0.0%	33	-27.3%	24	0.0%
Healthfirst Health Plan of NJ, Inc.	0	12,060	1,436	13,496	9.3%	2.7%	12,091	11.6%	10,677	26.4%
Horizon Healthcare of NJ, Inc.	5,801	41,292	2,792	49,885	34.3%	9.9%	51,494	-3.1%	49,858	0.1%
Oxford Health Plans (NJ)	5,721	0	6,007	11,728	8.1%	2.3%	11,675	0.5%	11,221	4.5%
UnitedHealthcare Community Plan	0	26,313	1,423	27,736	19.1%	5.5%	35,228	-21.3%	46,956	-40.9%
Wellcare	0	0	286	286	0.2%	0.1%	313	-8.6%	354	-19.2%
<b>Total</b>	<b>18,412</b>	<b>113,092</b>	<b>13,863</b>	<b>145,367</b>	<b>100%</b>	<b>28.7%</b>	<b>152,812</b>	<b>-4.9%</b>	<b>158,173</b>	<b>-8.1%</b>

2013 Passaic Population: 505,672



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Salem County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	772	0	384	1,156	7.9%	1.8%	1,423	-18.8%	1,516	-23.7%
AMERIGROUP New Jersey, Inc.	0	20	0	20	0.1%	0.0%	26	-23.1%	24	-16.7%
AmeriHealth HMO	1,247	0	61	1,308	9.0%	2.0%	951	37.5%	810	61.5%
CIGNA HealthCare NJ	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Healthfirst Health Plan of NJ, Inc.	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Horizon Healthcare of NJ, Inc.	529	7,271	1,247	9,047	62.0%	13.9%	9,097	-0.5%	9,412	-3.9%
Oxford Health Plans (NJ)	154	0	0	154	1.1%	0.2%	182	-15.4%	242	-36.4%
UnitedHealthcare Community Plan	0	2,915	0	2,915	20.0%	4.5%	2,998	-2.8%	2,971	-1.9%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>2,702</b>	<b>10,206</b>	<b>1,692</b>	<b>14,600</b>	<b>100%</b>	<b>22.4%</b>	<b>14,677</b>	<b>-0.5%</b>	<b>14,975</b>	<b>-2.5%</b>

2013 Salem Population: 65,166



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Somerset County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	6,987	0	377	7,364	18.9%	2.2%	7,663	-3.9%	10,937	-32.7%
AMERIGROUP New Jersey, Inc.	0	3,566	70	3,636	9.4%	1.1%	3,512	3.5%	3,509	3.6%
AmeriHealth HMO	2,148	0	0	2,148	5.5%	0.6%	1,851	16.0%	1,631	31.7%
CIGNA HealthCare NJ	14	0	0	14	0.0%	0.0%	22	-36.4%	16	-12.5%
Healthfirst Health Plan of NJ, Inc.	0	1,822	94	1,916	4.9%	0.6%	1,943	-1.4%	1,989	-3.7%
Horizon Healthcare of NJ, Inc.	4,124	7,938	1,836	13,898	35.8%	4.2%	19,440	-28.5%	22,487	-38.2%
Oxford Health Plans (NJ)	3,563	0	80	3,643	9.4%	1.1%	3,848	-5.3%	4,133	-11.9%
UnitedHealthcare Community Plan	0	6,233	14	6,247	16.1%	1.9%	5,940	5.2%	5,526	13.0%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>16,836</b>	<b>19,559</b>	<b>2,471</b>	<b>38,866</b>	<b>100%</b>	<b>11.8%</b>	<b>44,219</b>	<b>-12.1%</b>	<b>50,228</b>	<b>-22.6%</b>

2013 Somerset Population: 330,585



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Sussex County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	2,169	0	1,074	3,243	16.9%	2.2%	3,708	-12.5%	4,893	-33.7%
AMERIGROUP New Jersey, Inc.	0	901	0	901	4.7%	0.6%	957	-5.9%	1,053	-14.4%
AmeriHealth HMO	794	0	0	794	4.1%	0.5%	727	9.2%	635	25.0%
CIGNA HealthCare NJ	8	0	0	8	0.0%	0.0%	15	-46.7%	11	-27.3%
Healthfirst Health Plan of NJ, Inc.	0	251	0	251	1.3%	0.2%	255	-1.6%	271	-7.4%
Horizon Healthcare of NJ, Inc.	3,312	4,807	724	8,843	46.0%	6.1%	13,351	-33.8%	14,648	-39.6%
Oxford Health Plans (NJ)	1,806	0	4	1,810	9.4%	1.2%	1,932	-6.3%	2,099	-13.8%
UnitedHealthcare Community Plan	0	3,381	3	3,384	17.6%	2.3%	3,601	-6.0%	3,552	-4.7%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>8,089</b>	<b>9,340</b>	<b>1,805</b>	<b>19,234</b>	<b>100%</b>	<b>13.2%</b>	<b>24,546</b>	<b>-21.6%</b>	<b>27,162</b>	<b>-29.2%</b>

2013 Sussex Population: 145,992



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Union County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	10,289	0	3,010	13,299	11.3%	2.4%	13,734	-3.2%	17,914	-25.8%
AMERIGROUP New Jersey, Inc.	0	9,901	929	10,830	9.2%	2.0%	10,932	-0.9%	11,272	-3.9%
AmeriHealth HMO	2,546	0	1	2,547	2.2%	0.5%	2,356	8.1%	2,095	21.6%
CIGNA HealthCare NJ	11	0	0	11	0.0%	0.0%	27	-59.3%	14	-21.4%
Healthfirst Health Plan of NJ, Inc.	0	3,870	922	4,792	4.1%	0.9%	4,573	4.8%	5,936	-19.3%
Horizon Healthcare of NJ, Inc.	5,343	35,501	4,081	44,925	38.2%	8.2%	47,769	-6.0%	48,395	-7.2%
Oxford Health Plans (NJ)	4,122	0	5,910	10,032	8.5%	1.8%	10,135	-1.0%	9,696	3.5%
UnitedHealthcare Community Plan	0	30,372	742	31,114	26.4%	5.7%	32,136	-3.2%	31,791	-2.1%
Wellcare	0	0	170	170	0.1%	0.0%	184	-7.6%	259	-34.4%
<b>Total</b>	<b>22,311</b>	<b>79,644</b>	<b>15,765</b>	<b>117,720</b>	<b>100%</b>	<b>21.5%</b>	<b>121,846</b>	<b>-3.4%</b>	<b>127,372</b>	<b>-7.6%</b>

2013 Union Population: 548,256



**County Enrollment By HMO**  
Year To Date Ending December 31, 2013

**Warren County**

HMO	Dec 2013						Jun 2013		Dec 2012	
	Dec 2013 Commercial Enrollment	Dec 2013 Medicaid Enrollment	Dec 2013 Medicare Enrollment	Dec 2013 Total Enrollment	% of Total County HMO Enrollment	Enrollment as a % of Total County Population	Jun 2013 Total Enrollment	% Change in Enrollment Jun 2013 to Dec 2013	Dec 2012 Total Enrollment	% Change in Enrollment Dec 2012 to Dec 2013
Aetna US Healthcare, Inc.	1,844	0	161	2,005	11.8%	1.9%	2,363	-15.2%	3,131	-36.0%
AMERIGROUP New Jersey, Inc.	0	608	0	608	3.6%	0.6%	573	6.1%	647	-6.0%
AmeriHealth HMO	636	0	0	636	3.8%	0.6%	514	23.7%	392	62.2%
CIGNA HealthCare NJ	5	0	0	5	0.0%	0.0%	5	0.0%	6	-16.7%
Healthfirst Health Plan of NJ, Inc.	0	48	1	49	0.3%	0.0%	43	14.0%	41	19.5%
Horizon Healthcare of NJ, Inc.	1,735	6,900	1,679	10,314	60.9%	9.6%	12,091	-14.7%	12,769	-19.2%
Oxford Health Plans (NJ)	925	0	4	929	5.5%	0.9%	895	3.8%	943	-1.5%
UnitedHealthcare Community Plan	0	2,384	0	2,384	14.1%	2.2%	2,301	3.6%	2,171	9.8%
Wellcare	0	0	0	0	0.0%	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>5,145</b>	<b>9,940</b>	<b>1,845</b>	<b>16,930</b>	<b>100%</b>	<b>15.8%</b>	<b>18,785</b>	<b>-9.9%</b>	<b>20,100</b>	<b>-15.8%</b>

2013 Warren Population: 107,379



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